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NEW YORK CITY TAXI and LIMOUSINE COMMISSION
MEETING

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33 Beaver Street
New York, New York

Thursday, May 31, 2012
9:05 a.m.

B E F O R E:

DAVID YASSKY, Chairman
MEERA JOSHI, General Counsel

COMMISSIONERS:

LASHANN DeARCY, Commissioner
ELIAS AROUT, Commissioner
FRANK CARONE, Commissioner
MARK GJONAJ, Commissioner
IRIS WEINSHALL, Commissioner - Absent
EDWARD GONZALES, Commissioner
LAUVIENSKA POLANCO, Commissioner
NORA CONSTANCE MARINO, Commissioner

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- 2 SPEAKERS:
- 3 Placida Robinson
- 4 Cliff Adler - LOMTO
- 5 Ethan Gerber - Greater NY Taxi Association
- 6 Bhairavi Desai - NYTWA
- 7 Peter Mazer, MTBOT
- 8 David Pollack, CTS
- 9 Richard Thaler - OMN Gateway
- 10 Ethan Gerber - Greater NY Taxi Association
- 11 Vincent Sapone - LOMTO
- 12 Cliff Adler - LOMTO
- 13 Erhan Tuncel - LOMTO
- 14 Gene Chery - LOMTO
- 15 Uppkar Thind - LOMTO
- 16 Hussein Elsherbiny - LOMTO
- 17 Jawaid Toppa - LOMTO
- 18 Moe Morrone - LOMTO
- 19 Bernard Mhando
- 20 Mohammed Guernah
- 21 Mahmoud Elkosiry
- 22 Shehi Ismail
- 23 Beresford Simmers
- 24 Marie Dugonquan
- 25 Osman Chowdhury - United Taxi Driver Assc.

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2 SPEAKERS (Continued)

3 Michael Ford - Cab Driver

4 Charbel Sfeir

5 Mohan Singh - NYTWA

6 Bill Lindauer - NYTWA

7 Rafael Espinal

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2 CHAIRMAN YASSKY: It is 9:05 and
3 we're going to get started. Welcome to
4 the New York City Taxi and Limousine
5 Commission Meeting. We are now going
6 to go into Executive Session.

7 (Whereupon, the Committee went into
8 Executive Session.)

9 (Time noted: 9:07 a.m.)

10 -----

11 (Time noted: 10:39 a.m.)

12 CHAIRMAN YASSKY: Good morning.
13 Our public meeting for May 31st is
14 reconvening now at 10:40.

15 We have present at the moment
16 Commissioners Marino, Gonzalez, myself,
17 DeArcy, Carone and we have a couple of
18 other commissioners who are in the
19 building and joining us shortly. We'll
20 get to business promptly. Just a
21 couple of points at the outset.

22 One is, I want to remind medallion
23 owners that your medallion renewal is
24 due today, but I think it may have
25 been-- it might have been already due,

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2 it says here due today, but to avoid
3 risk of suspension, really do get this
4 in by June 11th, that is the deadline
5 after which you are at risk of
6 suspension, so please really do send
7 those in.

8 I am pleased to report that we have
9 to welcome another class of New York's
10 proudest, our enforcement inspectors,
11 our uniformed inspectors another 22
12 joined. They joined our payroll a
13 couple of months ago but, of course,
14 they were in their peace officer
15 training, our internal training and hit
16 the streets earlier this month bringing
17 our enforcement strength to levels we
18 have not had in a couple of decades.

19 They have been extraordinarily
20 productive already. This month alone,
21 I can tell you, in May, we have seized
22 already 505 illegal livery vehicles.
23 So we were doing a thousand a year a
24 couple of years ago and now we're doing
25 500 per month. So that is really

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2 tremendous. I just want to give our
3 men and women in uniform a thank you.

4 (Applaud.)

5 CHAIRMAN YASSKY: On behalf of the
6 public and of course on behalf of our
7 licensees who have earned the right to
8 provide full hard service, whether it
9 is a taxi or license livery, it is our
10 job to keep people who do not play by
11 the rules off the road and I am just
12 proud of the work uniformed services
13 folks are doing.

14 We are also joined by Commissioner
15 Gjonaj and Commissioner Arout and we
16 are almost at full strength for today.

17 Just on the topic of accessibility,
18 an issue, as you know, the Commission
19 has worked on over a period of time.
20 We had the first the Commission
21 approved MV1 as a taxi, another
22 option for taxi owners for the 231 who
23 were required to use wheelchair
24 accessible, or for any other taxi owner
25 who wishes. The access vehicle is

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2 available.

3 The first that actually hit the
4 streets a couple of weeks ago is now in
5 service as a taxicab which I was
6 delighted to see. I just want to read
7 an e-mail I got last night that, to me,
8 underscores why we have to run on this
9 so quickly. I got an e-mail from a
10 gentleman that runs a large non-profit
11 in the city that deals with veterans.
12 It's been fleet week, as you know. He
13 writes at 11:48 p.m., "David, quick
14 question, here with double amputee U.S.
15 Army here in NYC and he's having
16 difficulty getting a cab. Are the
17 wheelchair accessibles out soon?"

18 We cannot have a city where a
19 veteran or not a veteran, who is in a
20 wheelchair cannot access the jewel of
21 the -- one of the jewels of the City,
22 our taxicab system. That is why we
23 have moved forward aggressively.

24 I know there are medallion owners
25 here and representatives of medallion

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2 owners and you got the bill recently
3 for \$98 for dispatch service. I've had
4 owners ask me what's with the new
5 charge, what's it for and as you know,
6 what it's for is to enable someone to
7 call 311 -- there are cabs on the
8 street, but they are of no use to this
9 man, no use to this veteran, unless he
10 can get one of these cabs where he is
11 and where he needs it.

12 We are now about a month away,
13 thanks to the fees that you are paying,
14 to enabling 311 to do that. We have, I
15 think, a terrific partner in Metro
16 Taxi, who we have high hopes for, to
17 actually do the work of the dispatching
18 and I just want to renew my plea, my
19 request, to particularly the owners who
20 do own, and the drivers who do drive
21 accessible taxis that we really do need
22 to make this one work so that people
23 can get the service that they are
24 entitled to. We'll do our part in
25 terms of the regulation and in terms of

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2 the structuring of it and I know that
3 you will do your part too, both through
4 the fee, but also particularly for the
5 drivers and owners who have accessible
6 cabs to making the system work well in
7 practice, not just in theory.

8 Now, that's not enough. We know
9 we're going to put another at least
10 2,000 accessible cabs on the street
11 over the next couple of years. I think
12 that we have got to bring everybody
13 together and figure out how we, as the
14 regulators with you, as the industry
15 and with the community of people with
16 disabilities and people who are
17 passionate about that issue, so all of
18 us together figure out a long-term plan
19 that will make sure we can be as proud
20 of that facet of the service of the
21 industry as we are of all the other
22 facets.

23 Commissioner Frank Carone has
24 graciously volunteered to spearhead
25 that effort. We will be putting

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together a working group and I will be reaching out to the industry leadership, you folks that are here today, to help us form a working group that can productively tackle the issue.

I know there is -- it's an issue with different sides and different interests, but what we need is for the people to get into the room and be willing to reach out and work together and find a common ground.

So I'll be asking you for folks who are willing to do that, we'll be asking the disability advocates for people who are willing to do that and we will see certainly who will participate and Commissioner Carone will spearhead it. With that said, let's move to our substantive agenda for today.

First we have the minutes of the April 19, 2012 meeting. I move that we adopt the minutes. All in favor say aye.

THE COMMISSIONERS: Aye.

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2 CHAIRMAN YASSKY: Opposed no.

3 (No response.)

4 CHAIRMAN YASSKY: The minutes from
5 the April 19, 2012 meeting are now
6 adopted.

7 Base applications. Is Chris here?
8 Who is here in terms of licensing today
9 in presenting the base applications? I
10 saw Asst. Commissioner Georgia Steele was
11 here earlier. It says Commissioner
12 Georgia Steele.

13 COMMISSIONER STEELE: My apologies.
14 I was working on something.

15 CHAIRMAN YASSKY: I'm sorry, please
16 continue, Commissioner.

17 COMMISSIONER STEELE: Good morning,
18 Commissioners. I am Assistant Commissioner
19 Georgia Steele. The Licensing and
20 Standards would like to present before
21 the Commission nine bases with a
22 recommendation for approval.

23 CHAIRMAN YASSKY: I move we accept
24 the recommendation of the License and
25 Standards Division and approve the

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2 bases. All in favor say aye.

3 THE COMMISSIONERS: All aye.

4 CHAIRMAN YASSKY: All opposed, no.

5 (No response.)

6 CHAIRMAN YASSKY: Thank you,

7 Commissioner.

8 COMMISSIONER STEELE: Thank you.

9 My apologies.

10 CHAIRMAN YASSKY: No, no, not a

11 problem.

12 Folks, so people know what to
13 expect here. We have five items for
14 commission action. We will do those
15 expeditiously. We do not require a
16 great deal of discussion, but we will
17 consider them and have a vote on them.
18 Then we have a brief staff presentation
19 on the roof light and then we have a
20 hearing on the topic of fare and lease
21 caps.

22 As you know, our rules provide for
23 a biannual public hearing on the topic
24 of lease caps and the taxi fare. We
25 have before us two petitions

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2 and we'll hear it when we hear it.

3 Folks, we'll first do the five items
4 that are for action today.

5 Commissioners, these are vote
6 items. Then we'll have the public
7 hearing on lease cap fare. There is,
8 of course, no vote today. So that is
9 what the agenda is. Assistant General
10 Counsel, Chris Wilson, is here.

11 Do you want to describe the first
12 item?

13 MR. WILSON: Sure. Before the
14 Commission this morning is a resolution
15 from our Pilot Program to allow
16 for-hire vehicles especially in our
17 Staten Island bases to report to the
18 TLC Staten Island facility for their
19 biannual TLC DMV inspection.

20 Due to space constraints, this
21 inspection will be visual only through
22 a strict compliance of TLC rules. Full
23 DMV inspections will be performed by
24 the vendor who currently performs
25 inspections for city-owned vehicles.

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2 This will save Staten Island vehicle
3 owners and drivers the time it takes to
4 travel to the TLC's Woodside inspection
5 facility.

6 CHAIRMAN YASSKY: Thank you,
7 Commissioner. Of course, this is a
8 pilot program. There is no public
9 hearing on this. This, as you know,
10 has been a real passion of Commissioner
11 Arout. I actually want to thank you,
12 Commissioner, for your persistent and
13 energetic focus on this and making sure
14 that we on the staff, you know, did not
15 lose sight of this priority.

16 Commissioner, do you wish to be
17 heard?

18 MR. AROUT: I'd like to thank you
19 very much, Chairman, for giving us the
20 opportunity to speak with you and with
21 all the parties. I'd like to thank all
22 the bases on Staten Island for helping
23 us. It's a very important issue.

24 I know it'll take a little awhile
25 to get actually in the process, four or

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2 five months to get all the facilities
3 running. I will be going to the
4 Chairman every week to see the progress
5 and put a little fire under them to get
6 this thing moving to do the best he
7 can. But, again, thank you very much
8 for this opportunity and I know it'll
9 be much easier for Staten Island bases
10 to go to Staten Island for inspection
11 instead of Woodside, saving time and
12 saving money.

13 CHAIRMAN YASSKY: I don't think
14 it'll take four months, but I
15 appreciate your point and I certainly
16 appreciate the fire.

17 We do have a little bit of computer
18 system work to do with our Systech
19 systems, that's what records in the
20 inspection data, but we're already
21 working with that contractor to get
22 that done.

23 Assuming that the commission adopts
24 it for folks in the industry, we will
25 then get out industry notice to advise

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2 you of the date of which it's
3 effective. We certainly expect doing
4 that as speedily as possible.

5 Are there other comments? If not,
6 I move that we adopt the Pilot Program.
7 All in favor say aye.

8 THE COMMISSIONERS: All aye.

9 CHAIRMAN YASSKY: Opposed, no.

10 (No response.)

11 CHAIRMAN YASSKY: It's been
12 adopted.

13 We have some of the leadership of
14 Staten Island. This is an issue you've
15 raised repeatedly over time and I say
16 that admiringly in a very good way.
17 It's an issue for you and your
18 colleagues. I appreciate your ensuring
19 the commission folks are on that.
20 Chris.

21 MR. WILSON: Next up for public
22 hearing and vote are the proposed
23 security standards for the Livery
24 Passenger Enhancement Program or L-PEP
25 equipment.

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2 Those of you who were with us last
3 month remember that in the past we were
4 requiring this equipment in all the new
5 liveries. The proposed new rules will
6 establish security standards --
7 security confidentiality and emergency
8 considered management. These rules
9 were published in the City of record on
10 April 30th. The comment period ended
11 yesterday. We received and evaluated
12 one public written comment.

13 CHAIRMAN YASSKY: There is a public
14 hearing on this item. First is Richard
15 Thaler and then Ethan Gerber, United
16 Taxi Drivers Association. Those are
17 the only two people who signed up to
18 speak.

19 MR. THALER: Thank you. Hello,
20 Richard Thaler, OMN Gateway. Good
21 morning, Chair Yassky and
22 Commissioners.

23 Elimination of L-PEP passenger
24 cardholder and trip record data
25 security risk at the lowest processing

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2 cost requires that both cardholder and
3 trip record data fall within the scope
4 of the data environment of the payment
5 card industry data security standards
6 for level 1 payment gateways.

7 I'd like to summarize these
8 comments rather than taking up the
9 Commissioner's time in reading them
10 because you have them in writing.

11 Prior to T-PEP, prior to the Taxi
12 Technology Program, drivers hand wrote
13 their own trip records. Now with
14 advancement in mobile technology,
15 what's been developed is an app called
16 E-taxi trips which provides or enables
17 a driver to maintain their own trip
18 records.

19 So a driver now can record and file
20 their trip records. If that process is
21 consolidated with the processing with a
22 payment gateway level 1 certified, that
23 would provide the highest level of
24 security at the lowest cost.

25 What I am proposing now is that in

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order to be a vendor, an L-PEP vendor,
that vendor should be a certified
payment gateway level 1 and if that's
the case, the highest level of security
will be obtained and the TLC doesn't
have to invent or recreate a new class
of vendor as proposed in this
particular Chapter 84.

If that's the case, I think you
will avoid a tremendous potential for
increased security risks by opening up
a wide range of what the payment card
industry calls CVEs, common vulnerable
exposures.

If that's done, it's a tremendous
benefit and opportunity because then,
as a companion app, a passenger can get
into a cab and use E-taxi wallet. Now
E-taxi wallet can protect, at the best
possible level of security, the
passenger's credit and debit cards
because they're stored as a token on
the passenger's cellphone.

If that's the case, at the end of

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2 the ride, the passenger, at the lowest
3 possible cost to the driver to prevent
4 the driver from becoming a cash cow for
5 people reaching into their pockets as
6 is previously done, the E-taxi wallet
7 will deliver a cash fare payment to the
8 driver through the ATM cash network.
9 So if you have the opportunity to look
10 this over, I hope you'll give this
11 consideration.

12 CHAIRMAN YASSKY: Thank you. Let's
13 hear from the other witness and then
14 we'll have questions. Ethan Gerber.

15 MR. GERBER: I pass.

16 CHAIRMAN YASSKY: You're passing,
17 okay.

18 Again, just to be clear to
19 summarize this, with T-PEP the security
20 payments are built into the contract
21 that we have with the providers, but
22 for the credit card payment systems for
23 the borough taxis or we'll call L-PEP
24 for livery instead of taxi for the
25 livery side, rather than contracting

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2 with one or two companies, what we have
3 done here is allowed anybody, including
4 taxi -- I'm sorry, whatever the vendor
5 name there is you're referring to, to
6 offer the service to the vehicle owner
7 provided that they meet the standards,
8 performance standards, that was spelled
9 out in the rules we adopted in April
10 and security standards.

11 We deferred the security standards
12 until now because we were working with
13 the Department of Information
14 Technology and Telecommunications, the
15 City's IT experts, to make sure we had
16 it right. What they do is simply
17 duplicate the security standards that
18 are in the existing T-PEP contracts
19 which, of course, have worked really
20 well.

21 So are there any further questions?

22 COMMISSIONER POLANCO: Yes. The
23 question that I have is the L-PEP
24 vendors that we have, or T-PEP vendors
25 we have now, they automatically will be

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2 available for the L-PEP or is the RFP
3 process going to start now?

4 CHAIRMAN YASSKY: It's not an RFP
5 process. It's a license. In other
6 words, if you want to sell credit card
7 processing to borough taxi owner, you
8 have to come to us, demonstrate your
9 product does what it's supposed to
10 do --

11 COMMISSIONER POLANCO: But then the
12 yellow --

13 CHAIRMAN YASSKY: Bear with me.
14 Then we will license you, in other
15 words, you will then be an authorized
16 vendor of credit card processing to the
17 livery.

18 The two taxi vendors, Creative
19 Mobile Technology and VeriFone have
20 both told us they intend to apply for
21 this license. They may have filed
22 license already, I don't know. They
23 both brought in their devices. We
24 tested them and confirmed they do what
25 they're supposed to do. No surprise

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2 it's the same device in the taxis
3 today.

4 To get this, you have to bring it,
5 your device, show it at Woodside, make
6 sure it works. Certainly those two
7 vendors will get the license and offer
8 and others may as well. The whole
9 benefit of doing it by license rather
10 by RFP, if somebody else wants to enter
11 into the market, as long as they come
12 to us and show they can do it, then
13 they can do it.

14 COMMISSIONER POLANCO: So I could
15 understand that with the yellow there's
16 exclusivity. With those two vendors,
17 or three. Then based on the licenses
18 basically they don't have to go through
19 that problem?

20 CHAIRMAN YASSKY: That's correct.

21 MR. THALER: May I make a follow-up
22 remark?

23 CHAIRMAN YASSKY: Please do, but we
24 have a big agenda.

25 MR. THALER: Quickly because you

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2 just made a remark about the
3 maintenance and security.

4 The TLC has failed to address the
5 security breach by Global Payments.
6 Global Payments, if used by a current
7 vendor, put cardholder cards at
8 security risk. Global Payments has
9 been delisted by Visa as being in
10 compliance with their security
11 standards and that's not been
12 addressed, so I challenge the remark
13 you made.

14 CHAIRMAN YASSKY: Just so the
15 Commissioners understand what he's
16 referring to. He's running a company
17 that does back end credit card
18 processing, not one of our two vendors,
19 but after they get the credit card
20 information from the passenger, they
21 use other people in the industry to do
22 further processing.

