

TRAIN & EARN PRE-PROPOSAL CONFERENCE CHAT

April 18, 2024 10am.

- 0:04:07 From Cristina Mapoy : Good morning!
- 10:04:25 From Justina Sharrock-Brown : Good morning everyone!
- 10:04:25 From Yuisa Santiago : Good morning
- 10:04:34 From Kelsey Reenstra : Hi all!
- 10:04:40 From Liza Perez : Good morning everyone
- 10:04:45 From Xenia Barnes : Good morning
- 10:04:47 From Terry Carroll : Good Morning
- 10:04:47 From Joshoan Lamourt-Rivera : good morning
- 10:04:49 From Soul Creary : Good Morning
- 10:04:51 From Evelyn Ortiz : Good Morning Workforce Fam!
- 10:05:07 From Marisa Trapani : Good morning all!
- 10:05:14 From Allmina Berisha : Good morning from CCNS
- 10:05:34 From Andrew Rubinson : Good morning everyone 😊
- 10:05:37 From Shayla Simpson : Good Morning Everyone !
- 10:05:49 From DawnMarie Barbato : Good morning all!
- 10:06:08 From Sheniqua Simon : Good morning
- 10:06:12 From Alex-Ann Espeut : Good Morning!
- 10:06:21 From Larry Rothchild : Good Morning
- 10:06:33 From Matthew Phifer : Good morning!
- 10:06:44 From Courtney Granger : Good morning!
- 10:06:45 From Alexis Flowers : Good Morning
- 10:06:51 From Whittaker Wright : Good morning, everyone

- 10:07:24 From Rosa Toro : Good Morning Everyone !
- 10:07:42 From Simone Rodriguez : Good morning everyone!!!
- 10:09:04 From Sarah Lorya : Grand Rising Everyone!!
- 10:22:36 From Zenab El Kady : Are Schools acceptable as one of the sectors?
- 10:23:46 From Leahbeth Carrero : Are Schools acceptable as one of the sectors?

Thank you for your question. Please hold all inquiry until the Q&A Segment at the end of the presentation.

10:26:03 From Diane Lipman : You mentioned that there are 10 paid staff positions but on page 13 of the RFP I only see 8 listed. Please clarify.

10:30:31 From Van Freeman : Can you please provide the list of required documents

10:36:47 From Blondell Little : What if you do not have three years of workforce development can you still apply?

10:45:33 From Allmina Berisha : 1. Confirm the number of staff. RFP states 9, the lady listed 9, but in the beginning she said 10

2. Out of 60 youth, what percentage must make an outcome as 100 is impossible

10:47:22 From Leahbeth Carrero : Please hold all questions until the Q&A segment at the end of the presentation. Thank you everyone.

10:48:16 From Sheldon Peters : Good Morning....If an agency is applying with an educational institution to provide the training for a particular sector, can that educational institution also partner with a different agency with the same sector?

10:48:21 From Amy D'Amico : do we do our own referral process or do they have to come from a DYCD source?

10:48:31 From Amber Weintraub : May a proposer who submits multiple proposals receive more than one award?

10:48:32 From Emily Miller : Do all of the staff except for subcontractors need to be FTEs with 100% of their time dedicated to the program?

10:48:34 From DawnMarie Barbato (UAU) : I noticed that the contract term is supposed to begin in July, but we are not receiving the awards until the summer. How is that going to work?

10:48:42 From Debra Colchamiro : Can more than one sector proposal be in process in PASSPort at the same time, or do we have to submit the first and then start the next?

10:48:43 From Shayla Simpson : Although allowed to submit multiple proposals, will you only be selected for one?

10:48:43 From Tannie Tung : Good morning - if we are a self-insured organization, what do we include in the COI section?

10:48:51 From Amber Weintraub : If we propose subcontractors, do we need to provide a draft subcontract?

10:48:51 From Amy D'Amico : what is the required catchment for participants?

10:49:00 From Marlene Delgado : What is considered 3 years of workforce experience? We mostly provide leadership internships for teens

10:49:14 From Kylie Oulahan : The RFP states that providers should deliver a "long-term" occupational training program. Can you define what is meant by long-term (e.g. minimum number of weeks)?

10:49:19 From Larry Rothchild : If we apply for more than one competition/Sector and get awarded both do we need unique staff for each sector awarded? IE if we get awarded Healthcare and Tech we would need 20 FT staff? Or could we use the same 10 staff to support both?

10:49:22 From Van Freeman : Is it acceptable to propose serving 18-24 or is it required to serve 16-24. Thank you.

10:49:23 From Ashley Fairbank : Regarding 3 years experience, does it have to be in the sector you are applying to, or just in workforce development in general?

10:49:24 From Amy D'Amico : do the contracted staff (example: mental health professional) have to be 40 hrs/52 weeks, or can it be less?

10:49:44 From Rodney Shannon : with a service level of 60 participants per award. Can a provider have more than one training per sector, or must each training be submitted separately?

10:49:53 From Amy D'Amico : how long does the training portion have to be?

10:50:10 From Lauren Noble : Can you please provide clarity around up to 12 months of service for the participants? For example - could you have a cohort that has 4 months of programming and another cohort that has 4 months of programming but then following that the organization is working with the participants on finding additional programs, follow up services, or does each participant need 12 months of programming year round?

10:50:18 From Christine LoPorto : Knowing there are 5 competitions, and 22 awards, is there a identified amount of how many competitions will be awarded?

10:50:18 From Emily Miller : Are the 1-year post-program services part of the 6 years?

10:50:24 From Trish Meade : After hearing the information, I believe our organization would be better aligned as a community partner, what will be the format of the 5/1/24 partnership expo? What is the criteria to be considered for partnerships?

