# From Cradle to Cane: The Cost of Being a Female Consumer 

A Study of Gender Pricing in New York City


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 A Study of Gender Pricing in New York CityBill de Blasio
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## Executive Summary

The New York City Department of Consumer Affairs (DCA) is responsible for maintaining a fair and vibrant marketplace. To this end, DCA conducted a first-ever study of the gender pricing of goods in New York City across multiple industries. The industries studied for this report include: toys and accessories, children's clothing, adult clothing, personal care products, and home health care products for seniors. This study reflects an average consumer lifecycle, from baby to senior products, providing a glimpse into the experiences of consumers of all ages.

The Agency compared nearly 800 products with clear male and female versions from more than 90 brands sold at two dozen New York City retailers, both online and in stores.

## Methodology

The goal of the study was to estimate the price differences male and female shoppers face when buying the same types of items. DCA derived an average price for 35 different product types based on an analysis of 794 individual items and then compared the prices of the analogous men's and women's products. To minimize differences between men's and women's items, the Agency selected products that had similar male and female versions and were closest in branding, ingredients, appearance, textile, construction, and/or marketing.

For this study, DCA analyzed:

- Industries: 5
- $\quad$ Stores: 24
- Brands: 91
- Product Categories: 35
- Products: 794


## Findings

On average, across all five industries, DCA found that women's products cost 7 percent more than similar products for men. Specifically:

- 7 percent more for toys and accessories
- 4 percent more for children's clothing
- 8 percent more for adult clothing
- $\quad 13$ percent more for personal care products
- 8 percent more for senior/home health care products

In all but five of the 35 product categories analyzed, products for female consumers were priced higher than those for male consumers. Across the sample, DCA found that women's products cost more 42 percent of the time while men's products cost more 18 percent of the time.

## Table 1: Pricing Disparity Frequency Chart, All Industries

| Total | Number of Times | Incidence |
| :--- | :---: | :---: |
| Women pay more | 168 | $42 \%$ |
| Equal | 157 | $40 \%$ |
| Men pay more | 72 | $18 \%$ |
| Total | 397 | $100 \%$ |

In every industry, products for female consumers were more likely to cost more. Specifically:

- Girls' toys cost more 55 percent of the time, while boys' toys cost more 8 percent of the time.
- Girls' clothing cost more 26 percent of the time, while boys' clothing cost more 7 percent of the time.
- Women's clothing cost more 40 percent of the time, while men's clothing cost more 32 percent of the time.
- Women's personal care products cost more 56 percent of the time, while men's products cost more 13 percent of the time.
- Senior home health care products cost more for women 45 percent of the time and cost more for men 13 percent of the time.


## Impact

Over the course of a woman's life, the financial impact of these gender-based pricing disparities is significant. In 1994, the State of California studied the issue of gender-based pricing of services and estimated that women effectively paid an annual "gender tax" of approximately $\$ 1,351$ for the same services as men. ${ }^{1}$ While DCA's study does not estimate an annual financial impact of gender pricing for goods, the findings of this study suggest women are paying thousands of dollars more over the course of their lives to purchase similar products as men.

Though there may be legitimate drivers behind some portion of the price discrepancies unearthed in this study, these higher prices are mostly unavoidable for women. Individual consumers do not have control over the textiles or ingredients used in the products marketed to them and must make purchasing choices based only on what is available in the marketplace. As such, choices made by manufacturers and retailers result in a greater financial burden for female consumers than for male consumers.

DCA encourages consumers to join DCA's social media campaign to address this issue by tweeting examples of gender pricing and fair pricing with \#genderpricing.

[^0]
## Detailed Industry Findings

## Toys and Accessories

Across the six product categories of toys and accessories, products for girls were consistently priced higher than those for boys. On average, the largest price discrepancy was in helmets and knee/elbow pads, with girls' versions priced 13 percent higher. The smallest discrepancy was between girls' and boys' backpacks; girls’ items were priced at less than a 1 percent premium. See Table 2 for a detailed breakdown.

Table 2: Price Breakdown, Toys and Accessories

| Product | Number of <br> Products* | Girls' <br> Average | Boys' <br> Average | Price <br> Difference | Percent <br> Difference |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Bikes and Scooters | 22 | $\$ 86.72$ | $\$ 81.90$ | $\$ 4.82$ | $6 \%$ |
| General Toys | 20 | $\$ 29.49$ | $\$ 26.49$ | $\$ 3.00$ | $11 \%$ |
| Backpacks | 20 | $\$ 25.99$ | $\$ 25.79$ | $\$ 0.20$ | $0.8 \%$ |
| Preschool Toys | 14 | $\$ 21.65$ | $\$ 19.85$ | $\$ 1.80$ | $9 \%$ |
| Helmets and Pads | 20 | $\$ 25.79$ | $\$ 22.89$ | $\$ 2.90$ | $13 \%$ |
| Arts and Crafts | 10 | $\$ 32.79$ | $\$ 30.59$ | $\$ 2.20$ | $7 \%$ |

*Each gender has an equal split of the total number of products in this column.

Figure 1: Example, Bikes and Scooters²


[^1]Figure 2: Example, Helmets and Pads ${ }^{3}$

| Raskullz Shark Attax Ride Alongz <br> Toddler Helmet | Raskullz Unicorn Ride Alongz Toddler <br> Helmet |
| :--- | :--- | :--- |

## Children's Clothing

Of the five industries studied, children's clothing was priced the most similarly. On average, girls' clothing cost 4 percent more, the lowest percent difference of any category. Girls' items cost more in seven of nine product categories. Though girls' shirts cost 13 percent more on average, products like onesies, baby shirts, and baby shoes were priced less than 5 percent higher than analogous products for boys. See Table 3 for a complete breakdown.

Table 3: Price Breakdown, Children's Clothing

| Products | Number of <br> Products $^{*}$ | Girls' <br> Average | Boys' <br> Average | Price <br> Difference | Percent <br> Difference |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Children's Shirts | 20 | $\$ 15.82$ | $\$ 13.95$ | $\$ 1.87$ | $13 \%$ |
| Children's Jeans | 20 | $\$ 24.63$ | $\$ 22.83$ | $\$ 1.80$ | $8 \%$ |
| Baby Pants | 20 | $\$ 18.33$ | $\$ 16.77$ | $\$ 1.56$ | $9 \%$ |
| Onesies | 20 | $\$ 20.91$ | $\$ 20.07$ | $\$ 0.84$ | $4 \%$ |
| Baby Sweaters | 20 | $\$ 24.87$ | $\$ 23.39$ | $\$ 1.48$ | $6 \%$ |
| Baby Shirts | 20 | $\$ 12.58$ | $\$ 12.38$ | $\$ 0.20$ | $2 \%$ |
| Baby Shoes | 20 | $\$ 20.69$ | $\$ 20.07$ | $\$ 0.62$ | $3 \%$ |
| Children's Underwear | 20 | $\$ 17.67$ | $\$ 18.17$ | $1 \$ 0.50)$ | $3 \%$ |
| Toddler Shoes | 8 | $\$ 28.85$ | $\$ 29.60$ | $(\$ 0.75)$ | $3 \%$ |
| Total | $\mathbf{1 6 8}$ | $\$ 184.35$ | $\$ 177.23$ | $\$ 7.12$ | $4 \%$ |

*Each gender has an equal split of the total number of products in this column.

Figure 3: Example, Children's Shirts ${ }^{4}$


## Adult Clothing

Women's clothing cost more than men's in six of seven categories, with the exception of underwear, which cost an average of 29 percent more for men. The clothing product category that had the largest price difference by percent was women's shirts, which cost 15 percent more on average than men's shirts. See Table 4 for a detailed breakdown.

Table 4: Price Breakdown, Adult Clothing

| Products | Number of <br> Products $^{*}$ | Women's <br> Average | Men's <br> Average | Price <br> Difference | Percent <br> Difference |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Dress Pants | 40 | $\$ 75.66$ | $\$ 71.71$ | $\$ 3.95$ | $6 \%$ |
| Dress Shirts | 40 | $\$ 58.11$ | $\$ 51.46$ | $\$ 6.65$ | $13 \%$ |
| Sweaters | 42 | $\$ 63.19$ | $\$ 59.45$ | $\$ 3.74$ | $6 \%$ |
| Jeans | 50 | $\$ 62.75$ | $\$ 57.09$ | $\$ 5.66$ | $10 \%$ |
| Shirts | 40 | $\$ 29.23$ | $\$ 25.51$ | $\$ 3.72$ | $15 \%$ |
| Socks | 40 | $\$ 9.98$ | $\$ 9.73$ | $\$ 0.25$ | $3 \%$ |
| Underwear | 40 | $\$ 8.46$ | $\$ 10.90$ | $(\$ 2.44)$ | $29 \%$ |
| Total | $\mathbf{2 9 2}$ | $\$ \mathbf{3 0 7 . 3 8}$ | $\$ 285.85$ | $\$ 21.53$ | $\mathbf{8 \%}$ |

*Each gender has an equal split of the total number of products in this column.
${ }^{4}$ Retrieved from http://www.childrensplace.com/shop/us/p/girls-clothing/girls-tops-girls-shirts/girls-tops-shirts-short-sleeve-tops/Uniform-Short-Sleeve-Classic-Polo-2043376-6B and http://www.childrensplace.com/shop/us/p/boys-clothing/boys-tops-and-boys-shirts/boys-tops-and-boys-shirts-short-sleeve-tops/Short-Sleeved-Uniform-Polo-2043171-1027 on 11/19/2015.

Figure 4: Example, Jeans ${ }^{5}$


Figure 5: Example, Shirts ${ }^{6}$

${ }^{5}$ Retrieved from http://www.levi.com/US/en_US/womens-jeans/p/178040027?abTest=true and http://www.levi.com/US/en_US/mens-jeans/ $\mathrm{p} / 181730014$ ?abTest=true on $10 / 15 / 2015$.
Retrieved from http://www.abercrombie.com/shop/us/womens-short-sleeve-graphic-tees/applique-logo-graphic-tee-5250574?ofp=true and http://www.abercrombie.com/shop/us/mens-heritage-graphic-tees/distressed-applique-logo-graphic-tee-5043573?ofp=true on 10/15/2015.

## Personal Care Products

Of all the industries analyzed, personal care had the highest premium for women, with products costing, on average, 13 percent more than personal care products for men. Because personal care products are purchased at a higher frequency than the other consumer goods included in this study, this 13 percent difference translates into a significant financial burden for women over the course of a lifetime. ${ }^{78}$ The largest price discrepancy was in hair care; products cost women 48 percent more. Razor cartridges were the second largest price discrepancy, at 11 percent more for women on average. See Table 5 for a complete breakdown.

Table 5: Price Breakdown, Personal Care Products

| Products | Number of <br> Products | Women's <br> Average | Men's <br> Average | Price <br> Difference | Percent <br> Difference |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Shampoo and <br> Conditioner (Hair Care) | 16 | $\$ 8.39$ | $\$ 5.68$ | $\$ 2.71$ | $48 \%$ |
| Razor Cartridges | 18 | $\$ 17.30$ | $\$ 15.61$ | $\$ 1.69$ | $11 \%$ |
| Razors | 20 | $\$ 8.90$ | $\$ 7.99$ | $\$ 0.91$ | $11 \%$ |
| Lotion | 10 | $\$ 8.25$ | $\$ 7.43$ | $\$ 0.82$ | $11 \%$ |
| Deodorant | 20 | $\$ 4.91$ | $\$ 4.75$ | $\$ 0.16$ | $3 \%$ |
| Body Wash | 18 | $\$ 5.70$ | $\$ 5.40$ | $\$ 0.30$ | $6 \%$ |
| Shaving Cream | 20 | $\$ 3.73$ | $\$ 3.89$ | $(\$ 0.16)$ | $4 \%$ |
| Total | $\mathbf{1 2 2}$ | $\$ 57.18$ | $\$ 50.75$ | $\$ 6.43$ | $13 \%$ |

*Each gender has an equal split of the total number of products in this column.

[^2]Figure 6: Example, Razor Cartridges ${ }^{9}$


Figure 7: Example, Shampoo and Conditioner ${ }^{10}$


[^3]
## Senior/Home Health Care Products

On average, women's home health care products cost 8 percent more than men's. For example, women's braces cost, on average, 15 percent more than men's. Men's digestive health products, which were 5 percent more on average, were the only category that cost men more than women. See Table 6 for a complete breakdown.

Table 6: Price Breakdown, Senior/Home Health Care Products

| Products | Number of <br> Products* | Women's <br> Average | Men's <br> Average | Price <br> Difference | Percent <br> Difference |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Supports and Braces | 22 | $\$ 37.17$ | $\$ 32.43$ | $\$ 4.74$ | $15 \%$ |
| Canes | 6 | $\$ 21.99$ | $\$ 19.66$ | $\$ 2.33$ | $12 \%$ |
| Compression Socks | 24 | $\$ 27.86$ | $\$ 26.77$ | $\$ 1.09$ | $4 \%$ |
| Adult Diapers | 22 | $\$ 32.71$ | $\$ 32.06$ | $\$ 0.65$ | $2 \%$ |
| Personal Urinals | 12 | $\$ 11.32$ | $\$ 9.32$ | $\$ 2.00$ | $21 \%$ |
| Digestive Health | 20 | $\$ 9.41$ | $\$ 9.84$ | $(\$ 0.43)$ | $5 \%$ |
| Total | $\mathbf{1 0 6}$ | $\$ 140.46$ | $\$ 130.08$ | $\$ 10.38$ | $8 \%$ |

*Each gender has an equal split of the total number of products in this column.

Figure 8: Example, Supports and Braces ${ }^{11}$


[^4]Figure 9: Example, Adult Diapers ${ }^{12}$


[^5]
## I. Introduction <br> Report Objectives

This study establishes the first-ever look at gender pricing of goods in the New York City marketplace across multiple industries. DCA investigated gender-based pricing disparities in toys and accessories, children's clothing, adult clothing, personal care products, and senior/home health care products.

The goal of the study was to determine the frequency and extent to which female consumers face higher prices than male consumers when buying similar products. Using the study's findings, DCA aims to inform consumers, as well as raise awareness about the issue of gender pricing.

Inherent in the study design is an understanding that male and female versions of products often differ from one another in branding, construction, and ingredients. However, individual consumers do not have control over the textiles or ingredients used in the products marketed to them and must make purchasing choices based only on what is available in the marketplace. As such, DCA selected products that had similar male and female versions and were closest in branding, ingredients, appearance, textile, construction, and/or marketing. In this way, the findings of the study represent a female consumer's experience in the marketplace, which includes unavoidable higher prices for women's products.

## Historical Context

In 1992, DCA conducted an investigation of "price bias against women in the marketplace," and issued a report with the findings titled Gypped by Gender. The study concluded that women paid more than men at used car dealers, dry cleaners, launderers, and hair salons. A major obstacle in helping consumers avoid pricing bias, the study reported, was a lack of information about the prices paid by other consumers. Twenty-three years later, and with more information readily available than ever before, it may be that this is still the case-price conscious female shoppers may not know that, for discounts, they need look no further than the men's department.

The 1992 study found that when women bought used cars, they were twice as likely to have been quoted a higher price than men. Based on a survey of 80 hair salons across the five boroughs, the study found that, on average, women paid 25 percent more for the same haircuts. Similarly, on average, women paid 27 percent more for the identical service of laundering a basic white cotton shirt. ${ }^{13}$

DCA's research on gender pricing started a national conversation, and soon states were following New York City's example by conducting their own research. A California study in 1994 estimated that women effectively paid an annual "gender tax" of $\$ 1,351$ each. ${ }^{14}$ Other states, such as Florida, Connecticut, and South Dakota, began to research the topic and began publishing official reports of their own. ${ }^{15}{ }^{16}$ In 1995, California became the first state to enact a bill to protect consumers from price discrimination for services; soon Massachusetts, Washington D.C., and some Virginia counties followed. ${ }^{17}$ In 1998, relying on DCA's research, the New

[^6]York City Council passed a law prohibiting gender-based pricing of services. ${ }^{18}{ }^{19}$ There are no similar laws regarding gender pricing of goods.

The law added a rule to the Consumer Affairs section of the New York City Administrative Code, enabling the Agency to issue violations to dry cleaners, hair salons, and any "retail service establishment" that illegally price services differently based on gender. ${ }^{2021}$ Posted prices must reflect actual differences in required labor. For example, instead of using the terms shirts and blouses, which are inherently gender-based, price lists must describe the differences between the garments: shirts with ruffles, shirts with pleats, etc., as items that require additional labor to clean.

Unfortunately, even with the dialogue and legislation, it is an issue that still persists today. In 2014 and 2015, DCA issued 118 and 129 violations, respectively, to businesses for violation of New York City's gender pricing law. A 2011 study from the University of Central Florida found the same results as DCA's 1992 report. The study examined the price of personal care products, in addition to services, and found that women paid more than men for certain goods and services, such as deodorant, haircuts, and dry cleaning. The authors additionally concluded that while the individual price differences may seem small, the cumulative cost is not. ${ }^{22}$

[^7]
# II. Study Methodology Cradle-to-Cane Focus 

This study mirrors an average consumer lifecycle, from baby products to products for seniors, providing a glimpse into the experiences of consumers of all ages. Each product category was selected to reflect a stage of the consumer lifecycle. The product categories are based on staple consumer goods, from apparel to personal care products.

## Retailer Selection

Overall, DCA analyzed more than 90 brands encompassing nearly 800 individual products.

DCA selected children's clothing stores that are national chains with multiple New York City locations. Children's toy stores included in the study are top national chain retailers with New York City locations. ${ }^{23}$ There are five children's clothing stores in this study, and three stores from which toys and accessories were analyzed.

Similarly, DCA used industry analytics to identify top-grossing, national chain retailers in the high-end, low-end, and median price ranges with New York City store locations. ${ }^{2425}$ Clothing stores were limited to those that carry their own name brands. Two exceptions to this were the inclusion of Kmart and Target, though only their stores' own brands of clothing were analyzed. In total, 15 clothing stores were evaluated.

DCA selected personal care product retailers based on the market and geographic dominance of the three major chain drugstores in New York City: Walgreens/Duane Reade, CVS, and Rite Aid.

Senior/home health care product retailers included the same three major New York City drugstores as in the personal care products category, as well as the two major big-box stores included throughout this report, Kmart and Target. DCA evaluated products from five stores.

## Product Selection

Analogous men's and women's products were selected. DCA chose items that were closest in branding, ingredients, appearance, textile, construction, and/or marketing to minimize differences stemming from gendered marketing and design.

## Toys and Accessories

Toys and accessories were found to have inherent differences based on their gender marketing. A recent study determined that toys and children's products have become more differentiated based on gender than they were 50 years ago "when gender discrimination and sexism were the norm."2627

[^8]In order to minimize these differences, DCA selected gender-neutral toy categories, which had equivalent numbers of products offered to boys and girls: bikes and scooters, general toys, backpacks, helmets and pads, preschool toys, and arts and crafts. Within the category "general toys," DCA compared products from the "girls" and "boys" sections of the same brand. The products DCA chose for comparison had the most similar number of individual parts, packaging, or description within the same brand.