23 One of the largest in the industry,
24 a processor that handles credit card
25 payments from restaurants and

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2 department stores and drug stores and
3 everything including taxis, had a
4 security breach some roughly a year
5 ago, it was in the newspaper and
6 probably taxi customers information may
7 have been compromised along with drug
8 store customers, restaurant customers,
9 every other customer. That's not
10 something we deal with here.

11 We only make sure that the company
12 that gets the credit card information
13 from the passenger in the taxi is
14 secure.

15 Are there further questions? Okay,
16 then I move that we adopt the proposed
17 rules on L-PEP standards. All in favor
18 say aye.

19 THE COMMISSIONERS: All Aye.

20 CHAIRMAN YASSKY: All opposed, no.

21 (No response.)

22 CHAIRMAN YASSKY: The rules are
23 adopted.

24 We have three more rules for vote
25 today; medallion sale rules, of course,

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2 a modification of the vehicle standards
3 relating to horsepower and commercial
4 motor vehicle taxis. I think we can
5 motor through these.

6 Chris, will you describe the first
7 one?

8 MR. WILSON: The next proposed rule
9 is a modification to the commission for
10 the existing medallion sales rule.

11 It will have three effects for
12 people who are bidding in the upcoming
13 medallion auction. For those of you
14 who are bidding on mini-fleet
15 medallions, it will increase the
16 deposit required for those medallions
17 from \$4,000 per medallion to
18 \$10,000 for a lot -- excuse me, for
19 increasing the pro medallion deposit to
20 \$5,000. People who are bidding for
21 independent medallions will continue to
22 need to deposit \$2,000.

23 Secondly, the proposed rule
24 increased the time for closing
25 following the auction from 30 days to

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2 90 days.

3 And finally, the rule will provide
4 that bids of losing bidders which we
5 are unsuccessful in returning after
6 several tries, can be retained by the
7 City. But otherwise, the procedures
8 that were in effect for the last
9 medallion sales remain unchanged.

10 These were published for record on
11 March 19th. Comments were due by April
12 23rd and no public comments were
13 received.

14 CHAIRMAN YASSKY: We have no one
15 signed up to testify. These were
16 reviewed by our investigation which
17 reviews any kind of big sale
18 procedures, not that there were any
19 particular problem, but they incur
20 slight modifications. We thought they
21 made sense.

22 Are there any comments or
23 questions? I see someone raising their
24 hands. I'm going to ask speakers if
25 you want to testify, we'll collect

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2 somebody's name.

3 Marceline, she's going to go out
4 there and if you would like to speak on
5 any of these issues, please give her
6 your name.

7 Ma'am, you can come up and speak,
8 but very briefly.

9 MS. ROBINSON: Good morning. My
10 name is Placida Robinson. I'm a New
11 York City taxi medallion owner of a
12 restricted hybrid medallion. I wanted
13 to speak on this particular issue.

14 Did I just hear that you're
15 increasing the bid on a mini fleet to
16 \$10,000 and you intend to retain that
17 \$10,000 payment should the bid fail?

18 CHAIRMAN YASSKY: No. Increasing
19 the deposit for mini fleet, meaning
20 \$5,000 for each of the two and the
21 retention clarifies something that
22 wasn't really addressed in our rules.
23 What happens if we get a deposit, the
24 bid fails and after repeated efforts we
25 are unable to locate the depositor.

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2 This happened in a few instances in the
3 last couple of auctions and the money
4 was retained by the City because it
5 hadn't -- nobody could figure out what
6 else to do with it. It was felt there
7 should be a rule that reflects that.

8 MS. ROBINSON: Okay. I will return
9 to speak on the issue that I did sign
10 up for, which is the Lexus hybrid.

11 CHAIRMAN YASSKY: Thank you, Ms.
12 Robinson.

13 COMMISSIONER MARINO: Chairman, how
14 often does that happen? Who is going
15 to walk away from it?

16 MR. WILSON: Well, we actually had
17 four or five checks. Nobody came to
18 claim them and our attempts to return
19 them by certified mail were
20 unsuccessful.

21 CHAIRMAN YASSKY: It caused some
22 consternation. Last time around there
23 was no rule to handle the situation.

24 COMMISSIONER MARINO: Is there
25 something in the rule now that says if

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2 the money is deposited with the County
3 Clerk or city official and that person
4 appears a year from now or two years
5 from now, it can be returned? There
6 should be some way to return that
7 money.

8 MR. WILSON: The proposed rule
9 doesn't provide that it requires us
10 to --

11 CHAIRMAN YASSKY: Is there a time
12 period?

13 MR. WILSON: There is not a time
14 period, but we have to make efforts to
15 return at least twice.

16 COMMISSIONER MARINO: I think there
17 should be something in there that it
18 can be returned if they do appear at
19 any time. I mean that's their money.

20 CHAIRMAN YASSKY: Well, as I say,
21 last time this happened, the staff was
22 confronted with the question of what
23 should I do with some checks that we
24 had and after a great diligence, we
25 could not find the person whom the

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2 money does properly belong to, I think
3 really the only option is to retain it.

4 There is nothing else to do, but we
5 feel that there should be some rule
6 that handles that.

7 GJONAJ: Chairman, are those checks
8 deposited or are they held?

9 MR. WILSON: They're held.

10 GJONAJ: So what's the difference?

11 CHAIRMAN YASSKY: They're certified
12 checks. It's not a question of going
13 back to the depositor. They're
14 certified checks.

15 COMMISSIONER DEARCY: I think
16 Commissioner Marino's question is
17 assuming we diligently made efforts to
18 locate the owner, those efforts fail,
19 we deposit the money. Six months later
20 the owner appears, is there anything
21 that precludes us from then giving the
22 money back?

23 CHAIRMAN YASSKY: I'm just going to
24 speak to that. We have a refund
25 process, that's happened from time to

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2 time, even licensing makes mistakes. I
3 mean I know you would think not. Where
4 there's an overpayment that we
5 erroneously accept, we have a refund
6 process. Would that -- could that
7 process be used here?

8 MR. FREUD: Yeah, absolutely.
9 There's two processes. If someone came
10 back and showed us it was their check,
11 we could refund the money. If it was
12 something -- or the other option, the
13 person could file a claim with the
14 Comptroller's Office. They don't need
15 to do that in this case. They would
16 just come back to us.

17 We had more than one instance that
18 was in limbo. There was nothing on the
19 books about what we could or couldn't
20 do. So we needed to have a rule so we
21 need to know what the process was. If
22 someone came back and showed us this is
23 me, this is my bank account, we would
24 obviously refund them the money. We
25 couldn't do that now because we can't

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2 take the money.

3 CHAIRMAN YASSKY: Department of
4 Investigations feels, as we do too,
5 where there's money involved, there
6 should be rules for what we're doing
7 and it's not discretionary option. I
8 think we should have a rule that
9 addresses this. I think the refund
10 option addresses the concern.

11 COMMISSIONER MARINO: I don't think
12 the person should have to file a claim,
13 though. That's really --

14 MR. FREUD: I didn't say that.

15 COMMISSIONER MARINO: I know. The
16 chair had mentioned it.

17 CHAIRMAN YASSKY: It should come
18 back to us. We have a refund process.
19 You call it a claim. Not call it a
20 claim, it works quite well. There may
21 have been people here who got refunds
22 from licensing.

23 COMMISSIONER MARINO: As long as
24 the money -- if that person says, I had
25 a sick relative in Europe, I've been in

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2 Europe, I want my money back, they
3 should have that option.

4 MR. FREUD: They will.

5 CHAIRMAN YASSKY: With that, I move
6 we adopt the rule on medallion sales
7 rule amendments. All I favor say aye.

8 THE COMMISSIONERS: Aye.

9 CHAIRMAN YASSKY: The rules are
10 adopted. Chris, will you describe the
11 next proposal?

12 MR. WILSON: Next for the
13 commission and for public hearing to
14 vote is the rule to increase the
15 authorized horsepower from alternative
16 fueled vehicles from 290 to 295.

17 This has the effect of increasing
18 vehicle options for taxi owners. I
19 think it would permit us to approve a
20 Lexus vehicle as a taxicab. These
21 rules were published for City record on
22 April 9th. The comment period ended on
23 May 10th and no written comments were
24 submitted.

25 CHAIRMAN YASSKY: We have Placida

1 TLC Meeting

2 Robinson and then Cliff Adler.

3 MS. ROBINSON: Good morning, again,
4 Commissioner.

5 CHAIRMAN YASSKY: Good morning.

6 MS. ROBINSON: Placida Robinson and
7 I am a hybrid medallion owner since
8 2006, since the City hybrid policy was
9 initiated.

10 I have a letter to David Yassky and
11 I also have copies for the
12 commissioners. May I hand them out
13 now?

14 CHAIRMAN YASSKY: Yes.

15 MS. ROBINSON: I would like to
16 specifically address on your attempt to
17 adopt the Lexus now as the latest
18 hybrid vehicle.

19 Specifically, the hybrid, in my
20 research on edmunds.com and various
21 websites, I already see that the
22 hybrid, the Lexus hybrid, is subject to
23 the same type of hybrid mechanical
24 failures that my vehicles have been
25 subject to and scores of other hybrid

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2 medallion owners have been
3 experiencing.

4 Let me just say, first of all, that
5 with respect to my particular hybrid
6 medallion ownership, last Friday I just
7 hacked up my third hybrid vehicle in
8 five and a half years at a catastrophic
9 cost to me, cash equity \$156,000. That
10 includes the purchase of three
11 vehicles. That includes extensive and
12 significant repairs to the hybrid
13 vehicle system. Including continuous
14 replacement of hybrid parts in those
15 vehicles and it includes the
16 operational down time on those vehicles
17 when the vehicles are down for two,
18 three four weeks --

19 CHAIRMAN YASSKY: Ms. Robinson, let
20 me just ask, are you speaking in
21 opposition to or in favor of the
22 proposed rule change or are you asking
23 us to address other issues in our
24 vehicle specs?

25 MS. ROBINSON: Well, what I'm

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2 describing speaks to my understandable
3 opposition to adopting yet another
4 hybrid and I'm describing the
5 circumstances behind which these
6 vehicles -- any more vehicles should
7 not be adopted.

8 CHAIRMAN YASSKY: You're aware,
9 obviously, the specs would allow a taxi
10 owner to purchase this vehicle, but
11 would not require it, yes?

12 MS. ROBINSON: It may not require
13 it, but a lot of vehicle owners who
14 haven't even been required to purchase
15 hybrid vehicles are still experiencing
16 the same catastrophic financial failure
17 that the commission seems to be unaware
18 of.

19 CHAIRMAN YASSKY: Okay, I'm sorry.
20 Please wrap up.

21 MS. ROBINSON: With respect to the
22 hybrid itself, here on the website it
23 indicates with respect to at least to
24 the 2007 Lexus hybrid, the vehicle
25 would stall after engine start up.

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2 The vehicle was sold to the dealer
3 with the advisor contract that the
4 failure could have been possibly caused
5 by battery failure. This is a
6 pernicious problem in hybrid vehicles.
7 It's a public safety issue and I have
8 to -- I think it's worth repeating
9 here, that it's an even more expensive
10 vehicle that the commission is
11 proposing that vehicle owners go out
12 there and purchase.

13 It's an even more expensive vehicle
14 to maintain and repair with respect to
15 the hybrids. With my case,
16 specifically, at \$156,000 in failed
17 hybrid vehicles having to replace them
18 this is not a good policy at all.

19 CHAIRMAN YASSKY: Okay, thank you,
20 Ms. Robinson. Mr. Adler.

21 MR. ADLER: Mr. Chairman, ladies
22 and gentlemen, I don't know what kind
23 of vehicle this lady has been
24 operating-- I'm sorry, my name is Cliff
25 Adler.

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2 I don't know what kind of vehicle
3 she's talking about. She keeps saying
4 her vehicle, her vehicle. I don't know
5 what her vehicle is and I don't care.
6 There are currently, to my knowledge,
7 at least six Lexus hybrids on the road.
8 Mine has been on the road for just over
9 six years now.

10 As for catastrophic failure, I
11 don't know. I had a hybrid problem
12 which was not the batteries, which I
13 had to pay for a couple of years ago
14 and six months later Lexus came up,
15 they corrected the problem and they
16 refunded my money six months later.

17 I know the other five people who
18 have their Lexuses and to my knowledge
19 no one has had any other major problems
20 whatsoever. Mine gets 24 to 27 miles
21 per gal right now and the new models,
22 which is in front of the chairman
23 today, get approximately 30 miles per
24 gallon in town, which for a vehicle
25 which passengers love is excellent.

1 TLC Meeting

2 As for any other kind of problems
3 they're talking about, all you have to
4 do is look at the records I have with
5 the record.

6 CHAIRMAN YASSKY: Thank you, Mr.
7 Adler. The genesis here is when we
8 cleaned up our vehicle specs six months
9 or eight months ago we, to be honest,
10 inadvertently eliminated the Lexus
11 which had been -- the specs had
12 permitted Lexus as one of the vehicles.
13 The new specs, due to horsepower
14 change, excluded the Lexus.

15 It's an expensive vehicle, so you
16 don't see a ton of people -- there are
17 six, as Mr. Adler says, six owner
18 drivers who have chosen to purchase
19 them. We had a couple of them reach
20 out to us. Their vehicles are about to
21 expire, about to be retired between now
22 and as of tomorrow, so they asked us if
23 we would consider revising the specs so
24 they could buy another Lexus rather
25 than the alternative hybrids available

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2 on the market.

3 We thought that they were happy
4 customers. They like what they have
5 now. We saw no reason not to permit
6 them to continue it and Mr. Adler is
7 exemplifying that.

8 Are there any questions?

9 COMMISSIONER DEARCY: I just want
10 to be clear. We're simply allowing
11 people to purchase a car they want to
12 purchase. We're not proposing they
13 purchase a car. We're not requiring
14 they purchase a car. It simply makes
15 it eligible if they want to purchase
16 that.

17 CHAIRMAN YASSKY: I see other hands
18 raised. Do people want to speak
19 germane to this?

20 MR. SFEIR: Good morning. My name
21 is Charbel Sfeir. I do own a Toyota
22 Camry 2008. A lot of people don't know
23 about the problem with the hybrid.
24 First of all, it's very expensive to
25 repair --

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2 CHAIRMAN YASSKY: Are you saying we
3 should not permit the Lexus to be used
4 because that is the only issue before
5 us? If you wish, take 30 seconds to
6 make your point, but just 30 seconds.

7 MR. SFEIR: When I sit in major
8 traffic and my AC is on max, and the
9 battery goes all the way down, it has
10 no power. It's very dangerous.

11 CHAIRMAN YASSKY: Thank you, sir.
12 If there are no other speakers -- is it
13 germane to this topic?

14 SAMUEL: Hi, Commissioners. My
15 name is Samuel. I am one of the guys
16 who drives the Lexus. The Lexus is
17 spectacular. I'm one of the two who
18 were the pioneers of it. Somebody
19 might not like it, I do. It's a very
20 good car.

21 Whatever happened with the Lexus,
22 Lexus was willing to fix it and they
23 fix it and give it to us and refunded
24 our money.

25 CHAIRMAN YASSKY: At that price

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2 they should.

3 SAMUEL: All the people in the City
4 that drive the Lexus, they say
5 commissioners have done a good job. So
6 keep on going.

7 CHAIRMAN YASSKY: Thank you, sir.
8 If there are no further questions or
9 comments, I move that we adopt the
10 horsepower allowance rule. All in
11 favor say aye.

12 THE COMMISSIONERS: All aye.

13 CHAIRMAN YASSKY: Opposed no.

14 (No response.)

15 CHAIRMAN YASSKY: Our final item
16 for action today, Chris.

17 MR. WILSON: Before the commission
18 finally a proposed rule implementing
19 legislation to transfer from the
20 Department of Finance to the TLC
21 authority to collect Commercial Motor
22 Vehicle tax from certain motor vehicle
23 owners.

24 Based on past comments and based on
25 further discussions with DOV, the rule,

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2 which originally had provided that the
3 TLC would collect commercial motor
4 vehicle tax from taxicab owners, has
5 been modified so that the provisions
6 for payments for taxicab owners will
7 continue as they are and not be paid
8 through the TLC.

9 So the proposed rule before the
10 Commission would do two things: First,
11 for taxicab owners, it would require
12 all payments of Commercial Motor
13 Vehicle Tax through the DOV, not
14 through TLC as a condition of
15 licensure.

16 Secondly, for other vehicle
17 licensees who do not currently pay
18 their Commercial Motor Vehicle Tax to
19 the Department of Motor Vehicles, they
20 will now pay their Commercial Motor
21 Vehicle Tax to the TLC.

22 They'll do it in a period that is
23 equivalent to their license cycle of
24 two years for a total amount of \$800
25 for the two-year period. Vehicle

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2 licensees who currently pay through the
3 DMV, current legislation process are
4 unaffected by this rule. So this rule
5 really affects a very small sliver of
6 people paying those who we believe are
7 not paying to anybody today.

8 CHAIRMAN YASSKY: Thank you.

9 Ethan Gerber from Greater New York
10 Taxi Association and Bhairavi Desai
11 from Taxi Workers Alliance decided to
12 come up to speak. As they're coming
13 up, Commissioners, as you may have
14 seen, there is some public discussion
15 about this.

16 The history is, as part of the last
17 budget option, the City Council
18 transferred authority Commercial Motor
19 Vehicle Taxes today paid by taxi
20 owners, medallion owners and livery
21 vehicle owners. It's been collected by
22 the Department of Finance for some
23 time.

24 The City Council adopted
25 legislation transferring that

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2 worked with the Department of Finance.
3 We agreed with them that they will
4 continue collecting from medallion
5 owners so their payment schedule will
6 remain what it has been.

7 We will take the livery part of
8 that. That way we make sure we get all
9 liveries, including the ones that are
10 out of state. That's the purpose for
11 this bill.

12 I'm sorry, Mr. Gerber and Ms.
13 Desai, you were signed up to speak. Do
14 you wish to? Mr. Gerber passes and Ms.
15 Desai passes as well. I think it's
16 fair to say that both Ms. Desai and Mr.
17 Gerber, part of the medallion sector,
18 welcome the change that the Department
19 of Finance will stick with their
20 schedule.

21 Are there questions or comments?

22 COMMISSIONER MARINO: It doesn't
23 really affect -- it's just who you
24 write the check out to?

25 CHAIRMAN YASSKY: Correct. I move

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2 that we adopt the Commercial Motor
3 Vehicle Tax Rule. All in favor say
4 aye.

5 THE COMMISSION: All aye.

6 CHAIRMAN YASSKY: All opposed.

7 (No response.)

