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DERRICK HUNG [MR. HUNG]
DONALD STARCKE [MR. STARCKE]
EILEEN KELLY [MS. KELLY]
ADAM PHILLIPS [MR. PHILLIPS]
JESSICA FERRIS [MS. FERRIS]
ERIKA MCSWAIN [MS. MCSWAIN]
MAURICE WINLEY [MR. WINLEY]

ABBREVIATIONS: [U/I] Unintelligible
[PH] Phonetic spelling
Transcriptionist's note []

<u>PARTICIPANTS</u>	<u>ENGLISH TRANSCRIPTION</u>
	[BEGINNING OF RECORDING]
MS. PARFREY-SMITH:	<p>Good morning everyone. Not that excited? O.K. So, on behalf of the Department of Probation, I am very excited to welcome you here today for the NeON Works RFP pre-proposal conference. My name is Eileen Parfrey-Smith. I'm the Agency Chief Contracting Officer here at DOP. I am also joined up front, by Catrina Prioleau from the Neighborhood Opportunity Network. She's the director of NeONs. And Lily Shapiro, who is the Senior Policy Advisor to the Commissioner. We will be giving you a brief presentation today about the program, about the NeONs, and about the RFP. We're also joined today by Derrick Hung. He's here from the Mayor's Office of Contract Services to talk to you about the HHS Accelerator system. So you will be using the HHS Accelerator system to submit your proposals. For most of you, you probably already used it to access the RFP documents. You will also use it, to access any addenda if they are issued to the RFP. So, we're going to give you a brief presentation. At the end of that presentation, we're going to turn over the program to a question and answer session. Before we move on, I just want to give a few brief reminders. So, proposals are due 2:00 p.m. on February 18th. Proposals will be submitted through the HHS Accelerator system. Please note that any proposal documents that support your proposal must be submitted through the proposal screen. Derrick will talk a little bit more about how that works. But just for your own information, please do not send anything by email, hard copy—especially letters of reference. Sometimes we get those hard copy directly from the entity that's providing them. We can't accept them unless they're uploaded through that proposal screen, O.K.? So please, no hard copy documents, and nothing emailed. You also cannot upload and share anything through the document vault in HHS Accelerator. It needs to be submitted, like I said, as a proposal in its entirety through that module on HHS Accelerator. Questions outside of this conference should be</p>

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	<p>emailed to the ACCO@probation.NYC.gov email. That email is in the RFP. If you have not gained access to the RFP yet, you can also gain access to that email either—by jotting it down today. If you forget, you can also send an email through our website. If you go to the contact us section of the DOP website, you'll also be able to reach us that way. Please keep in mind that any questions regarding the RFP need to be submitted directly to myself through that ACCO email address.</p> <p>Any other person that you might contact at DOP with any questions, any answers that are received are not considered official, O.K.? So, all questions have to be submitted to the authorized agency contact in the RFP, which is myself. Also, please keep in mind that any responses received at today's pre-proposal conference, or received by email, if they constitute a change to the RFP, those changes are not binding unless a written addendum is subsequently issued, O.K.? So please keep that in mind any changes to the RFP have to be, put in writing in an addendum. O.K., so that's pretty much my brief reminders. I'm going to turn it over to Catrina to talk to you very quickly about the NeONs and the NeON stakeholder groups.</p>
<p>MS. PRIOLEAU:</p>	<p>Good morning. Again, my name is Catrina Prioleau. I'm the director of the NeONs. And the NeONs exist in all five boroughs. We have 15 sites across the city. There are two different models of the NeONs. And at the heart of the NeONs are public-private partnerships that work together to support people that are on probation, and other residents in those communities. All of the programming that we offer in each of the NeONs are open to residents of those communities, regardless of their justice involvement. We are in East New York; we're in Brownsville, Bedford-Stuyvesant. We're in northern Staten Island, Jamaica, Harlem, and the South Bronx. We also have satellites in Far Rockaway. We have satellites in the Castle Hill section of the Bronx, in the Sotomayor Center. We have satellites in Staten Island as well, [UI] satellites in Staten Island. ... each of the NeONs</p>