## Adult and Children's Clothing

DCA selected categories of clothing that are staples in an average consumer's wardrobe: a mixture of casual clothing, work clothing, and necessary garments, such as socks and underwear. DCA analyzed seven categories of clothing: dress pants, dress shirts, jeans, casual shirts, sweaters, socks, and underwear. Individual articles of clothing were limited to those for which there were clear male and female versions of the same item on retailers' websites. In order to minimize differences in construction and fabric used, which could impact cost, DCA made every effort to find nearly identical articles of clothing. Otherwise, DCA compared similarly named products offered in analogous women's and men's sections (e.g., a women's "1969 Perfect Boot Jeans" and a men's "1969 Boot Fit Jeans," both found in the "jeans" section).

The Agency selected children's clothing items in a similar fashion to adult clothing items, and drew from what was available and comparable on retailers' websites. Included in this report are baby pants, baby shirts, baby shoes, baby sweaters, children's jeans, children's shirts, children's underwear, baby onesies, and toddler shoes.

## Personal Care Products

DCA chose personal care items that are staple hygiene products used by both genders: body wash, deodorant, shampoo and conditioner (summarized as "hair care"), lotion, razors, razor cartridges, and shaving cream. Personal care brands were chosen based on an industry analysis of the top-grossing brands that were also available in the three major New York City drugstores. ${ }^{28}$ DCA also included private-label or "generic" brands from these drugstores. All efforts were made to find equivalent products, by looking at factors such as the number of blades in a men's or a women's razor, or the description or name of a body wash. In some cases, men's products were clearly marked as intended for men, while products included in this study as women's products could be considered "unisex," because the label did not specifically indicate a gender.

Products' gender marketing is notable in the context of how products are displayed and separated in the drugstore aisle. See Figure 10. The products targeted to men are in dark-colored, boxy bottles that are explicitly marked "for men." The products targeted to women, while they may not explicitly include the word "women" on the packaging, have marketing that seems geared to female consumers: they are packaged in light-colored, curvy bottles. The text on these bottles often includes the word "beauty" or claims of improving appearances, while the text on bottles marketed toward men often emphasize efficiency and the strength of the product. Regardless of whether certain products are officially targeted to women, the price of men's personal care products is clearly gender-based.
${ }^{28}$ http://www.statista.com/statistics/273236/brand-value-of-the-leading-personal-care-brands-worldwide/


## Senior/Home Health Care Products

To select senior/home health care products, DCA identified the categories on drugstores' websites with clear male/female versions: adult incontinence products; canes; compression socks; digestive health products, consisting of laxatives and probiotic supplements; personal urinals; and supports and braces.

There were a limited number of these products, as many have unisex labeling. However, when there were male and female versions of products, it was very clearly marked, and these products were often as identical as two products could be in terms of ingredients, function, or construction.

## Price Comparisons

In order to analyze the pricing of products, the Agency examined individual products side by side, and then incorporated the prices into an average price for the larger category. For example, DCA selected comparable pairs of women's and men's jeans and recorded their prices. DCA then found the individual sums of all men's and all women's jeans and divided the sums by the number of individual items to derive the average cost for a pair of jeans.

- Sum of cost of 25 pairs of women's jeans $\div 25=$ average cost for a pair of women's jeans

For some products sold in packages of multiple items, such as socks and underwear, DCA recorded the unit price in order to more accurately compare products' prices and value. For personal care products, the amount of product in items was often unequal, while the price may have been identical. DCA recorded the per-unit price, and made every effort to find similarly sized products, so as not to compare unit pricing of large-size products and small-size products. As such, price comparisons were made on a unit basis.

[^9]The prices recorded for the study data were always the full price, regardless of any sale or discount the retailer offered. ${ }^{30}$

## Price Analyses

DCA analyzed price differentials using several different methods. In all categories, DCA derived the average price for an item, then found the percent difference between the average total men's cost and women's cost.

In order to control for the possibility of an outlier skewing the data in any direction, the Agency also found the median prices for each product type in all categories. DCA found that the prices mirrored the findings of the average price analyses, but DCA relied on the average prices, as they most accurately captured the pricing patterns in the data.

In the adult clothing, children's clothing, and toys and accessories industries, DCA further analyzed costs by finding an average price of the high-end and low-end price ranges. To obtain the high-end price range, DCA averaged the prices for all products above the median price. The low-end price range was the average of prices for all products below the median price. This revealed trends of price discrepancy by gender based on how much a product cost.

In order to determine the frequency at which women's products cost more than men's products, DCA found the price difference for each individual product comparison. DCA then analyzed the incidence of a higher price for women's products, a higher price for men's products, and equal prices.

## Limitations

Men's and women's products are rarely identical, making exact comparisons difficult. To minimize differences between men's and women's items, the Agency chose products based on those that were closest in construction, ingredients, textile, appearance, description, and/or marketing. The products in this study are those that are currently available in the marketplace and, as such, accurately reflect what is available for consumers of both genders.

[^10]
## III. Main Findings

## Toys and Accessories

## Overview

DCA included six product categories-bikes and scooters, general toys, backpacks, preschool toys, helmets and pads, and arts and crafts. In total, 106 individual products were included in the analysis.

## Price Analysis

On average, children's toys and accessories cost girls 7 percent more than boys. In total, one of each average item cost girls $\$ 222.43$, and cost boys $\$ 207.51$, a difference of $\$ 14.92$. On average, the largest price discrepancy was in helmets and pads, costing girls nearly 13 percent more, with an average difference of $\$ 2.90$ per product. The most equally priced category was backpacks, costing girls 0.8 percent more on average, or $\$ 0.20$. As described in the study methodology section, it was difficult to compare some types of products within categories such as general toys and accessories, because girls' and boys' toys are inherently created differently, with different types of functions intended. However, when it was possible, DCA compared from the same brand in equivalent product lines, or toys and accessories with equivalent numbers of parts and similar functions.

Table 7: Average Price, Toys and Accessories

| Product | Number of <br> Products* | Girls' <br> Average | Boys' <br> Average | Price <br> Difference | Percent <br> Difference |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Bikes and Scooters | 22 | $\$ 86.72$ | $\$ 81.90$ | $\$ 4.82$ | $6 \%$ |  |
| General Toys | 20 | $\$ 29.49$ | $\$ 26.49$ | $\$ 3.00$ | $11 \%$ |  |
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| Helmets and Pads | 20 | $\$ 25.79$ | $\$ 22.89$ | $\$ 2.90$ | $13 \%$ |  |
| Arts and Crafts | 10 | $\$ 32.79$ | $\$ 30.59$ | $\$ 2.20$ | $7 \%$ |  |
|  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |

*Each gender has an equal split of the total number of products in this column.

DCA analyzed the high and low price ranges for toys in addition to the average. Unlike adult clothing and children's clothing, however, these ranges are not necessarily representative of the same products at multiple price points, such as a shirt from multiple stores. Rather, these price ranges are reflective of different kinds of products within some categories. The general toys category ranges in product type from dolls to remote control cars, and so different price points are reflective of the variety of toys, rather than a single type of toy.

Toys in the higher price range in this study cost girls nearly 7 percent more on average. The total cost of one of each average higher-priced item from all toy categories was $\$ 342.51$ for girls and $\$ 320.97$ for boys, a difference of $\$ 21.54$. In the lower price range, one of each lower-priced item cost girls more-a total of $\$ 121.04$ for girls, and a total of $\$ 107.34$ for boys, a difference of $\$ 13.70$, or nearly 13 percent.

Table 8: High Price Range, Toys and Accessories

| Products | Number of <br> Products | Girls' <br> High Range | Boys' <br> High Range | Price <br> Difference | Percent <br> Difference |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Bikes and <br> Scooters | 22 | $\$ 141.99$ | $\$ 137.99$ | $\$ 4.00$ | $3 \%$ |
| General Toys | 20 | $\$ 42.59$ | $\$ 38.99$ | $\$ 3.60$ | $9 \%$ |
| Backpacks | 20 | $\$ 33.79$ | $\$ 34.19$ | $(\$ 0.40)$ | $1 \%$ |
| Preschool Toys | 14 | $\$ 29.99$ | $\$ 25.32$ | $\$ 4.67$ | $18 \%$ |
| Helmets and Pads | 20 | $\$ 32.66$ | $\$ 26.99$ | $\$ 5.67$ | $21 \%$ |
| Arts and Crafts | 10 | $\$ 61.49$ | $\$ 57.49$ | $\$ 4.00$ | $7 \%$ |
|  |  |  |  |  |  |
| Total | $\mathbf{1 0 6}$ | $\$ 342.51$ | $\$ 320.97$ | $\$ 21.54$ | $\mathbf{7 \%}$ |

Table 9: Low Price Range, Toys and Accessories

| Products | Number of <br> Products | Girls' <br> Low Range | Boys' <br> Low Range | Price <br> Difference | Percent <br> Difference |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Bikes and <br> Scooters | 22 | $\$ 38.79$ | $\$ 33.19$ | $\$ 5.60$ | $17 \%$ |
| General Toys | 20 | $\$ 16.39$ | $\$ 13.99$ | $\$ 2.40$ | $17 \%$ |
| Backpacks | 20 | $\$ 18.19$ | $\$ 17.39$ | $\$ 0.80$ | $5 \%$ |
| Preschool Toys | 14 | $\$ 17.19$ | $\$ 14.99$ | $\$ 2.20$ | $15 \%$ |
| Helmets and Pads | 20 | $\$ 19.99$ | $\$ 18.79$ | $\$ 1.20$ | $6 \%$ |
| Arts and Crafts | 10 | $\$ 10.49$ | $\$ 8.99$ | $\$ 1.50$ | $17 \%$ |
|  |  |  |  |  |  |
| Total | $\mathbf{1 0 6}$ | $\mathbf{\$ 1 2 1 . 0 4}$ | $\mathbf{\$ 1 0 7 . 3 4}$ | $\$ 13.70$ | $\mathbf{1 3 \%}$ |

Girls' toys cost more 55 percent of the time, the second-highest disparity rate of the five industries studied. Boys' toys cost more 8 percent of the time, and the price was equal 38 percent of the time.

Table 10: Frequency Chart, Toys and Accessories

| Toys and Accessories | Number of Times | Incidence |
| :--- | :---: | :---: |
| Women pay more | 29 | $55 \%$ |
| Equal | 20 | $38 \%$ |
| Men pay more | 4 | $8 \%$ |
| Total | 53 | $100 \%$ |

Note: Numbers reflect rounding.

Figure 11: Example, Bikes and Scooters


Figure 12: Example, Helmets and Pads
Raskullz Shark Attax Ride Alongz
Toddler Helmet

Figure 13: Example, Product Display ${ }^{31}$


## Children's Clothing

## Overview

The Agency analyzed nine types of children's clothing: children's shirts, children's jeans, baby pants, onesies, baby sweaters, baby shirts, baby shoes, children's underwear, and toddler shoes. In total, 168 individual articles of apparel were included in the analysis, with 20 items for each type, except toddler shoes, for which DCA analyzed eight pairs.

[^11]
## Price Analysis

Of all five industries included in this study, the children's clothing industry had the least discrepancies in pricing between genders. On average, girls' clothing cost 4 percent more than boys'. In total, girls were charged $\$ 184.35$ for one of each average item, and boys $\$ 177.23$, an average difference of $\$ 7.12$. On average, children's shirts had the largest price discrepancy, with girls being charged 13 percent more, and an average difference of $\$ 1.87$ per shirt. The remaining categories had average differences in the single-digit percentages, with the average price difference under two dollars.

Table 11: Average Price, Children's Clothing

| Products | Number of <br> Products | Girls' <br> Average | Boys' <br> Average | Price <br> Difference | Percent <br> Difference |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Children's Shirts | 20 | $\$ 15.82$ | $\$ 13.95$ | $\$ 1.87$ | $13 \%$ |  |
| Children's Jeans | 20 | $\$ 24.63$ | $\$ 22.83$ | $\$ 1.80$ | $8 \%$ |  |
| Baby Pants | 20 | $\$ 18.33$ | $\$ 16.77$ | $\$ 1.56$ | $9 \%$ |  |
| Onesies | 20 | $\$ 20.91$ | $\$ 20.07$ | $\$ 0.84$ | $4 \%$ |  |
| Baby Sweaters | 20 | $\$ 24.87$ | $\$ 23.39$ | $\$ 1.48$ | $6 \%$ |  |
| Baby Shirts | 20 | $\$ 12.58$ | $\$ 12.38$ | $\$ 0.20$ | $2 \%$ |  |
| Baby Shoes | 20 | $\$ 20.69$ | $\$ 20.07$ | $\$ 0.62$ | $3 \%$ |  |
| Children's Underwear | 20 | $\$ 17.67$ | $\$ 18.17$ | $1 \$ 0.50)$ | $3 \%$ |  |
| Toddler Shoes | 8 | $\$ 28.85$ | $\$ 29.60$ | $(\$ 0.75)$ | $3 \%$ |  |
| Total |  |  |  |  |  |  |

*Each gender has an equal split of the total number of products in this column.

Pricing of girls' and boys' clothing was relatively equal throughout, with entire categories, such as all sweaters, sold at the same price within a retailer. Pricing patterns for the high-end and low-end price ranges mirrored patterns in adult clothing with gendered pricing differences greater for more expensive clothing. The overall discrepancy was larger for girls' higher-priced children's clothing, and smaller, but still existent, for lowerpriced children's clothing. On average, girls' clothing cost 5 percent more for higher-priced clothes. In total, children's clothing cost girls $\$ 240.61$ for one of each average higher-priced item, and cost boys $\$ 229.55$, a difference of $\$ 11.06$. In the lower-priced range, children's clothing cost girls 2 percent more than boys. In total, children's clothing cost girls $\$ 127.52$ for one of each average lower-priced item, and cost boys $\$ 124.91$, a difference of $\$ 2.61$.

Table 12: High Price Range, Children's Clothing

| Products | Number of <br> Products | Girls' <br> High Range | Boys' <br> High Range | Price <br> Difference | Percent <br> Difference |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Children's Shirts | 20 | $\$ 19.71$ | $\$ 17.16$ | $\$ 2.55$ | $15 \%$ |
| Children's Jeans | 20 | $\$ 32.96$ | $\$ 29.46$ | $\$ 3.50$ | $12 \%$ |
| Baby Pants | 20 | $\$ 25.56$ | $\$ 22.55$ | $\$ 3.01$ | $13 \%$ |
| Onesies | 20 | $\$ 29.35$ | $\$ 28.35$ | $\$ 1.00$ | $4 \%$ |
| Baby Sweaters | 20 | $\$ 30.56$ | $\$ 30.36$ | $\$ 0.20$ | $1 \%$ |
| Baby Shirts | 20 | $\$ 17.56$ | $\$ 17.16$ | $\$ 0.40$ | $2 \%$ |
| Baby Shoes | 20 | $\$ 26.56$ | $\$ 25.56$ | $\$ 1.00$ | $4 \%$ |
| Children's Underwear | 20 | $\$ 23.37$ | $\$ 23.97$ | $(\$ 0.60)$ | $3 \%$ |
| Toddler Shoes | 8 | $\$ 34.98$ | $\$ 34.98$ | -- | $0 \%$ |
|  |  |  |  |  |  |
| Total | $\mathbf{1 6 8}$ | $\$ 240.61$ | $\$ 229.55$ | $\$ 11.06$ | $5 \%$ |

Table 13: Low Price Range, Children's Clothing

| Products | Number of <br> Products | Girls' <br> Low Range | Boys' <br> Low Range | Price <br> Difference | Percent <br> Difference |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Children's Shirts | 20 | $\$ 11.36$ | $\$ 10.74$ | $\$ 0.62$ | $6 \%$ |
| Children's Jeans | 20 | $\$ 16.30$ | $\$ 16.20$ | $\$ 0.10$ | $1 \%$ |
| Baby Pants | 20 | $\$ 11.09$ | $\$ 10.98$ | $\$ 0.11$ | $1 \%$ |
| Onesies | 20 | $\$ 12.47$ | $\$ 11.79$ | $\$ 0.68$ | $6 \%$ |
| Baby Sweaters | 20 | $\$ 19.18$ | $\$ 16.42$ | $\$ 2.76$ | $17 \%$ |
| Baby Shirts | 20 | $\$ 7.60$ | $\$ 7.60$ | -- | $0 \%$ |
| Baby Shoes | 20 | $\$ 14.82$ | $\$ 14.58$ | $\$ 0.24$ | $2 \%$ |
| Children's Underwear | 20 | $\$ 11.97$ | $\$ 12.37$ | $(\$ 0.40)$ | $3 \%$ |
| Toddler Shoes | 8 | $\$ 22.73$ | $\$ 24.23$ | $(\$ 1.50)$ | $7 \%$ |
|  |  |  |  |  |  |
| Total | $\mathbf{1 6 8}$ | $\$ 127.52$ | $\$ 124.91$ | $\$ 2.61$ | $2 \%$ |

Similar to the finding that the disparities were smallest across children's clothing, DCA also found that children's clothing had the lowest rate of disparities. The prices for girls' and boys' clothing were equal 67 percent of the time, the highest incidence of equal prices throughout the study. Girls' clothing cost more 26 percent of the time, and boys' clothing cost more 7 percent of the time.

Table 14: Frequency Chart, Children's Clothing

| Children's Clothing | Number of Times | Incidence |
| :--- | :---: | :---: |
| Women pay more | 22 | $26 \%$ |
| Equal | 56 | $67 \%$ |
| Men pay more | 6 | $7 \%$ |
| Total | $\mathbf{8 4}$ | $\mathbf{1 0 0 \%}$ |

Boys' and girls' clothing was relatively similar in appearance and construction. However, DCA found one notable difference in children's shirts. Nearly every shirt available for girls, from almost every retailer, had additional trimmings, such as bows, glitter, shirring, or 3-D elements. By comparison, available boys' shirts were generally plain shirts with printed designs and rarely had additional trimmings. Additional trimmings require additional manufacturing costs and could contribute to a higher retail price. Given the fact that nearly all girls' shirts had these extra design elements, it would be challenging for female consumers to buy equally priced shirts for boys and girls, simply due to what is available for each gender.

Figure 14: Example, Children’s Jeans ${ }^{32}$


[^12]Figure 15: Example, Children's Shirts


## Adult Clothing

## Overview

DCA analyzed seven types of clothing: dress pants, dress shirts, sweaters, jeans, shirts, socks, and underwear. In total, 292 individual articles of clothing were included in the analysis, with at least 40 items for each type of clothing.

## Price Analysis

On average, women's clothing cost nearly 8 percent more than men's. In total, one of each average item cost women $\$ 307.38$ and cost men $\$ 285.85$, a difference of $\$ 21.53$. On average, the largest price discrepancy was in shirts, costing women nearly 15 percent more, with an average difference of $\$ 3.72$ per shirt. Dress shirts came a close second, costing women nearly 13 percent more, with an average difference of $\$ 6.65$ per shirt. Men's clothing cost more in only one category, underwear, at an average difference of nearly 29 percent or $\$ 2.44$.