8 CHAIRMAN YASSKY: That rule is
9 adopted as well.

10 (Applause.)

11 CHAIRMAN YASSKY: That was applause
12 for the absence of change which, in
13 this case, is a good thing. People are
14 happy to stay with things as they are,
15 including the Department of Finance
16 bill. That concludes, Commissioners,
17 the vote portion of our meeting.

18 Now, we'll have a very brief staff
19 presentation on a roof light proposal.
20 Has this been published?

21 Ms. Miller is going to describe a
22 proposed change. It has been published
23 in the last few weeks, not on the
24 agenda for voting today keeping with
25 anything out of the ordinary, let's

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2 have a staff presentation on it. We'll
3 schedule it for action at a later date.

4 Ms. Miller, go ahead and then we'll
5 get to the fare and lease cap hearing.
6 Again, there are no more votes,
7 Commissioners.

8 MS. MILLER: Good morning. My name
9 is Dawn Miller. I'm the Director of
10 Research and Evaluation here at TLC.

11 Today I'm going to give a brief
12 presentation on the proposed change for
13 the rules surrounding taxi roof lights.

14
15 I'll begin with an overview of the
16 current messaging passengers get with
17 the passenger roof light and then I'll
18 move on to the problems with the
19 current roof light.

20 After that, I'll describe the
21 proposal for new roof light messaging
22 system that would be implemented if the
23 commission approves this rule.

24 For those interested in the
25 schedule for this rule, the proposed

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rules were published on Friday, May 18th. The official comment period goes through Monday, June 18th. On June 21st, we'll hear public testimony on the proposal and we anticipate that the proposed rules will be brought to a vote on that date.

As you know, there are currently two lights on the top of a taxi; the medallion number light and the off-duty light. These lights are used in four combinations to signal four different statuses of taxis.

When the medallion number light is on and the off-duty lights are off, the taxi is on duty and available for a cab. When both the medallion number light and the off duty light are off, the taxi is on duty, but is unavailable for a hail because it already has a passenger inside.

When both the medallion number light and the duty light are on, the taxi is off duty, but it may be

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2 available to take you on what's called
3 a "going-my-way-trip".

4 A "going-my-way-trip" occurs when
5 at the end of a shift, a taxi looks for
6 a final passenger who is on his way
7 home or back to the fleet garage. In
8 this unique circumstance, an off duty
9 driver is committed to pick up his
10 final fare and turn down passengers who
11 are not headed his way.

12 Finally, a taxi whose medallion
13 number light is off, but his off duty
14 light is on is off duty and
15 unavailable. This is because either
16 the driver is on break or the taxi is
17 occupied with a passenger on a going my
18 way trip. Currently the meter controls
19 the medallion number light, but the
20 light is controlled by a manual switch.

21 There are a couple of problems with
22 the current roof light. First, many
23 passengers are confused by it. It's
24 frustrating for passengers when they
25 see a taxi in the street that looks

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2 available because they see a light on
3 at the top, but when they hail it, it
4 passes them by because it was the
5 off-duty light rather than the
6 medallion light that was on.

7 A lot of people, and these Facebook
8 and twitter posts demonstrate from
9 residents and visitors of New York
10 City, are confused by the current light
11 system or just don't know what it
12 means.

13 CHAIRMAN YASSKY: Commissioners,
14 you might find interesting, as I do, I
15 think you can adjust twitter so that
16 they tell you when Taxi Limousine
17 Commissioner is mentioned.

18 It's pretty interesting way of
19 seeing what's on people's minds, their
20 complaints about drivers, people want
21 to tell their taxi story, I had a great
22 driver, blah, blah, blah, but
23 recurring, I mean, you'll see one a
24 week, tweet, if you will, on the top
25 what's with all the off-duty lights?

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2 What does this mean? I hate this.

3 Here are some good examples. I'm

4 sorry. Thank you, Ms. Miller.

5 MS. MILLER: The second problem
6 with the current roof light is that
7 some drivers use it as a tool to cherry
8 pick passengers.

9 As you know, on duty taxi drivers
10 are required to take passengers to any
11 requested location in the five boroughs
12 and Newark Airport, Nassau or
13 Westchester County. Even when they're
14 working or looking for passengers, they
15 think it's easier to turn down
16 passengers who are headed for the Bronx
17 or Queens. When they turn off the
18 light, it creates a situation where the
19 passenger feels refused and often has,
20 in fact, been unfairly refused, but
21 because the off-duty light is on, the
22 situation is more ambiguous and the
23 drivers are more likely to get away
24 with it. Although many drivers use the
25 off-duty light appropriately, others

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2 use it as a tool to refuse certain
3 passengers.

4 To help solve the problems of the
5 current roof light system, the proposed
6 rules call for a single light roof
7 light. This is a system employed in
8 other cities, including London, whose
9 taxi is displayed on the slide. In
10 simpler systems, when the light is on,
11 the passenger knows it's available for
12 hail. When it's off, passengers don't
13 need to know the reason it is or is not
14 available. They just need to know
15 whether they should hail it.

16 The proposed single light roof
17 light would eliminate the separate
18 manual switch that currently controls
19 the off-duty light. Instead, the
20 single roof light would be controlled
21 automatically by the T-PEP or the
22 L-PEP. Like today, when the meter is
23 engaged, the medallion number light
24 will automatically turn off, and when
25 the trip is over, the light will turn

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2 back off.

3 When the driver wants to go off
4 duty for any reason, he simply enters
5 into the T-PEP or the L-PEP, which
6 automatically turns off the roof light
7 and locks the meter.

8 Before developing this proposal,
9 TLC staff sent out an industry notice
10 for listening in on the industry on the
11 proposed new roof light. We reviewed
12 these responses carefully and crafted
13 the proposed rule to address some
14 industry concerns.

15 First, some drivers were concerned
16 that changing the roof light would
17 eliminate the ability to do going my
18 way trips. Under these rules, drivers
19 can still use going my way trips.

20 Second, some drivers were concerned
21 that this would somehow impact their
22 ability to go on break. It does not,
23 and drivers can continue to take as
24 many breaks as they like whenever they
25 like.

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primarily signal the taxi's availability to passengers. Customers really care about availability, not the reason why the taxi is available or not available.

If the Commission passes these proposed rules, each taxi would have to change over by the next scheduled inspection after the rules go into effect. This would mean the change would be phased in between September 2012 and December 2012.

The expense of converting would be minimum. Taxi owners do not need to purchase a new roof light. What they would need to do is get a software upgrade for their meter, disable or remove the manual switch that currently controls off-duty lights and remove the off-duty portion of their existing roof light.

TLC staff believes that converting to a single light system will increase passengers due to hailing of taxis by

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2 reducing confusion and reducing the
3 prevalence of cherry picking and we
4 strongly recommend your approval of
5 these rules when they're considered for
6 a vote on June 21st.

7 CHAIRMAN YASSKY: Thank you, Ms.
8 Miller.

9 So, Commissioners, we've had the
10 staff presentation. We're not having a
11 public hearing today mostly because we
12 have another issue, the fare lease cap
13 issue, which I know we will need
14 extensive hearing about. This is not
15 up for vote today.

16 I want to introduce this issue to
17 you and to the industry. We've done
18 that in the industry notice. I want
19 people to hear it, to see what's been
20 proposed. I see this as part of our --
21 one of our public facing initiatives.

22 The off-duty business has been one
23 of those things, facts of life about
24 the taxi system that I think the New
25 Yorkers have decided they're a lovable

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2 announce or not so lovable announce.

3 My favorite e-mail after some
4 public discussion about this, I got an
5 e-mail from a high school friend where
6 he said. Please don't do this. It's
7 one of the few advantages we have as
8 native New Yorkers. He can decipher
9 the off duty systems and that gives me
10 an edge over the newcomers.

11 I understood where he was coming
12 from, but I didn't feel like that was a
13 strong reason for retaining it. I know
14 we have questions. We can do
15 questions. We'll return to this topic.
16 It's been around for awhile. I figured
17 there'd be discussion.

18 I wanted to get started. If you
19 have a question, go ahead and we can do
20 that today and then we'll do the fare
21 lease cap.

22 COMMISSIONER DEARCY: First, I want
23 to commend the proposal. It will
24 eliminate confusion. I do have a
25 question with respect to eliminating

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2 availability to cherry pick passengers
3 and how we could follow up to confirm
4 and deny. I have taxis all the time.
5 Most of the time I have great service.
6 I live 145th Street.

7 There are times when people don't
8 want to take me there. I don't find
9 that it is the case that the driver
10 also has the off-duty lights off,
11 rather it gets switched off if you're
12 not an attractive passenger. Sometimes
13 it gets switched on.

14 Does this do anything to address
15 that particular occurrence or only
16 those drivers that would drive around
17 with the off-duty light on continually?

18 MS. MILLER: It doesn't kind of
19 completely eliminate the cherry picking
20 issue. An important element of off
21 duty behavior will be recorded in the
22 T-PEP system. Whereas now there's no
23 recording.

24 CHAIRMAN YASSKY: If I can
25 interrupt. I would say it's already

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2 bad behavior of passing by which was
3 described in one of those tweets. See
4 a passenger, switch on the off duty
5 light as you drive by.

6 In truth, even though it is common
7 enough that we hear about and people
8 twitter about it, you just described
9 it, that has no legal impact. A driver
10 who does that is not protecting himself
11 or herself against a refusal violation
12 at all.

13 If a passenger were to call in that
14 refusal claim or if one of our testers
15 were to see it, which we now have, I
16 should tell people, I'm thrilled about
17 this, since we started the testers
18 about a year ago, a diverse group of
19 young people trying to flag down cabs
20 and when they do ask to go to Brooklyn
21 or Queens, they were getting a refusal
22 rate of 50 percent, now it's 25
23 percent, which is either really good
24 progress or still pretty bad depending
25 on -- anyway, the driver who does just

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2 that is guilty of refusal. If you
3 called in, they get a ticket.

4 If it goes in ALJ, I have every
5 expectation -- unless they say I'm
6 going off duty and what T-PEP shows
7 they actually went off duty. If T-PEP
8 shows they picked up somebody four
9 minutes later, which it generally does,
10 it's a refusal violation.

11 I think this does help because
12 drivers seem to feel like that and I
13 think a lot of passengers give in to
14 that. They see the off-duty light and
15 they think, oh, well, that was off
16 duty. No, that was a decision not to
17 pick you up.

18 MS. MILLER: I've had this happen
19 to me as well. I had a driver bypass
20 me and I kind of suspected he was not
21 truly off duty, so I still filed the
22 complaint and when we looked at his
23 T-PEP records, it demonstrated he
24 continued to pick up a passenger a
25 minute later, or 20 minutes later.

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2 I think some passengers, when they
3 see the off-duty lights, they don't
4 feel as empowered to file a complaint.
5 They think, somehow, maybe he didn't
6 have to pick me up. Whereas now any
7 record of that would be in the T-PEP.
8 It wouldn't be this flicking on and
9 off.

10 CHAIRMAN YASSKY: I guess the main
11 purpose of it would be a condition of
12 clarity for the customer. It would be
13 more difficult when you turn off the
14 roof light, it will turn off the T-PEP
15 system and restarting that takes a
16 couple of minutes.

17 If you're going on break, you turn
18 it off, then you restart it when you
19 come off break. It will discourage
20 continuing switching on and off.

21 Going to off-duty status, meaning
22 your light's off because you then would
23 not be able to drive over and pick up a
24 passenger easily. Okay. I see hands
25 raised.

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2 For folks in the industry, there
3 will be another opportunity for public
4 discussion of this. We have enough on
5 our agenda today.

6 MS. MILLER: June 21st.

7 CHAIRMAN YASSKY: June 21st.

8 SPEAKER: It's difficult to change
9 minds at the time of voting. You need
10 to discuss this between now and then.
11 You need to work with us on this. You
12 need to work with us on this so we can
13 do this together for the good of the
14 public and for the good of the driver.

15 CHAIRMAN YASSKY: Thank you.
16 Understood.

17 Now we have our biannual hearing on
18 lease caps and fares. I have no
19 particular formal presentation here.
20 We have three really petitions. We
21 have two formal petitions, one by the
22 Metropolitan New York Taxi Workers
23 Alliance. Committee For Taxi Safety
24 also kind of has weighed in on this
25 topic with a written letter that we can

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2 treat as a petition as well. They will
3 be the first three speakers.

4 We'll first hear from Peter Mazer
5 representing Metropolitan Taxicab Board
6 of Trade. Then from David at the
7 Committee For Taxi Safety. Then
8 there's a fairly lengthy list of people
9 who signed up to speak on the issue of
10 fare and lease caps.

11 I won't anticipate, Commissioners,
12 as we've discussed, we will have this
13 hearing. The staff will digest it,
14 recommend the evidence brought forward
15 and I expect we will have a
16 recommendation.

17 I think it is time to address the
18 fare. The last time was six years ago,
19 so this is the start of our process.
20 I, personally, do think that it is
21 appropriate at this point to revise the
22 fare. It's time to move upwards.

23 The questions for me are what is
24 the appropriate magnitude. We know the
25 drivers are taking home less today than

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2 they were six years ago. Not just
3 inflation, but literally taking home
4 less because of the high gas prices
5 that the drivers pay, but the question
6 even the passengers are on the other
7 side of the equation, we have to be
8 fair to everybody.

9 So for me questions are what's the
10 magnitude. I think there are also -- I
11 hope that we can use this as an
12 opportunity to address some persistent
13 issues that we've had here. One is gas
14 prices and whether there's a way to
15 handle gas prices that shields the
16 drivers better from the really severe
17 fluctuation in prices that affects
18 their take home pay.

19 For a driver, 50 cents change in
20 gas price, which is not uncommon over a
21 period of a month, could be \$50 less
22 take home for that month, which might
23 mean you can't pay your rent, you can't
24 put food on the table.

25 Given the variability in that

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2 price, whether there's structures that
3 shields drivers from that fluctuation I
4 think are some issues for discussion.
5 I do think we also need to take a hard
6 look at an issue raised repeatedly by
7 the DOV sector of the industry. That
8 is the disparity between the lease cap
9 for DOV leasing and the lease cap for
10 shift leasing.

11 The point is made, and it's made in
12 the taxi safety letter, that the
13 current level of disparity in those
14 lease caps means the DOV operation is
15 not economical for medallion owner.
16 That is the claim that's been made.

17 I think we should explore that
18 claim because I'm concerned that if
19 that's the case, that we would endanger
20 the DOV sector if we don't address it.
21 I think that's to me one of the things
22 I would like. And I would tell the
23 industry folks one thing. What I would
24 like to get from this hearing is what
25 is the appropriate difference between

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2 the fleet lease cap and the DOV lease
3 cap.

4 Now, it's a total of 14 shifts,
5 it's \$1,570 weekly medallion only rates
6 \$800. That almost 2 to 1 disparity,
7 that 750 some odd dollar disparity I do
8 worry will ultimately mean the death of
9 the DOV sector unless we deal with it.

10 And then the third is the issue of
11 the credit cards. The credit card
12 processing fee of 5 percent, I think,
13 while credit cards have been a boom to
14 passengers and have helped to keep the
15 industry, the fare box level during the
16 worse of the recession and helped it
17 grow more than economic data would
18 suggest as we came out of the
19 recession, that 5 percent number,
20 number one continues to discourage --
21 we continue to see some resistance
22 among individual drivers who try and
23 persuade passengers to use cash instead
24 of credit cards.

25 As a whole, it's a pretty big bite

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2 for the industry. If there's a
3 structure that helps us bring that
4 down, bring that cost concern down, I
5 think we should pursue that.

6 So those are the issues I would
7 like to see explored. I know we have
8 speakers lined up, so first is Peter
9 Mazer.

10 MR. CARONE: Mr. Chairman, before
11 we get to speakers, I would like to
12 make a comment.

13 CHAIRMAN YASSKY: Commissioners, if
14 people wish to be heard, at this point
15 this is a good time for that. Let's do
16 that.

17 I'll note that we are going to
18 allot 15 minutes to the petitioners.
19 That's a long time, Commissioners, but
20 this is an important topic. The three
21 petitioners, or two petitioners for
22 Taxi Safety will submit material that
23 we can use. We will allot 15 minutes
24 to each of them to present their case,
25 but speakers after that will be limited

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2 to three minutes and we're going to be
3 firm about that.

4 Commissioner Carone.

5 MR. CARONE: Thank you, Mr.
6 Chairman. I want to make a few points
7 which would be helpful for our
8 analysis. I'd ask the speakers to take
9 these points into consideration.
10 Obviously, this issue everyone has
11 different opinions on them. Whether
12 there should be a fare increase and if
13 so, how to do that.

14 I want everybody, one, to be
15 mindful we are governed by a set of
16 rules. Specifically, Section 5204
17 which sets forth how and which criteria
18 the Commissioner is to evaluate when
19 deciding whether to advise the change
20 in fare increases.

21 In Section 5204 there are nine
22 criteria -- it covers cost of expenses,
23 cost of operations, income of drivers,
24 distance of travel and it's up to us to
25 look at those nine criteria in light of

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2 the ultimate goal how that would impact
3 the riding public, will the passenger
4 public have a greater riding experience
5 in terms of service.

6 So please be mindful of those
7 criteria when you speak to us so you
8 will be governed by those criteria as
9 we deliberate. Thank you.

10 CHAIRMAN YASSKY: Thank you,
11 Commissioner. Mr. Mazer.

12 MR. MAZER: Good morning. I've
13 handed out to each of the commissioners
14 a copy of my presentation along with
15 the charts.

16 We have larger charts that I will
17 put out here that will be mainly for
18 the commissioners. In the back of the
19 presentation you will see a series of
20 seven charts that I have here.

21 Good morning, Chairman Yassky. My
22 name is Peter Mazer. I am General
23 Counsel to the Metropolitan Taxicab
24 Board of Trade, a 59-year-old
25 organization of 34 taxi leasing

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2 organizations including double-shifted
3 fleets and lease managers that are
4 comprised of more than 5,000
5 medallions -- more than 60 percent of
6 all corporate medallions.

7 Thank you for the opportunity today
8 to discuss the MTBOT rule making
9 petition. As you are aware, in April
10 of 2010, MTBOT filed a petition to
11 increase the taxicab fares, and to
12 adjust maximum lease rates set by the
13 TLC. The petition also proposed
14 amendments to the rules governing the
15 methodology by which lease rate changes
16 would be considered in the future.

