Indicator name: Private investment leveraged on the sale/long-term lease of City-owned property (\$000,000)

Description: The net present value of the total investment of private entities in connection with the sale or

long-term lease of City-owned property. Private investment includes land sale or lease, and hard (site work and building construction) and soft (architecture and engineering) development costs. The data is extrapolated in the year that the transaction closes (land sale closing or lease execution), and reflects the anticipated total private investment associated with these projects.

Source: Real Estate.

Indicator name: Capital expenditures (\$000,000) (excludes asset management and funding agreements)

Description:

Based on an accrual basis, the amounts paid to firms (architecture, landscape architecture,

engineering, resident engineering, etc.), construction managers, construction contractors, etc. for capital project related services. The data reported in the fiscal year Mayor's Management Report (MMR) is a preliminary number and is updated in the following year's Preliminary MMR to reflect the audited financial statements (e.g., Fiscal 2015 data is updated in the Fiscal 2016 PMMR).

Source: Finance.

Indicator name: Graffiti sites cleaned

Description: The number of properties cleaned through Graffiti-Free NYC, the City's graffiti removal program.

Source: NYC's graffiti database.

Indicator name: Square feet of graffiti removed (000)

Description: The square feet of graffiti removed by power-washing and painting through Graffiti-Free NYC, the

City's graffiti removal program.

Source: NYC's graffiti database.

Indicator name: East River Ferry - Average monthly ridership

Description: The average monthly ridership of commuters traveling on the East River Ferry as reported to

NYCEDC by New York Waterway.

Source: NYCEDC/New York Waterway.

Indicator name: Capital expenditures on asset management (\$000,000)

Description: Based on an accrual basis, the amounts paid to firms (architecture, landscape architecture,

engineering, resident engineering, etc.), construction managers, construction contractors, etc. for capital project related services on NYCEDC-managed property. The data reported in the fiscal year Mayor's Management Report (MMR) is a preliminary number and is updated in the following year's Preliminary MMR to reflect the audited financial statements (e.g., Fiscal 2015 data is

updated in the Fiscal 2016 PMMR).

Source: Finance.

Indicator name: Occupancy rate of NYCEDC-managed property (%)

Description: For NYCEDC-managed properties, the number of square feet leased as a percent of the total

available space.

Source: Asset Management.

Indicator name: Portfolio revenue generated (\$000,000)

Description: Revenue generated from NYCEDC's portfolio of assets.

Source: Asset Management.

Indicator name: Square footage of assets actively managed by NYCEDC (000)

Description: The square footage of assets in which NYCEDC, on behalf of the City, is responsible for the day

to day management and leasing of the property.

Source: Asset Management.

Indicator name: Outstanding violations at beginning of the period

Description: The number of all violations issued to properties actively managed by NYCEDC that are open for

30 or more days at the beginning of the reporting period. This includes all violations regardless of

type and issuing agency.

Source: Asset Management.

Indicator name: Outstanding violations closed during the period

Description: Of the number of violations that were open at the beginning of the reporting period, the

number that were addressed and for which certificates of correction, with all proper back-up

documentation, were submitted to the issuing agency.

Source: Asset Management.

Indicator name: Businesses served by industry-focused programmatic initiatives

Description: The number of businesses actively enrolled in NYCEDC's Center for Urban Innovation-sponsored

programmatic initiatives, including NYCEDC's incubator network and centers for excellence, technology competitions, partnership funds and programmatic ventures throughout the five

boroughs.

Source: NYCEDC's Center for Urban Innovation.

Indicator name: Private sector jobs in innovation industries (%) (calendar year)

Description: The share of jobs within sectors designated as "advanced," "innovative" and "creative" by the

Brookings Institution, HR&A Advisors and the NYCEDC's Center for Urban Innovation as a

percent of all private sector jobs. This indicator is reported on a calendar year basis.

Source: Moody's; United States Department of Labor.

Indicator name: New York City unemployment rate (%)

Description: Average unemployment rate of New York City residents.

Source: U.S. Bureau of Labor Statistics.

Indicator name: New York City Industrial Development Agency projects

- Contracts closed

Description: The number of projects closed by the New York City Industrial Development Agency (NYCIDA),

a state public benefit corporation created under New York State law with the capacity to

provide financial assistance to commercial, industrial and, until January 31, 2008, not-for-profit organizations. NYCIDA project contracts are signed at closing, at which point project companies

can begin to access benefits. NYCIDA programs can provide access to triple tax exempt financing, mortgage recording tax deferral, sales tax exemptions, land tax abatements and/or

building tax stabilization.

Source: Compliance & Strategic Investments Group.