10:50:34 From Diane Lipman : Thank you

10:50:51 From Rebekkah Boxt : Must we have 60 participants enrolled in this grant? or is that the most possible?

10:51:03 From Bryanna Allen : Can a staff member take on more than one role? For example, can the program director also act as the outreach & retention specialist?

10:51:23 From Christine LoPorto : Reacted to "Good Morning....If ..." with 👍

10:51:27 From Kaitlin Krause` : What sector would jobs in the blue economy be per the document?

10:51:36 From Allmina Berisha : Can we have two sectors within one year? Let's say fall in health sector and spring in tech

10:52:01 From Shayla Simpson : Aside from the positions that can be subcontracted, do the others need to be 100% full-time on the contract?

10:52:21 From Marya Gilborn : Questions re: Budget. Based on template in Passport, it looks like we submit a budget for just one year. Is that correct? And can you confirm that you would expect to see a budget bottom line of \$825K (60x\$13,750)? Although budget amount is based on per participant cost, can you confirm that this is a cost-based reimbursement? Are we able to use an NYC approved Indirect cost rate?

10:52:35 From Jennifer Silverman : Reacted to "Good Morning....If an ..." with 👍

10:52:36 From Katherine Cherry : May 1 "meet and greet" is virtual?

10:54:12 From Soul Creary : Please clarify the meaning of Site control program facility

10:54:28 From Katie King-McGann : If subcontracting, does training need to take place at the CBO or can the trainer host?

10:54:29 From Jennifer Silverman : Removed a 👍 reaction from "Good Morning....If an ..."

10:55:31 From Van Freeman : Can our youth program serve from 18 - 24 yr olds and not 16-17 yr old youth

10:56:22 From Allmina Berisha : Please specify the outcome requirements?

10:56:25 From Jessica Cinelli : Can you provide more information about the work experience wages that will be provided by DYCD? How will these amounts be determined?

10:56:29 From Sylvia Mapp : How does a high school become become a recipient of the program

10:56:33 From Evelyn Ortiz : Although not required is it recommended to submit a linkage agreement for social service partners

10:57:04 From Joshoan Lamourt-Rivera : can a college who is subcontracted by a provider also be awarded to be a provider?

10:57:18 From DawnMarie Barbato (UAU) : Certain fields do not allow the participants to be younger than 18, 16 and 17 year olds will not be able to enroll

10:57:56 From Emily Miller : Will there be an FAQ developed out of these questions?, and/or how can we go back and re-watch this webinar?

10:58:32 From Lauren Noble : Are you able to walk through the service level form or provide an example? Specifically more around what is considered a training track/credentials included in training or needed for the track?

10:58:34 From Dong Yang, CMP : Work Readiness and Basic skills instruction seem to have less emphasis in the RFP. Is this a departure from last RFP or the requirement is the same as before. Please provide some clarification.

10:58:52 From Jessica Ferris : 1. What is the total contract amount for each year of the contract? 2. Will there be a ramp-up period from Year 1 to Year 2 and how will that impact budget considerations?

10:59:02 From Allmina Berisha : if an participant drops out, can we replace them?

10:59:42 From Lisa Spagnola : What will happen if employment placement goals are not met?

11:00:03 From Diane Lipman : Are you suggesting we enroll more than 60 participants to manage natural drop out rates

11:02:56 From Shayla Simpson : Can a former AT participant, join Train and Earn?

11:03:42 From Debra Colchamiro : Thank you!

11:06:34 From Lavern Mason-Howard : If awarded, would you be able to use the Central Insurance Program for this contract?

11:09:43 From Marlene Delgado : Thank you!

11:14:44 From Peter Merani : Can you confirm we do not need to identify outcome percentages in this proposal (since it was previously discussed that the outcome %s are being discussed/determined by state)?

11:20:46 From Kylie Oulahan : Can you please provide additional clarification around this RFP requirement and what costs are included: "Contractors will be required to spend fifty (50) percent of their DYCD award on costs related to implementing the work experience component."

11:21:58 From Dana Wilson : Is the partnership expo on May 1 virtual?

11:25:10 From Larry Rothchild : Do All trained on the contract need to received paid work experience? Can any go straight to career placement?

11:26:16 From Allmina Berisha : Does the job placement have to be in the sector we chose to apply for?

11:26:58 From Justina Sharrock-Brown : Are staff educational requirements final? For example, if a person is in the process of obtaining a required certification or degree within the first 6 months of program, may they still be considered?

11:27:32 From Elizabeth Trudo : Do the FTE staff need to be identified in RFP, or may we hire after receiving the award?

11:28:50 From Terry Carroll : Is it possible to have a proposal which has multiple credentialing tracks within one sector. For example, a training track for Medical assistants, and a track for EMTs?

11:30:14 From Natalie Birger : if we should subcontract MentalHealth, is the service hours should be equal to 1 FTE?

11:38:59 From Elizabeth Trudo : If the funding for yr 1 is 80%, will requirements be 80%? (example: 48 participants, etc)

11:40:35 From Diane Lipman : If you are expecting participants to be placed in paid work experience of 150 hours does that compute to 2.8 hours per week for 52 weeks

11:45:35 From Allmina Berisha : can the instructors salaries be included on the subcontract agreement?

11:46:52 From Larry Rothchild : If we train in construction how would the work experience component be? Would it be expected that most would get paid work experience?

11:47:24 From Lauren Noble : In the RFP it lists year 1 as 100% of funding, but in this discussion we have been talking about year 1 as 80% of funding. Could you please clarify?

11:48:44 From Theresa (Tess) Doyle : Can the training be in-person BUT use AI Technology as long as it leads to a credential?

11:54:01 From Liza Perez : Thank you everyone!

11:54:05 From Oliwia Karczmariska : Thank you!