17 By way of background, as some of
18 you may be aware, I served the TLC from
19 1987 through 2004, under seven Chairs
20 and four Mayors, as an Administrative
21 Law Judge, Chief Judge, Deputy General
22 Counsel and General Counsel. I was at
23 the TLC prior to leasing regulations,
24 when leasing was first regulated in
25 1996, and during the period from 2001

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2 through 2004 when petitions to raise
3 fares and adjust lease caps were under
4 consideration.

5 In 1996, the Commission first
6 established maximum lease rates,
7 replacing a decades-old system where
8 owners and drivers split the fare
9 proportionately, usually, 50/50. At
10 the time, the TLC passed rules
11 establishing maximum lease rates and a
12 mechanism to provide for periodic
13 review of lease rates.

14 The TLC also adopted rules that
15 prohibited maximum lease rates from
16 being lowered without substantial
17 evidence of lowered owners' operating
18 costs.

19 Since 1996, and notwithstanding the
20 increase expenses associated with
21 running a taxicab leasing operation,
22 owners have received one very modest 8
23 percent increase to those lease caps --
24 that was in 2004. One small increase
25 in 16 years.

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2 cards fares. And also according to TLC
3 data, driver tips now average about 20
4 percent ---

5 AUDIENCE: Lies, lies, lies.

6 CHAIRMAN YASSKY: Hold on here. We
7 are going to have an orderly hearing.
8 We're going to have a full and thorough
9 airing of all of the facts and all of
10 the views people hold on this issue.

11 I understand that this is an issue
12 that people are passionate about and
13 for many of the people in this room, it
14 is an issue of your direct livelihood
15 and I understand that. I understand
16 you would feel strongly about this.

17 That is understandable and
18 appropriate. But we are not going to
19 have outbursts. We're not going to
20 have speakers being interrupted. We
21 will remove people if that continues.
22 Everyone will have a right to be heard.

23 Your view will be heard and you
24 will have an opportunity too. It will
25 have to be done in the right way. So

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2 please respect each of the speakers.

3 Thank you.

4 MR. MAZER: Thank you, Mr. Chair.

5 As I stated in the presentation, that's
6 according to TLC data.

7 These are the facts. There are
8 many with narrow interests that may not
9 want you to recognize them as facts,
10 but these are the facts.

11 Similarly, some may want you to
12 believe that fleets and taxi leasing
13 operations are immune to the bottom
14 line economic impact of increased
15 operating costs over a sustained period
16 of time. Some may want you to believe
17 taxi garages, many of which employ more
18 than 50 people and that enable
19 thousands of drivers to lease taxis and
20 medallions with little or no
21 responsibility or liability and zero
22 capital costs, can operate in a
23 different universe than other
24 businesses -- one where costs rise and
25 businesses sit helplessly hoping for

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2 the best.

3 And some will have you believe the
4 value of the medallions in particular
5 make taxi operations immune to
6 increased operating costs -- that
7 somehow all operating costs associated
8 with operating a taxi business is
9 offset by the asset value of the
10 corporation.

11 Is that economic model replicated
12 anywhere in the real world? Of course
13 not.

14 Expecting any business to absorb 16
15 years of rising costs -- 8 years
16 without any relief whatsoever --
17 without any offset would seem by, any
18 standard, to be unfair. Would a
19 landlord choose to freeze rents for 8
20 years even though taxes, the price of
21 heating oil, labor and capital repairs
22 have gone up?

23 Would a manufacturing firm charge
24 the same rates to customers that they
25 charged eight years ago despite

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2 increased materials and transportation
3 charges? The answer, of course, is no.

4 The difference is that most private
5 companies can increase its charges in
6 response to increases in costs, while
7 highly regulated businesses, such as
8 rent regulated apartment buildings and
9 taxi leasing companies in New York City
10 can do no such things without
11 government approval. And while
12 landlords or rent stabilized buildings
13 receive annual increases to help meet
14 costs through a statutory process with
15 established criteria, this is not the
16 case in the taxi industry.

17 Metered fare increases and lease
18 cap increases are not popular -- but
19 they are necessary. Back in 1971, the
20 TLC was created in part to take the
21 consideration of taxicab fares out of
22 the political arena and have them
23 considered objectively by an impartial
24 board. It's up to you, the members of
25 the Taxi and Limousine Commission to be

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2 fair in your judgments.

3 As I will demonstrate in my
4 testimony, and as MTBOT demonstrated in
5 our original petition letters into the
6 Chair and all Commissioners on Tuesday
7 May 29th, the hard reality is, if our
8 businesses are not provided with the
9 tools to upwardly adjust taxi lease
10 rates, many of our operations, which
11 provide economic opportunities to more
12 than 20,000 drivers within MTBOT alone,
13 will be forced to radically change or
14 close many of their operations.

15 And what good will that do for the
16 drivers and the riding public? How
17 will drivers benefit when there are
18 fewer opportunities to lease taxis per
19 shift? How will riders benefit if
20 there are fewer taxis 24/7?

21 Similarly and precisely because
22 rate increases are not popular, these
23 decisions should not be political --
24 they should be based on the facts.
25 They should be sensible and not

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arbitrary. They should also anticipate cost increases that are expected to occur in the near term as a result of TLC or other mandates.

There are mandates coming down the road such as the Taxi of Tomorrow, a more expensive vehicle whose purchase, maintenance and repair cost will be borne by taxicab owners.

Further, fare and lease adjustments are serious policy considerations that affect millions of people and a multi-billion dollar taxi industry. These decisions should not be used to retaliate against one group or reward another group for positions they have taken in the past -- that would be unethical, unlawful and antithetical to the charter-mandated mission of the Taxi and Limousine Commission -- an institution which I was proud to work for for 17 years.

I say this because the other petitioners, Taxi Workers Alliance, has

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2 boasted of several deals, aimed against
3 taxi leasing operations, which it has
4 claimed to have negotiated with
5 Chairman Yassky in exchange for its
6 support of the Livery Street Hail Plan
7 which would place 18,000 liveries in
8 direct competition with yellow cabs and
9 to flood Midtown Manhattan with another
10 2,000 yellow taxicabs -- would have a
11 far greater impact on driver incomes
12 than a lease rate increase or any plan
13 put forth by the TLC in decades.

14 That is the reason why MTBOT and
15 others are litigating this plan, which
16 as we speak is being heard today in the
17 State Supreme Court.

18 The courts have spoken, given
19 considerable insight into the method by
20 which petitions for increases in rates
21 of fare and lease rates are to be
22 analyzed including a 2011 decision by
23 the New York State Court of Appeals
24 that stated "If the Commission had
25 before it data showing that a proposed

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2 lease rate would not bring owners a
3 fair return, it would not be free to
4 ignore such data: That would raise
5 constitutional problems."

6 That is from the opinion of the
7 Court repealed the TLC's lowering of
8 lease rates by misleading drivers into
9 thinking that somehow they were not
10 responsible for paying sales tax, just
11 like any other consumer in New York
12 State.

13 As a result of the TLC's misguided
14 rule, that was determined to be
15 unlawful, taxi leasing operators that
16 complied with the sales tax rule cost
17 the owners millions of dollars they
18 have not been able to recover.

19 In addition, in a separate case, a
20 federal judge also stated that cost
21 analysis is always a component of rule
22 making.

23 In addition to the fare increase
24 and lease cap petition filed by MTBOT,
25 a request was made for amendments to

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2 the rules governing the methodology
3 under how lease cap adjustments are to
4 be considered to make it clear that any
5 such analysis must comply with the
6 mandates of both the federal and state
7 courts, and include consideration of
8 costs, and other factors in the City
9 Charter which already empowers the TLC
10 to increase fares and lease caps and to
11 factor in owner and driver costs among
12 other criteria.

13 The public policy in 1996 and
14 reiterated since that time has been as
15 follows: Whenever the rate of fare is
16 increased, drivers and owners should
17 share proportionately in the increased
18 revenue. That public policy
19 declaration is as relevant today as
20 ever before.

21 Now for the summary of the MTBOT
22 petition.

23 First of all, we have a rate of
24 fare increase. Rate of fare is
25 composed of three elements; the initial

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2 charge, the mileage charge and time
3 charge. There's also the 50 cents
4 surcharge that goes directly to the MTA
5 to subsidize a competing form of
6 transportation that benefits neither
7 driver nor owner.

8 There are also evenings and night
9 surcharges which are not considered as
10 part of this analysis. No request is
11 made by MTBOT to change any of these
12 surcharges as part of our petition.
13 They don't apply at all times. We'd
14 like to see the MTA surcharge
15 eliminated, but that's a State issue.

16 New York City right now has one of
17 the lowest taxicab fares of any major
18 city. We have a chart which I'll put
19 up. And I guess this chart is a lie
20 too.

21 COMMISSIONER MARINO: Which chart?

22 MR. MAZER: The chart that I have
23 here shows the average taxi fares in
24 major U.S. cities. What it shows is
25 that New York City taxi fares are among

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2 the lowest. The average trip selected
3 is trip of five miles in length, two
4 minute waiting time. The Chart shows
5 fares in 2010 and where there's been an
6 increase since then in 2012. Several
7 cities, such as Houston and San
8 Francisco, approved significant fare
9 increases and have fares significantly
10 higher than New York.

11 Effective this week, Philadelphia
12 will be adding a \$1.15 per trip fuel
13 surcharge to fares. Their average fare
14 is already \$2.00 higher than New
15 York's, even without the surcharge.
16 This Chart does not include special
17 surcharges. For example, even though
18 Chicago's fare is slightly lower than
19 New York's, there is a surcharge for
20 additional passengers. Even with fare
21 increase proposed by MTBOT, New York
22 City taxicabs will remain a bargain and
23 will still be among the lower in major
24 cities.

25 MTBOT proposes a 50 cent increase

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2 in the initial drop, and an increase in
3 the mileage charge from \$2 to \$2.40 per
4 mile. We did not propose increase in
5 waiting time since the waiting time
6 charge of \$24.00 per hour is already
7 higher than a lot of major cities. The
8 drop is consistent with other cities,
9 while New York City taxi fares tend to
10 be disproportionately lower in the
11 mileage charge.

12 While our proposal would raise an
13 average fare from \$12.90 to \$15.40, an
14 increase of 19.37 percent, on an
15 average trip, some slightly more, some
16 less. A shorter trip in heavy traffic
17 the increase would be slightly lower
18 because we were not proposing increase
19 in waiting time. Longer trips a little
20 bit higher. This might encourage trips
21 to the outer boroughs as well as to the
22 airports.

23 Since 1996, the TLC has approved
24 two fare increases. There was a
25 general increase in 2004 and an

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2 increase in waiting time in 2006. But
3 these increases have not enabled
4 drivers to keep up with the cost of
5 living.

6 This chart, number 2, which you
7 have in your presentation compares
8 taxicab fares since 1996 -- the cost of
9 living is in red -- with current taxi
10 fares. You can see that fares are well
11 below the cost of living. From the end
12 of 1996 to the present, the Consumer
13 Price Index increased by 46.65 percent
14 while fares increased by 34.35 percent.
15 Since the last fare adjustment in 2006,
16 the cost of living has gone up another
17 14 percent. While the CPI depicts
18 aggregate increases in the cost of
19 living, you can look at significant
20 increases that have affected either
21 taxicab drivers and owners in other
22 compartments.

23 This one, the next chart, shows the
24 price of gasoline. It shows gasoline
25 prices have fluctuated widely since

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2 2003. There have been peaks and there
3 have been valleys. Many cities deal
4 with these fluctuations by imposing a
5 gasoline surcharge. Like I mentioned,
6 Philadelphia is putting one in.

7 Many have implemented a gasoline
8 surcharge when gasoline prices are
9 raised, which is taken away when
10 gasoline prices fall. Current gas
11 price is \$3.87 per gallon, down from a
12 peak of about \$4.15 a few weeks ago.

13 Gasoline has moved up considerably
14 since we have filed our petition in
15 2008, but well above the \$3.08 average
16 when MTBOT submitted its petition. As
17 recently as 2008, gas prices were well
18 over \$4.00, but then fell approximately
19 in half by year end. In 2008 the TLC
20 considered, but rejected, a gasoline
21 surcharge.

22 At the time the MTBOT filed its
23 fare increase petition, we estimated
24 that a driver's average fuel cost per
25 shift was \$28. We base that on TLC's

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2 data from 2006 industry analysis,
3 adjusted for a decline in gasoline
4 prices between 2006 and 2010. That
5 would put the gasoline prices at that
6 time at 3.08 a gal to \$3.87 per gallon.
7 This would raise fuel costs by about \$6
8 per shift to about \$34. This is an
9 increase of about 25 cents since the
10 last fare increase.

11 Using TLC data from 2006, MTBOT
12 determined average driver income by
13 assuming that drivers generate about
14 \$315 in fare revenue per shift. Based
15 upon what happened in the last fare
16 increase in 2004 by the Environmental
17 Impact Statement concludes there was a
18 4 percent decline in trips after the
19 fare increase was implemented.

20 So adjusting proposed fare increase
21 it would be about \$48 a shift. If we
22 take off the amount for the increase,
23 that would net out about \$42 per shift
24 that we're proposing an increased
25 revenue to drivers. That does not

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2 include night surcharges, rush hour
3 surcharge, does not include tips.

4 For a driver that has both, an
5 owner driver that has a medallion and
6 vehicle, other expenses have remained
7 unchanged since the last fare increase.

8 There are drivers who only lease a
9 medallion. Expenses associated with
10 acquisition of a taxicab have to be
11 considered, as well as maintenance. We
12 will look at that and address the DOV
13 issue that the Chair has asked to be
14 addressed.

15 For owners, other than owner
16 driver, their income is determined
17 almost exclusively by the lease fees
18 that are charged. Generally, there are
19 three forms that lease fees can take.
20 A per shift fee, there is a weekly,
21 daily and 24 hour lease.

22 MTBOT has proposed that all these
23 fees be increased by the same
24 percentage than our original
25 percentage.

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2 This chart shows the changes in the
3 CPI as compared with the maximum lease
4 rates approved by the TLC. As you can
5 see, the lease rates have not even
6 begun to keep up with the cost of
7 living. This shows what has happened
8 to the cost of living versus the lease
9 cap since the last fare increase.

10 When we use the lease cap, the blue
11 line down here, that will be for
12 whether it's a DOV, single shift or
13 double shift --

14 CHAIRMAN YASSKY: Mr. Mazer, I'll
15 note that your 15 minutes has expired.
16 How much more do you have here?

17 MR. MAZER: Five minutes may I
18 have?

19 CHAIRMAN YASSKY: No. Why don't
20 you just take a minute and sum up.

21 MR. MAZER: Well, I want to at
22 least -- well, we lost a few minutes
23 because of the outbursts.

24 CHAIRMAN YASSKY: Why don't you
25 take another minute.

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2 MR. MAZER: The lease cap you see
3 from here this line shows the cost of
4 living. This line shows the increase
5 in lease cap. Some specific items of
6 cost. Average liability insurance
7 premiums have increased proportionately
8 with the cost of living for named
9 drivers, but actually higher for
10 unspecified drivers. Increase of work
11 compensation premium for the last four
12 years has increased 81 percent.

13 Then finally, I'll use my final
14 minute -- since you have the data you
15 can go through it and look at what we
16 proposed -- and we talked about in
17 there, just back to the DOV operation
18 just to break even to return to the DOV
19 operation, the \$800 figure would have
20 to be increased to \$923 a week just to
21 break even. Just to break even.

22 Then add to that all of the fleet
23 and vehicular purchase, maintenance,
24 other expenses that have to go on top
25 of that on a daily operation.

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2 But the final thing that I want to
3 cover in my last moment is I wanted to
4 simply address that some cities
5 regulate lease caps, some cities don't.
6 This chart, the last one that's in your
7 book has maximum lease rates in a
8 number of cities. New York, Chicago,
9 San Francisco, Seattle and Boston are
10 among the Cities that regulate lease
11 caps.

12 Now, Taxi Workers Alliance has a
13 website and on the website it has the
14 driver's average earnings and what one
15 would expect is that drivers would do
16 well in cities that they have a lease
17 cap and very poorly in cities that
18 don't have a lease cap.

19 What the Taxi Workers Alliance show
20 in a city like Honolulu, which has no
21 regulation of lease rate, that's where
22 drivers do the best. Where did drivers
23 do the worst? Chicago. Chicago has
24 the lowest lease cap of any major city.
25 \$59 a shift. 275 a week. Their driver

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2 income was estimated to be \$4.38 an
3 hour. Many cities don't have maximum
4 lease caps. Houston, LA, Honolulu has
5 considered and rejected the idea of
6 lease cap.

7 What other place doesn't have a
8 lease cap? New York City. Because New
9 York City has no maximum lease rates
10 for for hire vehicles, no maximum lease
11 rates proposed for the borough
12 taxicabs, borough taxicabs with metered
13 rates of fare. Markings the same
14 indicia of being a taxicab except not
15 being able to go below 96th Street or
16 110th street in New York City, but no
17 lease cap. Regulated rate of fare, no
18 protection for the drivers there.

19 CHAIRMAN YASSKY: Thank you, Mr.
20 Mazer.

21 MR. MAZER: I would be happy to
22 answer any questions.

23 COMMISSIONER DEARCY: First thank
24 you. This is a really thorough
25 presentation. I have a couple of

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2 questions with respect to some of the
3 issues on page 10 of the presentation.
4 You'll forgive me I didn't major in
5 math, but I can't seem to get the
6 numbers that you've included here to
7 add up in a way in my mind that makes
8 sense.

9 In the second full paragraph you
10 have a total operating cost at \$71,000
11 per year. I'm not seeing how, at least
12 in that paragraph, I'm not getting to
13 the \$71,000 per year. Then with
14 respect to the daily revenues per car,
15 are you including the monies received
16 from advertising per car? Are you
17 including monies that you receive with
18 respect to credit card fees and if you
19 are not including that, can you tell me
20 why it shouldn't be included? Why are
21 you not including it?

22 And now I've forgotten my third
23 one-- oh, I would like for you to
24 please, somehow explain to me, I don't
25 get it as a logical extension how

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2 eliminating or elevating a lease cap
3 somehow results in greater income
4 towards a driver.

5 I understand you have a chart that
6 outlines what may be the case in these
7 cities, but what I don't understand is
8 whether or not there's definitely a
9 link that says it's because there is no
10 lease cap that there is higher revenue
11 to the driver because they're paying
12 the leases to you, so it seems to
13 decrease their money.

14 MR. MAZER: I will take them in
15 reverse order if I may. This chart is
16 not saying that there is necessarily a
17 correlation between regulating lease
18 rates and driver income.

