

GPO: Informational Overview

1) What is the GPO?

- The GPO is a medical surge staffing program designed to allow healthcare facilities and staffing vendors to establish surge staffing contracts based on the baseline pre-defined terms and conditions outlined in the GPO.
- The GPO is not a contract within itself. Healthcare facilities and vendors must establish internal contracts within the parameters set forth in the GPO.

2) Why does the GPO benefit your Healthcare Facility / Staffing Agency?

- Maintains pre-set competitive rates to prevent inflation during times of crisis/staffing shortages. The pre-set rates provide healthcare facilities and staffing agencies a clear parameter on rates during times of crisis/staffing shortages.
- Ensures staffing contract terms have appropriate flexibilities for healthcare facilities given unpredictable crisis circumstances.
- Ensures a broad array of healthcare facilities can work directly with staffing agencies to secure staff meeting their requirements and preferences.

3) Who is eligible for the GPO?

- Staffing Agencies with a NYCEM-signed master agreements
- Hospitals / Nursing Homes
- Adult Care Facilities
- Home Care Providers
- Residential Health Care
- Residential Treatment Programs / Centers
- Outpatient Mental Health Clinics
- Diagnostic & Treatment Centers / Clinics

4) When can the GPO be utilized?

- Contracts established through the GPO can be utilized through June 2021 for all hazards resulting in clinical/non-clinical surge staffing shortages (e.g., coastal storm, COVID-19, cold & flu, biomedical).

5) What specialties are covered under the GPO?

- Clinical Staff (e.g., MD/DO, PA/NP, RN/CRN/LPN/LVN, CRNA/RT)
- Non-clinical staff with specialized healthcare training (e.g., Fatality Management, PAD, IT, BIOMED)

6) How to establish a GPO contract?

- A GPO contract is established directly between a healthcare facility and a staffing vendor.
- Healthcare facilities and staffing vendors are encouraged to reach out proactively to each other to facilitate in arranging a contract.

Please visit the link below for additional information, vendor brochures, and FAQs:

<https://www1.nyc.gov/site/em/about/contracting-opportunities.page#gpo>

Questions can be addressed to: HealthMedicalESFList@OEM.NYC.GOV