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	<p>have NeON stakeholder groups that are made up of residents of those communities. Clergy, local businesspeople, clients, parents of clients. What we are, are a group of people that come together to talk about programming that should happen in those communities. Stakeholder groups also have the capacity to distribute grants, whether it be through NeON arts, NeON sports, work force development programs as well. The NeONs also have nutrition kitchens. I'm happy to report that we have served, across the city, over 105,000 people, citywide. So, we are really interested in continuing to deepen the work that we're doing in all of these communities, and we're excited about the proposals, and the work that's going to come forward.</p>
<p>MS. SHAPIRO:</p>	<p>Good morning, everyone. And happy Friday. So, I just want to follow up on what Catrina said about how we are excited, because we are. And I wanted to talk a little bit about, in a very broad strokes, what NeON Works is, but more importantly, why NeON works, right., given that there are work force readiness programs in the city already for this age group serving some of the same communities. So I'm not going to get into details in the program model, because that's in the RFP, but just loosely what this is, is a one size fits one, sort of one stop, community based, very much in coordination with DOP staff at the NeONs, and with the NeON stakeholders themselves, right? So, while there are milestones laid out, and certain areas and certain things that have to be done, it really boils down to regularity of workshop offerings in the NeONs, and the content of those workshops, again, this is for the proposers to propose. There should be access to trainings and certifications, you know, there's the credentialing chart that's attached here for folks to fill out. And then for people who want to go more deeply into services and be more connected with the organization, there's the requirement of assessing them in some way that you are telling us about and also giving them access to more and deeper services. So, you'll see its sort of a funneling effect, right? So, this is</p>

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	<p>designed both for the person who lives in northern Staten Island and just wants to come to a resume writing workshop. That's all she needs. That's all she needs, and then she's off on her own, right? That is a NeON Works participant. She's not even on probation. This is also for the young person in the South Bronx who wants to come get his OSHA 30, if that's what the current OSHA thing is—yeah, thanks. I should have asked you guys. Get his OSHA 30 certificate but also thinks, you know what, actually the last two jobs I had, I got fired because I never knew what to do in the situations when my supervisor criticized me, and I seem to have a problem getting places on time. Let me come to some of these other workshops about how to manage yourself in the workplace, about how to plan your time accordingly, right? So that's also a NeON Works participant. And then there's obviously many, many other people—who I'm not going to try to boil down to an example. But the whole point is to serve all of those people, regardless of their justice system involvement, regardless of how "ready" they are, or think they are, to work. Because what we see as a gap in this city is that kind of flexible expansive programming, and given everything Katrina was saying, our commitment through the NeONs is not just to serve the people who are under our supervision, but their families and neighbors, the other residents of those communities, as well. We have found tremendous value in programming where whether or not you are system involved is irrelevant completely. In our arts programming, we often usually have no idea whether the young people participating are under our supervision or have ever been system involved in any way. That has a tremendous de-stigmatizing effect on the people who are system involved, and it also helps neighbors recognize each other as neighbors, and as potential assets and potential allies and so that is different, right? Because often in this city people say why does someone, particularly a young person, have to get in trouble to access services. We don't think they should. We think that once they get in trouble, we should do everything we can to help them get out and stay out of trouble, but we don't believe in only</p>

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	<p>making those resources available to the people who we are technically responsible for. We are a community supervision agency, and we take that community piece incredibly, incredibly seriously. So, before I just wrap up just one last thing, and then I'll turn it back to Catrina, so that's why, while there are specific things we are looking for, there is flexibility within that. And that is also why we've laid out this sort of principles and philosophies and practices that we hope applicants will be familiar with, such as restorative justice, such as positive youth development, such as adolescent brain development, because that's the animating spirit of how we do our work, and how we want to do our work in partnership with all of you. So, thank you so much for being here.</p>
<p>MS. PRIOLEAU:</p>	<p>I just want to emphasize something that Lily talked about. Probation clients are on the front end of the criminal justice continuum, so by and large, the residents of these communities that we supervise have not left their communities, but they're not necessarily engaged. And so, it's really important for us to provide quality opportunity in these neighborhoods for those residents, and other residents as well. And again, as Lily said, the, the goal is really to de-stigmatize their being able to attach to services that they are actually able to go to. That's all I wanted to say.</p>
<p>MS. PARFREY-SMITH:</p>	<p>You can say whatever you need to.</p>
<p>MS. SHAPIRO:</p>	<p>O.K., one last thing.</p>
<p>MS. PRIOLEAU:</p>	<p>Just going to keep doing this.</p>
<p>MS. SHAPIRO:</p>	<p>Yeah, we're going to. We just enjoy tag teaming, because like I said, and like she said, we're excited. So, this is what happens. You know, back to the why NeON works, right, is</p>