19 What we are saying is at least
20 lease cap is not a panacea to insure
21 driver income. When the TLC first
22 adapted the lease cap in 1996, the
23 reason it did so was at the time the
24 statement purpose states the commission
25 was concerned there was an increasing

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2 number of drivers chasing after a fixed
3 number of taxicabs so as the pool of
4 drivers increased. At the time the
5 total number 11,787 was fixed and these
6 drivers were kind of competing against
7 each other and pricing themselves out
8 of the market.

9 So the commission decided to put a
10 lease cap to kind of make things go
11 forward with the status quo. At the
12 time they authorized, I believe, a 14
13 percent increase in general lease rates
14 and set up a system where it would be
15 periodic review based on cost and other
16 factors.

17 What has happened since then, cost
18 have gone up. We've also had an
19 increase in the number of medallions,
20 over a thousand additional medallions
21 added as well. There are periods of
22 time we don't have to go back to that
23 time, 7 or 8 years ago, there was a
24 driver shortage. Lease caps, they are
25 not set rates. They are maximum rates.

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2 We can always charge lower. Seven or
3 eight years --

4 COMMISSIONER DEARCY: I don't mean
5 to interrupt you. I want to make sure
6 you stay on point with the questions I
7 asked so the answer in reverse order to
8 my question, there is no specific
9 correlation between eliminating or
10 raising a lease cap and increased
11 money?

12 MR. MAZER: No. We're not saying
13 that if we eliminate the lease cap
14 drivers -- I'm not advocating
15 eliminating the lease cap. It's not --
16 our petition is to have it raised, not
17 eliminated.

18 One of the things we put in our
19 petition as an alternative proposal to
20 the daily lease rate was what we call
21 aggregate lease rate which would say
22 garage can only charge certain amount a
23 week for a shift driver and what it
24 would enable the garage to do is to
25 charge a little bit more on peak shift

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2 and lower if it's offset by lowering
3 the lease cap on other shifts.

4 That might have a benefit, because
5 it would enable drivers -- more closely
6 match lease rates to revenues. As we
7 talk way back to before we had --

8 COMMISSIONER DEARCY: I'm sorry,
9 that's an excellent point that you just
10 raised. Can you answer my other two
11 questions?

12 MR. MAZER: Okay. That's enough of
13 that one. The middle question.

14 Taxicab, the first one was credit
15 card fees which was 5 percent, 5
16 percent that an owner is able to deduct
17 from the driver's revenue pretty much
18 as follows. Three and a half percent
19 goes to credit card processing fees.
20 There's no income to the owner for
21 that. The other one and a half percent
22 is designed to compensate the owner for
23 the administrative expenses of
24 administrating the credit card program
25 and also because the TLC rules mandate

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2 that every driver in the shift
3 operation be paid in cash at the end of
4 the shift that is because the owner has
5 to advance the driver's money --

6 COMMISSIONER DEARCY: Is the money
7 that you received -- I'm sorry, I don't
8 want to monopolize your time. I want
9 to know -- I understand why you need to
10 charge it.

11 Is that money included as well as
12 advertising included in the figure that
13 you have put forth as the daily revenue
14 per car?

15 MR. MAZER: For the owner or for
16 the driver? That's not revenue to the
17 driver -- revenue per car, no. The
18 \$210 fee did not include credit card
19 transaction fees. Like it didn't
20 include surcharge. Does not include
21 advertising revenue. That is not
22 across the board.

23 Some owners have chosen to have
24 advertising revenue. Some do not.
25 Advertising revenue would probably add

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2 more than a dollar or so per day.

3 COMMISSIONER DEARCY: Okay. So in
4 the figures that you've provided for
5 us, where you have articulated for us
6 or laid out for us what the costs are
7 and what you're receiving, you didn't
8 include credit card --

9 MR. MAZER: We did in our petition.
10 I didn't include in my presentation
11 today. But in the petition we filed in
12 2010, we did.

13 Now back to question one, how we
14 get to the \$71,000 figure. Paragraph
15 3, page 10, all of those expenses are
16 the same. Whether you are fleet
17 operation that owns the car, maintains
18 the car and dispatches the car on a
19 daily basis, you start with the same
20 cost of the medallion. The vehicle is
21 the same. The medallion is the same.

22 The rate of return we applied for
23 corporate medallion, I took from draft
24 environmental impact statement TLC took
25 this past week. They did an economic

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2 impact study on the effect of the
3 additional medallions and they made an
4 assumption proper rate of return for a
5 corporate medallion is 3.2 percent. On
6 current prices that would be \$32,000 a
7 year.

8 After that I factored in the
9 amortization of the cost of the car.
10 If the car was on the road for 3 years
11 or 5 years. A Taxi of Tomorrow would
12 be \$30,000. Over three years it's
13 \$10,000 a year. Factored in over five
14 years, it's \$6,000 a year. Then added
15 to the cost, the liability insurance
16 which we had that chart there, which
17 for a typical double shifted vehicle
18 runs about \$11,000 a year right now.

19 Then we have Workers Compensation
20 insurance which right now is \$2,000 a
21 year. That total 32, the 12, the 2 and
22 12 brings us to 48. Then we add in on
23 the bottom the cost of the vehicle.

24 If you're a DOV, you don't have the
25 cost of the vehicle. That cost is

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2 borne by the driver. That's \$10,000 a
3 year in fleet case. And based upon
4 data, we have the cost of everything
5 else, a garage cost, maintenance of a
6 car, repairs, administrative expense,
7 the cost of keeping up a garage.

8 So if you start with that return
9 development on medallion, liability
10 insurance, Workers Compensation
11 insurance at 48, the bottom half, you
12 get 20 bringing to 71.

13 CHAIRMAN YASSKY: This has been
14 actually quite illuminating because now
15 I think that I understand what the
16 difference has been, and I think that
17 maybe it's a math difference. I think
18 we may be double counting.

19 In other words, you're saying part
20 of your cost structure is the \$32,000
21 in rate of return to the medallion. So
22 what you're saying is if I own the
23 medallion and I operate it in a fleet
24 fashion, my profit is that \$32,000 plus
25 the \$5,000 down at the bottom for a

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2 total of \$37,000.

3 So using that million dollar
4 evaluation, that would be a rate of
5 return of 3.7 percent which is probably
6 actually competitive with other
7 investments like T bills and S&P 500.

8 I now realize -- I have been at a
9 loss to understand what is the claim,
10 how is it that saying well, I'm willing
11 to pay a million dollars for a
12 medallion, but it doesn't profit
13 anything. It profits 32,000 a year or
14 37 which is a decent rate of return.

15 MR. MAZER: Put it this way. That
16 would be a rate of return if somebody
17 brought a medallion maybe 20, 30 years
18 ago and you own it outright.

19 Now, if you buy it today, that rate
20 of return is in the form of a check
21 that you pay out to your credit union.
22 In our petition we show average cost of
23 financing a medallion loan today. You
24 brought your medallion --

25 CHAIRMAN YASSKY: When you say --

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2 see at the bottom you say rate of
3 return of \$5,000 for a return of .5
4 percent. That assumes the million
5 dollar of equity. You can't have it
6 both ways.

7 If your investment in a medallion
8 is \$100,000, then a \$5,000 profit would
9 be a 5 percent rate of return.

10 MR. MAZER: No.

11 CHAIRMAN YASSKY: Well, I think
12 that math you can't argue with. If
13 your investment is a million dollars,
14 you have to count the entire profit
15 which is \$37,000 by your calculation or
16 3.7 percent, again a healthy rate of
17 return.

18 MR. MAZER: The difference is
19 you're combining two things that cannot
20 always be combined. One is the rate of
21 return on a medallion investment.

22 So a million dollar medallion
23 yields a rate of return of 3.2 percent
24 if it yields to the owner \$32,000 a
25 year. I don't know if it's a right

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2 number or wrong number. It appeared a
3 week ago in your draft environmental
4 impact studies, so the economic
5 analysis done by the consultant used
6 that as an appropriate rate of return.
7 The \$5,000 or the half a percent of
8 rate of return is rate of return on
9 operation which is not necessarily tied
10 to the medallion owner.

11 In many operations, as you're well
12 aware, a medallion owner leases the
13 medallion out to an agent. If a
14 medallion owner leases medallion out, a
15 fair rate of return would be \$32,000 a
16 year. That's about what, right now, is
17 a going rate for monthly lease of a
18 medallion.

19 So if an agent wanted to lease from
20 an owner in Florida, they pay \$32,000 a
21 year or about \$2,600 a month. That's a
22 fair rate of return for a medallion,
23 now --

24 CHAIRMAN YASSKY: So you're saying
25 your cost analysis is based -- the

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2 biggest part of that \$32,000 number is
3 not the actual cost to a fleet, but is
4 an imputed cost taken from an
5 environmental impact statement.

6 MR. MAZER: When an agent writes a
7 check every month for \$2,500 to \$3,000
8 that's not an imputed cost, that's real
9 money coming out of his pocket. That
10 money has to come from somewhere. If
11 the city wants to buy up all the
12 medallions for 11 billion dollars --

13 CHAIRMAN YASSKY: I understand that
14 is the case. The current market rate--
15 fleet rents a medallion from a passive
16 investor, retired driver whatever, is
17 paying maybe 3,000 a month?

18 MR. MAZER: 25 to 3, that would be
19 the \$32,000.

20 CHAIRMAN YASSKY: Why does the
21 fleet do that?

22 MR. MAZER: That's the fair rate.

23 CHAIRMAN YASSKY: Is it profitable?

24 MR. MAZER: That's the numbers
25 here.

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2 CHAIRMAN YASSKY: I'm asking you in
3 the real world.

4 MR. MAZER: I think these numbers
5 are very close to the real world.
6 \$32,000 is a real number. That's what
7 the fleet pays.

8 CHAIRMAN YASSKY: You're saying
9 fleet managers turn a profit of 5,000
10 per year per car?

11 MR. MAZER: Based on these numbers.

12 CHAIRMAN YASSKY: There's no cap on
13 that?

14 COMMISSIONER DEARCY: Is it
15 possible -- I am certainly --
16 absolutely sympathetic to the notion
17 there have been increased costs that
18 have been borne by the drivers and for
19 me right now, what I need for you to do
20 for me is to explain to me the
21 increased cost borne by the owner, and
22 I have to be honest with you, I am not
23 yet there with you.

24 So perhaps, what you can do, at
25 least for me, I don't know about the

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2 other commissioners, if you can give me
3 some information that supports these
4 numbers so that I can then dig into
5 these numbers and get it. We're
6 talking about how it is that we're
7 going to -- if there's going to be an
8 increase, how it is that we are going
9 to divide that increase equitably. And
10 the only way for it to be equitable in
11 my mind is by increasing the lease cap,
12 which would take some money from the
13 drivers.

14 If I could really understand what's
15 going behind these numbers, because
16 right now I just am not getting it.

17 MR. MAZER: Some of that was in the
18 part of the presentation that I had to
19 cut. What you have is real numbers.
20 Liability insurance which is the last
21 fare increase borne by the medallion
22 owner --

23 COMMISSIONER DEARCY: You've given
24 me some numbers here. Is there some
25 data you can provide that --

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2 MR. MAZER: Those are the numbers
3 that have increased since -- we start
4 with the premise in 1996 when
5 commission established lease rates.
6 That there had to be some basis for
7 that. Maximum lease rates. These
8 maximum lease rates were adjusted in
9 2004 upwardly adjusted.

10 CHAIRMAN YASSKY: What's happened
11 since then, since 2004 last adjustment.
12 What cost increases are there?

13 MR. MAZER: Well, that's some of
14 the material that I had we cut out. We
15 started with liability insurance which
16 basically doubled. We showed that
17 since the last, even going back to --
18 forget about the 1996 to 2004. Even if
19 we make an assumption that we reset the
20 clock and we're now at a level playing
21 field since 2004, that the increase in
22 lease rate compensated owners from '96
23 to 2004.

24 If you start at 2004 as a baseline,
25 you've had a cost of living increase

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2 during that period of 20 percent which
3 is consistent with what we're asking
4 for in the lease cap adjustment.

5 If you're saying maybe individual
6 expenses to the owners are a little bit
7 different, what you have to look at
8 would be liability insurance which have
9 gone up as much, if not higher, than
10 the cost of living.

11 Workers Compensation insurance
12 which has gone up or is higher than the
13 cost of living. The cost of vehicle
14 purchase, which has gone up by about a
15 third and will go up even more a year
16 from now when the Taxi of Tomorrow is
17 introduced by about two to \$3,000 more
18 than any other car that's currently on
19 the road except the Lexus or some high
20 end cars.

21 Those are real numbers. Saying,
22 well, the cost of living has gone up 20
23 percent, but are the elements that go
24 into the taxi rate of fare and the
25 elements that go into taxicab owner's

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2 expenses, did they go up
3 proportionately different or not and
4 the major items of cost which are the
5 cost of vehicle purchase, insuring the
6 vehicle and the cost of vehicle repair
7 went up at least as much as the cost of
8 living, if not more, in the period of
9 2004 to the present. That's an eight
10 year period where we see cost of living
11 go up 20 percent or more. Cost of
12 vehicles go up 20 percent or more.
13 Cost of insurance go up 20 percent or
14 more. Cost of compensation almost
15 double.

16 Other expenses, like the fact that
17 the owners have to pay the MTA
18 surcharge, they have to collect and
19 remit that expense administratively go
20 into all of these things and it is an
21 expense. Collecting money and paying
22 it out, it is an expense to the garage,
23 to the passenger.

24 Am I going to say the fare increase
25 is simply justified by a fare increase

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2 in administrative cost, not
3 necessarily. But certainly when you
4 factor in the cost of the insurances --

5 CHAIRMAN YASSKY: Are there further
6 questions from other Commissioners?

7 MR. CARONE: One question, Mr.
8 Mazer. You're rattling off many
9 different costs. I'll be asking you
10 for follow-up written submissions.

11 I just have a question. Since
12 2004, has the garages and fleet
13 operation have increased new payroll
14 costs to run such garages?

15 MR. MAZER: Well, in a perfect
16 world that would be an increase where
17 garage staff is going to be an area
18 they would cut. They have to make ends
19 meet. They don't have enough income.
20 They can't get insurance. They can't
21 cut the purchase of the car. What you
22 cut is your garage staff. You go from
23 five dispatchers to four. You lay off
24 a dispatcher. You cut dispatcher's
25 salary. The mechanics have to work

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2 longer hours for less.

3 Those are the people that are
4 suffering. Those are the people that
5 are bearing the burden of the lack of a
6 lease cap. It's not the insurance
7 company. Insurance company is getting
8 its money whether you raise lease caps
9 or not. The Workers Comp has to be
10 paid. It's the inside people. The man
11 at the window --

12 CHAIRMAN YASSKY: Mr. Mazer, I'm
13 sorry, I feel like -- am I right
14 somehow no increase in personal costs
15 because the fleet has had to economize.

16 MR. MAZER: I think that's fair to
17 say.

18 CHAIRMAN YASSKY: As everybody else
19 because of the economy, we've all had
20 to do more with less. Very quickly, do
21 you have a view as to the appropriate
22 difference between the fleet lease rate
23 and the DOV lease rate and if you don't
24 have it now, I would ask you to submit
25 it in the next few days.

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2 The question is if the sum of the
3 shift lease rates for per week is
4 1,570, what costs are there that a
5 fleet has that a DOV owner does not
6 have, DOV medallion owner/agent that
7 justify a \$750 difference. How big a
8 difference should that be, 750, 650,
9 550 and why?

10 MR. MAZER: In the petition, I said
11 based upon current, it would be a
12 breakeven point --

13 CHAIRMAN YASSKY: You would keep
14 the disparity where it is in the
15 petition. Can you explain that? What
16 does a fleet do that DOV doesn't do
17 that adds up to \$35,000 a year?

18 MR. MAZER: Everything connected
19 with the car. The fleet owner bears
20 the cost of the car, cost of repair on
21 the car, cost of all accidents on the
22 car and repair work. The cost of
23 collision and comprehensive additional
24 expense of dispatcher --

25 CHAIRMAN YASSKY: You think that

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2 adds up to some \$40,000 per year per
3 car even though that's 200 vehicle
4 fleet might have 10, 15 mechanics
5 that's spread over the whole fleet?

6 MR. MAZER: You have to add a few
7 things. You're assuming, first of all,
8 that the fleet gets the maximum lease
9 rate for every shift and every car that
10 goes out 100 percent of the time.
11 There's a loss --

12 CHAIRMAN YASSKY: That seven
13 percent, that's one element. I got
14 that.

15 MR. MAZER: One element is the cost
16 of the car which we're estimating is
17 \$10,000 per year. Second element is
18 the cost of care and maintenance of the
19 car which we estimate is \$13,000 per
20 year per car brings us to \$23,000. We
21 lose approximately \$10 off the maximum
22 lease rate per shift, which would bring
23 you down \$7,300 because you don't get
24 every car out on every shift. Then you
25 have all of your additional interior

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2 staff. You go to a DOV operation --

3 CHAIRMAN YASSKY: I guess what I'm
4 going to ask, would you be willing to
5 submit something that addresses
6 specifically that question that is in
7 writing itemizing the fleet costs in
8 excess of the DOV costs to itemize that
9 disparity?

10 MR. MAZER: It's in our petition
11 and certainly we can update it --

12 CHAIRMAN YASSKY: If you want to
13 rest on the petition --

14 MR. MAZER: No, because things have
15 changed in the two years.

16 CHAIRMAN YASSKY: Well, then rather
17 than take the time now. Commissioner
18 Gjonaj.

19 COMMISSIONER GJONAJ: Since you're
20 submitting additional information in
21 writing, can you please also address
22 2004 as a base year showing us exactly
23 what the increases have been since then
24 as it pertains to you?

25 MR. MAZER: As it pertains to us,

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2 since our petition is not just for
3 fleets it's also for DOV and lease
4 managers, it would include everything
5 for justifying both increases in the
6 weekly DOV or medallion only rate as
7 well as the increase in daily rate. I
8 will do that.

9 CHAIRMAN YASSKY: Thank you.
10 Commissioner Marino, do you have a
11 question?

12 COMMISSIONER MARINO: I don't think
13 so. I'd like to see the further
14 submissions.

15 CHAIRMAN YASSKY: Mr. Mazer, if you
16 wouldn't mind, will you stay around for
17 a while because if we have time to
18 return to you, there's a lot I would
19 like to explore. I just don't want to
20 hold up the meeting anymore.

21 Whatever submission you make,
22 please do make in the next few days.
23 We're eager to move forward on this
24 topic. Thank you.

25 CHAIRMAN YASSKY: Why don't we hear

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2 the next speakers and next we'll hear
3 from Bhairavi Desai from the New York
4 Taxi Alliance.