Table 15: Average Price, Adult Clothing

| Products | Number of <br> Products | Women's <br> Average | Men's <br> Average | Price <br> Difference | Percent <br> Difference |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Dress Pants | 40 | $\$ 75.66$ | $\$ 71.71$ | $\$ 3.95$ | $6 \%$ |  |
| Dress Shirts | 40 | $\$ 58.11$ | $\$ 51.46$ | $\$ 6.65$ | $13 \%$ |  |
| Sweaters | 42 | $\$ 63.19$ | $\$ 59.45$ | $\$ 3.74$ | $6 \%$ |  |
| Jeans | 50 | $\$ 62.75$ | $\$ 57.09$ | $\$ 5.66$ | $10 \%$ |  |
| Shirts | 40 | $\$ 29.23$ | $\$ 25.51$ | $\$ 3.72$ | $15 \%$ |  |
| Socks | 40 | $\$ 9.98$ | $\$ 9.73$ | $\$ 0.25$ | $3 \%$ |  |
| Underwear | 40 | $\$ 8.46$ | $\$ 10.90$ | $(\$ 2.44)$ | $29 \%$ |  |
| Total |  |  |  |  |  |  |

[^13]The Agency's examination of the high and low price ranges showed a trend of clothing costing women more than men for higher-priced clothing, and costing men slightly more on lower-priced clothing. In the high price range, clothing cost women an average of 13 percent more than men. The total cost of one of each high price range item was $\$ 442.51$ for women and $\$ 391.21$ for men, a difference of $\$ 51.30$. The largest discrepancy was in dress shirts, costing women 26 percent or $\$ 17.55$ more on average. Shirts came a close second, costing women 25 percent or $\$ 8.36$ more on average. Underwear cost more for men, at 22 percent or $\$ 2.41$ more on average. In the low price range, men's clothing cost 3 percent more than women's. The total cost of one of each low price range item was $\$ 175.67$ for women and $\$ 180.83$ for men, a difference of $\$ 5.16$. The discrepancies were all in the low single-digit percent range, and equally split in terms of which gender's clothing cost more. The only exception was underwear, costing men 39 percent or $\$ 2.37$ more.

Table 16: High Price Range, Adult Clothing

| Products | Number of <br> Products | Womens' <br> High Range | Mens' <br> High Range | Price <br> Difference | Percent <br> Difference |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Dress Pants | 40 | $\$ 113.94$ | $\$ 103.69$ | $\$ 10.25$ | $10 \%$ |
| Dress Shirts | 40 | $\$ 85.94$ | $\$ 68.39$ | $\$ 17.55$ | $26 \%$ |
| Sweaters | 42 | $\$ 93.94$ | $\$ 85.64$ | $\$ 8.30$ | $10 \%$ |
| Jeans | 50 | $\$ 83.20$ | $\$ 74.12$ | $\$ 9.08$ | $12 \%$ |
| Shirts | 40 | $\$ 42.30$ | $\$ 33.94$ | $\$ 8.36$ | $25 \%$ |
| Socks | 40 | $\$ 12.31$ | $\$ 12.14$ | $\$ 0.17$ | $1 \%$ |
| Underwear | 40 | $\$ 10.88$ | $\$ 13.29$ | $\$ 2.41$ | $22 \%$ |
|  |  |  | $\$ 442.51$ | $\$ 391.21$ | $\$ 51.30$ |
| Total | $\mathbf{2 9 2}$ | $\$ 13 \%$ |  |  |  |

Table 17: Low Price Range, Adult Clothing

| Products | Number of <br> Products | Womens' <br> Low Range | Mens' <br> Low Range | Price <br> Difference | Percent <br> Difference |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Dress Pants | 40 | $\$ 37.38$ | $\$ 39.72$ | $(\$ 2.34)$ | $6 \%$ |
| Dress Shirts | 40 | $\$ 32.08$ | $\$ 34.52$ | $(\$ 2.44)$ | $8 \%$ |
| Sweaters | 42 | $\$ 32.86$ | $\$ 34.41$ | $(\$ 1.55)$ | $5 \%$ |
| Jeans | 50 | $\$ 41.55$ | $\$ 39.28$ | $\$ 2.27$ | $6 \%$ |
| Shirts | 40 | $\$ 18.03$ | $\$ 17.08$ | $\$ 0.95$ | $6 \%$ |
| Socks | 40 | $\$ 7.64$ | $\$ 7.32$ | $\$ 0.32$ | $4 \%$ |
| Underwear | 40 | $\$ 6.13$ | $\$ 8.50$ | $(\$ 2.37)$ | $39 \%$ |
| Total | $\mathbf{2 9 2}$ | $\$ 175.67$ | $\$ 180.83$ | $\$ 5.16$ | $3 \%$ |

DCA found that women's clothing cost more 40 percent of the time. Men's clothing prices were higher 32 percent of the time, and the prices were equal for both genders 27 percent of the time.

Table 18: Frequency Chart, Adult Clothing

| Adult Clothing | Number of Times | Incidence |
| :--- | :---: | :---: |
| Women pay more | 59 | $40 \%$ |
| Equal | 40 | $27 \%$ |
| Men pay more | 47 | $32 \%$ |
| Total | $\mathbf{1 4 6}$ | $\mathbf{1 0 0 \%}$ |

Note: Numbers reflect rounding.

## Pricing Considerations ${ }^{33}$

Women's and men's clothing are constructed differently, resulting in different manufacturing costs. Textiles are a main driver of differences in production costs, with women's clothing tending to be made with a more costly blend of fabrics and men's clothing, more often, being made with one type of fabric. Other pricing factors are the number of styles available: an offering of regular, tall, and petite styles for a single product will result in a higher manufacturing cost. Similarly, how an item is cut-men tend to have straight-cut clothing, whereas women's cuts are curvier-may result in more fabric waste. ${ }^{3435}$ However, according to experts at the Fashion Institute of Technology (FIT), these costs are not necessarily commensurate with the retail-price differences identified in this study, as the manufacturing cost of an article of clothing is a small fraction of the ultimate retail price.

Retail prices are set by the retailer, not the manufacturer, and every company has its own predetermined markup formula for its clothing. Experts suggest that an average difference of $\$ 5.66$ between a pair of women's and men's jeans, for example, has nearly no relationship to the production costs. Rather, price differences are due to business considerations, and because women are generally willing to pay higher prices for their clothing than men, they often are charged more. ${ }^{36}$

[^14]A majority of clothing sold in the United States is imported from manufacturers abroad, which means another price consideration in the supply chain is import taxes. Import taxes (or tariffs) on clothing, leather goods, and shoes are set by Congress, and are explicitly based on gender. These tariffs are reflective of the market for imported goods; the more a good is imported, the higher the tariff. For example, women's silk shirts have higher taxes than men's silk shirts, whereas men's wool suits have higher taxes than women's wool suits because of the relative demand for each. Overall, women's goods generate more in import taxes than men's goods. ${ }^{37}$

These import tax costs are passed on from the manufacturer to the retailer, and eventually to the consumer. However, the tariff structure does not always translate into the expected gender pricing disparity at the retailer. For example, denim jeans are taxed at the same rate for men and women, but DCA found that women's jeans cost 10 percent more on average than men's jeans. Similarly, men's imported cotton shirts are taxed 4 percent higher than women's cotton shirts, yet the Agency's investigation revealed that dress shirts, which were usually made from cotton, cost women nearly 13 percent more than men. ${ }^{38}$

Figure 16: Example, Dress Shirts ${ }^{39}$


[^15]Figure 17: Example, Jeans


Figure 18: Example, Shirts


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## Personal Care Products

## Overview

DCA analyzed seven types of personal care products: shampoo and conditioner (summarized as "hair care"), razor cartridges, razors, lotion, deodorant, body wash, and shaving cream. In total, 122 individual products were included in the analysis, with about 20 items found for almost every category.

## Price Analysis

On average, personal care products cost women 13 percent more than men. In total, one of each average item cost women $\$ 57.18$, and cost men $\$ 50.75$, a difference of $\$ 6.43$. On average, the largest price discrepancy was in hair care; products cost women nearly 48 percent more, with an average difference of $\$ 2.71$ per set of shampoo and conditioner. Usually, men's shampoos and conditioners are sold as a 2-in-1 bottle, and so to achieve the same effect without buying a bottle marked explicitly as "for men," women would be required to purchase both a bottle of shampoo and a bottle of conditioner. Razor cartridges also cost significantly more for women than men, at nearly 11 percent, or $\$ 1.69$. One category, shaving cream, cost more for men, at an average difference of 4 percent, or $\$ 0.16 .{ }^{40}$

Table 18: Average Price, Personal Care Products

| Products | Number of <br> Products | Women's <br> Average | Men's <br> Average | Price <br> Difference | Percent <br> Difference |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Shampoo and <br> Conditioner (Hair Care) | 16 | $\$ 8.39$ | $\$ 5.68$ | $\$ 2.71$ | $48 \%$ |
| Razor Cartridges | 18 | $\$ 17.30$ | $\$ 15.61$ | $\$ 1.69$ | $11 \%$ |
| Razors | 20 | $\$ 8.90$ | $\$ 7.99$ | $\$ 0.91$ | $11 \%$ |
| Lotion | 10 | $\$ 8.25$ | $\$ 7.43$ | $\$ 0.82$ | $11 \%$ |
| Deodorant | 20 | $\$ 4.91$ | $\$ 4.75$ | $\$ 0.16$ | $3 \%$ |
| Body Wash | 18 | $\$ 5.70$ | $\$ 5.40$ | $\$ 0.30$ | $6 \%$ |
| Shaving Cream | 20 | $\$ 3.73$ | $\$ 3.89$ | $(\$ 0.16)$ | $4 \%$ |
| Total | $\mathbf{1 2 2}$ | $\$ 57.18$ | $\$ 50.75$ | $\$ 6.43$ | $\mathbf{1 3} \%$ |

*Each gender has an equal split of the total number of products in this column.

The price differences between products were often due to differing quantities sold to men and women. For example, deodorant was often sold to men in quantities of 2.7 -ounce sticks, and women were often sold quantities of 2.6 -ounce sticks at the same price. Similarly, men save at the register by requiring fewer products for the same advertised claims. For example, body washes are often sold "for men" with claims of doing double (or triple) duty as a shampoo and/or conditioner.

[^16]Often, men's and women's products will have the same features, but the women's version will cost more. For example, women's razors and razor cartridges cost more, and usually have prominent claims of moisturizing strips or features for sensitive skin. However, it is also often the case that men's razors and cartridges have aloe moisturizing strips or are marketed as intended for sensitive skin.

In addition to having the largest average disparities, personal care products had the highest rate of disparities of all five industries. Women's personal care products cost more 56 percent of the time. The price was equal 31 percent of the time, and men's products cost more 13 percent of the time.

Table 19: Frequency Chart, Personal Care Products

| Personal Care | Number of Times | Incidence |
| :--- | :---: | :---: |
| Women pay more | 34 | $56 \%$ |
| Equal | 19 | $31 \%$ |
| Men pay more | 8 | $13 \%$ |
| Total | 61 | $100 \%$ |

## Pricing Considerations

Personal care products are complex mixtures of many synthetic ingredients. While men's and women's products often do not have identical ingredients, according to experts, these differences are not a major driver of the cost discrepancies. Ingredients and manufacturing costs are factors that affect the ultimate retail price of a personal care product, but the major cost consideration that consumers pay for is the research and development that go into product creation. ${ }^{4142}$ It appears that female consumers absorb more of these costs than male consumers, rather than the costs being distributed equally.

[^17]Figure 19: Example, Razors ${ }^{43}$


Figure 20: Example, Razor Cartridges


[^18]Figure 21: Example, Deodorant ${ }^{44}$


## Senior/Home Health Care Products

## Overview

The Agency analyzed six types of home health care products: supports and braces; canes; compression socks; adult incontinence products; personal urinals; and digestive health products, consisting of laxatives and probiotic supplements. In total, 106 individual products were analyzed.

## Price Analysis

On average, women's home health care products cost 8 percent more than men's. In total, one of each average item cost women $\$ 140.46$, and cost men $\$ 130.08$, a difference of $\$ 10.38 .{ }^{45}$

[^19]On average, the largest price discrepancy was found in personal urinals; women were charged 21 percent more, with an average difference of $\$ 2.00$ more per urinal. The average price difference for supports and braces was nearly 15 percent more for women than for men, and the average difference in dollars and cents for these often-identical products was $\$ 4.74$. Often, the packaging for a men's and women's version of a brace was completely identical, with the only difference being the word "men's" or "women's." Additionally, it appeared that some braces actually used less fabric for the women's version, but cost more. Men's products cost more in one category, digestive health supplements, at an average difference of 5 percent, or $\$ 0.43$. However, in this category, women often received a gender discount, similar to the gender discount men receive on hair care products. The two options for laxative products DCA found for this study were "women's," generally in pink packaging, or unisex, with no explicit gender designation.

Table 20: Average Price, Senior/Home Health Care Products

| Products | Number of <br> Products $^{*}$ | Women's <br> Average | Men's <br> Average | Price <br> Difference | Percent <br> Difference |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Supports and Braces | 22 | $\$ 37.17$ | $\$ 32.43$ | $\$ 4.74$ | $15 \%$ |  |
| Canes | 6 | $\$ 21.99$ | $\$ 19.66$ | $\$ 2.33$ | $12 \%$ |  |
| Compression Socks | 24 | $\$ 27.86$ | $\$ 26.77$ | $\$ 1.09$ | $4 \%$ |  |
| Adult Diapers | 22 | $\$ 32.71$ | $\$ 32.06$ | $\$ 0.65$ | $2 \%$ |  |
| Personal Urinals | 12 | $\$ 11.32$ | $\$ 9.32$ | $\$ 2.00$ | $21 \%$ |  |
| Digestive Health | 20 | $\$ 9.41$ | $\$ 9.84$ | $(\$ 0.43)$ | $5 \%$ |  |
| Total |  |  |  |  |  |  |

*Each gender has an equal split of the total number of products in this column.

DCA found that women's senior/home health care products cost more 45 percent of the time. The rate at which the prices were equal was the second-highest in this study, at 42 percent of the time. Men's products cost more 13 percent of the time.

Table 21: Frequency Chart, Senior/Home Health Care Products

| Senior Products | Number of Times | Incidence |
| :--- | :---: | :---: |
| Women pay more | 24 | $45 \%$ |
| Equal | 22 | $42 \%$ |
| Men pay more | 7 | $13 \%$ |
|  |  |  |
| Total | 53 | $100 \%$ |

Figure 22: Example, Supports and Braces


Figure 23: Example, Compression Socks ${ }^{46}$


[^20]Figure 24: Example, Adult Diapers


## IV. Conclusion

Across her lifetime, a female consumer faces different degrees of markups. Babies' and children's products had the least pricing discrepancies, adult personal care products the most, and adult clothing and senior products were in the middle, at roughly equivalent pricing discrepancies by percent. This is notable, given the "adult" stage of a consumer's life is longer than any other lifecycle stage. Additionally, the frequency at which adults consume personal care products is higher than any other category of the consumer goods analyzed in this study. ${ }^{4748}$ In the aggregate, over the course of a female consumer's lifetime, these discrepancies would have a much larger financial impact, given that, on average, personal care products cost 13 percent more for women than men.

DCA found, on average, that women pay approximately 7 percent more than men for similar products. Products' price differences based on gender are largely inescapable for female consumers simply due to the product offerings available in the market.

DCA encourages consumers to join DCA's social media campaign to address this issue by tweeting examples of gender pricing and fair pricing with \#genderpricing.

[^21]
## V. Appendix

## Products Analyzed in This Study

Children's Clothing

| Store | Item Type | Name (on Website) | Gender | Price |
| :--- | :--- | :--- | :---: | :---: |
| Carter's | Baby Jeans | 5-Pocket Embellished Skinny Jeans | F | $\$ 28.00$ |
| Carter's | Baby Jeans | 5-Pocket Skinny Jeans | M | $\$ 14.40$ |
| Carter's | Baby Jeans | Printed French Terry Pants | F | $\$ 8.00$ |
| Carter's | Baby Jeans | French Terry Pants | M | $\$ 8.00$ |
| Carter's | Baby Shirts | Printed Tee | F | $\$ 5.00$ |
| Carter's | Baby Shirts | Excavator Tee | M | $\$ 5.00$ |
| Carter's | Baby Shirts | Ballet Tee | F | $\$ 8.00$ |
| Carter's | Baby Shirts | Speed Of Lightning Tee | $\$ 8.00$ |  |
| Carter's | Baby Shoes | Carter's Sparkle High Tops | $\$ 15.00$ |  |
| Carter's | Baby Shoes | Carter's High Top Crib Shoes | M | $\$ 15.00$ |
| Carter's | Baby Shoes | Glitter Crib Riding Boots | F | $\$ 13.20$ |
| Carter's | Baby Shoes | Crib Boots | M | $\$ 12.00$ |
| Carter's | Baby Sweaters | French Terry Cardigan | F | $\$ 12.00$ |
| Carter's | Baby Sweaters | French Terry Cardigan | M | $\$ 3$ |
| Carter's | Baby Sweaters | Half-Zip Fleece Pullover | $\$ 12.00$ |  |
| Carter's | Baby Sweaters | Half-Zip Fleece Pullover | $\$ 22.00$ |  |
| Carter's | Children's Jeans | 5-Pocket Embellished Skinny Jeans | $\$ 13.20$ |  |
| Carter's | Children's Jeans | 5-Pocket Jeans | $\$ 3.00$ |  |
| Carter's | Children's Jeans | Stretch Corduroy Pants | $\$ 22.50$ |  |
| Carter's | Children's Jeans | 5-Pocket Corduroy Pants | $\$ 22.50$ |  |


| Carter's | Children's Shirts | Tutu Tee | F | \$13.50 |
| :---: | :---: | :---: | :---: | :---: |
| Carter's | Children's Shirts | Football Tee | M | \$10.80 |
| Carter's | Children's Shirts | Winter Friends Tee | F | \$20.00 |
| Carter's | Children's Shirts | Winter Bear Tee | M | \$20.00 |
| Carter's | Children's Underwear | 3-Pack Stretch Cotton Panties | F | \$9.00 |
| Carter's | Children's Underwear | 3-Pack Cotton Briefs | M | \$9.00 |
| Carter's | Children's Underwear | 7-Pack Stretch Cotton Panties | F | \$18.00 |
| Carter's | Children's Underwear | 7-Pack Cotton Briefs | M | \$18.00 |
| Carter's | Onesie | Denim Jumpsuit | F | \$14.40 |
| Carter's | Onesie | Ripstop Shortalls | M | \$11.99 |
| Carter's | Onesie | Striped Romper | F | \$9.99 |
| Carter's | Onesie | Cotton Plaid Romper | M | \$8.99 |
| Carter's | Toddler Shoes | Carter's Casual Shoes | F | \$25.50 |
| Carter's | Toddler Shoes | Carter's Casual Shoes | M | \$25.50 |
| Gap | Baby Jeans | Pull-On Skinny Jeans | F | \$24.95 |
| Gap | Baby Jeans | Pull-On Slim Jeans | M | \$24.95 |
| Gap | Baby Jeans | Indigo Pull-On Jeans | F | \$24.95 |
| Gap | Baby Jeans | Lined Pull-On Original Fit Jeans | M | \$24.95 |
| Gap | Baby Shirts | Lace Top | F | \$19.95 |
| Gap | Baby Shirts | Patch Rugby Top | M | \$19.95 |
| Gap | Baby Shirts | Printed Ruffle Top | F | \$12.95 |
| Gap | Baby Shirts | 2-In-1 Pocket Tee | M | \$12.95 |
| Gap | Baby Shoes | Polka Dot Mary Jane Sneakers | F | \$24.95 |
| Gap | Baby Shoes | Chambray Sneakers | M | \$24.95 |
| Gap | Baby Shoes | Polka Dot Mary Jane Sneakers | F | \$29.95 |