Indicator name: New York City Industrial Development Agency projects

- Projected three-year job growth associated with closed contracts

Description: The number of jobs that companies retain and create in connection with closed New York City

Industrial Development Agency (NYCIDA) projects. The data is compiled in the year that the transaction closes and includes the estimated number of new jobs that projects are expected to create during the first three years of the contract. NYCIDA is a state public benefit corporation created under New York State law with the capacity to provide financial assistance to commercial,

industrial and, until January 31, 2008, not-for-profit organizations.

Source: Compliance & Strategic Investments Group.

Indicator name: New York City Industrial Development Agency projects

- Projected net City tax revenues generated in connection with closed contracts (\$000,000)

Description: The net present value of the estimated City tax revenues generated by closed New York City

The net present value of the estimated City tax revenues generated by closed New York City Industrial Development Agency (NYCIDA) projects, net of New York City and New York State benefits provided. The measure uses an input-output model developed by the U.S. Department of Commerce. The data is extrapolated in the year that the transaction closes and reflects the total City tax revenue impact of these projects during the term of the contract. NYCIDA is a state public benefit corporation created under New York State law with the capacity to provide financial assistance to commercial, industrial and, until January 31, 2008, not-for-profit organizations.

Compliance & Strategic Investments Group.

Indicator name: New York City Industrial Development Agency projects

- Private investment leveraged on closed projects (\$000,000)

Description: The estimated value of third-party investment leveraged (federal, State and/or private) as a result

of NYCIDA's assistance.

Source: Compliance & Strategic Investments Group.

Indicator name: Build NYC Resource Corporation

- Contracts closed

Source:

Description:

Description: The number of projects closed by Build NYC Resource Corporation (Build NYC), a local

development corporation incorporated under the New York Not-for-Profit Corporation Law. Build NYC is administered by NYCEDC and assists qualified not-for-profit institutions and other entities in obtaining tax-exempt and taxable bond financing. As a conduit bond issuer, Build NYC's primary goal is to facilitate access to private activity tax-exempt bond financing for not-for-profit

institutions to acquire, construct, renovate and/or equip their facilities.

Source: Compliance & Strategic Investments Group.

Indicator name: Build NYC Resource Corporation

- Projected three-year job growth associated with closed contracts

Description: The number of jobs that companies retain and create in connection with closed Build NYC

Resource Corporation (Build NYC) projects. The data is compiled in the year that the transaction closes and includes the estimated number of new jobs projects are expected to create during the first three years of the contract. Build NYC, a local development corporation incorporated under the New York Not-for-Profit Corporation Law, is administered by NYCEDC and assists qualified not-for-profit institutions and other entities in obtaining tax-exempt and taxable bond financing. As a conduit bond issuer, Build NYC's primary goal is to facilitate access to private activity tax-exempt bond financing for not-for-profit institutions to acquire, construct, renovate and/or equip

their facilities.

Source: Compliance & Strategic Investments Group.

Indicator name: Build NYC Resource Corporation

- Projected net City tax revenues generated in connection with closed contracts (\$000,000)

The net present value of the estimated City tax revenues generated by closed Build NYC

projects, net of New York City and New York State benefits provided. The measure uses an inputoutput model developed by the U.S. Department of Commerce. The data is extrapolated in the year that the transaction closes and reflects the City tax revenue impact of these projects during the term of the contract. Build NYC, a local development corporation incorporated under the New York Not-for-Profit Corporation Law, is administered by NYCEDC and assists qualified notfor-profit institutions and other entities in obtaining tax-exempt and taxable bond financing. As a conduit bond issuer, Build NYC's primary goal is to facilitate access to private activity tax-exempt bond financing for not-for-profit institutions to acquire, construct, renovate and/or equip their

facilities.

Source: Compliance & Strategic Investments Group.

Indicator name: Build NYC Resource Corporation

- Private investment leveraged on closed projects (\$000,000)

Description: The estimated value of third-party investment leveraged (federal, State and/or private) as a result

of Build NYC Resource's assistance.

Source: Compliance & Strategic Investments Group.

Indicator name: Value of funding disbursed pursuant to City funding agreements (\$000,000)

Description: The total value of funding disbursed in connection with active funding agreement contracts

between NYCEDC and non-City entities. Funds are provided to non-City entities to implement projects that result in public betterment. Funding agreements are used to finance capital projects;

typical projects include renovations, new construction, and acquisition of property.

Source: Budget; Funding Agreements Team.

Indicator name: Project employees reported to be earning a living wage or more (%)

Description: The number of employees on projects receiving financial assistance from NYC's Industrial

Development Agency programs that earned a living wage or more than a living wage as defined

by the Fair Wages for New Yorkers Act as a percent of the total number of project employees.

Source: Compliance Department.