5 MS. DESAI: Good morning. We have
6 a number of speakers from the Taxi
7 Workers Alliance, so in the interest of
8 time, we thought, at least for the
9 presentation, that three of us could
10 come up to together.

11 Along with me is Mohan Singh and
12 Beresford Simmers both organizers and
13 committee members and long time drivers
14 as well from the Taxi Workers Alliance.

15 Oh, boy where to begin. It's hard
16 to know where to begin. Let's begin
17 with the harsh reality. Since 2006 up
18 until today, taxi drivers have seen a
19 loss of income in 25 percent when you
20 adjust for inflation. Twenty-five
21 percent loss of income for a working
22 person is a serious, serious obstacle
23 for your quality of life. It has meant
24 people that have had to move. People
25 have come into our offices with

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2 eviction notices.

3 I cannot tell you the number of
4 people we've had to refer over to Legal
5 Aid Society for services. People who
6 had their kids choose whether or not to
7 go to college next year or what kind of
8 a college to go to in light of that
9 economic reality. People that continue
10 to work even when they're sick or they
11 are deadly exhausted.

12 It has meant families that have
13 literally sent their wives and their
14 children back home because they cannot
15 afford to keep an apartment for an
16 entire family, so instead drivers will
17 stay here, earn the income and have
18 roommates with strangers, rather than
19 having that comfort to live here with
20 their families.

21 I'm not saying this to be
22 rhetorical. I'm saying this because
23 this is the goddamn truth. We see this
24 day in and day out in our office. We
25 see within a week over 200 drivers who

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2 come in our office for service.

3 Sajad Mockton (sic) was a driver
4 for 17 years in this industry. I'm
5 sure you're all aware of his case.
6 Jerry Dunfey was kind enough to visit
7 in the hospital. Sajad, he pulled over
8 for a passenger in midtown. He saw her
9 taking some time. He got out, he said
10 excuse me, miss, that's my job. He put
11 the luggage into the trunk. As he was
12 loading it, a drunk driver operating an
13 SUV at high speed rammed into him from
14 behind. His legs were pinned between
15 the two cars. His left leg was
16 amputated.

17 He was in a medically induced coma
18 for several days. His right leg has a
19 massive brace because they're not sure
20 if they'll be able to keep it straight
21 and he is going to be at the
22 rehabilitation center for months and
23 months and months. He's already had
24 over a dozen surgeries.

25 His wife and his kids had just been

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2 Kevin was diagnosed with lung cancer,
3 it was heartbreaking for us to watch
4 him go from a hospital chemotherapy
5 room back to the road because he had no
6 savings after being on this job for
7 three decades of his precious life. Up
8 until his last day on earth that man
9 had to work.

10 I remember when Enois Malbranche
11 was shot in the Bronx at 7:00 in the
12 morning in Brooklyn. They first robbed
13 him and then as a joke they then shot
14 that man. A few months before he was
15 shot, his wife had just died from
16 cancer.

17 I remember talking to his kids who
18 didn't know if they were going to have
19 to bury a second parent within a couple
20 of months and all he could ask me was
21 how do I continue to survive? I don't
22 have any savings. There is no other
23 insurance. I have nothing coming in.

24 These are men and women -- I
25 remember when Vivian Borgess (sic) was

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2 pregnant and she was leaving from
3 Kings, Brooklyn. She was diagnosed
4 with diabetes at that stage of her
5 pregnancy. She was into something like
6 her seventh month. She kept that car
7 cleaner than anything I've ever seen in
8 this industry and they still took that
9 medallion off that car, left her with
10 nothing.

11 The woman was seven months
12 pregnant. Where was she going to go to
13 get another job? We see these
14 incidents day in and day out.

15 Now, I'm not saying this to
16 demonize every single garage owner or
17 every single agent. My point of this
18 story is actually not them. My point
19 of the story is the drivers and their
20 families.

21 When you are not able to earn a
22 decent living, you have no savings to
23 fall back on and so when there is a
24 crisis, you go from working poverty to
25 desperate poverty and people don't know

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2 what to do.

3 I can't tell you what it's like to
4 have grown men with teenage kids come
5 to your office and you see them tearing
6 up because if they lose their license
7 for 30 days, they don't know how
8 they're going to make ends meet.

9 It is absolutely unacceptable to
10 run an industry where men and women are
11 laboring 12 hour shifts, 60 to 70 hours
12 a week. Serving close to a half a
13 million people. Making sure that they
14 get home safely. They get to their
15 work, their place of business.

16 They allow for so many industries
17 from airlines, to retail, to finance,
18 to the social services, to the
19 education sector. All of these
20 individuals depend on the priceless
21 labor of taxi drivers. It is
22 unacceptable that we have an industry
23 where we say that these men and women
24 can see their incomes drop by 25
25 percent in just a six-year period and

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2 that we want to debate how much a fleet
3 owner should still get.

4 I'm sorry, but I can't -- I really
5 try to be composed. I've been doing
6 this for 16 years. Most of you know I
7 come up here composed, but when I hear
8 these statements, it is beyond me to
9 understand why don't we have a more
10 humane industry?

11 Why is the medallion the only thing
12 that has any value in this industry?
13 What about the men and women who, with
14 the blood and sweat and tears, brings
15 that medallion equity.

16 I'm sorry, when I hear about the
17 fleet owners that own two polo clubs
18 and yachts and have so much real estate
19 and then the drivers who are debating
20 how they're going to go from a two
21 bedroom apartment to a one bedroom I
22 mean, my God, don't you see that
23 injustice? We cannot allow that to
24 continue. We need this raise. It's
25 not rhetoric.

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2 We don't have political action
3 committees. We don't have lobbyists
4 that are going to come knocking on your
5 doors, that are going to insinuate, you
6 know, campaign money or talk to the
7 people that make the appointment.

8 All we have to bare in front of you
9 is our heart and soul and that's what
10 we're doing today.

11 The drastic reality is the drivers
12 need to earn -- they deserve a decent
13 living. The fare should be raised.
14 Our proposal is a modest proposal of
15 just 10 cents more on mileage, 10 cents
16 more on the waiting time. We're
17 talking about \$1.80, \$1.50, up to \$2
18 more for the average ride. You don't
19 punish the ones for the small trips.
20 You don't have them subsidizing for the
21 longer trips. It is a fair proposal in
22 all the connotations of the word fair.

23 Because of the 5 percent, it has
24 been a major cash flow, you know,
25 imbalance for the drivers. The

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2 majority of drivers are still weekly
3 drivers. Yes, they get charged the
4 daily rate.

5 Before 2004, I remember all the
6 garages -- and many of those owners
7 happen to be in this room -- they still
8 gave you, you know, charged you at the
9 weekly rate. After 2004, even though
10 you were still working six to seven
11 shifts during the week, they still
12 started charging you by the daily rate.

13 You go to Yakwell today, you go in
14 the beginning of the week, you have
15 steady car, steady partner, you might
16 change shift here, you might change
17 shift elsewhere. It doesn't matter.
18 They give you seven different receipts.
19 You see, this is for Sunday, this is
20 for Monday, Tuesday, Wednesday,
21 Thursday, Friday, Saturday. Look at
22 the date of the receipt. It's all the
23 same date because you paid it all up
24 front. You're a weekly driver. You
25 should be charged the weekly rate.

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2 You are making a sacrifice by
3 working the entire work. You are
4 making sure that the fleet has steady
5 revenue. You're making sure the City
6 has steady service. You should be
7 given the respect of a weekly rate and
8 not be charged at the daily rate.

9 For the DOVs, listen, if medallion
10 owners, the private owners are now
11 demanding or getting between 2,500 to
12 3,000, who created that scenario? They
13 weren't out there lobbying for it.
14 That scenario got created because the
15 fleets were looking to take the private
16 owners away from the agents and so they
17 could use that medallion and run it as
18 a fleet operation and charge it as a
19 daily rate compared to that owner
20 getting their money from an agent.

21 Who took the hit from that driver?
22 When Ronart made that conversion a
23 couple of years ago, they took the
24 medallion off of all these cars.
25 Drivers had paid thousands and

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2 thousands of dollars in investments to
3 buy their vehicles. The medallion got
4 removed. The car was worth nothing.
5 Then they said to the drivers, we can
6 sell it in Chicago if the mileage is
7 good enough or you can come back to me
8 tomorrow and you can start working here
9 as a garage driver.

10 Checkers is now saying that to the
11 drivers today. We have no control.
12 You know, the games get played between
13 these two massive interests within the
14 market and it's the drivers that pay
15 the price and get squeezed in the
16 middle. There has to be an equity
17 where if you are -- where the rules
18 have to be abided by everybody in this
19 industry.

20 There are such aggressive
21 regulations of the drivers, but when
22 the agent started charging the
23 additional -- first there was, you
24 know, for the technology and then the
25 tax stamp. Both of these are medallion

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2 costs that got passed down to the
3 drivers, additional driver fees.

4 When all these started out, drivers
5 had to keep paying more. There was
6 never any relief given to them. When
7 the fleet started charging daily rate,
8 even though you were weekly, there was
9 no relief ever given to the driver.

10 When they say to you there has been
11 no lease cap increase, that's pure
12 words. The reality is that they have
13 managed to increase the cost on drivers
14 by hook or by crook. It doesn't matter
15 what's gone on paper. The reality is
16 that they have increased what they are
17 charging to the drivers and that is one
18 of the reasons that drivers are earning
19 25 percent less today than they did
20 even six years ago.

21 As it is the credit card, 5
22 percent. If drivers were allowed to be
23 the merchant on record, they would be
24 paid half of that. Within a year it
25 adds up to 2,000 to \$3,000 in income.

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2 That is significant. That on top of
3 the 25 percent less than you're
4 earning, otherwise these are
5 significant losses for people that,
6 simply put, cannot afford it. We need
7 a raise. We need the lease caps to be
8 frozen. We need the overcharges to be
9 stopped.

10 We need a genuine lease cap
11 enforcement unit that would make sure
12 going forward this overcharge abuse is
13 not continued. We need a health and
14 wellness fund so when you put 17 years
15 of your life since you're a kid in your
16 20s you put 17 years of your life into
17 serving the public, that at the end
18 when something goes wrong, you have
19 something to show for it.

20 That the very industry whose wealth
21 and vitality your labor and sacrifice
22 are creating, that that industry will
23 say to you, we don't just care for you
24 when you're sitting behind the wheel
25 and earning our money, we just as much

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2 care for you when you have been hit by
3 a crisis and you're either in a
4 hospital bed or you're at home
5 recovering from any kind of an illness
6 or an injury.

7 We need this industry to show that
8 drivers have a right to a living with
9 some sense of dignity and that at the
10 bottom line means a livable income and
11 health and benefits. Thank you.

12 (Applause.)

13 CHAIRMAN YASSKY: Commissioner
14 Marino.

15 COMMISSIONER MARINO: Other than
16 the credit card charge, what are these
17 other abusive charges you're referring
18 to?

19 MS. DESAI: You got the steady car,
20 the steady partner, you know, you're
21 returning -- it doesn't matter, you
22 could be returning to the fleet to do
23 your shift change or you could be
24 meeting elsewhere to do the shift
25 change, you're paying upfront for the

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2 entire week, so they have their revenue
3 and you're providing steady business.

4 COMMISSIONER MARINO: What's the
5 overcharge?

6 MS. DESAI: The overcharge is we
7 have a weekly lease cap of \$666 for the
8 week. You ask any driver, you know,
9 they won't be charged that weekly rate.
10 Instead what the fleets will do, they
11 take each day of the week -- so let's
12 say for the standard vehicle, day shift
13 it's \$105. Instead of charging you
14 \$666 they'll charge you over \$700
15 because they'll take 105 and multiply
16 it by 7 which is \$735.

17 CHAIRMAN YASSKY: If I can
18 interrupt for a second. Our lease cap
19 rules have a number of -- it's not one
20 simple number. There is a rate for
21 each 14 shifts, Monday morning, Monday
22 evening, Tuesday morning, Tuesday
23 evening, so forth. Lease caps also
24 contemplate a fleet may wish to lease
25 for a driver for a week's worth for 7

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2 morning or 7 evenings. So the morning
3 rates are all \$105. The weekly rate
4 for 7 morning shifts is \$666.

5 The practice that she is
6 describing, if that occurs, would be
7 that somebody would give you the car
8 for all 7 mornings \$105 times or 7 for
9 \$735.

10 Our rules expect that if a fleet
11 leases to the same person all seven
12 days, they won't be charged for seven
13 individual shifts. They would be
14 charged that \$666.

15 COMMISSIONER MARINO: That sounds
16 more like an enforcement issue though.

17 MS. DESAI: It is definitely an
18 enforcement issue. The second version
19 of overcharge would be for the DOV
20 model where, you know, you enter a
21 contract, the car is financed to you,
22 you're leasing the medallion.

23 What we have seen -- and the
24 medallion cap is \$800 if it's standard
25 or it's \$842 if it's a hybrid. We can

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2 show you a number of contracts and
3 receipts where instead the driver would
4 be charged, you know, an extra \$23 and
5 they now call it a vehicle expense, but
6 a few years ago when it was started, it
7 was called the tax stamp.

8 A tax stamp, it's a medallion tax
9 what you voted on earlier that it would
10 stay with the Department of Finance.
11 That is paid by the medallion owner.
12 The fleet with DOVs, the agents have
13 been charging it to the driver instead
14 of including it as part of the
15 medallion lease, which it should be.

16 Also they've also been charging
17 something called an additional driving
18 fee. It used to be for years, for 15
19 years that I knew of, two drivers would
20 go in together to the specific agent,
21 they would want to buy a car. Both of
22 them would be on the contract. They
23 share the contract, share the expenses,
24 what have you.

25 About a year or so ago, the agent

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2 started saying we're only going to
3 contract one person at a time. So you
4 can't be the only driver 24 hours,
5 seven days. You're going to have a
6 partner, somebody else working with
7 you. So for that second person, they
8 charge what is called an additional
9 driver fee. They say it's for the
10 insurance, but from everything that we
11 have seen, the insurance policy is
12 going to cover more than that one
13 person. That's the second thing.

14 Absolutely these are enforcement
15 issues, but I wanted to bring it up in
16 the context of this discussion to say
17 that, you know, if you further increase
18 the lease caps, all it will do is
19 increase these higher leases that
20 drivers are already paying.

21 In addition to this rule making
22 where fare goes up and the lease caps
23 are frozen, we need a redefinition so
24 the rules become more clear and
25 effective immediately stop these

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2 overcharges.

3 CHAIRMAN YASSKY: Commissioner, do
4 you have anything further?

5 COMMISSIONER MARINO: That's it for
6 now.

7 CHAIRMAN YASSKY: I just want to
8 make sure I -- is your testimony that
9 the reason that medallion values have
10 gone up so much and doubled since the
11 last fare increase in 2006, are you
12 saying that's in part because fleets
13 and owners -- even though lease cap
14 rate has stayed the same, by figuring
15 out things by like using daily rate
16 instead of weekly rate, additional
17 driver fee, vehicle sale price that has
18 a built-in surplus to it, that the
19 owner is, in fact, collecting more even
20 though the stated lease cap has stayed
21 the same?

22 MS. DESAI: Yes, they are
23 absolutely collecting more on the
24 lease.

25 Secondly, on the 5 percent there is

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2 a percentage of that that they turn
3 over to the vendor. Come on, even on
4 1.5 there is a fact built into that.
5 They cannot say that there isn't.
6 There's other -- besides the
7 advertising revenue, you know, I
8 believe --

9 CHAIRMAN YASSKY: I'm sorry, Ms.
10 Desai. Commissioner Marino, I do want
11 to say you are correct. It is an
12 enforcement issue.

13 I think it's a scenario where we at
14 the TLC do need to do better. The
15 truth is since the lease caps were
16 created, there had not been any
17 enforcement action, any summonses
18 issued for lease cap violations,
19 presumably that's not -- because there
20 were never any violations, but because
21 we didn't really have the resources to
22 tackle that.

23 Even given our very limited means,
24 we have now assigned one of our
25 attorneys full-time employment to

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2 handling lease cap enforcement that has
3 begun to bear some fruit.

4 We have issued the first sets of
5 summonses for overcharges for things
6 that include the contractual
7 overcharges that Ms. Desai was
8 describing and also some more garden
9 variety, for example, saying that
10 drivers were late returning when they
11 weren't really late. We felt
12 comfortable issuing a summons for that.

13 After reviewing records for that,
14 we see that every single driver was
15 charged a late fee and it didn't seem
16 plausible that every single driver was
17 charged a late fee. I agree.

18 Commissioners, that's something as
19 we might have a briefing specific on
20 that, by the staff. Commissioner
21 Polanco.

22 COMMISSIONER POLANCO: Thank you.
23 One question that I have because I was
24 reviewing the petition. This was
25 submitted two years ago as well?

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2 MS. DESAI: One year ago.

3 COMMISSIONER POLANCO: Because I
4 know you mentioned the drivers lost 25
5 percent income. I'm trying to figure
6 out where the 25 percent is coming
7 from. Is it for the credit card fee as
8 you mentioned, that 5 percent? Is that
9 25 percent encompassing that? Is it
10 encompassing the fuel cost? I want to
11 know where that 25 percent income you
12 mentioned is coming from.

13 MS. DESAI: One is absolutely fuel.
14 We pay for that a hundred percent. At
15 the time of our last overall fare,
16 which was actually eight years ago, it
17 was a \$1.80. From '06 to now, fuel has
18 gone up. Again drivers bear that cost
19 out of their own pocket.

20 Secondly, on the leases, there is
21 so much more. Since December 2011, a
22 fleet driver is now paying an extra
23 \$4.77 per shift on the sales tax.
24 While the TLC had regulated to include
25 that as part of the lease in 2009,

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2 there was litigation which overturned
3 that regulation and so now drivers are
4 paying that \$4.77 on top of the lease.

5 Absolutely on the 5 percent -- and
6 in -- just in terms of the overcharges
7 like how much people are paying in
8 lease. How much of a large debt they
9 are beginning in -- in every single
10 shift. Then there are other factors.

11 I think Mr. Charbel was just
12 talking about traffic. You know, in
13 many ways, drivers now have less road
14 space to operate in given the number of
15 bike lanes and bus lanes that are out
16 there. We're supposed to be able to
17 pick up and drop off at bus lanes, but
18 you still get summonses for it.

19 All the illegal pickups -- I'm glad
20 to see that the enforcer has picked up
21 on it, but we know that driver income
22 has absolutely been affected by that
23 over the past several years. And the
24 fact that through this recession, you
25 always call recession of the fleet's

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2 market.

