

GPO: Vendor FAQs

- 1) What if a healthcare facility has an existing contract with a NYCEM approved agency?**
 - A contract established through the GPO will not supersede any existing agreement between a facility and an agency unless the facility and agency expressly agree otherwise in writing.
- 2) Has the deadline passed for new staffing vendors to join the GPO?**
 - Yes, the deadline has passed for a new staffing vendor to submit a proposal.
- 3) Is there a deadline for completing contracts with the approved facilities?**
 - No, but it is encouraged to complete contracts with facilities in advance of any resurgence requiring surge staff.
- 4) How will healthcare organizations know when the crisis staffing rates change from low to high?**
 - NYCEM will inform all staffing agencies as to the change.
- 5) How long are the crisis rates in effect?**
 - The NYCEM master agreement requires staffing agencies to honor the crisis rates through June 30, 2021.
- 6) What are the rates for staffing positions not included in the rate sheet?**
 - Staffing agencies and healthcare facilities have discretion and the ability to negotiate rates for positions not included in the rate sheet.
- 7) Are agencies able to provide non-clinical staff or staff not listed in the rate sheet?**
 - Yes. If a facility makes the request and agencies are able to provide non-clinical staffing titles (e.g., mortuary staff), the titles should be included in the contract negotiations.
- 8) How do vendors resolve disputes and performance issues with contracted agencies?**
 - Vendors are encouraged to include dispute resolutions terms in their individual facility contracts.
- 9) Does the master agreement allow vendors to begin providing staff to facilities while contract negotiations are underway?**
 - No, vendors without direct contracts with the facilities they are providing staff to would be operating at risk until a direct contract is developed.

Please visit the link below for additional information:

<https://www1.nyc.gov/site/em/about/contracting-opportunities.page#gpo>

Questions can be addressed to: HealthMedicalESFList@OEM.NYC.GOV