

**WORKFORCE DEVELOPMENT CORPORATION**  
**Web Development Training Program**  
**PIN: 2019WDC0005**  
**ADDENDUM No. 1 (MARCH 15, 2019)**

1. What is the anticipated contract start date? WDC is targeting April 26th as the window to begin contract discussions. **There is no expectation that contracting will be wrapped up by then.**
2. When will the contract be awarded? **April 30th, 2019**
3. The footnote on page 2 mentions that the goal of the RFP is to reward up to two contracts - are these each up to a value of \$1 million or \$1 million in total? **We will award up to 2 contracts, with projected budgets of up to \$1M per contract.**
4. If awarded the contract, are there any restrictions RFPs? **No restrictions regarding applying to future Workforce Development RFPs.**
5. How may we access past RFPs for NYC Web Development Training Programs.? **Past RFP's can be provided upon request.**
6. Particularly in the event the contract is not awarded will the proposers be able to receive feedback and/or the record of the evaluation of their proposal? If so, what is the process for this? **Feedback can be provided upon request**
7. How is the "quality of proposed approach" assessed and evaluated for 45% of the total score, under B. evaluation criteria (pg 15)? **This section will based on the robustness of several factors, assessed in terms of WDC's experiences in executing similar training programs: (a) the clarity of the target candidate profile; (b) comprehensiveness of the outreach and recruitment plan; (c) the admissions criteria; (d) the cogency of the proposed curriculum in addressing the technical, professional and soft-skills needed by participants to succeed in the training and in connection to employment; (e) the resources and processes devoted to sourcing job opportunities, and for supporting students in the job search process; and (f) the personnel dedicated to achieving the factors previously enumerated.**
8. We are in the process of getting BPSS licensed (and expect to be done soon), but it's my understand that until that happens we aren't able to apply to the ETPL. I wanted to confirm whether these 2 things will disqualify our application? **As stated on the RFP, the selected contractor must already be on the New York State Eligible Training Provider List (ETPL) or have applied for, or will apply, for inclusion on the list upon contract award.**
9. When are key milestones expected to be achieved within the 18-month contract period, relative to recruitment, program start, and job placement? **It is expected that the total contracted number of students have been enrolled within the 18-month**

**contract period. Ideally, training for all students/cohorts should be completed within that window. The job placement period landing outside of the 18-month contract period is acceptable.**

10. What role will WDC play in supporting recruitment efforts, including outreach and screening? **WDC will assist in recruitment, outreach and screening. That said, the primary lift / responsibility for recruitment, outreach and screening falls on the contractor/proposer.**
11. Are prospective Contractors able to suggest alternative language in their proposal concerning the applicability of certain provisions contained in the procurement's terms and conditions? As an example, would WDC be open to reasonable negotiation with a prospective Contractor concerning the IP protection provisions applicable to this procurement? **Yes. That is acceptable. Further discussion regarding IP protection provisions can continue during the contracting phase as well.**
12. In terms of cost participant, is there a cap for funding i.e. can we cover additional costs through other funding sources? **Covering additional costs through alternate funding sources is acceptable. Please outline precisely how much and from what source in your proposal.**
13. If the participants undertake 25hrs in-class instruction and 15hrs of required homework outside the classroom, does this count as "full-time"? **Yes, so long as the training space and instructional staff (e.g. T.A.'s) be made available to participants following the 5 hours of class time per day.**
14. What are examples of WDC-approved opportunities for proposal or on-the-job experience beyond a paid internship? Do all "professional experiences" require payment? **Given the length of time participants are committing to the fulltime training program, the WDC favors paid experiential work/training. That said, we are open to seeing any and all proposals in this regard so long as it can be demonstrated that the approach will not only prepare participants for employment in the field, but also positions participants in the most favorable light to prospective employers.**
15. Do we need to cover all the "key skills & content areas" listed in the RFP? Or just a selection? **We are open to a selection of the key skills & content areas being covered so long as the proposed approach is thorough and covers a well-rounded and in-demand skillset marketable to employers looking for junior web developers/software engineers.**
16. [Pursuit Bond](#) (income share agreement) is part of our financial model. Will a proposal be competitive if it includes this financial model? **Yes. Please be sure to outline specifically how it will be included from a programmatic and participant perspective.**
17. Are 100% of the at least 64 participants in the program required to get jobs with a salary of \$65,000? **100% would be the ideal / target goal. That said we understand that this will be a pilot program.**