| Gap | Baby Shoes | Chambray Sneakers | M | \$24.95 |
| :---: | :---: | :---: | :---: | :---: |
| Gap | Baby Sweaters | Cable Peplum Cardigan | F | \$34.95 |
| Gap | Baby Sweaters | Cable Knit Sweater | M | \$34.95 |
| Gap | Baby Sweaters | Deer Cardigan | F | \$34.95 |
| Gap | Baby Sweaters | Shawl Cardigan | M | \$34.95 |
| Gap | Children's Jeans | 1969 Boot Cut Jeans | F | \$29.95 |
| Gap | Children's Jeans | 1969 Boot Cut Jeans | M | \$34.95 |
| Gap | Children's Jeans | 1969 Patch Cropped Boy Fit Jeans | F | \$36.95 |
| Gap | Children's Jeans | 1969 Original Fit Jeans | M | \$29.95 |
| Gap | Children's Shirts | Solid Pique Polo | F | \$18.95 |
| Gap | Children's Shirts | Solid Pique Polo | M | \$18.95 |
| Gap | Children's Shirts | Printed Babydoll Tee | F | \$16.95 |
| Gap | Children's Shirts | Stripe Pocket Tee | M | \$14.95 |
| Gap | Children's Underwear | Happy Day-Of-The-Week Bikini Brief (7Pack) | F | \$26.95 |
| Gap | Children's Underwear | Bike Underwear (5-Pack) | M | \$26.95 |
| Gap | Children's Underwear | Horse Hipster (7-Pack) | F | \$26.95 |
| Gap | Children's Underwear | Stripe Boxer Briefs (5-Pack) | M | \$29.95 |
| Gap | Onesie | Ruffle Slub One-Piece | F | \$24.95 |
| Gap | Onesie | Rugby-Stripe Baseball Tee One-Piece | M | \$24.95 |
| Gap | Onesie | Stampede One-Piece | F | \$29.95 |
| Gap | Onesie | Plaid Roll-Up One-Piece | M | \$29.95 |
| Gap | Toddler Shoes | Metallic Logo Trainers | F | \$29.95 |
| Gap | Toddler Shoes | Colorblock Trainers | M | \$29.95 |
| Gymboree | Baby Jeans | Double Button Jeans | F | \$24.95 |
| Gymboree | Baby Jeans | Pull-On Jeans | M | \$24.95 |


| Gymboree | Baby Jeans | Geo Floral Skirt | F | \$24.95 |
| :---: | :---: | :---: | :---: | :---: |
| Gymboree | Baby Jeans | Cuffed Plaid Shorts | M | \$22.95 |
| Gymboree | Baby Shirts | Wildflowers \& Birdies Smock Top | F | \$22.95 |
| Gymboree | Baby Shirts | Plaid Shirt | M | \$22.95 |
| Gymboree | Baby Shirts | Meow Striped Tee | F | \$21.95 |
| Gymboree | Baby Shirts | Football Champ Long Sleeve Tee | M | \$19.95 |
| Gymboree | Baby Shoes | Metallic Sandals | F | \$21.95 |
| Gymboree | Baby Shoes | Crib Sandals | M | \$21.95 |
| Gymboree | Baby Shoes | Patent Eyelet Crib Shoes | F | \$21.95 |
| Gymboree | Baby Shoes | Boat Crib Shoes | M | \$21.95 |
| Gymboree | Baby Shoes | Polka Dot Booties | F | \$16.95 |
| Gymboree | Baby Shoes | Striped Booties | M | \$16.95 |
| Gymboree | Baby Sweaters | Polka Dot Hoodie | F | \$24.95 |
| Gymboree | Baby Sweaters | Produce Truck Hoodie | M | \$24.95 |
| Gymboree | Baby Sweaters | Fair Isle Cardigan | F | \$32.95 |
| Gymboree | Baby Sweaters | Elbow Patch Cardigan | M | \$32.95 |
| Gymboree | Children's Jeans | Bootcut Jeans | F | \$32.95 |
| Gymboree | Children's Jeans | Bootcut Jeans | M | \$29.95 |
| Gymboree | Children's Jeans | Straight Jeans | F | \$32.95 |
| Gymboree | Children's Jeans | Straight Jeans | M | \$29.95 |
| Gymboree | Children's Shirts | Be Sweet Tee | F | \$19.95 |
| Gymboree | Children's Shirts | Totally Awesome Wave Tee | M | \$16.95 |
| Gymboree | Children's Shirts | You Me And The Sea Tank | F | \$19.95 |
| Gymboree | Children's Shirts | So Much To Sea Tank | M | \$12.95 |
| Gymboree | Children's Underwear | Halloween Underwear Three-Pack | F | \$14.95 |


| Gymboree | Children's Underwear | Halloween Underwear Three-Pack | M | \$15.95 |
| :---: | :---: | :---: | :---: | :---: |
| Gymboree | Children's Underwear | Giraffe Underwear Three-Pack | F | \$14.95 |
| Gymboree | Children's Underwear | Safari Briefs Three-Pack | M | \$15.95 |
| Gymboree | Onesie | Squirrel Two-Piece Set | F | \$26.95 |
| Gymboree | Onesie | Bear Two-Piece Set | M | \$26.95 |
| Gymboree | Onesie | Striped Elephant One-Piece | F | \$24.95 |
| Gymboree | Onesie | Striped Elephant One-Piece | M | \$24.95 |
| OshKosh B'gosh | Baby Jeans | Super Skinny Jeans - Marine Blue | F | \$10.00 |
| OshKosh B'gosh | Baby Jeans | Skinny Jeans - Indigo Bright | M | \$10.00 |
| OshKosh B'gosh | Baby Jeans | Chambray Ruffle Joggers | F | \$13.00 |
| OshKosh B'gosh | Baby Jeans | Stretch Denim Joggers | M | \$13.00 |
| OshKosh B'gosh | Baby Shirts | Oshkosh Originals Graphic Tee | F | \$6.00 |
| OshKosh B'gosh | Baby Shirts | Oshkosh Originals Graphic Tee | M | \$6.00 |
| OshKosh B'gosh | Baby Shirts | Tlc Striped Tunic | F | \$10.00 |
| OshKosh B'gosh | Baby Shirts | Double Decker Pocket Tee | M | \$10.00 |
| OshKosh B'gosh | Baby Shoes | Oshkosh Slip-On Shoes | F | \$34.00 |
| OshKosh B'gosh | Baby Shoes | Oshkosh Slip-On Shoes | M | \$34.00 |
| OshKosh B'gosh | Baby Shoes | Oshkosh Leopard Print Crib Boots | F | \$14.00 |
| OshKosh B'gosh | Baby Shoes | Oshkosh Faux Fur Crib Boots | M | \$14.00 |
| OshKosh B'gosh | Baby Sweaters | Marled Cardi | F | \$22.00 |
| OshKosh B'gosh | Baby Sweaters | Marled Shawl Collar Cardigan | M | \$19.00 |
| OshKosh B'gosh | Baby Sweaters | Ski Lodge Sweater | F | \$25.00 |
| OshKosh B'gosh | Baby Sweaters | Ski Lodge Pullover Sweater | M | \$24.00 |
| OshKosh B'gosh | Children's Jeans | Oshkosh Skinny Jeans-Maritime Blue Wash | F | \$8.00 |
| OshKosh B'gosh | Children's Jeans | Skinny Jeans - Indigo Bright | M | \$12.00 |


| OshKosh B'gosh | Children's Jeans | Bootcut Jeans - Upstate Blue | F | \$12.00 |
| :---: | :---: | :---: | :---: | :---: |
| OshKosh B'gosh | Children's Jeans | Straight Jeans - Mellow Medium | M | \$12.00 |
| OshKosh B'gosh | Children's Shirts | Embroidered Top | F | \$13.00 |
| OshKosh B'gosh | Children's Shirts | Striped Henley | M | \$13.00 |
| OshKosh B'gosh | Children's Shirts | Oshkosh Originals Graphic Tee | F | \$6.00 |
| OshKosh B'gosh | Children's Shirts | Oshkosh Originals Graphic Tee | M | \$6.00 |
| OshKosh B'gosh | Children's Underwear | 3-Pack Stretch Cotton Panties | F | \$14.00 |
| OshKosh B'gosh | Children's Underwear | 3-Pack Cotton Briefs | M | \$14.00 |
| OshKosh B'gosh | Children's Underwear | 7-Pack Everyday Panties | F | \$26.00 |
| OshKosh B'gosh | Children's Underwear | 6-Pack Cotton Briefs | M | \$26.00 |
| OshKosh B'gosh | Onesie | Sparkle Henley Bodysuit | F | \$8.00 |
| OshKosh B'gosh | Onesie | Varsity Henley Bodysuit | M | \$8.00 |
| OshKosh B'gosh | Onesie | Floral Poplin Bodysuit | F | \$10.00 |
| OshKosh B'gosh | Onesie | Plaid Poplin Bodysuit | M | \$10.00 |
| OshKosh B'gosh | Toddler Shoes | Oshkosh Athletic Sneakers | F | \$40.00 |
| OshKosh B'gosh | Toddler Shoes | Oshkosh Athletic Sneakers | M | \$40.00 |
| The Children's Place | Baby Jeans | Basic Jeans | F | \$14.95 |
| The Children's Place | Baby Jeans | Basic Jeans | M | \$14.95 |
| The Children's Place | Baby Jeans | Basic Leggings | F | \$9.50 |
| The Children's Place | Baby Jeans | Knit Cargo Pants | M | \$9.50 |
| The Children's Place | Baby Shirts | Long Sleeve 'Mommy's Night Owl' Little Talker Bodysuit | F | \$9.50 |
| The Children's Place | Baby Shirts | Long Sleeve 'Naps, Hugs And Rock 'N' Roll' Little Talker Bodysuit | M | \$9.50 |
| The Children's Place | Baby Shirts | I'm The Cutest Of Them All' Little Talker Bodysuit | F | \$9.50 |
| The Children's Place | Baby Shirts | I Love My Mommy' Monster Little Talker Bodysuit | M | \$9.50 |
| The Children's Place | Baby Shoes | Low-Top Shoe | F | \$14.95 |


| The Children's <br> Place | Baby Shoes | Low-Top Sneaker | M | $\$ 14.95$ |
| :--- | :--- | :--- | :---: | :---: |
| The Children's <br> Place | Baby Sweaters | Long Sleeve Graphic Crew Neck Pullover | F | $\$ 19.95$ |
| The Children's <br> Place | Baby Sweaters | Long Sleeve Raglan Sleeve Crew Neck <br> Sweater | M | $\$ 19.95$ |
| The Children's <br> Place | Baby Sweaters | Uniform Button-Front Crew-Neck Cardigan | M | $\$ 19.95$ |
| The Children's <br> Place | Baby Sweaters | Long Sleeve V-Neck Sweater | M | $\$ 17.95$ |
| The Children's <br> Place | Children's Jeans | Skinny Jeans - China Blue | F | $\$ 19.50$ |
| The Children's <br> Place | Children's Jeans | Skinny Jeans - Retro Vintage | M | $\$ 19.50$ |
| The Children's <br> Place | Children's Jeans | Bootcut Jeans - Merida | F | $\$ 19.50$ |
| The Children's <br> Place | Children's Jeans | Bootcut Jeans - Dust | M | $\$ 19.50$ |
| The Children's <br> Place | Children's Shirts | Long Sleeve Photo-Real Graphic Tunic | F | $\$ 16.95$ |
| The Children's <br> Place | Children's Shirts | Long Sleeve Striped Crew Tee | M | $\$ 14.95$ |
| The Children's <br> Place | Children's Shirs | Uniform Short Sleeve Classic Polo | F | $\$ 12.95$ |
| The Children's <br> Place | Children's Shirts | Short-Sleeved Uniform Polo | M | $\$ 22.95$ |
| The Children's <br> Place | Children's <br> Underwear | Days Of The Week Briefs 7-Pack | $\$ 10.95$ |  |
| The Children's <br> Place | Children's <br> Underwear | Striped And Camo Print Briefs 7-Pack | M | $\$ 18.95$ |
| The Children's <br> Place | Children's <br> Underwear | Briefs 3-Pack | F | $\$ 6.95$ |
| The Children's <br> Place | Children's <br> Underwear | Briefs 3-Pack | M | $\$ 6.95$ |
| The Children's <br> Place | Onesie | Dotted Shirt \& Jeggings Set | $\$ 19.95$ |  |
| The Children's <br> Place | Onesie |  <br> Banded Knit Pants Set | M | $\$ 19.95$ |
| The Children's <br> Place | Onesie | Cat Overalls Set | $\$ 39.95$ |  |
| The Children's <br> Place | Onesie | Toddler Shoes | Twirl Slip-On Sneakers | $\$ 34.95$ |
| The Children's <br> Place | Suspenders Shirt \& Shortall Set | M Printed Sneaker |  |  |
| The Children's <br> Place | Todder | M | 95 |  |

## Toys and Accessories

| Store | Item Type | Name (on Website) | Gender | Price |
| :---: | :---: | :---: | :---: | :---: |
| Babies "R" Us | Preschool Toys | Disney Star Wars Body Board | M | \$14.99 |
| Babies "R" Us | Preschool Toys | Disney Frozen Ariel Body Board | F | \$16.99 |
| Babies "R" Us | Preschool Toys | Lego Duplo Preschool Building Toy Treasure Attack | M | \$29.99 |
| Babies "R" Us | Preschool Toys | Lego Duplo Preschool Building Toy - Horse Stable | F | \$32.99 |
| Kmart | Arts and Crafts | Step 2 2-In-1 Toy Box And Art Lid Pink | F | \$60.99 |
| Kmart | Arts and Crafts | Step 2 2-In-1 Toy Box And Art Lid - Tan | M | \$59.99 |
| Kmart | Arts and Crafts | Step 2 Easel For Two Pink | F | \$61.99 |
| Kmart | Arts and Crafts | Step 2 Easel For Two | M | \$54.99 |
| Kmart | Arts and Crafts | Play-Doh Sweet Shoppe Cake Mountain Playset | F | \$19.99 |
| Kmart | Arts and Crafts | Play-Doh Disney Star Wars Millennium Falcon Featuring Can-Heads | M | \$19.99 |
| Kmart | Arts and Crafts | Play-Doh My Little Pony Rainbow Dash Style Salon Playset | F | \$15.99 |
| Kmart | Arts and Crafts | Play-Doh Diggin' Rigs Tonka Chuck ' N Friends Grinding Gravel Yard Set | M | \$12.99 |
| Kmart | Backpacks | Disney Frozen Girl's Backpack - Elsa | F | \$11.98 |
| Kmart | Backpacks | Disney Avengers Boy's Backpack | M | \$9.98 |
| Kmart | Backpacks | Light Up Girls Backpack (Animal Print) - 16" | F | \$19.99 |
| Kmart | Backpacks | "Bright Lights" Light-Up Boys Skater Backpack | M | \$19.99 |
| Kmart | Backpacks | Disney Frozen Girl's Backpack \& Lunch Bag <br> - Anna \& Elsa | F | \$32.00 |
| Kmart | Backpacks | Disney Ultimate Spider-Man Web-Warriors Boy's Backpack \& Lunch Bag | M | \$32.00 |
| Kmart | Bikes \& Scooters | Princess Cozy Trailer | F | \$33.99 |
| Kmart | Bikes \& Scooters | Little Tikes | M | \$32.99 |
| Kmart | Bikes \& Scooters | Razor ${ }^{\text {TM }}$ Lil' Kick Scooter | F | \$44.99 |
| Kmart | Bikes \& Scooters | Razor ${ }^{\text {TM }}$ Jr. Lil Kick Scooter - Blue | M | \$39.99 |


| Kmart | Bikes \& Scooters | RazorTM E300-S Sweet Pea | F | $\$ 299.99$ |
| :--- | :--- | :--- | :---: | :---: |
| Kmart | Bikes \& Scooters | RazorTM E300S Seated Electric Scooter | M | $\$ 289.99$ |
| Kmart | Bikes \& Scooters | Disney Princess Folding Scooter | F | $\$ 42.99$ |
| Kmart | Bikes \& Scooters | Cars Folding Scooter | M | $\$ 44.99$ |
| Kmart | General Toys | My First Kenmore Stand Mixer | F | $\$ 19.99$ |
| Kmart | General Toys | My First Craftsman 43 Pc. Power Drill Set | M | $\$ 14.99$ |
| Kmart | General Toys | Aww T-Rex Paint And Motorized 3D Puzzle <br> Aw-Prt-Rexg Girl Blue | F | $\$ 14.99$ |
| Kmart | General Toys | Aww T-Rex Paint And Motorized 3D Puzzle <br> Aw-Pnt-Rexb Boy Green | M | $\$ 14.99$ |
| Kmart | General Toys | Jada Toys Just Girls 1:16 2010 Chevy <br> Camaro Ss Remote Control Car | F | $\$ 24.99$ |
| Kmart | General Toys | Jada Toys Big Time Muscle 96967 2010 <br> Chevy Camaro Ss Rc, Yellow | M | $\$ 14.99$ |
| Kmart | General Toys | Just Kidz Deluxe Cash Register - Pink | F | $\$ 15.00$ |
| Kmart | General Toys | Just Kidz Deluxe Boy's Cash Register - Blue | M | $\$ 15.00$ |
| Target | Backpacks | General Toys | Just Kidz Glamour Girl And Her Cool Wheels <br> - Blue Mustang Car | F |
| Wargetdkin Olive Kids Butterfly Garden Pack 'N | F | $\$ 11.00$ |  |  |
| Snack Backpack |  |  |  |  |


| Target | Backpacks | Wildkin Olive Kids Pirates Pack 'N Snack | M | \$27.99 |
| :---: | :---: | :---: | :---: | :---: |
| Target | Backpacks | Wildkin Olive Kids Birdie Sidekick Backpack | F | \$29.00 |
| Target | Backpacks | Wildkin Blue Camo Sidekick Backpack | M | \$24.99 |
| Target | Bikes \& Scooters | Razor Berry Scooter - Pink/Purple | F | \$36.99 |
| Target | Bikes \& Scooters | Razor Berry Scooter - Teal/Orange | M | \$34.99 |
| Target | Bikes \& Scooters | Radio Flyer Girls My 1st Scooter Sparkle Pink | F | \$49.99 |
| Target | Bikes \& Scooters | Radio Flyer My 1st Scooter Sport - Red | M | \$24.99 |
| Target | Bikes \& Scooters | Girl's Classic Flyer Bike - Pink (12") | F | \$109.99 |
| Target | Bikes \& Scooters | Boy's Classic Flyer Bike - Red (12") | M | \$105.99 |
| Target | Bikes \& Scooters | K20G Girls Bike | F | \$139.99 |
| Target | Bikes \& Scooters | K20 Boys Bike | M | \$138.99 |
| Target | General Toys | La Newborn 15" Real Girl Pink Polka Dot | F | \$59.99 |
| Target | General Toys | La Newborn 15" Real Boy With Brown Hair | M | \$57.99 |
| Target | General Toys | Green Toys Dump Truck - Pink | F | \$20.99 |
| Target | General Toys | Green Toys Dump Truck | M | \$21.99 |
| Target | Helmets \& Pads | Raskullz Unicorn Ride Alongz Toddler Helmet | F | \$27.99 |
| Target | Helmets \& Pads | Raskullz Shark Attax Ride Alongz Toddler Helmet | M | \$14.99 |
| Target | Helmets \& Pads | Punisher Skateboards Neon Skateboard Helmet Pink | F | \$39.99 |
| Target | Helmets \& Pads | Punisher Skateboards Teddy Skateboard Helmet Black | M | \$29.99 |
| Target | Helmets \& Pads | Frozen 3D Tiara Child Bike Helmet | F | \$24.99 |
| Target | Helmets \& Pads | Toddler HImt Spiderman Vp | M | \$18.99 |
| Target | Helmets \& Pads | Razor V17 Youth Helmet Gloss - Magenta | F | \$19.99 |
| Target | Helmets \& Pads | Razor Child Helmet - Green | M | \$19.99 |
| Target | Preschool Toys | Fisher-Price Disney Princess Figure Pack | F | \$19.59 |
| Target | Preschool Toys | Fisher-Price® Little People Dc Super Friends Exclusive Figure | M | \$19.99 |