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	<p>because we have not seen anything like this, and more importantly, because people have been telling us they want us to do this, right? So that's another thing about us being in communities—literally, physically in communities working deeply with stakeholders from those communities, working with the hyper-local community based organizations, is that we try to be responsive to what people are telling us that they need, that they see their sons needing, that they see their neighbors needing. And so, everyone has been clamoring for a long time, can you help us with things about employment, can you help us with work, help us with work, help us with work? So, this is in response to that demand that we have been hearing. Now I'm done for real. Katrina?</p>
<p>MS. PARFREY-SMITH:</p>	<p>Now with that said, actually, I'm going to ask Derrick to come up and talk to you guys about HHS Accelerator, so you have all the information that you need, technically, to get your proposal submitted.</p>
<p>MR. HUNG:</p>	<p>Hi, good morning. Sorry. The projector is not working yet, but, we'll figure it out. Has anyone not signed up in HHS Accelerator yet? And has anyone not proposed for an RFP—great. Great, so, I'm going to do an overview of HHS Accelerator, and, show everyone how to propose for those who don't know how to already. So, HHS Accelerator is a centralized procurement system and finance management tool that was created for New York City's Health and Human Service vendors. So, it allows vendors to submit proposals and manage their transactions with the city electronically. So, this was [U/I] in 2013 by PPB Rule 3-16. We have a lot of teams in MOCS, including a procurement, financial, policy, and management expertise that can help everybody, not just agencies, but vendors themselves. So, there are four components to HHS Accelerator. So, as you all know, the document vault, which is really a Google drive of sorts, you can share your documents with other vendors. You can share your documents with other agencies. The pre-qualification,</p>

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	<p>which I will show you a little later. The financial is, which is how you manage your invoicing and your budgeting, and the procurement road map is where you actually propose for the RFP. So, proposing for an RFP in HHS Accelerator, so, remember, like the ACCO said, 2:00 p.m. on the due date, February 18th, right?</p>
<p>MS. PARFREY-SMITH:</p>	<p>Yes.</p>
<p>MR. HUNG:</p>	<p>So 2:00 p.m. Make sure you abide by this. Make sure you actually submit your proposal on time—actually even earlier than 2:00. You don't want your internet to go out, you're going to email frantically about not being able to propose. So, make sure to propose earlier. You don't want anything to happen at 2:01 when the RFP closes. If you have any technical questions, email help@mocs.nyc.gov. So, if you are eligible to propose for NeON Works, the proposal status should be eligible to propose. So if — actually I have it up right here. So, the services that you need to be prequalified with is case management, community engagement, diploma HSE training, job placement services, job vocational training, life skills, outreach work readiness.</p>
<p>MS. PARFREY-SMITH:</p>	<p>One of those, right?</p>
<p>MR. HUNG:</p>	<p>One of those, yes. You don't have to have all of them; you just need one of them. So in order to propose, you need to be prequalified. What does that mean? You need one business application and one of those services that I mentioned just before. Once you're prequalified, then you will click procurement on the top, when you sign in. You're going to click on NeON Works, the RFP in the body, and then you're going to click in the body. After that you're going to see four tabs, you're going to click proposal summary. You're going to</p>

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	<p>click add new proposal, because you want to add a new proposal. Once you click add new proposal, you will see three tinier tabs—lots of tabs, we love tabs. You're going to fill out the first tab, which is all your proposal details, basically the, the primary contact of you, of your organization, the site location, the funding. The second tab really is your proposal document. Anything that's required or optional, you should, you should upload into the second tab. And then the third, third tab is where you click the terms and agreements, you enter your email and your password, and you click submit. How do you know you've submitted? Once you click this submit proposal button it will load. Sometimes very long but be patient. Then you're going to see this green bar that says your proposal was successfully submitted. If you submit early and you say oh whoops, I forgot to do something; there is a way to retract your proposal with this dropdown. But be sure if you retract, you must resubmit. If you retract, that means the DOP will not see this proposal until you submit again. Click, O.K. And let me restate that if you have any technical questions, email help@mocs.nyc.gov, cc the ACCO email, ACCO@pro...</p>
MS. PARFREY-SMITH:	Probation.nyc.gov.
MR. HUNG:	<p>ACCO@probation.nyc.gov. Make sure the ACCO, [U/I] ACCO is involved. Make sure she knows what's going on. And anyone, anyone sign in, in the sheets [UI]?</p>
MS. PARFREY-SMITH:	[U/I].
MR. HUNG:	Did, did everyone sign in on the signing sheet? Just making sure. Thank you.
MS. PARFREY-	[U/I] we are going to move on, in a second, to our question