3 While they are able to get maximum
4 dispatching on all of their vehicles,
5 on the flip side of that coin drivers
6 are facing more competition.

7 I've seen some TLC data when you
8 look at the overall number of trips
9 that are being completed by the
10 industry, while the overall number
11 might stay the same collectively, the
12 number of fares are being split among a
13 greater number of drivers in a vehicle.
14 So per driver you're actually booking
15 less trips.

16 COMMISSIONER POLANCO: So then
17 relating that 25 percent basically the
18 sales tax and the -- well, you
19 mentioned the overcharges by the
20 garages and the 5 percent credit card
21 fee.

22 Those are the three items that you
23 mentioned that are clearly associated
24 with the leasing, and all the others
25 are cost of living, fuel costs,

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2 recession, summonses, they are outside
3 of their control, I suppose. I just
4 wanted to have that breakdown in my
5 head.

6 MS. DESAI: Yes, thank you. One
7 other thing I hear people saying, the
8 MTA tax when that started in November
9 of 2009, you know, people did see that
10 it affected the amount of tips that
11 they were earning and it became a cash
12 flow issue because every day the amount
13 that you are turning over becomes
14 greater.

15 I know for owner operators when
16 they turn that in on a quarterly basis,
17 this is one of the reason we've gone to
18 Chairman Yassky saying please keep it
19 with the Department of Finance where
20 it's still \$500 every six months
21 instead of \$2,000 every two years,
22 because the cash flow -- there's the
23 daily income, the weekly income, the
24 monthly income and then the annual
25 income, how all of those numbers add up

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2 and driver income fluctuates with the
3 season of work as well as, of course,
4 with the prices of gas.

5 But the other issue is, therefore,
6 because of the fluctuation, your cash
7 flow is volatile. It's going up and
8 down, up and down. So if you get hit
9 with a major expense when you're on the
10 downward spiral; I mean, that's when
11 people end up going into their own
12 credit cards to pay their bills or
13 taking out loans. That's whether
14 you're a lease driver from a fleet boss
15 or an agent.

16 CHAIRMAN YASSKY: Commissioner
17 DeArcy.

18 COMMISSIONER DEARCY: Let me start
19 by saying I am proponent of the fare in
20 my mind it is how -- but looking at
21 page 7 of your proposal in your chart,
22 you say the request was for 15 percent
23 increase.

24 My question for you is, if I am a
25 passenger that is traveling at 7:00 in

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2 the morning, have you calculated where
3 there's going to be wait time? If we
4 were to enact each component of your
5 proposal, is the cost of that ride only
6 increase of 15 percent, or is it 15
7 percent plus an additional \$1 for the
8 rush hour surcharge and then an
9 additional 15 percent per mile assuming
10 an average trip?

11 If it's not just 15 percent, how
12 much then is the increase, if we were
13 to adopt this proposal as is?

14 MS. DESAI: Sure. We have a number
15 of scenarios. We are looking at the
16 mileage and the time or the length of
17 the trip depending on the time of day
18 how much the increase would be.

19 I don't have all the numbers in
20 front of me, but we can definitely get
21 that to you. The total would be
22 between 15 to 20 percent depending on
23 the time of the day --

24 COMMISSIONER DEARCY: So 15 percent
25 is the floor of what your proposal is.

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2 It's not really the proposal?

3 MS. DESAI: Yeah. We don't claim
4 that it is. I cite this in the
5 petition because we're looking at the
6 most common typical trip for the most
7 common time of the day. That's why
8 this scenario is in the petition.

9 As we expressed to Chairman Yassky,
10 depending on the time of day, it would
11 be between 15 to 20, but we can get
12 those scenarios to you.

13 CHAIRMAN YASSKY: I'd appreciate
14 that.

15 MS. DESAI: Sure.

16 CHAIRMAN YASSKY: Commissioner
17 Gjonaj.

18 COMMISSIONER GJONAJ: First of all,
19 I see a major flaw in the TLC. It is a
20 disaster when it comes to the
21 enforcement.

22 The explanation by the Chairman
23 that we have an attorney looking into
24 it is not an answer. Chairman, an
25 attorney does not resolve the issues

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2 that were just brought up as far as
3 enforcement goes.

4 CHAIRMAN YASSKY: I see that. I
5 do see the need for strengthening our
6 capacity to enforce the lease caps. We
7 have many parties and we have increased
8 our field enforcement quite
9 substantially. I would like to work
10 with you on implementing that.

11 COMMISSIONER GJONAJ: I think
12 there's no doubt or any question in
13 anyone's mind but we have to clarify
14 exactly what charges are permitted and
15 what's not and where the infractions
16 occur. And I don't think this has
17 occurred at every single level at every
18 single garage --

19 MS. DESAI: There's no garage that
20 is charging a weekly rate. They're all
21 charging you the daily rate. No agent
22 is sticking to the contract or sticking
23 to the medallion only lease cap. We've
24 seen this to be systematic across the
25 board.

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2 COMMISSIONER GJONAJ: My last
3 comment is, I'd really like a much
4 clearer breakdown of this 25 percent
5 loss in income using the 2006 model as
6 well, that's the base year. And my
7 last question to you is, how is it that
8 we can wait six years for a fare
9 increase? There is a fundamental
10 flaw --

11 (Applause.)

12 COMMISSIONER GJONAJ: By the sound
13 of applause, maybe it is too
14 politicalized for us. It's not helpful
15 for the entire industry top down or
16 bottom up -- what would you suggest be
17 a better means of addressing any
18 increase in cost of living, whether it
19 be through fuel or other, what kind?

20 MS. DESAI: So, I mean, this
21 process is certainly part of that
22 solution. Just to go back to your
23 first point, and other commissioners
24 had also asked about the 25 percent
25 breakdown, I do just want to add to

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2 that.

3 It's not just about the number of
4 25 percent and where it comes from.
5 It's really much more about the amount
6 of money that it leaves drivers with
7 and how, on certain shifts, you really
8 are earning less than minimum wage and
9 bearing in mind for a taxi driver every
10 single shift is overtime.

11 For us this is an opportunity not
12 just to bridge that 25 percent, but
13 more importantly to bring driver's
14 incomes to a livable income standard
15 where people can enjoy a dignified
16 quality of life, given the hours of
17 work that they labor and service they
18 provide.

19 In terms -- I think you're
20 absolutely right. We need to have a
21 real solution where we look at the
22 impact of the cost of living on driver
23 income, you know, on a regular basis.
24 And we would say that, just like lease
25 caps, there has to be a hearing on

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2 lease caps every two years. I would
3 actually say it should be every year.
4 As part of that, you look at are
5 drivers earning a livable income.
6 There are so many things you cannot
7 quantify even when you say 25 percent
8 livable income. Like the impact on a
9 person's health.

10 In the City, in the administrative
11 color grid where it lays out all the
12 guidelines Commissioner Carone
13 mentioned earlier, it doesn't quantify
14 the amount of back pain people feel.
15 It doesn't quantify the number of times
16 you need to call out sick but not able
17 to because of your expenses and you're
18 not earning enough.

19 We need to have a system that,
20 first of all, recognizes a working
21 person's right to a quality of life is
22 a policy matter. And it's policy
23 matter that fundamentally must be
24 centralized by the TLC as a regulatory
25 agency.

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2 driver's bottom line, but it even
3 affects the riding public. It's a DOT
4 matter, but the TLC is actually much
5 more situated to have a thoughtful
6 feuding about the impact of traffic on
7 driver's livelihood as well as on the
8 quality of service that we're able to
9 provide to the public.

10 COMMISSIONER GJONAJ: When you do
11 submit your response, please put in
12 that yearly review. I'd like to hear
13 more about it and anything you have to
14 say on it.

15 MS. DESAI: Thank you.

16 CHAIRMAN YASSKY: Thank you, Ms.
17 Desai. Thank you very much for your
18 testimony.

19 We're going to take a half hour
20 recess and we will reconvene at 1:45.
21 We have about 25 speakers that have
22 signed up to be heard.

23 (Whereupon, a luncheon recess was
24 taken from 1:11 to 1:56.)

25 CHAIRMAN YASSKY: Next speaker on

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2 our list is David Pollack representing
3 the Committee for Taxi Safety.

4 MR. POLLACK: Good afternoon,
5 Commissioners. As you all know, I'm
6 the Executive Commissioner for the
7 Committee for Taxi Safety. As Mayor
8 Bloomberg stated: "If you think about
9 it, people who work in the taxi
10 industry have to make a living." We
11 agree.

12 It's been eight years since the
13 agents have received a lease cap
14 increase, and eight years prior to that
15 for a lease cap increase. The lease
16 cap is an artificial restraint on just
17 one segment of the taxi industry.

18 Drivers can work the number of days
19 and hours they wish, thereby earning
20 more money, while owners can demand
21 from leasing agents as much as the
22 market will bear.

23 In contrast, leasing agents are the
24 one and only segment of the industry
25 which is limited as to what it can earn

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2 due to the TLC imposition of a ceiling,
3 a maximum amount that the agents are
4 allowed to charge the drivers for
5 leasing a medallion and vehicle.

6 Any time you impose an artificial
7 economic restraint on just one segment
8 of a multi-segment relationship, there
9 will be distortions in the marketplace
10 which is exactly what happened here.

11 That distortion is evident in
12 various ways, with perhaps the most
13 apparent example being the difference
14 in the lease caps for fleets, the DOV
15 segment of the industry.

16 DOV agents and fleets provide
17 substantially similar services to the
18 taxi drivers and to the public. We
19 both provide for vehicle purchase,
20 vehicle financing, vehicle hack up
21 costs, medallion financing, compliance
22 with TLC mandates, third-party
23 liability insurance, Workers Comp
24 insurance, administration of EZ pass,
25 Parking Violations Bureau red light

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2 summonses and by providing collision
3 service contracts, the cost of vehicle
4 repair.

5 The primary difference between
6 fleets and DOV agents is that the
7 fleets maintain garages to repair the
8 vehicles that are part of their fleets.

9 In contrast, DOV agents do not
10 maintain garages or mechanics -- I do
11 have one that maintains a garage --
12 however, in response to driver demand,
13 most DOV agents offer collision service
14 contracts pursuant to which drivers pay
15 a deductible per accident and the agent
16 is then responsible to repair the
17 vehicle.

18 In the DOV operation, if the driver
19 is able to keep the car on the road for
20 five or six years, that driver does not
21 pay for his vehicle during the last
22 three or four years of its allowable
23 usage allowing DOV drivers to
24 dramatically increase earnings and
25 giving them much greater opportunity to

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2 save enough to purchase their own
3 medallions.

4 Because of the driver's ownership
5 interest in the vehicle, both the TLC
6 and the independent studies by both
7 Schaller Consulting and by the Design
8 Trust for Public Space have found that
9 DOV drivers are safer and better
10 drivers than shift or short-term
11 drivers. DOV drivers have better
12 safety and they have less than 22
13 violations.

14 In its 2006 report, on the state of
15 the Taxi Industry, Schaller Consulting
16 found that, quote, "The biggest gap in
17 summons rates, a difference of 280
18 percent, is between relatively new
19 part-time drivers and the most
20 experienced full-time drivers. The
21 clear implication from this data is the
22 more experience, the more dedicated
23 driver working force would better serve
24 the public," end of quote.

25 The findings in the Taxi 07 Master

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Plan Design Trust For Public Space
found the same, quote, "Owner driven
cabs are also safer; they have 43
percent fewer crashes per mile driven,
compared to vehicles that are leased by
the shift," end of quote.

Accordingly, the benefit of the DOV
segment of the market to the public is
beyond challenge. But that is not the
only advantage. The DOV segment of the
market also provides numerous
advantages to the drivers.

As the TLC has found in its own
studies, the driver has substantially
more income driving long term than by
shift. Under long-term leasing, the
driver has always had its choice of
vehicle as opposed to being given a
vehicle that the fleet chose for him.
Under the long-term leasing, the driver
can choose the days and hours they wish
to drive, as the TLC acknowledges in
its own reports.

In essence, the DOV model has

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2 largely replaced the owner-operator, an
3 avenue of upward mobility for taxi
4 drivers. Additionally, with long-term
5 leasing, drivers can contract directly
6 with second and third drivers and earn
7 substantial amounts of money by having
8 second and or third drivers driving
9 different hours than they drive. That
10 income is the driver's income, not the
11 agent's.

12 There is also a very active market
13 for the sale of taxi vehicles by DOV
14 drivers to other drivers who wish to
15 drive for that purpose. Drivers often
16 sell vehicles for \$10,000 or more.
17 Drivers can only achieve all of this
18 above if they are long-term drivers,
19 not shift drivers.

20 The success and need of the DOV
21 model is indicated by the simple fact
22 set forth in the Taxicab Fact Book that
23 44 percent of taxicabs are leased to
24 drivers on a long-term basis. That is
25 nearly half of all the drivers leasing,

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2 but as important as the DOV segment of
3 the taxi industry is, that is being
4 priced out of existence.

5 Agents manage medallions generally
6 owned by third-party owners. As the
7 owner of asset will do, the owner seeks
8 to maximize his or her return and will
9 contract with a licensed agent which
10 can pay it the most.

11 Due to the difference in the lease
12 caps, fleets have been able to offer
13 substantially more money to owners than
14 DOV agents because they are allowed to
15 charge the driver's more. It is truly
16 a very simple concept: If you can
17 collect more, you can pay more.

18 If you can, more owners seek to
19 maximize their return, will contract
20 with fleets rather than to contract
21 with someone who can pay them less.

22 Although we readily acknowledge
23 there are differences in some costs
24 between agents that have long-term
25 leasing operations and agents that

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lease by shift, that operational difference does not level the playing field in terms of income, with the proof being that the fleets, those leasing by shifts, are able to do and do offer substantially high management fees to owners, thereby placing the DOV segment of the industry in jeopardy.

The TLC has held lease caps constant for the last eight years and during that period we have seen some fleets offer record amounts of monthly management fees to medallion owners. Such amounts being much higher than long-term leasing agents can offer.

This disparity in what the agents can offer owners has resulted in the fleets having an unfair advantage over the long-term leasing agents, enabling the fleets to maintain obtain medallions to manage from the DOV segment to the industry.

Accordingly, we are seeking that either the lease cap be one number for

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2 the entire industry with market forces
3 determining what can be charged, or
4 that the lease cap disparity be made
5 much smaller.

6 It is important to emphasize that
7 the lease cap number is a ceiling.
8 Market forces will always determine how
9 much an agent will be able to charge.
10 If the price becomes too high, drivers
11 will leave the DOV/long-term leasing or
12 that particular agent and begin to
13 lease by shifts or from another agent.

14 In equalizing the lease cap, we are
15 seeking that the lease cap be set at an
16 amount higher than presently needed or
17 charged. A higher lease cap gives us
18 the ability to adjust based upon market
19 conditions, such as increase on
20 expenses.

21 In a memorandum authored by Ashwini
22 Chhabra and Michael DelBene at the TLC,
23 it was found that there was a lease cap
24 differential \$532 per week per car.
25 That memorandum set forth a \$532 per

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2 week differential, totaling more than
3 \$27,600 per year. Does seem larger
4 than necessary to compensate fleet
5 owners for the costs of vehicle
6 purchase, maintenance and insurance,
7 and it does seem plausible that the
8 differential established was too great
9 and should be reevaluated based on
10 empirical data.

11 We agree. We are simply asking
12 that the lease cap disparity be closed
13 so that the DOV segment of the industry
14 can survive. In doing so, we urge the
15 TLC to acknowledge its role to regulate
16 the industry and not to interfere with
17 and control the business aspects of the
18 industry.

19 Thank you for this opportunity to
20 comment on the lease caps. And we are
21 available to meet with any and all
22 Commissioners to discuss this testimony
23 and more.

24 Before questions, I would like to
25 introduce Dr. John Tepper Marlin at

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2 this time, and I do have some things to
3 hand out. I want to handout my
4 testimony. Doctor.

5 DR. MARLIN: My name is John Tepper
6 Marlin. Chairman Yassky and
7 Commissioners, good afternoon. I was
8 chief economist for three New York City
9 Comptrollers and more recently was
10 senior economist for the Joint Economic
11 Committee of Congress. I just have
12 seven points I'd like to make and most
13 of them are short.

14 First, the job recovery in New York
15 City means that there is a growing
16 number of people who are finding work
17 who were previously available to be
18 drivers. And we have more tourists and
19 that creates more demands. We had 50
20 million visitors last year. We have
21 two percent increase which is a very
22 high increase given the previous few
23 years when we didn't have very many
24 people getting jobs.

25 As alternative jobs become more

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2 plentiful, some feel legitimately that
3 the supply of drivers may not be so
4 reliable for future years. Driving a
5 cab has been seen as an alternative and
6 as jobs pick up, fewer drivers may show
7 up.

8 Point number two, DOV agents enable
9 drivers to make cab driving a full-time
10 business and experienced drivers have
11 1/5 the likelihood of violating rules
12 and as Dave Pollack has said, they have
13 a much better record on accidents and
14 on complaints.

15 I'll go right to my third point
16 which is that DOV and weekly lease
17 agents provide an essential bridge from
18 driving a taxicab. I have a chart here
19 three types -- I don't think it's clear
20 to many people how the DOV system
21 works. Counts 2 and 3 are the
22 situation of the driver owns the
23 vehicle and the third column is the
24 negotiation that the driver who owns
25 the vehicle has with other drivers who

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2 will fill in the other shifts. They
3 are not tied to specific shifts the way
4 they are in the fleets and that's very
5 good when you have shift changes
6 because DOV drivers don't necessarily
7 go by the same hours.

8 Number four, DOV agents undertake
9 significant risks and provide services
10 to the driver that make the transition
11 from work for hire to entrepreneurial
12 status much easier.

13 One of the risks that needs to be
14 understood is an economic risk. One
15 reason medallion prices are so high
16 right now is that interest rates are
17 low. These low rates cannot continue
18 forever, although they have defied many
19 economists who believe that they should
20 have gone up already.

21 If interest rates do go up, two
22 things will happen. The iron prices
23 will drop and those who have purchased
24 medallions will see a decline in their
25 asset value. If they have borrowed

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2 against their medallions, they will get
3 caught on a call for early repayment.

4 At the same time, if interest rates
5 rise, the cost of services medallions
6 will also rise. The higher service
7 cost may seriously impair the ability
8 for DOV agents to lease medallions or
9 their drivers.

10 Point number five, the industry
11 has-- I looked at the CPI for the New
12 York area and it has gone up 52 percent
13 since the year 1996. The DOV agents
14 have had one increase in that period in
15 2004 and that increase was 8 percent.