| Target | Preschool Toys | Fisher-Price $®$ Little People Happy Sounds Home | F | \$19.99 |
| :---: | :---: | :---: | :---: | :---: |
| Target | Preschool Toys | Fisher-Price Little People Fire Station Playset | M | \$17.99 |
| Target | Preschool Toys | Lego Duplo Doc Mcstuffins Rosie 10605 | F | \$19.99 |
| Target | Preschool Toys | Lego® Duplo® Super Heros Superman ${ }^{\text {™ }}$ Rescue 10543 | M | \$16.99 |
| Toys "R" Us | Arts and Crafts | Melissa \& Doug Reusable Sticker Pad Dress Up | F | \$4.99 |
| Toys "R" Us | Arts and Crafts | Melissa \& Doug Reusable Sticker Pad Habitats | M | \$4.99 |
| Toys "R" Us | Backpacks | Minnie 16 Inch Pilot Rolling Case | F | \$21.99 |
| Toys "R" Us | Backpacks | Star Wars Classic Pilot Suitcase | M | \$19.99 |
| Toys "R" Us | Backpacks | Personalized Barney Glamour Pink Backpack | F | \$29.99 |
| Toys "R" Us | Backpacks | Personalized Barney Little Stars Blue Backpack | M | \$29.99 |
| Toys "R" Us | Bikes \& Scooters | Razor Jr. Kiddie Kick Scooter - Pink | F | \$34.99 |
| Toys "R" Us | Bikes \& Scooters | Razor Jr. Kiddie Kick Scooter - Blue | M | \$32.99 |
| Toys "R" Us | Bikes \& Scooters | Razor Black Label Pink "A" Kick Scooter | F | \$74.98 |
| Toys "R" Us | Bikes \& Scooters | Razor A Scooter - Black Label | M | \$69.99 |
| Toys "R" Us | Bikes \& Scooters | Smartrike® Delight 3 In 1 Trike - Pink | F | \$84.99 |
| Toys "R" Us | Bikes \& Scooters | Smartrike® Delight 3 In 1 Trike - Green | M | \$84.99 |
| Toys "R" Us | General Toys | Playmobil Musical Flower Tower With Twinkle | F | \$59.99 |
| Toys "R" Us | General Toys | Playmobil Pirate Fort With Ruby | M | \$59.99 |
| Toys "R" Us | General Toys | Playmobil Fairy Queen's Ship | F | \$37.99 |
| Toys "R" Us | General Toys | Playmobil Skull And Bones Corsair Pirate Ship | M | \$24.99 |
| Toys "R" Us | Helmets \& Pads | Barbie Pad Set | F | \$19.99 |
| Toys "R" Us | Helmets \& Pads | Cars 2 Pad Set | M | \$19.99 |
| Toys "R" Us | Helmets \& Pads | Bell Sports Minnie Mouse Pad Set | F | \$19.99 |
| Toys "R" Us | Helmets \& Pads | Bell Sports Spider-Man Pad Set | M | \$19.99 |
| Toys "R" Us | Helmets \& Pads | Razor Daisy Pad Set | F | \$24.99 |


| Toys "R" Us | Helmets \& Pads | Razor Youth Pro Pad Set | M | $\$ 24.99$ |
| :--- | :--- | :--- | :---: | :---: |
| Toys "R" Us | Helmets \& Pads | Disney Princess Toddler Helmet | F | $\$ 24.99$ |
| Toys "R" Us | Helmets \& Pads | Cars Toddler Helmet | M | $\$ 24.99$ |
| Toys "R" Us | Helmets \& Pads | Minnie Mouse Toddler Helmet | F | $\$ 24.99$ |
| Toys "R" Us | Helmets \& Pads | Mickey Mouse Toddler Bike Helmet | M | $\$ 24.99$ |
| Toys "R" Us | Helmets \& Pads | Raskullz Peace Love Kitty Helmet | F | $\$ 29.99$ |
| Toys "R" Us | Helmets \& Pads | Raskullz Fin Hawk Helmet | M | $\$ 29.99$ |
| Toys "R" Us | Preschool Toys | Lego Duplo Sofia The First Royal Stable <br> (10594) | F | $\$ 26.99$ |
| Toys "R" Us | Preschool Toys | Lego Duplo My First Construction Site <br> Building Set (10518) | M | $\$ 25.99$ |

## Adult Clothing

| Brand/Store | Item Type | Name (on Website) | Gender | Price |
| :---: | :---: | :---: | :---: | :---: |
| Abercrombie \& Fitch | Dress Pants | A\&F Skinny Chinos | F | \$58.00 |
| Abercrombie \& Fitch | Dress Pants | A\&F Skinny Chinos | M | \$78.00 |
| Abercrombie \& Fitch | Dress Shirt | Classic Pocket Shirt | F | \$58.00 |
| Abercrombie \& Fitch | Dress Shirt | Classic Fit Oxford Shirt | M | \$68.00 |
| Abercrombie \& Fitch | Jeans | A\&F Skinny Jeans | F | \$78.00 |
| Abercrombie \& Fitch | Jeans | A\&F Skinny Zip Fly Jeans | M | \$78.00 |
| Abercrombie \& Fitch | Jeans | A\&F Super Skinny Jeans | F | \$78.00 |
| Abercrombie \& Fitch | Jeans | A\&F Super Skinny Zip Fly Jeans | M | \$78.00 |
| Abercrombie \& Fitch | Jeans | A\&F Boot Jeans | F | \$78.00 |
| Abercrombie \& Fitch | Jeans | A\&F Boot Button Fly Jeans | M | \$78.00 |
| Abercrombie \& Fitch | Shirt | Applique Logo Graphic Tee | F | \$34.00 |
| Abercrombie \& Fitch | Shirt | Applique Logo Graphic Tee | M | \$30.00 |
| Abercrombie \& Fitch | Shirt | Slim Long Sleeve Henley | F | \$28.00 |
| Abercrombie \& Fitch | Shirt | Muscle Fit Pocket Henley | M | \$28.00 |
| Abercrombie \& Fitch | Socks | Patterned Classic Socks | F | \$8.00 |
| Abercrombie \& Fitch | Socks | A\&F Classic Socks | M | \$12.00 |
| Abercrombie \& Fitch | Socks | Ankle Socks Two-Pack | F | \$10.00 |
| Abercrombie \& Fitch | Socks |  | M | \$12.00 |
| Aéropostale | Dress Pants | Basic Pants | F | \$39.50 |
| Aéropostale | Dress Pants | Uniform Slim Straight Flat-Front Pants | M | \$44.50 |
| Aéropostale | Dress Shirt | Long Sleeve Solid Woven Shirt | F | \$44.50 |
| Aéropostale | Dress Shirt | Long Sleeve Solid Woven Shirt | M | \$49.50 |
| Aéropostale | Dress Shirt | Long Sleeve Solid Woven Shirt | F | \$44.50 |


| Aéropostale | Dress Shirt | Long Sleeve Oxford Woven Shirt | M | \$44.50 |
| :---: | :---: | :---: | :---: | :---: |
| Aéropostale | Jeans | Skinny Core Dark Wash Jean | F | \$39.50 |
| Aéropostale | Jeans | Skinny Dark Rinse Wash Jean | M | \$44.50 |
| Aéropostale | Shirt | Aero 87 Graphic T | F | \$24.50 |
| Aéropostale | Shirt | Times Square Logo Graphic T | M | \$24.50 |
| Aéropostale | Shirt | Aero 1987 Bar Stripe Jersey Polo | F | \$29.50 |
| Aéropostale | Shirt | Aero 87 Logo Striped Jersey Polo | M | \$34.50 |
| Aéropostale | Socks | Varsity Dot Crew Socks | F | \$10.50 |
| Aéropostale | Socks | Southwest Stripe Crew Socks | M | \$9.50 |
| Aéropostale | Socks | 3-Pack Basic Ped Socks | F | \$10.50 |
| Aéropostale | Socks | 3-Pack A87 Ankle Socks | M | \$12.50 |
| Aéropostale | Sweater | Shawl Cardigan | F | \$54.50 |
| Aéropostale | Sweater | Solid Knit Uniform Cardigan | M | \$49.50 |
| Aéropostale | Sweater | Long Sleeve Textured Crew-Neck Sweater | F | \$49.50 |
| Aéropostale | Sweater | Solid Crew Neck Sweater | M | \$44.50 |
| Aéropostale | Underwear | Solid Aero Bikini | F | \$8.50 |
| Aéropostale | Underwear | Solid Boxer Briefs | M | \$12.50 |
| Aéropostale | Underwear | Logo Boyshort | F | \$8.50 |
| Aéropostale | Underwear | Solid Knit Trunks | M | \$12.50 |
| American Apparel | Dress Shirt | Classic Button Down Shirt | F | \$74.00 |
| American Apparel | Dress Shirt | Poplin Classic Long Sleeve Button-Down | M | \$72.00 |
| American Apparel | Shirt | Ultra Wash Tee | F | \$28.00 |
| American Apparel | Shirt | Power Washed Tee | M | \$26.00 |
| American Apparel | Sweater | Women's Cable Knit Pullover | F | \$70.00 |
| American Apparel | Sweater | Men's Cable Knit Sweater | M | \$78.00 |


| American Apparel | Underwear | Cotton Spandex Jersey Boy Brief | F | \$13.00 |
| :---: | :---: | :---: | :---: | :---: |
| American Apparel | Underwear | Baby Rib Brief | M | \$14.00 |
| American Eagle Outitters | Dress Shirt | Aeo Long Sleeve Oxford Shirt | F | \$39.95 |
| American Eagle Outfitters | Dress Shirt | Aeo Solid Poplin Button Down Shirt | M | \$39.95 |
| American Eagle Outfitters | Jeans | Aeo Denim X Kick Boot Jean | F | \$44.95 |
| American Eagle Outfitters | Jeans | Classic Bootcut Jean | M | \$39.95 |
| American Eagle Outfitters | Jeans | Straight Jean | F | \$44.95 |
| American Eagle Outfitters | Jeans | Original Straight Jean | M | \$44.95 |
| American Eagle Outfitters | Jeans | Skinny Jean | F | \$39.95 |
| American Eagle Outfitters | Jeans | Skinny Active Flex Jean | M | \$49.95 |
| American Eagle Outfitters | Shirt | Aeo Favorite V-Neck Tshirt | F | \$17.95 |
| American Eagle Outfitters | Shirt | Aeo Legend V-Neck Tshirt | M | \$15.95 |
| American Eagle Outfitters | Shirt | Aeo Favorite Pocket T-Shirt | F | \$17.95 |
| American Eagle Outfitters | Shirt | Aeo Legend Pocket T-Shirt | M | \$15.95 |
| American Eagle Outfitters | Socks | Aeo Shortie Socks 3-Pack | F | \$12.95 |
| American Eagle Outfitters | Socks | Aeo Low Cut Socks 3-Pack | M | \$12.50 |
| American Eagle Outfitters | Socks | Aeo Patterned Crew Socks | F | \$7.95 |
| American Eagle Outfitters | Socks | Aeo Patterned Crew Socks | M | \$6.50 |
| American Eagle Outfitters | Socks | Aeo No Show Socks 3-Pack | F | \$12.95 |
| American Eagle Outfitters | Socks | Aeo Invisible Socks 3-Pack | M | \$12.50 |
| American Eagle Outfitters | Underwear | Aerie Boybrief | F | \$7.50 |
| American Eagle Outfitters | Underwear | Aeo Classic Brief | M | \$12.50 |
| American Eagle Outfitters | Underwear | Aerie Signature Bikini | F | \$7.50 |
| American Eagle Outfitters | Underwear | Aeo Solid Low Rise Trunk | M | \$12.50 |
| Banana Republic | Dress Pants | Navy Lightweight Wool Boy-Fit Straight Leg | F | \$98.00 |


| Banana Republic | Dress Pants | Modern Slim Blue Wool Dress Pant | M | $\$ 98.50$ |
| :--- | :--- | :--- | :---: | :---: |
| Banana Republic | Dress Pants | Martin-Fit Black Lightweight Wool Straight <br> Leg | F | $\$ 98.00$ |
| Banana Republic | Dress Pants | Classic Fit Solid Wool Trouser | M | $\$ 98.50$ |
| Banana Republic | Dress Shirt | Fitted Non-Iron Sateen Shirt | F | $\$ 69.50$ |
| Banana Republic | Dress Shirt | Classic-Fit Non-Iron Solid Shirt | M | $\$ 79.50$ |
| Banana Republic | Jeans | Medium Wash Skinny Jean | F | $\$ 98.00$ |
| Banana Republic | Jeans | Skinny Washed Indigo Jean | M | $\$ 89.50$ |
| Banana Republic | Shirt | New Essential Vee | F | $\$ 24.50$ |
| Banana Republic | Shirt | Soft-Wash Vee Tee | M | $\$ 26.50$ |
| Banana Republic | Shirt | New Essential Crew | F | $\$ 24.50$ |
| Banana Republic | Shirt | Soft-Wash Classic Crew | M | $\$ 149.50$ |
| Banana Republic | Socks | Glasses Bootie Sock | M | $\$ 26.50$ |
| Banana Republic | Socks | Performance Ankle Sock | F | F |
| Club Monaco | Dress Pants | Selvedge Chino | $\$ 10.50$ |  |
| Club Monaco | Dress Pants | Moubles | Fepublic | Socks |


| Club Monaco | Dress Shirt | Claudia Cotton Shirt | F | \$149.50 |
| :---: | :---: | :---: | :---: | :---: |
| Club Monaco | Dress Shirt | Slim-Fit Oxford Dress Shirt | M | \$89.50 |
| Club Monaco | Dress Shirt | Susan Shirt | F | \$139.50 |
| Club Monaco | Dress Shirt | Classic-Fit Pinstriped Shirt | M | \$79.50 |
| Club Monaco | Sweater | Bronwen Cardigan | F | \$169.50 |
| Club Monaco | Sweater | Donegal Full Cardigan | M | \$159.50 |
| Club Monaco | Sweater | Casey Cable Sweater | F | \$159.50 |
| Club Monaco | Sweater | Donegal Crew Sweater | M | \$129.50 |
| Gap | Dress Pants | Pinstripe Modern Trouser | F | \$69.95 |
| Gap | Dress Pants | Herringbone Wool-Blend Pants (Slim Fit) | M | \$69.95 |
| Gap | Dress Pants | Broken-In Straight Khakis | F | \$49.95 |
| Gap | Dress Pants | The Khaki (Straight Fit) | M | \$59.95 |
| Gap | Dress Shirt | Tailored Shirt | F | \$49.95 |
| Gap | Dress Shirt | Solid Oxford Shirt (Slim Fit) | M | \$49.95 |
| Gap | Dress Shirt | Shrunken Boyfriend Shirt | F | \$49.95 |
| Gap | Dress Shirt | Striped Modern Oxford Shirt | M | \$49.95 |
| Gap | Jeans | 1969 Real Straight Jeans | F | \$69.95 |
| Gap | Jeans | 1969 Straight Fit Jeans | M | \$59.95 |
| Gap | Jeans | 1969 Resolution True Skinny High-Rise Jean | F | \$69.95 |
| Gap | Jeans | 1969 Skinny Fit Jeans | M | \$69.95 |
| Gap | Jeans | 1969 Perfect Boot Jeans | F | \$69.95 |
| Gap | Jeans | 1969 Boot Fit Jeans | M | \$59.95 |
| Gap | Jeans | 1969 Modern Stretch True Skinny Cords | F | \$59.95 |
| Gap | Jeans | 1969 Black Fill Cords (Straight Fit) | M | \$59.95 |
| Gap | Jeans | 1969 Resolution Slim Straight Jeans | F | \$69.95 |


| Gap | Jeans | 1969 Skinny Fit Jeans (Soft Scrape Dark Indigo Wash) | M | \$69.95 |
| :---: | :---: | :---: | :---: | :---: |
| Gap | Jeans | 1969 Knit True Skinny Jeans | F | \$79.95 |
| Gap | Jeans | 1969 Straight Fit Jeans (Resin Rinse) | M | \$69.95 |
| Gap | Shirt | Favorite Short-Sleeve Crew Tee | F | \$16.95 |
| Gap | Shirt | Essential Solid Crew T-Shirt | M | \$16.50 |
| Gap | Shirt | Favorite Long-Sleeve V-Neck Tee | F | \$19.95 |
| Gap | Shirt | Essential Long-Sleeve Crewneck T-Shirt | M | \$19.95 |
| Gap | Shirt | Washed Lace Pullover | F | \$49.95 |
| Gap | Shirt | Lived-In Crew Sweatshirt | M | \$44.95 |
| Gap | Shirt | Flannel Plaid Relaxed Boyfriend Shirt | F | \$54.95 |
| Gap | Shirt | Herringbone Wythe Plaid Shirt | M | \$54.95 |
| Gap | Socks | Sport Socks (2 Pack) | F | \$3.98 |
| Gap | Socks | Ankle Socks (3-Pack) | M | \$4.00 |
| Gap | Socks | Trouser Socks | F | \$7.95 |
| Gap | Socks | Flat Knit Socks (3-Pack) | M | \$6.00 |
| Gap | Socks | Polka Dot Crew Socks | F | \$7.95 |
| Gap | Socks | Motorcycle Socks | M | \$7.95 |
| Gap | Sweater | Stripe Open-Front Cardigan | F | \$69.95 |
| Gap | Sweater | Cotton Cashmere Shawl Cardigan | M | \$59.95 |
| Gap | Sweater | Mockneck Cable-Knit Sweater | F | \$69.95 |
| Gap | Sweater | Marled Chunky Cableknit Crew Sweater | M | \$64.95 |
| Gap | Underwear | Basic Boxer Briefs (3-Pack) If 1 | M | \$9.98 |
| Gap | Underwear | Ultra Low Girl Shorts | F | \$14.50 |
| Gap | Underwear | Basic Briefs (3-Pack) If 1 | M | \$8.31 |
| Gap | Underwear | Low-Rise Bikini | F | \$8.50 |