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SMITH:	and answer. I just wanted to, reiterate a couple of things that Derrick said. First of all about your submissions. Proposal submitters must be level two procurement users...
MR. HUNG:	Correct.
MS. PARFREY-SMITH:	<p>...in HHS Accelerator. So just make sure you know who your level two user are and make sure whoever, is submitting your proposal is a level two user. If you need to go within your organization to become a level two user, whatever it may be. But just make sure. We have had some proposers at the last minute like, frantically trying to submit something, and then realizing it's just an issue of that person's level of access in the system. The other thing, now I forgot the other thing I was going to mention. But that's very important. Oh, I'm sorry. The other thing was about cc'ing the ACCO email address. So, for purely technical questions, definitely email that help@mocs.nyc.gov email. You're having trouble with the system, you can't log in, you can't view the document and you're having trouble in the proposal screen, whatever it may be, like, purely technical questions. We ask that you also cc the ACCO email just in case it's something that, the agency can help you with, because when you email MOCS, it's going to go through a loop with their help desk, and that takes time, right? If it comes to us directly and we see something we can help you with right away, we can respond to that email also. I also would say, especially if you're sending emails on the day that the RFP is due, absolutely make sure that DOP is in the loop, O.K.? We do have issues where people are having those technical issues at the last minute, whatever it may be. If DOP is in the loop, there are times that we can also assist you in those situations. So, definitely, as best you can, make sure to email that ACCO email address. Again, if it's something technical, we'll just ignore it and let MOCS take care of it. But if there's something we can help you with faster, we'll definitely do that for you, O.K.? So, we're going to, resettle ourselves and get set up for the question and</p>

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	<p>answer. There will be a microphone for question and answer. We ask if you have questions that you please line up over here on the side. When you come up to ask your questions, we are recording this pre-proposal conference, so for the record we ask that you state your full name and the organization that you are representing. If you come up more than once, we ask that you just repeat that information so we can properly credit you in the transcript, O.K.? So please, feel free to come up and ask any questions that you have. Oh, hold on, hold on. So, we're just getting our technical...,sorry we'll sort it out. One second.</p>
MR. STARCKE:	<p>Thank you. I'm Donald Starcke, Fortune Society. We had a question on page 15 of the RFP, it talks about facilitators, and it says facilitators will be responsible for leading workshops and trainings. It is anticipated that a wide variety of topics will be covered, and as such, facilitators may not be directly employed by the contractor. I guess, we couldn't understand if that meant there is more choice, the facilitators could or could not be, or if you have to hire outside people?</p>
MS. PARFREY-SMITH:	<p>O.K. So, so basically the intention of this language was that, just to let proposers know that it's perfectly O.K. if you don't have the staff in house to necessarily facilitate a training. You may bring somebody in as a subcontractor, a consultant, whatever it may be, to deliver maybe a particular training or a, particular, credentialing opportunity. You may have a, linkage to provide that, something like that. So the idea is just that you're not required to have the facilitator on staff. If you do, that's perfectly fine. You just have the option of, working that as best to your organization's ability and needs, as, as you need to.</p>
MR. STARCKE:	<p>Thank you.</p>

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MS. PRIOLEAU:	And just to expand on what Eileen said, it would be helpful if you did have, or reached out to, some of the local organizations in these neighborhoods, that are either already working with this population or connected to the NeON, to help, if you are looking for facilitators and subcontractors. We do encourage that.
MS. KELLY:	Hi, I'm Eileen Kelly from the Osborne Association. I have a question about the minimum number of people served per year. First, I understand [U/I] assessed—I'm going through the assessment part. That's one thing, is what does serve mean? And, and in the proposal, it says 70, and then attachment G it says 255.
MS. PARFREY-SMITH:	O.K. yes, we are going to clarify this in the addendum. Because this has caused a lot of confusion, and we apologize. This RFP went through a lot of, iterations, and this got a little lost in the shuffle. So we will be issuing this in an addendum, but I'll try my best to answer it for you. So, 225, or 100, depending on which competition you're proposing for, is the expected number of people served for the year. This includes anyone that may show up for a single workshop. So that's your, in total served. So, the information that it refers to the 70 being assessed, of those 20—225, at least 70 would be assessed, or I believe it's a slightly lower number, again, for the smaller Brooklyn sites meaning that they've engaged further with the provider, and of those 70, at least 65% will enroll in one of the listed, activities, school, work programming, something like that. So, I hope that that helps. Lily can provide a little more.
MS. SHAPIRO:	Sure. So that, this was honestly for—us not seeing the, the forest with trees moment, I think. And we'll continue to work on this. So, sorry for the confusion. So, this is what I said earlier. There's, we're anticipating a funneling effect. So, for

