

August 2, 2019

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Dear Nonprofit Leader,

I hope you're having a great summer. I recently wrote to you (see below) about the progress we've been making in improving New York City's procurement system. I'm pleased to provide you with this additional update.

The point of the work we're doing at MOCS is to get as many contracts as possible approved faster, registered faster and paid for faster. We've come a long way on the road to achieving that goal and I'd like to share with you some very encouraging results around renewals, extensions, and new contracts starting July 1. For these contracts, more than 80% were ready for registration on time. Six agencies – ACS, DOHMH, DFTA, DOP, HRA, DHS – were over 90%. Today, roughly 90% of all FY 20 funding is registered (\$4.2b) and the City began doing advances immediately at the start of the new fiscal year, which should put providers in a better cash position this fiscal year. It is gratifying to see these tangible and very positive results from our efforts.

Over the coming year, you'll see continued enhancements, providing for the kind of end-to-end transparency that results in greater accountability and more prompt action – from RFP to registration to payment of invoices. The bottom line will ultimately be faster approval and more timely registration of a greater number of contracts with all City agencies – and continued simplification of the invoicing and payment process.

Please feel free to contact me at any time if you'd like to discuss any aspect of this process. You can simply reply to this email and I'll get back to you personally. Or you can contact Jennifer Geiling at [jennifer.geiling@mocs.nyc.gov](mailto:jennifer.geiling@mocs.nyc.gov).

Thanks,  
Dan

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