| H\&M | Dress Pants | Slacks Tapered Fit | F | $\$ 29.99$ |
| :--- | :--- | :--- | :---: | :---: |
| H\&M | Dress Pants | Chinos Slim Fit | M | $\$ 29.99$ |
| H\&M | Dress Shirt | Cotton Shirt | F | $\$ 24.99$ |
| H\&M | Dress Shirt | Premium Cotton Shirt | M | $\$ 24.95$ |
| H\&M | Dress Shirt | Cotton Shirt | F | $\$ 24.99$ |
| H\&M | Dress Shirt | Shirt In Premium Cotton | M | $\$ 29.99$ |
| H\&M | Jeans | Boot Cut Low Jeans | F | $\$ 39.99$ |
| H\&M | Jeans | Boot Cut Low Jeans | M | $\$ 39.99$ |
| H\&M | Jeans | Skinny Regular Jeans | F | $\$ 29.95$ |
| H\&M | Jeans | Jeans Skinny Fit | M | $\$ 29.99$ |
| H\&M | Jeans | Jeans Straight Fit | F | F |
| H\&M | Jeans | Straight Regular Jeans | $\$ 49.99$ |  |
| H\&M | Shirt | Jersey Tank Top | M | $\$ 9.99$ |
| H\&M | Shirt | Tank Top | F | F |


| H\&M | Underwear | 3-Pack Boxer Shorts | M | $\$ 12.99$ |
| :--- | :--- | :--- | :---: | :---: |
| J.Crew | Dress Pants | Campbell Trouser In Bi-Stretch Cotton | F | $\$ 98.00$ |
| J.Crew | Dress Pants | Bowery Slim Pant In Black Watch Cotton | M | $\$ 88.00$ |
| J.Crew | Dress Pants | Campbell Trouser In Pinstripe Super 120S <br> Wool | F | $\$ 148.00$ |
| J.Crew | Dress Pants | Bowery Slim Pant In Wool | M | $\$ 128.00$ |
| J.Crew | Dress Shirt | Favorite Shirt | F | $\$ 78.00$ |
| J.Crew | Dress Shirt | Ludlow Spread-Collar Shirt | M | $\$ 88.00$ |
| J.Crew | Sweater | Merino Wool V-Neck Sweater | F | $\$ 79.50$ |
| J.Crew | Sweater | Merino Wool V-Neck Sweater | M | $\$ 78.00$ |
| Kmart | Dress Pants | Basic Editions Women's Trousers | F | $\$ 21.99$ |
| Kmart | Dress Pants | Basic Editions Men's Pleated Pant | M | $\$ 18.99$ |
| Kmart | Dress Pants | Attention Women's Slim Fit Dress Pants | F | $\$ 26.99$ |
| Kmart | Dress Pants | Attention Men's Stretch Dress Pants | M | $\$ 26.99$ |
| Kmart | Dress Shirt | Basic Editions Women's Button-Front Shirt - <br> Striped | F | $\$ 21.99$ |
| Kevi's Pants | Chino Pants | F | F | F |


| Levi's | Dress Shirt | Classic One Pocket Shirt | F | \$68.00 |
| :---: | :---: | :---: | :---: | :---: |
| Levi's | Dress Shirt | Sunset One Pocket Shirt | M | \$58.00 |
| Levi's | Dress Shirt | One Pocket Boyfriend Shirt | F | \$78.00 |
| Levi's | Dress Shirt | Classic One Pocket Shirt | M | \$48.00 |
| Levi's | Jeans | 712 Slim Jeans | F | \$88.00 |
| Levi's | Jeans | 511 Slim Fit Jeans | M | \$68.00 |
| Levi's | Jeans | 715 Boot Cut Jeans | F | \$78.00 |
| Levi's | Jeans | 517 Boot Cut Jeans | M | \$58.00 |
| Levi's | Jeans | 714 Straight Jeans | F | \$78.00 |
| Levi's | Jeans | 501 Original Fit Jeans | M | \$68.00 |
| Levi's | Jeans | 721 High Rise Skinny Jeans | F | \$88.00 |
| Levi's | Jeans | 510™ Skinny Fit Jeans | M | \$68.00 |
| Levi's | Jeans | 501 Ct Jeans For Women | F | \$88.00 |
| Levi's | Jeans | 501 Ct Jeans | M | \$78.00 |
| Levi's | Shirt | The Perfect Tee | F | \$28.00 |
| Levi's | Shirt | Levi's Housemark Tee | M | \$28.00 |
| Levi's | Shirt | The Perfect Pocket Tee | F | \$44.00 |
| Levi's | Shirt | Sunset Pocket Tee | M | \$28.00 |
| Levi's | Shirt | Levi's ® Commuter Raglan Tee | F | \$58.00 |
| Levi's | Shirt | Levi's® Commuter™ Drop Hem Tee | M | \$38.00 |
| Levi's | Sweater | Polka Dot Sweatshirt | F | \$64.00 |
| Levi's | Sweater | Levi's® Housemark Pullover Hoodie | M | \$48.00 |
| Levi's | Sweater | V-Neck Cardigan Sweater | F | \$98.00 |
| Levi's | Sweater | Brushed Crew Sweater | M | \$88.00 |
| Old Navy | Dress Pants | Skinny Khakis | F | \$24.94 |


| Old Navy | Dress Pants | Men's New Classic Straight-Leg Khakis | M | \$29.94 |
| :---: | :---: | :---: | :---: | :---: |
| Old Navy | Dress Shirt | Classic Oxford Shirt | F | \$24.94 |
| Old Navy | Dress Shirt | Classic Regular-Fit Shirt | M | \$29.94 |
| Old Navy | Jeans | Original Straight Jeans | F | \$29.94 |
| Old Navy | Jeans | Men's Straight-Fit Jeans | M | \$29.94 |
| Old Navy | Socks | Go-Dry Performance Socks 3-Packs | F | \$10.00 |
| Old Navy | Socks | Men's Go-Dry Running Sock 3-Pack | M | \$9.94 |
| Old Navy | Sweater | V-Neck Cardigan | F | \$24.94 |
| Old Navy | Sweater | Men's V-Neck Cardigans | M | \$32.94 |
| Old Navy | Sweater | Women's Striped Crew-Neck Sweater | F | \$39.94 |
| Old Navy | Sweater | Men's Striped Crew-Neck Sweaters | M | \$34.94 |
| Old Navy | Underwear | Jersey Bikini 3-Packs If 1 | F | \$4.31 |
| Old Navy | Underwear | Men's Solid Trunks | M | \$9.94 |
| Old Navy | Underwear | Jersey Hipster 3-Packs | F | \$4.31 |
| Old Navy | Underwear | Men's Patterned Boxers | M | \$9.94 |
| Target | Dress Pants | Women's Classic Ankle Pant Gazelle Brown <br> - Merona ${ }^{\text {TM }}$ | F | \$27.99 |
| Target | Dress Pants | Men's Slim Fit Chino Khaki - Mossimo | M | \$29.99 |
| Target | Dress Shirt | Women's Favorite Shirt Merona | F | \$22.99 |
| Target | Dress Shirt | Merona Men's Button Down Shirt | M | \$24.99 |
| Target | Jeans | Mid-Rise Straight Leg Jeans (Modern Fit) Mossimo® | F | \$27.99 |
| Target | Jeans | Men's Slim Straight Jeans - Mossimo Supply Co | M | \$24.99 |
| Target | Socks | Women's Casual Crew Socks 3 Pk Ebony 4-10 - Merona ${ }^{\text {TM }}$ | F | \$8.00 |
| Target | Socks | Men's Stripe Socks Blue Melange Merona ${ }^{\text {TM }}$ 6-12 (3 Pack) | M | \$9.29 |
| Target | Sweater | Scoopneck Sweater - Mossimo Supply Co. | F | \$19.99 |
| Target | Sweater | Men's Varsity Crew Sweater Mountain Red Mossimo Supply Co. | M | \$24.99 |


| Target | Underwear | C9 Champion® Women's Seamless Performance Sport Briefs 2-Pack (lf 1) | F | \$7.00 |
| :---: | :---: | :---: | :---: | :---: |
| Target | Underwear | C9 By Champion ® - Men's 3-Pack Briefs Black/Grey (lf 1) | M | \$7.99 |
| Target | Underwear | Fruit Of The Loom Women's Beyondsoft ${ }^{\text {TM }}$ With Comfort Covered Waistband Boyshort 5-Pack - If 6 | F | \$11.99 |
| Target | Underwear | Fruit Of The Loom® - Men's 6Pk Briefs Assorted Multi-Colored | M | \$13.99 |
| Target | Underwear | Women's Seamless Boyshort - Xhilaration® | F | \$5.00 |
| Target | Underwear | Men's Boxer Brief - Mossimo Supply Co. | M | \$5.99 |
| Uniqlo | Dress Pants | Women Idlf Straight Pants | F | \$59.90 |
| Uniqlo | Dress Pants | Men Stretch Wool Slim Fit Flat Front Pants | M | \$59.90 |
| Uniqlo | Dress Pants | Women Idlf Chino Pants | F | \$39.90 |
| Uniqlo | Dress Pants | Men Vintage Regular Fit Chino Flat Front Pants | M | \$39.90 |
| Uniqlo | Dress Shirt | Women Supima Cotton Stretch Long Sleeve Shirt | F | \$39.90 |
| Uniqlo | Dress Shirt | Men Easy Care Stretch Slim Fit Broadcloth Long Sleeve Shirt | M | \$39.90 |
| Uniqlo | Jeans | Women Heattech Skinny Fit Jeans | F | \$49.90 |
| Uniqlo | Jeans | Men Heattech Slim Fit Straight Jeans | M | \$49.90 |
| Uniqlo | Socks | Women Short Socks 3 Pairs (Dot Stripe) | F | \$12.90 |
| Uniqlo | Socks | Men Pile Checked Short Socks | M | \$12.90 |
| Uniqlo | Sweater | Women Extra Fine Merino Crew Neck Sweater | F | \$29.90 |
| Uniqlo | Sweater | Men Extra Fine Merino Crew Neck Sweater | M | \$39.90 |
| Uniqlo | Sweater | Women Lambswool Crewneck Sweater | F | \$29.90 |
| Uniqlo | Sweater | Men Lambswool Crewneck Sweater | M | \$29.90 |
| Uniqlo | Sweater | Women Cotton Cashmere Cable Crewneck Sweater | F | \$39.90 |
| Uniqlo | Sweater | Men Cable Crewneck Sweater | M | \$39.90 |
| Uniqlo | Underwear | Women Bikini (Basic) | F | \$6.45 |
| Uniqlo | Underwear | Men Supima Cotton Striped Briefs | M | \$6.45 |


| Uniqlo | Underwear | Women Boy Shorts | F | $\$ 6.45$ |
| :--- | :--- | :--- | :---: | :---: |
| Uniqlo | Underwear | Men Supima Cotton Striped Boxer Briefs | M | $\$ 6.45$ |
| Urban Outfitters | Dress Pants | Bdg Cole Chino Pant | F | $\$ 59.00$ |
| Urban Outfitters | Dress Pants | Cpo Double Faced Melange Skinny <br> Chino Pant | M | $\$ 59.00$ |
| Urban Outfitters | Dress Shirt | Bdg Jessie Button-Down Shirt | F | $\$ 59.00$ |
| Urban Outfitters | Dress Shirt | Cpo Classic Oxford Button-Down Shirt | M | $\$ 49.00$ |
| Urban Outfitters | Shirt | Bdg Classic Heathered Crew Tee | F | $\$ 34.00$ |
| Urban Outfitters | Shirt | Bdg Galaxy Standard-Fit Crew Neck Tee | M | $\$ 18.00$ |
| Urban Outfitters | Shirt | Bdg Sally Pocket Tee | F | $\$ 34.00$ |
| Urban Outfitters | Shirt | Bdg Rolled Cap-Sleeve Standard-Fit Tee | M | $\$ 18.00$ |
| Urban Outfitters | Socks | Multicolor Pattern Crew Sock | F | $\$ 14.00$ |
| Urban Outfitters | Socks | Lightweight Fair Isle Crew Sock | M | $\$ 8.00$ |
| Urban Outfitters | Socks | Solid Thermal Stitch Boot Sock | F | $\$ 14.00$ |
| Urban Outfitters | Socks | Sweater Stripe Sock | M | M |
| Urban Outfitters | Sweater | Bdg Parker Cardigan | $\$ 12.00$ |  |
| Urban Outfitters | Sweater | Bdg Lightweight Cardigan | $\$ 12.00$ |  |
| Urban Outfitters | Underwear | Blake Printed Boyshort | $\$ 59.00$ |  |
| Urban Outfitters | Underwear | Tonal Taped Trunk | $\$ 44.00$ |  |
| Urban Outfitters | Underwear | Taylor Dolphin Hipster | $\$ 8.00$ |  |
| Urban Outfitters | Underwear | Buffalo Plaid Boxer Brief | $\$ 12.00$ |  |

Personal Care Products

| Store | Brand | Item Type | Name (on Website) | Gender | Count/ Size | Price | $\begin{aligned} & \hline \text { Price } \\ & \text { Per Unit } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CVS | Dove | Body Wash | Purely Pampering Shea Butter with Warm Vanilla Beauty Bar | F | 24 oz | \$9.49 | \$0.40 |
| CVS | Dove | Body Wash | Men+Care Aqua Impact Body and Face Bar | M | 24 oz | \$9.49 | \$0.40 |
| CVS | Dove | Body Wash | Go Fresh Restore Body Wash, Blue Fig \& Orange Blossom Scent | F | 22 oz | \$8.99 |  |
| CVS | Dove | Body Wash | Men+Care Clean Comfort Body Wash | M | if 22 oz | \$8.99 |  |
| CVS | Nivea | Body Wash | Touch of Serenity Moisturizing Body Wash Hibiscus Blossom Scent \& Aloe Essence | F | 16.9 oz | \$4.00 | \$0.24 |
| CVS | Nivea | Body Wash | Nivea for Men Body Wash Energy | M | 16.9 oz | \$4.00 | \$0.24 |
| CVS | Suave | Body Wash | Creamy Cocoa Butter \& Shea Butter Moisturizing Body Wash | F | 12 oz | \$2.77 | \$0.23 |
| CVS | Suave | Body Wash | Men's Sport Recharge Body Wash | M | 12 oz | \$2.77 | \$0.23 |
| CVS | CVS | Deodorant | Clinical Strength Antiperspirant, Green Tea \& Cucumber Scent | F | 1.7 oz | \$7.99 | \$4.70 |
| CVS | CVS | Deodorant | Clinical Strength Waterproof Antiperspirant \& Deodorant For Men, Ultra Fresh Scent | M | 1.7 oz | \$7.99 | \$4.70 |
| CVS | Degree | Deodorant | Women Anti-Perspirant Deodorant Invisible Solid Shower Clean | F | 2.6 oz | \$3.99 |  |
| CVS | Degree | Deodorant | Men Ultra Dry Anti-Perspirant Deodorant Invisible Stick Sport | M | 2.7 oz | \$3.79 |  |
| CVS | Dove | Deodorant | Go Fresh Anti-Perspirant Deodorant Ultimate Clear Cool Essentials | F | 2.6 oz | \$4.99 |  |
| CVS | Dove | Deodorant | Men + Care Clean Comfort Powerful Protection Antiperspirant | M | 2.7 oz | \$5.29 |  |
| CVS | Suave | Hair Care | Professionals Moroccan Infusion Shine Shampoo (\& conditioner) | F | 12.6 oz | \$7.98 | \$0.32 |
| CVS | Suave | Hair Care | Professionals Men 2 In 1 Shampoo + Conditioner | M | 12.6 oz | \$2.67 | \$0.21 |
| CVS | TIGI | Hair Care | Bed Head Resurrection Shampoo | F | $\begin{gathered} 25.36 \\ \text { oz } \\ \hline \end{gathered}$ | \$18.99 | \$0.75 |
| CVS | TIGI | Hair Care | Bed Head Men Clean Up Shampoo | M | $\begin{gathered} \hline \text { if } 25.36 \\ \text { oz } \end{gathered}$ | \$14.20 | \$0.56 |
| CVS | Neutrogena | Lotion | Healthy Skin Face Lotion Spf 15 | F | 2.5 oz | \$15.99 |  |
| CVS | Neutrogena | Lotion | Men Triple Protect Face Lotion Spf 20 | M | if 2.5 oz | \$10.28 | \$5.71 |
| CVS | Nivea | Lotion | Smooth Sensation Body Lotion Shea Butter \& HYDRA IQ | F | 16.9 oz | \$6.49 | \$0.39 |
| CVS | Nivea | Lotion | Men Maximum Hydration Body Lotion 3 in 1 Body Face \& Hands | M | 16.9 oz | \$6.49 | \$0.39 |


| CVS | CVS | Razor | 3 Blade Disposable Razors for Women Lavender | F | 4 | \$5.29 | \$1.32 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CVS | CVS | Razor | 3 Blade Disposable Razors for Sensitive Skin | M | 4 | \$4.99 | \$1.25 |
| CVS | Gillette | Razor | Venus Embrace Razor | F | 1 | \$13.79 |  |
| CVS | Gillette | Razor | Fusion Manual Razor | M | 1 | \$9.99 |  |
| CVS | Schick | Razor | Quattro For Women Razor | F | 1 | \$9.99 |  |
| CVS | Schick | Razor | Quattro Titanium Razor | M | 1 | \$10.99 |  |
| CVS | CVS | Razor Cartridges | 5 Blade Women's Razor Cartridges | F | 4 | \$10.99 | \$2.75 |
| CVS | CVS | Razor Cartridges | 5 Blade Men's Razor Cartridges | M | 4 | \$9.99 | \$2.50 |
| CVS | Schick | Razor Cartridges | Quattro For Women Cartridges | F | 4 | \$14.99 | \$3.75 |
| CVS | Schick | Razor Cartridges | Quattro Titanium Cartridges | M | 4 | \$13.79 | \$3.45 |
| CVS | CVS | Shaving Cream | Raspberry Shave Gel For Women | F | 7 oz | \$2.49 | \$0.36 |
| CVS | CVS | Shaving Cream | Sensitive Skin Shave Gel for Men | M | 7 oz | \$2.49 | \$0.36 |
| CVS | Edge | Shaving Cream | Advanced Gel Sensitive Skin | M | 7 oz | \$3.49 | \$0.50 |
| CVS | Gillette | Shaving Cream | Venus Shave Gel Olay Violet Swirl | F | 7 oz | \$3.29 | \$0.47 |
| CVS | Gillette | Shaving Cream | Fusion Hydragel Shave Gel Moisturizing | M | 7 oz | \$4.59 | \$0.66 |
| CVS | Skintimate | Shaving Cream | Signature Scents Shave Gel Strawberry Tangerine Twist | F | 7 oz | \$3.79 | \$0.54 |
| Rite Aid | Nivea | Body Wash | Nivea Body Wash, Moisturizing, <br> Touch of Serenity, 16.9 fl oz ( 500 ml ) | F | 16.9 oz | \$6.99 |  |
| Rite Aid | Nivea | Body Wash | Nivea For Men Body Wash with Menthol, Cool, 16.9 fl oz ( 500 ml ) | M | 16.9 oz | \$5.49 |  |
| Rite Aid | Suave | Body Wash | Naturals Body Wash, Ocean Breeze, 12 fl oz (354 ml) | F | 12 oz | \$2.79 |  |
| Rite Aid | Suave | Body Wash | Men Body Wash, Refreshing, 12 fl oz ( 354 ml ) | M | 12 oz | \$2.79 |  |
| Rite Aid | Degree | Deodorant | Anti-Perspirant \& Deodorant, Invisible Solid, Sheer Powder 2.6 oz (74 g) | F | if 76 g | \$3.89 |  |
| Rite Aid | Degree | Deodorant | Degree Men Dry Protection AntiPerspirant \& Deodorant, Sport, 2.7 oz (76 g) | M | 76 g | \$3.79 |  |
| Rite Aid | Dove | Deodorant | Go Sleeveless Anti-Perspirant Deodorant, Soothing Chamomile, 2.6 oz (74 g) | F | if 76 g | \$5.64 |  |