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	<p>those of you not in Brooklyn sites, we anticipate the top of that funnel is at least about 225, which is anyone who participates in NeON work at all, right? That person I mentioned earlier who came in just for the resume-writing workshop, that person is part of the 225. Then that winnows down to the 70 those people who engage more deeply with the provider. And then everything, that flows from that, that group of 70, again, that's a further, further winnowing. So hopefully that clears it up.</p>
<p>MS. PARFREY-SMITH:</p>	<p>Anybody else? Do we have any more questions?</p>
<p>MR. PHILLIPS:</p>	<p>Hi, Adam Phillips with Living Redemption. Question about the credentialing. Is there any expectation that it's multiple work-ready credentials, or is it, you know, the OSHA 30, sort of— is that enough? Or is that any part of this, evaluation?</p>
<p>MS. PARFREY-SMITH:</p>	<p>Hold on, we'll give you a—we're just, we're going to confer, and we will, we'll get right back to you. That is a good question</p>
<p>MS. SHAPIRO</p>	<p>So that's a good question. We are, looking for applicants to suggest a menu of credentialing. However, back to what Eileen was saying, and other things we've said up here. If the applicant itself, if your organization can't provide more currently, is not yet, you know, in a position to provide more than the OSHA or something else, you can absolutely bring in partners for this we also anticipate that NeON Works providers will form a network amongst themselves citywide, and so that if someone is interested in a credential that your organization and your NeON is—in, in the Bronx doesn't offer, but they're offering it in Harlem, or in Bed-Stuy, your participant can go to that other—so you'll all be all the, all the providers will be aware of the offering citywide, and people can, can access those. That answer your question?</p>

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MR. PHILLIPS:	Yes. Thank you.
MS. FERRIS:	Hi, Jessica Ferris from Goodwill. I have two questions. The first is about the assessment. On page 12, it says that, the DOP could potentially, you know, give suggestions about what the assessment is. I'm just curious if there are specific assessments you have in mind, or if you could just elaborate on how that would—or like, if it would have to be approved?
MS. PARFREY-SMITH:	One moment.
MS. FERRIS:	O.K.
MS. SHAPIRO:	Did you want—oh, did you want to tell, ask your second question, and we'll...
MS. FERRIS:	... sure. The second question is on space. ... I think somewhere it said that there's a possibility for NeON Works to be co-located in the existing NeON spaces. So just curious how that would work, how we would know, if like, if we should indicate in the proposal that we'd like to be co-located or how that would be determined?
MS. PARFREY-SMITH:	O.K. Sorry about that. So, on your first question about the assessment. So, we would like proposers to propose what assessment tool they would use- to explain that in the proposal, to give us a sense of how that would work, with your program. That being said, we may decide, after the proposal phase is over, if we would mandate a specific assessment, ... across the board, but that's something that we would work with the awarded providers after the contract awards are announced. But like I said, for purposes of your proposal, you should propose, what you would ideally use for an

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	<p>assessment tool. And then the second question about the, location, using the space at the NeONs? So, we would, we expect that there will be, a minimal amount of space made available at each NeON for each provider to, perform some small aspect of services. That may be, maybe you provide a workshop there, but at the minimum, you would have sort of a space, to be able to advertise to people that you exist, you're here, you run this program. What we would provide to you, again, would be minimal. You should expect to have your own space also, to do your full range of services. You may be able to utilize the NeON- sometimes those particular buildings do have space available. But that would be something you'd have to negotiate directly with, the landlord or the owner or the manager of the building.</p>
<p>MS. SHAPIRO:</p>	<p>And, and in terms of using the NeON space, you know, the, the [U/I] there is an expectation that community, the community in which that NeON is situated will know—and I'm just making this up, you know—that every Tuesday at 3:00, NeON Works is going on in some capacity in the NeON. And we expect entities that are awarded with contracts to work closely with the NeON staff and the stakeholders about what the [U/I], what the, what the scheduling and offerings look like, right, both for space coordination issues, and to make sure you're being responsive, to those communities' needs and interests. But however, you don't need to figure that out, you, need to describe that in the application. You do not need to coordinate with, our NeONs in, in advance for the proposal. We're not expecting you to walk in saying, you know, be easier if NeON has agreed that we can do blah, blah, blah.</p>
<p>MS. PRIOLEAU:</p>	<p>Also, you should, you can take advantage of utilizing NeON space for the purpose of recruitment.</p>
<p>MS. SHAPIRO:</p>	<p>Oh, absolutely, yeah.</p>

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MS. MCSWAIN:	Good morning, Erika McSwain, from the Center for Court Innovation. My question was about the stipends. I know historically DOP Connect was used for payment options. Is that something that's available for this, or are we responsible for distributing the stipends ourselves?
MS. PARFREY-SMITH:	So no, we would not be offering DOP Connect for this program. Any stipends would have to be coordinated by the provider directly.
MS. MCSWAIN:	O.K. So then for the milestones is, is that also not going to be going through DOP? It's something that we would set up ourselves, as far as tracking their progress?
MS. PARFREY-SMITH:	Oh, O.K., yeah, yeah. So, we anticipate that for data collection you would be, you would have DOP Connect to report to us, but again, for the stipends, that's something that would be coordinated outside of the system.
MS. MCSWAIN:	O.K., thank you.
MS. PARFREY-SMITH:	O.K.
MR. WINLEY:	Good morning, Maurice Winley, Living Redemption. On, under page 14, the targets, they say within one year, 75% of participants should result in HSC college, outpatient, etcetera. Is it the contractor's job to verify and document that? Under page 14.
MS. PARFREY-SMITH:	Yes. So, you would verify to us that, that they were involved in those—in that programming. So, different from, yeah, what we're asking providers to do is verify enrollment. It's not

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	necessarily about what comes... after.
MR. WINLY:	Thank you.
MS. PARFREY-SMITH:	Yeah. Anybody else? Anybody have more questions? Giving you a second to think about it.
MR. PHILLIPS:	I can't stop. Adam Phillips, Living Redemption. Question on—well, O.K., this is related to the stipends. So, if we're providing work opportunities which might involve you know, outside entities—so we're providing the opportunity, we have the vehicle, we're providing it. But for someone else, I'm assuming we'd be subject to sort of minimum wage loss as well, is that right?
MS. PARFREY-SMITH:	Yes.
MR. PHILLIPS:	Yes, O.K. [U/I] ...
MS. PARFREY-SMITH:	... depending—I'm sorry. I, I'll just say this. I know that there are different rules sometimes regarding, like, how you classify that type of employment. Like, whether it's an internship, or whatever it may be.
MR. PHILLIPS:	Right.
MS. PARFREY-SMITH:	So, I'm just going to say very broadly that as the provider and for us to reimburse you, you're responsible for knowing what those...
MR. PHILLIPS:	Right, right, right [UI]. Right.

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MS. PARFREY-SMITH:	... laws are regarding, regarding ... payment.
MR. PHILLIPS:	Absolutely. O.K., great. Thank you. And then one more question.
MS. PARFREY-SMITH:	That's O.K.
MR. PHILLIPS:	Sorry, I can't stop. On the assessment. So, you said we might be, oh, you might come up with one that's mandatory subsequent. So, does that mean that our, our suggestion up front will or will not be part of our evaluation?
MS. PARFREY-SMITH:	It will be part of your evaluation, yes.
MR. PHILLIPS:	Oh, O.K. Got it. Thank you.
MS. PRIOLEAU:	All right, this is when I say thank you.
MS. PARFREY-SMITH:	Anybody else? I'll give you another couple of minutes. This is your chance to get those questions out.
MS. PRIOLEAU:	Yes.
MS. PARFREY-SMITH:	So, definitely take advantage. Going once, going twice—anybody? Raise your hand if you're thinking about it, I'll give you another couple of minutes.
MS. PRIOLEAU:	Don't be shy.

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MS. PARFREY-SMITH:	Nope. Not seeing a whole lot. So, with that said, unless anybody's going to jump up at the last second—no? O.K., thank you so much for coming. We look forward to receiving your proposals on the 18th. If you have any questions, again, please email us, ACCO@probation.nyc.gov . And enjoy your weekend.
MS. PRIOLEAU:	Yes.
	[END OF RECORDING]