| Rite Aid | Dove | Deodorant | Antiperspirant Deodorant, Fresh <br> Awake 2.7 oz ( 76 g ) | M | 76 g | \$5.49 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rite Aid | Mitchum | Deodorant | Anti-Perspirant \& Deodorant for Women, Clear Gel, Powder Fresh, $3.4 \mathrm{oz}(96 \mathrm{~g})$ | F | 3.4 oz | \$5.29 |  |
| Rite Aid | Mitchum | Deodorant | Anti-Perspirant \& Deodorant, Clear Gel, Mountain Air, 3.4 oz (96 g) | M | 3.4 oz | \$5.29 |  |
| Rite Aid | Speed Stick | Deodorant | Lady Speed Stick Invisible Dry Antiperspirant/Deodorant, Powder Fresh, 2.3 oz (65 g) | F | if 85 g | \$4.69 |  |
| Rite Aid | Speed Stick | Deodorant | Speed Stick Power Antiperspirant Deodorant, Unscented, 3 oz (85 g) | M | $\begin{gathered} 85 \mathrm{~g}(3 \\ \mathrm{oz}) \\ \hline \end{gathered}$ | \$3.59 |  |
| Rite Aid | Clear Scalp \& Hair | Hair Care | Shampoo, Nourishing, Total Care, $12.9 \mathrm{fl} \mathrm{oz}(381 \mathrm{ml})+$ Therapy Conditioner, Nourishing Daily, Strong Lengths, 12.7 fl oz ( 375 ml ) | F | 756 ml | \$11.98 |  |
| Rite Aid | Clear Scalp \& Hair | Hair Care | Men Scalp Therapy Shampoo \& Conditioner, Daily, Anti-Dandruff, Complete Care, 2 in 1, 12.9 fl oz ( 381 ml ) | M | 381 ml | \$5.99 |  |
| Rite Aid | Dove | Hair Care | Damage Solutions Shampoo, Intensive Repair, 12 fl oz ( 355 ml ) | F | 12 oz | \$4.99 |  |
| Rite Aid | Dove | Hair Care | Men + Care Shampoo, Fortifying, Thickening, 12 fl oz ( 355 ml ) | M | 12 oz | \$5.19 |  |
| Rite Aid | Vaseline | Lotion | Intensive Rescue Lotion, <br> Hypoallergenic, Repairing Moisture, <br> Fragrance Free, 24.5 fl oz ( 725 ml ) | F | 24.5 oz | \$7.79 |  |
| Rite Aid | Vaseline | Lotion | Men Body \& Face Lotion, Fast Absorbing, $20.3 \mathrm{fl} \mathrm{oz}(600 \mathrm{ml})$ | M | $\begin{gathered} \text { if } 24.5 \\ \text { oz } \\ \hline \end{gathered}$ | \$9.40 |  |
| Rite Aid | BIC | Razor | Soleil Shavers, Sensitive Skin, 3 <br> Blades, 4 shavers | F | 3 | \$7.29 |  |
| Rite Aid | BIC | Razor | Comfort 3 Shavers for Men, Sensitive Skin, 4 shavers | M | 3 | \$4.69 |  |
| Rite Aid | Rite Aid | Razor | Renewal Razors, 5 Blade, for Women, 3 razors | F | 3 | \$8.99 |  |
| Rite Aid | Rite Aid | Razor | Renewal Razors, Disposable, 5-Blade, for Men, 3 ea | M | 3 | \$8.49 |  |
| Rite Aid | Rite Aid | Razor | Renewal Razor, 5 Blade, for Women, 1 set | F | 1 | \$7.49 |  |
| Rite Aid | Rite Aid | Razor | Renewal Razor, 5 Blade, for Men, with Trimmer, 1 set | M | 1 | \$7.49 |  |
| Rite Aid | Gillette | Razor Cartridges | Venus Embrace Cartridges, 5 Blades, Value Pack, 6 cartridges | F | 6 | \$26.99 |  |
| Rite Aid | Gillette | Razor Cartridges | Fusion Cartridges 4 cartridges | M | if 6 | \$27.73 |  |
| Rite Aid | Rite Aid | Razor Cartridges | Renewal Cartridge Refills, 5 Blade, for Women, 4 cartridges | F | 4 | \$8.99 |  |
| Rite Aid | Rite Aid | Razor Cartridges | Renewal Cartridge Refills, 5 Blade, for Men, with Trimmer, 4 cartridges | M | 4 | \$8.49 |  |


| Rite Aid | Schick | Razor Cartridges | Quattro Cartridges, 4 cartridges | M | 4 | \$12.49 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rite Aid | Schick | Razor Cartridges | Hydro 5 Cartridges, Hydrating, Aloe \& Vitamin E, 4 cartridges | M | 4 | \$15.99 |  |
| Rite Aid | Schick | Razor Cartridges | Quattro for Women Cartridges, Ultra Smooth, 4 cartridges | F | 4 | \$14.79 |  |
| Rite Aid | Schick | Razor Cartridges | Hydro Silk Razor Cartridges, 4 cartridges | F | 4 | \$19.99 |  |
| Rite Aid | Edge | Shaving Cream | Shave Gel, Sensitive Skin with Aloe, Value Size 7 oz. | M | if 10 oz | \$4.98 |  |
| Rite Aid | Gillette | Shaving Cream | Shave Gel, Sensitive, with Shea Butter 7 oz (198 g) | F | 7 oz | \$3.99 |  |
| Rite Aid | Gillette | Shaving Cream | Hydra Gel, Ultra Sensitive 7 oz (198 g) | M | 7 oz | \$5.29 |  |
| Rite Aid | Rite Aid | Shaving Cream | Renewal Shave Gel, Moisturizing, Baby Soft with Baby Oil, 7 oz (198 g) | F | 7 oz | \$2.59 |  |
| Rite Aid | Rite Aid | Shaving Cream | Renewal Shave Gel, for Men, Sensitive Skin, 7 oz (198 g) | M | 7 oz | \$2.59 |  |
| Rite Aid | Skintimate | Shaving Cream | Skin Therapy Shave Cream, Moisturizing, Sensitive Skin, 10 oz (283 g) | F | 10 oz | \$3.49 |  |
| Walgreens/ Duane Reade | Dial | Body Wash | Body Wash Omega Moisture Sea Berries | F | 16 oz | \$5.09 | \$0.32 |
| Walgreens/ Duane Reade | Dial | Body Wash | Dial for Men Body Wash Fresh Reaction Alpine | M | 16 oz | \$5.09 | \$0.32 |
| Walgreens/ Duane Reade | Dove | Body Wash | Nourishing Body Wash | F | $\begin{gathered} \text { if } 13.5 \\ \text { oz } \end{gathered}$ | \$5.67 |  |
| Walgreens/ Duane Reade | Dove | Body Wash | Men+Care Body Wash Clean Comfort | M | 13.5 oz | \$4.99 | \$0.68 |
| Walgreens/ Duane Reade | Nivea | Body Wash | Body Wash Jojoba Oil \& Coconut | F | 16.9 oz | \$5.49 | \$0.32 |
| Walgreens/ Duane Reade | Nivea | Body Wash | Men 3 in 1 Body Wash Energy | M | 16.9 oz | \$4.99 | \$0.30 |
| Walgreens/ Duane Reade | Degree | Deodorant | Dry Protection Anti-Perspirant \& Deodorant Shower Clean | F | if 2.7 oz | \$3.43 |  |
| Walgreens/ Duane Reade | Degree | Deodorant | Men Dry Protection Antiperspirant \& Deodorant Sport | M | 2.7 oz | \$3.29 | \$0.14 |
| Walgreens/ Duane Reade | Dove | Deodorant | go fresh Anti-Perspirant Deodorant Cool Essentials | F | if 2.7 oz | \$5.18 |  |
| Walgreens/ Duane Reade | Dove | Deodorant | Men+Care Antiperspirant \& Deodorant Extra Fresh | M | 2.7 oz | \$4.99 | \$0.19 |
| Walgreens/ Duane Reade | Mitchum | Deodorant | Mitchum for Women Advanced Gel Anti-Perspirant \& Deodorant Powder Fresh | F | 2.25 oz | \$3.99 | \$1.77 |
| Walgreens/ Duane Reade | Mitchum | Deodorant | Advanced Gel Anti-Perspirant \& Deodorant Sport | M | 2.25 oz | \$3.99 | \$1.77 |
| Walgreens/ Duane Reade | Alberto VO5 | Hair Care | 2 in 1 Moisturizing Shampoo + Conditioner | F | 12.5 oz | \$1.99 | \$0.16 |
| Walgreens/ Duane Reade | Alberto VO5 | Hair Care | Mens 3-IN-1 Shampoo, Conditioner \& Body Wash Ocean Surge | M | 12.5 oz | \$1.29 | \$0.10 |


| Walgreens/ Duane Reade | Aussie | Hair Care | Aussome Volume 2-in-1 Shampoo (\& Conditioner) | F | 13.5 oz | \$8.38 | \$0.31 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Walgreens/ Duane Reade | Aussie | Hair Care | Men Daily Clean 2-In-1 Shampoo + Conditioner | M | 13.5 oz | \$3.79 | \$0.28 |
| Walgreens/ Duane Reade | Head \& Shoulders | Hair Care | Smooth \& Silky 2 in 1 Dandruff Shampoo + Conditioner | F | 23.7 oz | \$8.29 | \$0.35 |
| Walgreens/ Duane Reade | Head \& Shoulders | Hair Care | Men Total Care All-in-1 Dandruff Shampoo + Conditioner | M | 23.7 oz | \$8.29 | \$0.35 |
| Walgreens/ Duane Reade | Suave | Hair Care | Performance Series 2 in 1 Plus Shampoo \& Conditioner, For All Hair Types | F | if 28 oz | \$4.48 |  |
| Walgreens/ Duane Reade | Suave | Hair Care | Professionals Men 2-in-1 Shampoo and Conditioner | M | 28 oz | \$3.99 | \$0.49 |
| Walgreens/ Duane Reade | Dial | Lotion | 7 Day Moisturizing Lotion, Extra Dry Skin | F | 21 oz | \$6.79 | \$0.32 |
| Walgreens/ Duane Reade | Dial | Lotion | Dial For Men NutriSkin Body \& Hand Lotion Ultra Hydrating | M | 21 oz | \$6.79 | \$0.32 |
| Walgreens/ Duane Reade | Vaseline | Lotion | Intensive Rescue Intensive Care Advanced Repair Non-Greasy Lotion Fragrance Free | F | 10 oz | \$4.19 | \$0.42 |
| Walgreens/ Duane Reade | Vaseline | Lotion | Men Healing Moisture Non-Greasy Body \& Face Lotion Extra Strength | M | 10 oz | \$4.19 | \$0.42 |
| Walgreens/ Duane Reade | BIC | Razor | BiC Comfort 3 Shavers for Women | F | 4 | \$3.99 |  |
| Walgreens/ Duane Reade | BIC | Razor | BiC Comfort 3 Pivot Shavers | M | 4 | \$3.99 |  |
| Walgreens/ Duane Reade | Gillette | Razor | Venus Swirl Women's Razor Handle with 2 Blade Refills | F | 1 | \$13.99 |  |
| Walgreens/ Duane Reade | Gillette | Razor | Fusion ProGlide SilverTouch Razor with FlexBall Handle Technology \& 2 Razor Blade Refills | M | 1 | \$13.79 |  |
| Walgreens/ Duane Reade | Schick | Razor | Quattro For Women Razor | F | 1 | \$10.49 |  |
| Walgreens/ Duane Reade | Schick | Razor | Quattro Titanium Razor | M | 1 | \$9.99 |  |
| Walgreens/ Duane Reade | Studio 35 | Razor | Beauty Disposable Five-Blade Razors | F | 3 | \$5.99 | \$2.00 |
| Walgreens/ Duane Reade | Studio 35 | Razor | Men's Disposable Five-Blade Razors | M | 3 | \$5.49 | \$1.83 |
| Walgreens/ Duane Reade | Gillette | Razor Cartridges | Venus Divine Cartridges | F | 8 | \$25.99 |  |
| Walgreens/ Duane Reade | Gillette | Razor Cartridges | MACH3 Cartridges | M | 8 | \$23.99 |  |
| Walgreens/ Duane Reade | Schick | Razor Cartridges | Hydro Silk for Women Cartridges | F | 4 | \$18.49 | \$4.62 |
| Walgreens/ Duane Reade | Schick | Razor Cartridges | Hydro 5 Cartridge Razor Refills | M | 4 | \$14.99 | \$3.75 |
| Walgreens/ Duane Reade | Schick | Razor Cartridges | Quattro For Women Razor Cartridge Refill | F |  | \$14.49 |  |


| Walgreens/ <br> Duane Reade | Schick | Razor <br> Cartridges | Quattro Titanium Razor Cartridges | M |  | $\$ 12.99$ |  |
| :--- | :--- | :--- | :--- | :---: | :---: | :---: | :---: |
| Walgreens/ <br> Duane Reade | Edge | Shaving <br> Cream | Shave Gel Soothing Aloe | M | 7 oz | $\$ 3.29$ | $\$ 0.47$ |
| Walgreens/ <br> Duane Reade | Gillette | Shaving <br> Cream | Venus with a Touch of Olay, Shave <br> Gel Sugarberry Bliss | F | 7 oz | $\$ 3.49$ | $\$ 0.50$ |
| Walgreens/ <br> Duane Reade | Gillette | Shaving <br> Cream | Series Shave Gel | M | 7 oz | $\$ 2.89$ | $\$ 0.41$ |
| Walgreens/ <br> Duane Reade | Kiss My <br> Face | Shaving <br> Cream | Moisture Shave Lavender Shea | F | if 6 oz | $\$ 7.57$ |  |
| Walgreens/ <br> Duane Reade | Kiss My <br> Face | Shaving <br> Cream | Natural Man Aqua 4 in 1 Shave Aqua | M | 6 oz | $\$ 5.99$ |  |
| Walgreens/ <br> Duane Reade | Skintimate | Shaving <br> Cream | SignatureScents Moisturizing Shave <br> Gel Raspberry Rain | F | 7 oz | $\$ 3.29$ | $\$ 0.47$ |
| Walgreens/ <br> Duane Reade | Studio 35 | Shaving <br> Cream | Dry Skin Ladies Shave Gel | F |  | $\$ 3.29$ |  |
| Walgreens/ <br> Duane Reade | Studio 35 | Shaving <br> Cream | Sensitive Skin Men's Shave Gel | M |  | $\$ 3.29$ |  |

## Senior/Home Health Care Products

| Store | Item Type | Name (on Website) | Gender | Count | Price |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Costco | Adult Diapers | Protective Underwear Women Small / Medium | F | 80 | \$42.99 |
| Costco | Adult Diapers | Protective Underwear Men Small / Medium | M | 80 | \$42.99 |
| CVS | Adult Diapers | Silhouette Women's Briefs Small/Medium, 56Ct | F | 56 | \$64.99 |
| CVS | Adult Diapers | Real Fit Men's Briefs Small/Medium, 56Ct | M | 56 | \$64.99 |
| CVS | Adult Diapers | Woman's Reusable Incontinence Panty 2XI | F |  | \$21.99 |
| CVS | Adult Diapers | Men's Reusable Incontinence Brief 2XI | M |  | \$23.99 |
| CVS | Adult Diapers | Women's Underwear Maximum Absorbency S/M, 72 Total | F | 72 | \$45.96 |
| CVS | Adult Diapers | Cvs Men's Underwear Maximum Absorbency S/M, 72 Total | M | 72 | \$45.96 |
| CVS | Compression Socks | Revitalizing Diamond Pattern Trouser Socks For Women Black Medium ( $15-20 \mathrm{Mm} / \mathrm{Hg}$ ) | F |  | \$21.49 |
| CVS | Compression Socks | Support Dress Socks Men's Firm Medium Black ( $20-30 \mathrm{Mm} / \mathrm{Hg}$ ) | M |  | \$17.99 |
| CVS | Compression Socks | Women's Knee Length Compression Socks | F |  | \$8.99 |
| CVS | Compression Socks | Men's Over-The-Calf Length Compression Socks | M |  | \$8.99 |
| CVS | Digestive Health | Women's Gentle Laxative Enteric Coated Tablets | F |  | \$4.99 |
| CVS | Digestive Health | Gentle Laxative Tablets | M |  | \$6.49 |
| CVS | Digestive Health | Laxative Tablets For Women | F |  | \$9.79 |
| CVS | Digestive Health | Laxative Tablets For Overnight Relief | M |  | \$7.49 |
| CVS | Digestive Health | Women's Probiotic One-A-Day Vegetable Capsules | F |  | \$22.99 |
| CVS | Digestive Health | Digestive Probiotic Vegetable Capsules | M |  | \$22.79 |
| CVS | Personal Urinal | Female Urinal | F |  | \$7.99 |
| CVS | Personal Urinal | Male Urinal | M |  | \$5.99 |
| CVS | Supports and Braces | Women's Breathable Elastic Abdominal Support Binder White | F |  | \$51.99 |
| CVS | Supports and Braces | Men's Breathable Elastic Abdominal Binder 12 In. Width White | M |  | \$45.99 |
| CVS | Supports and Braces | Women's Posture Corrector White | F |  | \$94.99 |


| CVS | Supports and Braces | Men's Posture Corrector White | M |  | \$85.99 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Kmart | Digestive Health | Dulcolax Laxative Tablets For Women 25 Ct | F | if 30 | \$8.39 |
| Kmart | Digestive Health | Dulcolax Tablets Laxative 30 Ct Box | M | 30 | \$6.99 |
| Kmart | Digestive Health | Dulcolax Dulcoease Pink Softgels Stool Softener 25 Ct Box | F | 25 | \$6.99 |
| Kmart | Digestive Health | Dulcolax Stool Softener Liquid Gels, 25 Count | M | 25 | \$6.99 |
| Kmart | Digestive Health | Smart Sense Laxative, Women's, 5 Mg, Tablets, 30 Tablets | F | 30 | \$4.49 |
| Kmart | Digestive Health | Smart Sense Bisa-Lax, 5 Mg, Coated Tablets, 25 Tablets | M | if 30 | \$6.23 |
| Kmart | Supports and Braces | Smart Sense Women's One Size Back Support Peg | F |  | \$14.99 |
| Kmart | Supports and Braces | Smart Sense Adjustable One Size Back Support Peg | M |  | \$14.99 |
| Kmart | Supports and Braces | Smart Sense Women's One Size Right Wrist Splint Peg | F |  | \$14.99 |
| Kmart | Supports and Braces | Smart Sense Adjustable One Size Right Wrist Splint Peg | M |  | \$14.99 |
| Kmart | Supports and Braces | Smart Sense Women's One Size Knee Support Peg | F |  | \$14.99 |
| Kmart | Supports and Braces | Smart Sense Adjustable Deluxe One Size Knee Support Peg | M |  | \$14.99 |
| Kmart | Supports and Braces | Smart Sense Women's One Size Ankle Support Peg | F |  | \$11.99 |
| Kmart | Supports and Braces | Smart Sense Adjustable One Size Ankle Support Peg | M |  | \$10.99 |
| Rite Aid | Adult Diapers | Depend For Women Underwear, Maximum Absorbency, S/M, 32 Pairs | F | 32 | \$19.99 |
| Rite Aid | Adult Diapers | Depend For Men Underwear, Maximum Absorbency, S/M, 32 Pairs | M | 32 | \$19.99 |
| Rite Aid | Adult Diapers | Underwear For Women, Maximum Absorbency, 32 Count | F | 32 | \$16.99 |
| Rite Aid | Adult Diapers | Underwear For Men, Maximum Absorbency, 32 Count | M | 32 | \$16.99 |
| Rite Aid | Adult Diapers | Bladder Control Pads For Women, Maximum Absorbency, 39 Count | F | if 52 | \$15.99 |
| Rite Aid | Adult Diapers | Guards For Men, Maximum Absorbency, 52 Count | M | 52 | \$11.99 |
| Rite Aid | Cane | Round Handle Cane (Silver, Womens) | F |  | \$17.99 |
| Rite Aid | Cane | Round Handle Cane (Silver, Mens) | M |  | \$17.99 |
| Rite Aid | Compression Socks | Energizing Trouser Socks, For Women, Knee Highs, Mild Compression | F |  | \$18.99 |
| Rite Aid | Compression Socks | Restoring Dress Socks For Men, Over The Calf, Firm Compression | M |  | \$15.49 |


| Rite Aid | Digestive Health | Rite Aid Pharmacy Laxative For Women, 5 Mg , Tablets, 30 Tablets | F | if 50 | \$8.32 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Rite Aid | Digestive Health | Rite Aid Pharmacy Laxative, 5 Mg , Tablets, 50 Tablets | M | 50 | \$10.49 |
| Rite Aid | Personal Urinal | Carex Female Urinal | F |  | \$8.99 |
| Rite Aid | Personal Urinal | Carex Male Urinal | M |  | \$8.99 |
| Target | Compression Socks | Sigvaris Women's Baby Legs Cotton Compression Sock 15-20 Mmhg | F |  | \$27.96 |
| Target | Compression Socks | Sigvaris Men's Casual Cotton Compression Sock 15-20 Mmhg | M |  | \$27.96 |
| Target | Compression Socks | Sigvaris Women's Soft Opaque Thigh High Compression Hosiery 20-30 Mmhg | F |  | \$87.96 |
| Target | Compression Socks | Sigvaris Men's Midtown Microfiber Thigh-Hi 2030 Mmhg | M |  | \$79.96 |
| Target | Compression Socks | Sigvaris Women's Soft Opaque Knee-High 20-30 Mmhg | F |  | \$63.96 |
| Target | Compression Socks | Sigvaris Men's Midtown Microfiber Knee-Hi 2030 Mmhg | M |  | \$63.96 |
| Target | Personal Urinal | Nova Female Urinal - White | F |  | \$8.95 |
| Target | Personal Urinal | Nova Male Urinal With Cover - White | M |  | \$9.99 |
| Target | Supports and Braces | Futuro For Her Adjustable Grey Right Hand Wrist Support | F |  | \$21.99 |
| Target | Supports and Braces | Futuro Reversible And Adjustable Splint Wrist Brace - 1 Count | M |  | \$10.79 |
| Target | Supports and Braces | Futuro For Her Adjustable Knee Support | F |  | \$21.99 |
| Target | Supports and Braces | Futuro Sport Adjustable Black Knee Support | M |  | \$14.99 |
| Walgreens/ Duane Reade | Adult Diapers | Depend For Women Underwear, Maximum Absorbency, S/M - 60 Pack | F | 60 | \$39.99 |
| Walgreens/ Duane Reade | Adult Diapers | Depend For Men Underwear, Maximum Absorbency, S/M - 60 Pack | M | 60 | \$39.99 |
| Walgreens/ Duane Reade | Adult Diapers | Walgreens Protective Underwear Women's S/M Pink | F | 42 | \$21.99 |
| Walgreens/ Duane Reade | Adult Diapers | Walgreens Protective Underwear Men's S/M White | M | 42 | \$21.99 |
| Walgreens/ Duane Reade | Adult Diapers | Tena Serenity Moderate Pads Regular | F | if 48 | \$15.58 |
| Walgreens/ Duane Reade | Adult Diapers | Tena Serenity Men Protective Guards, Moderate Absorbency | M | 48 | \$13.79 |
| Walgreens/ Duane Reade | Adult Diapers | Attends Bladder Control Pads | F | if 64 | \$53.32 |
| Walgreens/ Duane Reade | Adult Diapers | Attends Guards For Men Unisize | M | 64 | \$49.99 |
| Walgreens/ Duane Reade | Cane | Spring Garden Collection Folding Cane Butterfly | F |  | \$27.99 |


| Walgreens/ Duane Reade | Cane | Scotch Plaid Designer Offset Cane | M |  | \$25.99 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Walgreens/ Duane Reade | Cane | Lightweight Adjustable Designer Cane, Derby Top Beige Floral | F |  | \$19.99 |
| Walgreens/ Duane Reade | Cane | Men's Traditional Wood Cane Walnut 1-Inch | M |  | \$14.99 |
| Walgreens/ Duane Reade | Compression Socks | Revitalizing Trouser Socks For Women, Moderate Medium Black | F |  | \$21.99 |
| Walgreens/ Duane Reade | Compression Socks | Revitalizing Dress Socks For Men, Model 71038En Medium Black | M |  | \$18.99 |
| Walgreens/ Duane Reade | Compression Socks | Walgreens Diabetic Crew Socks For Women Sizes 6-10 Khaki | F |  | \$5.99 |
| Walgreens/ Duane Reade | Compression Socks | Walgreens Diabetic Crew Socks For Men Sizes 7-12 Khaki | M |  | \$5.99 |
| Walgreens/ Duane Reade | Compression Socks | Women's Trouser Style Mild ( $10-20 \mathrm{Mm}$ ) Designer Knit Pattern Support Socks Small | F |  | \$19.99 |
| Walgreens/ Duane Reade | Compression Socks | Men's Dress Style Over-The-Calf Length Firm (15-20 Mm) Support Socks XI | M |  | \$19.99 |
| Walgreens/ Duane Reade | Compression Socks | Fit Rite Basic Sheer Knee High Ladies Black | F |  | \$18.99 |
| Walgreens/ Duane Reade | Compression Socks | Fit Rite Dress Sock Mens Brown | M |  | \$18.99 |
| Walgreens/ Duane Reade | Compression Socks | Dr. Scholl's Moderate Support Sock For Women Black | F |  | \$18.99 |
| Walgreens/ Duane Reade | Compression Socks | Dr. Scholl's Moderate Support Sock For Men Black | M |  | \$18.99 |
| Walgreens/ Duane Reade | Compression Socks | Dr. Scholl's Firm Support Sock For Women Sheer Black | F |  | \$18.99 |
| Walgreens/ Duane Reade | Compression Socks | Dr. Scholl's Firm Support Sock For Men Black | M |  | \$23.99 |
| Walgreens/ Duane Reade | Digestive Health | Dulcolax Laxative Comfort Coated Tablets For Women | F |  | \$7.99 |
| Walgreens/ Duane Reade | Digestive Health | Dulcolax Laxative Tablets | M |  | \$7.99 |
| Walgreens/ Duane Reade | Digestive Health | Walgreens Women's Probiotic, Capsules | F |  | \$15.99 |
| Walgreens/ Duane Reade | Digestive Health | Walgreens Daily Probiotic With Digestive Enzymes, Capsules | M |  | \$15.99 |
| Walgreens/ Duane Reade | Digestive Health | Walgreens Women's Laxative Tablets (30) | F | 30 | \$4.19 |
| Walgreens/ Duane Reade | Digestive Health | Walgreens Gentle Laxative Tablets ( 25) | M | if 30 | \$6.94 |
| Walgreens/ Duane Reade | Personal Urinal | Female Urinal With Leak-Resistant Lid | F |  | \$19.99 |
| Walgreens/ Duane Reade | Personal Urinal | Healthcare Autoclavable Male Urinal With Cover | M |  | \$14.99 |
| Walgreens/ Duane Reade | Personal Urinal | Carex Female Urinal | F |  | \$11.99 |
| Walgreens/ Duane Reade | Personal Urinal | Carex Male Urinal | M |  | \$9.99 |


| Walgreens/ <br> Duane Reade | Personal Urinal | Portable Female Urinal 1000Cc | F |  | $\$ 9.99$ |
| :--- | :--- | :--- | :---: | :---: | :---: |
| Walgreens/ <br> Duane Reade | Personal Urinal | Portable Male Urinal With Snap-On Lid | M |  | $\$ 5.99$ |
| Walgreens/ <br> Duane Reade | Supports and <br> Braces | Abdominal Binder 9In Wide 3 Panels Unisex <br> White | F |  | $\$ 38.99$ |
| Walgreens/ <br> Duane Reade | Supports and <br> Braces | Mens Breathable Abdominal Binder 9" Wide <br> White | M |  | $\$ 34.99$ |
| Walgreens/ <br> Duane Reade | Supports and <br> Braces | Rib Support For Women White | F |  | $\$ 26.99$ |
| Walgreens/ <br> Duane Reade | Supports and <br> Braces | Rib Support For Men White | M |  | $\$ 22.99$ |
| Walgreens/ <br> Duane Reade | Supports and <br> Braces | Women's Posture Corrector | M |  | $\$ 94.99$ |
| Walgreens/ <br> Duane Reade | Supports and <br> Braces | Men's Posture Corrector | $\$ 84.99$ |  |  |


[^0]:    ${ }^{1}$ CA State Senate 1995, Gender Tax Repeal Act of 1995, AB 1100. Aug 31, 1995

[^1]:    ${ }^{2}$ Retrieved from http://www.target.com/p/radio-flyer-girls-my-1st-scooter-sparkle-pink/-/A-14168217\#prodSlot=medium_1_28 and http://www.target.com/p/radio-flyer-my-1st-scooter-sport-red/-/A-14168218\#prodSlot=medium_1_59 on 10/05/2015.

[^2]:    ${ }^{7}$ http://www.statista.com/markets/415/consumer-goods-fmcg/
    ${ }^{8} \mathrm{http}: / /$ www.statista.com/statistics/260963/leading-fmcg-companies-worldwide-based-on-sales/

[^3]:    ${ }^{9}$ Retrieved from http://www.walgreens.com/store/c/schick-hydro-silk-for-women-cartridges/ID=prod6104933-product and http://www.walgreens. com/store/c/schick-hydro-5-cartridge-razor-refills/ID=prod6016280-product on 11/18/2015.
    ${ }^{10}$ Retrieved from http://www.walgreens.com/store/c/alberto-vo5-2-in-1-moisturizing-shampoo- $\% 2 \mathrm{~b}$-conditioner/ID=prod6239649-product and http://www.walgreens.com/store/c/alberto-vo5-mens-3-in-1-shampoo-conditioner--body-wash-ocean-surge/ID=prod6241892-product on 10/02/2015.

[^4]:    ${ }^{11}$ Retrieved from http://www.walgreens.com/store/c/ita-med-rib-support-for-women-white/ID=prod6127922-product and http://www.walgreens. $\mathrm{com} /$ store/c/ita-med-rib-support-for-men-white/ID=prod6127914-product on 10/05/2015.

[^5]:    ${ }^{12}$ Retrieved from https://shop.riteaid.com/rite-aid-bladder-control-pads-for-women-maximum-extra-coverage-39-ct-8016097and https://shop.riteaid. com/rite-aid-pharmacy-guards-for-men-maximum-absorbency-one-size-fits-most-52-guards-0324384 on 11/18/2015.

[^6]:    ${ }^{13}$ New York City Department of Consumer Affairs. Gypped by Gender: A Study of Price Bias against Women in the Marketplace, 1992. Print.
    ${ }^{14} \mathrm{http}: / /$ articles.latimes.com/1995-10-14/news/mn-56735_1_gender-based-pricing
    ${ }^{15} \mathrm{http}: / /$ leginfo.ca.gov/pub/95-96/bill/asm/ab_1051-1100/ab_1100_cfa_950831_152302_sen_floor.html
    ${ }^{16} \mathrm{http}: / /$ legis.sd.gov/docs/referencematerials/IssueMemos/im96-22.pdf
    ${ }^{17}$ http://www.csmonitor.com/1998/0109/010998.us.us.5.html

[^7]:    ${ }^{18} \mathrm{http}: / /$ www.nyc.gov/html/om/html/98a/pr019-98.html
    ${ }^{19} \mathrm{http}: / /$ www.nytimes.com/1998/01/10/nyregion/for-the-sexes-equality-under-the-law-and-under-the-hair-clippers.html
    ${ }^{20} \mathrm{http}: / /$ www1.nyc.gov/assets/dca/downloads/pdf/about/PricingLaws.pdf
    ${ }^{21}$ Any consumer can report an instance of gender-based pricing of services by calling 311.
    ${ }^{22}$ Duesterhaus, Megan et al. "The Cost Of Doing Femininity: Gendered Disparities In Pricing Of Personal Care Products And Services". Gender Issues 28.4 (2011): 175-191. Web.

[^8]:    ${ }^{23}$ http://www.forbes.com/sites/prospernow/2011/12/20/battle-grounds-among-toy-retailers-breaking-down-the-consumer-demographics/
    ${ }^{24} \mathrm{http}: / /$ www.businessinsider.com/the-10-biggest-apparel-companies-in-the-us-2015-7
    ${ }^{25}$ https://www.chainstoreguide.com/static_content/pdf/Apparel_Top_100.pdf
    ${ }^{26}$ http://www.theatlantic.com/business/archive/2014/12/toys and accessories-are-more-divided-by-gender-now-than-they-were-50-years-ago/383556/
    ${ }^{27} \mathrm{http}: / /$ www.nytimes.com/2015/10/31/upshot/boys-and-girls-constrained-by-toys and accessories-and-costumes.html?rref=upshot\&_r=0

[^9]:    ${ }^{29}$ Photograph taken in Walgreens/Duane Reade on 10/22/2015.

[^10]:    ${ }^{30}$ Prices may have changed online since the initial recording, but DCA recorded the date of the price capture. Similarly, the product offerings have changed since the beginning of the study, which DCA began in July 2015 and concluded in October 2015. Retailers added warmer clothing articles to their websites, and other seasonal adjustments may have been made.

[^11]:    ${ }^{31}$ Photograph taken in Babies "R" Us on 07/02/2015.

[^12]:    ${ }^{32}$ Retrieved from http://www.carters.com/carters-kid-girl-bottoms-jeans/V_278G059.html?dwvar_V__278G059_size=4\&dwvar_V__278G059_col or=Color and http://www.carters.com/carters-kid-boy-bottoms/VC_268G044.html?dwvar_VC__268G044_size=4\&dwvar_VC__268G044_col or=Blue on $11 / 18 / 2015$.

[^13]:    *Each gender has an equal split of the total number of products in this column.

[^14]:    ${ }^{33}$ DCA spoke with experts in the fields of clothing textiles, fashion merchandising, and customs duties to gain insight into retailers' pricing considerations. See footnotes below.
    ${ }^{34}$ Telephone interview with Professor Ingrid Johnson, Acting Associate Chairperson for the Home Products Development Department, Fashion Institute of Technology (FIT). October 8, 2015
    ${ }^{35}$ Regarding the trend of men's underwear costing more across all price ranges, the expert agreed that men were still likely paying less for their underwear than would be expected, given the extensive construction involved, as well as the use of expensive fabrics such as spandex. Even when men pay more, the expert agreed, they are still paying less.
    ${ }^{36}$ Telephone interview with Professor Robin Litwinsky, Chairperson of the Fashion Business Management Department, Fashion Institute of Technology (FIT). October 15, 2015.

[^15]:    ${ }^{37}$ In total, customs duties generate roughly $\$ 40$ billion for the U.S. government annually. In the aggregate, women's goods generate more in customs duties than men's goods, and if the import tax rates were assessed equally for both genders for all products, the government would collect $\$ 300$ million less in import taxes annually.
    ${ }^{38}$ Telephone interview with Michael Cone, a New York City trade lawyer, July 1, 2015.
    ${ }^{39}$ Retrieved from http://www.levi.com/US/en_US/womens-clothing-tops/p/193920000?abTest=true and http://www.levi.com/US/en_US/mens-clothing-shirts/p/195860001?abTest=true on 10/02/2015.

[^16]:    ${ }^{40}$ Because only drugstore brands of personal care products were included in this study, rather than higher-end salon products or cheaper, bulk-size products, all products came within the same price range. There was not enough variety in cost to analyze high-range or low-range prices.

[^17]:    ${ }^{41}$ Telephone interview of Dr. Gary Kelm, Ph.D., an expert in personal care product formulation at Procter \& Gamble for over 35 years. October 19, 2015.
    ${ }^{42}$ According to Dr. Kelm, women may also pay a premium for "conceptual" or "label" ingredients, which are ingredients generally added at levels lower than 1 percent. These ingredients yield no significant benefit to the consumer, but legally enable a brand to advertise the use of that ingredient and the potential benefits it could confer. Examples include natural extracts and botanical ingredients, which are frequently used in women's products.

[^18]:    ${ }^{43}$ Retrieved from http://www.cvs.com/shop/personal-care/shaving/women-s-disposable-razors/cvs-3-blade-disposable-razors-for-sensitive-skin-skuid-955865 and http://www.cvs.com/shop/personal-care/shaving/men-s-disposable-razors/cvs-3-blade-disposable-razors-for-sensitive-skin-skuid-919507 on 10/16/2015.

[^19]:    ${ }^{44}$ Retrieved from http://www.cvs.com/shop/personal-care/deodorant/sticks-solids/degree-women-anti-perspirant-deodorant-invisible-solid-shower-clean-skuid-538454 and http://www.cvs.com/shop/personal-care/deodorant/sticks-solids/degree-men-ultra-dry-anti-perspirant-deodorant-invisible-stick-sport-skuid-282712 on 10/16/2015.
    ${ }^{45}$ Similar to personal care products, there was neither a wide enough range of prices nor products for analysis of high-end or low-end prices. An analysis of price ranges is useful to accurately reflect variety in products and pricing when the catch-all category, such as "sweaters" or "shirts," has a wider range than "shampoo" or "compression socks."

[^20]:    ${ }^{46}$ Retrieved from http://www.walgreens.com/store/c/futuro-revitalizing-trouser-socks-for-women-moderate-medium/ID=prod6042021-product and http://www.walgreens.com/store/c/futuro-revitalizing-dress-socks-for-men-model-71038en-medium/ID=prod6182788-product on 10/16/2015.

[^21]:    ${ }^{47}$ http://www.statista.com/markets/415/consumer-goods-fmcg/
    ${ }^{48}$ http://www.statista.com/statistics/260963/leading-fmcg-companies-worldwide-based-on-sales/