16 So that ceiling that was imposed in
17 1996 has gone up 8 percent while the
18 CPI for the New York City area has gone
19 up 52 percent. That is striking and
20 the fleets, by the way, got a much
21 better deal in 2004. So there's a
22 disparity which is my sixth point.

23 The disparity is -- that's the
24 other chart. The disparity it is --
25 the figures are right here.

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2 CHAIRMAN YASSKY: What's the right
3 number there?

4 MR. POLLACK: 787.

5 CHAIRMAN YASSKY: What's the
6 appropriate disparity?

7 MR. POLLACK: Oh, what's the
8 correct number? I see. That would
9 require a study that I haven't done.
10 It would require somebody taking a look
11 at exactly what all the services are
12 that the fleets provide and what
13 they're worth.

14 CHAIRMAN YASSKY: I see, so you're
15 say the disparity is too great. I just
16 don't know by how much.

17 DR. MARLIN: Well, I didn't come
18 here to speak to that point. I think
19 one could --

20 CHAIRMAN YASSKY: I don't want to
21 belabor it. I actually think that the
22 core point that you're inclined or
23 appear to be making happens to be that
24 the disparity between the fleet rate
25 and the DOV rate is too great. Too

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2 great meaning it creates -- that if it
3 was actually enforced and people lived
4 by, which they don't, then you would
5 not see anybody leasing in the DOV
6 fashion. Everybody would lease in the
7 medallion and fleet fashion.

8 Our task is to figure out how to
9 reset that so the disparity is correct.
10 I would have appreciated some help with
11 that, but I heard what you said.

12 COMMISSIONER DEARCY: Can you
13 explain the rationale behind the
14 disparity?

15 CHAIRMAN YASSKY: So the proposal
16 that you put forward of having a
17 commission for taxi safety put forward
18 is make them the same --

19 COMMISSIONER DEARCY: Why did we
20 have a disparity in the first place?

21 CHAIRMAN YASSKY: Because the fleet
22 is performing more functions for the
23 driver than the DOV agent is, and
24 therefore, if they weren't able to earn
25 more revenue, they wouldn't undertake

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2 to do that and every medallion would go
3 to DOV.

4 So if our goal is to allow both
5 models to survive, if we said you could
6 lease your medallion for the same
7 \$1,570 a week that a fleet can collect,
8 you don't have to give them a car, you
9 don't have to give them repair service,
10 you don't have to do any of that, well,
11 any medallion owner would be a fool not
12 to lease their medallion out that way.

13 The problem is, where we are now,
14 the medallion owner would be kind of a
15 fool not to get the \$1,570 if the only
16 alternative is the \$800 that is the
17 stated rate for a medallion only for
18 week. The industry is kind of --

19 MR. POLLACK: With all due respect,
20 can Dr. Marlin finish his testimony?

21 CHAIRMAN YASSKY: Yes, please. Why
22 don't you finish, Dr. Marlin? We'll
23 take it from there.

24 DR. MARLIN: The idea that DOV
25 agents will lose out to the fleets is

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2 not a remote fear. Two large leasing
3 agents have, within the last few days,
4 has joined the Metropolitan Taxicab
5 Board of Trade expanding its
6 memberships by 30 percent. But both of
7 those agents have repeatedly spoken out
8 about converting to fleet status
9 because of the leasing cap disparity
10 relative to the fleet leasing caps.
11 You have an example of --

12 CHAIRMAN YASSKY: That's in
13 dispute. Go ahead.

14 DR. MARLIN: As leases expire,
15 taxicabs to which DOV agents can't pay
16 their amounts to could become stranded.
17 Their investments could become
18 stranded.

19 I'm personally familiar with this
20 situation having testified as an expert
21 witness in three utility rate hearings
22 where the Fifth Amendment had been
23 revoked to claim compensation for
24 strand investments because of the
25 actions of regulators. Meanwhile, the

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2 latter for drivers has been weakened
3 and could be destroyed.

4 In conclusion, number seven, the
5 DOV model has many positive
6 contributions. It is now endangered by
7 the long 16 year delay in reviewing the
8 cap, which has only been raised by 8
9 percent. And the resulting disparity
10 between the fleet cap and the DOV agent
11 cap is unjustified.

12 The TLC must address this and your
13 question about what the right cap
14 should be is an excellent one, but I'm
15 not prepared to give you that today.

16 CHAIRMAN YASSKY: Understood. Yes.
17 Commissioners, do you have questions?

18 COMMISSIONER MARINO: Is your
19 testimony in writing for us?

20 MR. POLLACK: We'll be getting
21 copies to everybody.

22 COMMISSIONER POLANCO: So is your
23 testimony today that, basically,
24 there's the MTBOT is asking for lease
25 cap increase, but you're here today to

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2 say if there's any increase or if there
3 is no increase, you just want some type
4 of -- there shouldn't be a disparity
5 between the DOV and the fleet owners?

6 MR. POLLACK: Let me make this very
7 clear. Yes.

8 CHAIRMAN YASSKY: Let me ask just a
9 quick question. Mr. Pollack, I am
10 sympathetic to much of the argument
11 that you have made that an \$800 weekly
12 lease cap is inadequate in the context
13 of a series of shift lease caps that
14 add up to \$1,570 per week.

15 Your argument, as I take it, is if
16 I'm a medallion owner, I will lease out
17 on a shift basis and get \$1,570 revenue
18 per week rather than lease it to a DOV
19 driver for \$800 a week; is that the
20 essence of the argument and that if we
21 don't address that, nobody will rent in
22 the DOV fashion anymore?

23 MR. POLLACK: Well, the owner
24 doesn't collect that. The agent,
25 whether it's a 12 hour daily shift

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2 operation or a long-term leasing agent
3 collects it and gives a certain amount
4 of money --

5 CHAIRMAN YASSKY: So what is the
6 appropriate difference there? As
7 commissioner asked, why would there be
8 a difference? Just as we don't want to
9 price the DOV model out of the market,
10 I, at least, think we don't want to
11 price the fleet model out of the market
12 or to put it another way, have a
13 disguised lease cap increase by
14 allowing fleets to call what they're
15 doing, DOV operations.

16 So if fleet could lease a medallion
17 to a driver for \$1,570 a week, you
18 don't have to provide a car, don't have
19 to provide any repair services, plainly
20 they would do that and then there would
21 be no shift leasing any longer.

22 So there needs to be some disparity
23 between the two to make both of them
24 economically viable. Do you have an
25 estimate as to what that appropriate

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2 disparity is and why?

3 MR. POLLACK: First of all, I don't
4 agree fleets would turn around and say
5 here's a medallion, go get a car, do
6 everything that agents do.

7 CHAIRMAN YASSKY: Really? If I
8 have a medallion and I lease it to you
9 for \$1,570 a week and I don't have to
10 give you a car, I don't have to do
11 anything to keep that car in good
12 shape, why would I not do that?

13 Why would I then say, I'll take the
14 \$1,570 but in addition to the
15 medallion, I'll give you the car, I'll
16 keep it in good shape, I'll wash it and
17 all that stuff. People are rational
18 actors.

19 MR. POLLACK: I do understand your
20 point, but I don't agree with the
21 premise. We have situations, there's a
22 medallion only lease, when you became
23 the chairman, the medallion only lease
24 somehow became the medallion only.
25 When Andrew Salkin was --

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2 CHAIRMAN YASSKY: You're saying
3 when I became chairman, the medallion
4 only lease became the medallion only
5 lease?

6 MR. POLLACK: Well, yeah, because
7 the prior chairman and the prior first
8 deputy commissioner knew that there
9 were additional expenses added onto
10 that; insurance, tax stamps, fees and
11 profit and four years ago we sat down
12 with Andrew Salkin and he provided --
13 he investigated and he provided and
14 took great detail and great knowledge
15 in both parts of the industry seeing
16 what the \$800 is and seeing what the
17 deal is. So now --

18 CHAIRMAN YASSKY: You're saying now
19 a medallion only lease is more than
20 \$800?

21 MR. POLLACK: What I'm saying is
22 there are other expenses involved. If
23 somebody has a medallion only lease --
24 you can't just put a medallion on a car
25 and not pay a tax stamp, and not pay

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2 insurance. Where does that money come
3 from?

4 CHAIRMAN YASSKY: You and I both
5 know that the reality in the industry
6 is that agents who are leasing on a DOV
7 model don't simply charge \$800 a month.
8 They charge maybe \$1,300 a month,
9 rather.

10 The piece of paper that you handed
11 out has all the ads for transactions.
12 Here's one, 2012 Ford Transit Connect
13 for sale just one month old, leases
14 \$1,375. Will be paid off in two years.
15 After being paid off, lease will be a
16 thousand dollars. Recognizing that is
17 not egregious in current market
18 conditions, but the broker is charging
19 \$1,375 for the car, plus the medallion.
20 It's not a medallion only lease.

21 MR. POLLACK: There were leases for
22 the medallion and there were leases for
23 the car. We never denied that and we
24 stayed within the realms of the law and
25 the realms of the rules.

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2 CHAIRMAN YASSKY: I'm saying if
3 this was a DOV situation, it would be
4 an \$800 a week lease not a \$1,375 a
5 week --

6 MR. POLLACK: You know, I think the
7 commission needs to understand that
8 there are many different types of
9 drivers.

10 Maybe there are some drivers who
11 are here today who are DOV drivers or
12 who were DOV drivers. The DOV driver,
13 as I said before, leases the medallion.
14 He then hires, or may hire, a second
15 driver which can pay him up to \$800 a
16 week and he may hire a weekend driver
17 which may pay him another \$300 a week.
18 It's a pretty good small business --

19 COMMISSIONER DEARCY: I'm sorry,
20 just so that I'm clear and I'm
21 following what you're saying.

22 You're saying that a driver is
23 going to lease from a leasing agent,
24 but he's going to pay \$842, but someone
25 else is going to lease from him at a

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2 higher rate than that.

3 Why won't they just go to the
4 leasing agent? I don't understand --

5 MR. POLLACK: Well, I'm sorry to
6 hear that you don't understand. It is
7 a little confusing. We have fleet
8 drivers. We have weekend drivers.
9 There are the drivers who actually
10 lease the medallion and that model is
11 the most sought after by the drivers.

12 All the members of the committee
13 stopped keeping lists over a year ago
14 because drivers realized that by
15 getting another driver to help them
16 offset the cost of their lease and
17 getting a third driver, what they're
18 really paying for is to pay off the
19 vehicle within two years and now they
20 save money to purchase a medallion.

21 CHAIRMAN YASSKY: Here's another
22 one, new car medallion for lease 1,235
23 for 135 lease that's for the medallion
24 of the car. Then 925 --

25 MR. POLLACK: I think at the top

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2 you'll see --

3 CHAIRMAN YASSKY: Not the \$800, not
4 840.

5 MR. POLLACK: I think at the top
6 you'll see a vehicle there for 325,000
7 miles on it for an awful lot of money
8 and that money goes to the driver. It
9 doesn't go to the agent.

10 CHAIRMAN YASSKY: Mr. Pollack, I
11 don't want to argue. I wish you could
12 be kind of upfront about it and we
13 could do it on the facts which is that
14 today DOV agents charge more than 800
15 per week because they have to,
16 otherwise they couldn't sustain it and
17 what we have to do is figure out what
18 that appropriate number is, is it 900,
19 is it 1,000, is it 950. I would like
20 some help in figuring out what should
21 be. We can do that on our own, but the
22 more input we get from you, I think the
23 better job we will do.

24 MR. POLLACK: I have to get the
25 figures back to you, but we're

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2 estimating in the area of \$125 per week
3 as a difference.

4 CHAIRMAN YASSKY: That would be
5 between fleet and medallion only or
6 fleet and -- that's my other question.
7 Should a DOV lease be just for a
8 medallion or should it include all the
9 other, the car and the repair as well?

10 MR. POLLACK: The TLC had no
11 jurisdiction over the vehicles, only
12 the medallion, and as it turned out as
13 time went on, you know, the other
14 expenses had to be paid in some manner.

15 So we were actually told by TLC
16 Deputy Commissioner we'll transfer the
17 monies for the tax stamp and the
18 medallion renewal and issuance to the
19 vehicle because you'll be okay because
20 that's the right thing to do to comply
21 with the rules, so that's what we did.

22 All of these measurements are an
23 effort to try to keep up with the
24 amount of money being offered to the
25 medallion owners to keep our

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2 medallions.

3 CHAIRMAN YASSKY: So you're saying
4 the lease should be for kind of
5 providing the car, the tax, all of the
6 costs involved should be included in
7 that lease payment; is that what you're
8 saying?

9 MR. POLLACK: Well, if the
10 Commission wants all-in costs for
11 vehicle and for medallion, okay, with
12 the expenses that I stated, then, yes,
13 that's what I'm stating.

14 CHAIRMAN YASSKY: How do we figure
15 out what the right -- is there such a
16 thing as a medallion only lease? Can
17 there be? And what should that number
18 be? I would like -- maybe, I'm
19 romantic -- I would like to think maybe
20 that could exist because everything you
21 said about the DOV model as an avenue
22 of upward mobility for drivers I think
23 should be true and if there's a way we
24 can make that true, I would like to do
25 so.

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2 The driver can own his own car,
3 just rent the medallion and be
4 somewhere between a shift driver and an
5 owner driver. I think that would be
6 great. But then we need a number for
7 that medallion only leases and what the
8 principle is behind it.

9 MR. POLLACK: As you can tell, I
10 don't have that answer today, but we
11 can get it together and submit it to
12 you.

13 There are other things to be taken
14 into consideration also. Anybody who
15 purchased an individual medallion in
16 the last 22 years I assume the TLC has
17 done some individual medallion
18 transfers during that time, if that
19 medallion owner wants to lease the
20 medallion, there's \$500 penalty that
21 has to be paid to the -- \$5,000.

22 I don't know if that's been
23 included in the TLC'S figures what
24 they're thinking. And also there were
25 things stated here how much medallion

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2 owners are getting. At \$3,000 it's
3 tough and there were fleets out there
4 who were trying to enlist our
5 medallions offering the owners
6 substantially more.

7 CHAIRMAN YASSKY: I just want to
8 tell you what I have in mind or what I
9 kind of the ideas that are kind of
10 taking shape here and your thoughts on
11 it, it seems to me for a medallion only
12 lease to be viable both for the driver
13 and to create the avenue of upward
14 mobility that you're talking about and
15 for the agent, it has to be a lease
16 that is genuine medallion only where
17 the agent isn't providing any other
18 services. Because otherwise, we're
19 going to be in the business as
20 enforcement of deciding whether those
21 other service provision arrangements
22 include disguised payments.

23 So, for example, if I leased you my
24 medallion for \$800 a week and I also
25 come and cut the lawn in your house and

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2 charge you \$200 a week for that, then
3 we would have to decide are you really
4 charging \$200 a week for the lawn
5 cutting or is that just a way of making
6 it \$1,000 a week?

7 I think that would make it both
8 disruptive for your industry because
9 you wouldn't understand fully what the
10 rules are and it would require a great
11 deal of enforcement rules by us.

12 So what I would like to discuss is
13 a medallion only lease that's truly
14 medallion only and has a number for
15 that, and then if DOV agents wish to
16 continue, as they have been, providing
17 the cars, providing repairs and all the
18 services, we can call it all-in DOV
19 lease models. I really think what we
20 need are two numbers, the difference
21 between the fleet and the all-in DOV
22 lease and then the difference between
23 the all-in DOV lease and the medallion
24 DOV lease.

25 Then whatever kind of principles

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2 you can give that would explain what
3 those can be would be helpful.

4 MR. POLLACK: I guess the short
5 answer is I'd have to get back to you
6 with the information you're requesting.
7 There's no lawn cutting involved, but
8 there may be other factors not included
9 in your estimate.

10 CHAIRMAN YASSKY: Are you saying
11 today agents charge for other services?
12 They're simply charging their own costs
13 for providing service?

14 MR. POLLACK: The whole point is
15 they have to stay in business.

16 CHAIRMAN YASSKY: The \$800 a week
17 isn't enough for that. We can agree on
18 that.

19 MR. POLLACK: The \$800 certainly is
20 not enough, absolutely.

21 CHAIRMAN YASSKY: Okay, thank you.
22 Are there any other questions?

23 The next speaker is Ethan Gerber
24 from Greater New York Taxi Association,
25 then Vincent Sapone from LOMTO, then

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2 Richard Thaler from OMN Gateway.

3 MR. GERBER: Thank you, Mr.
4 Chairman. Ethan Gerber from Greater
5 New York Taxi Association. So thank
6 you to the Commission.

7 This commission was formed so that
8 common sense can be appealed to and
9 that bureaucrats would not be given
10 blanket authority. Every one of you
11 brings your own real life experiences
12 to this table. You have former police
13 officers, real estate managers,
14 university chancellors, bankers,
15 attorneys in private practice or
16 running court parts.

17 Many of you know what it takes to
18 run a business. No one can tell you
19 that expenses have stayed the same or
20 gone down over the last eight years.
21 Every year your expenses, rent, real
22 estate taxes, water, labor continue to
23 rise. Even the chairman before us can
24 see the cost of running an agency
25 increase since the last lease rate cap

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2 has increased. You know they have.

3 It's not a mystery.

4 You don't need a special report to
5 tell you what every day experience
6 tells you. Hertz and Penske and U-Haul
7 are all in the business of renting
8 vehicles for business use. Every one
9 of them has raised their rates. Even
10 the chairman's secretary is paid
11 significantly more than she was paid
12 eight years ago.

13 Subway fares have gone up, postage
14 has gone up, Con Edison has gone up.
15 Even water has gone up 78 percent in
16 the last five years. Real estate taxes
17 were increased 2 percent by this Mayor.

18 The Mayor is telling the public
19 that owners-operators of small
20 businesses that have garages,
21 equipment, mechanics, dispatchers have
22 no added costs or even that they have
23 no cost. Based on what? Who gives
24 yearly decreases to their employees,
25 especially good ones you want to keep?

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2 Who pays the office staff, the
3 mechanics, the dispatchers and how and
4 where do they get their ratings?

5 Three chairmen before the current
6 chair created a lease cap that was not
7 intended to be a lease rate. The cap
8 was set well above what was the market
9 condition 17 years ago when costs were
10 a quarter of what we see today.

11 It was still expected that the
12 market would establish reasonable rate.
13 The cap was to be the upper limit of
14 what was then conceivable. No one
15 reached the leased -- near the cap in
16 those days. But as time passed, the
17 cost changed.

18 The TLC mandated -- unfunded the
19 political will to maintain differential
20 sale and the cap became status fixed.
21 So we are left with leases that are no
22 longer controlled by the market and the
23 lease has become the de facto lease
24 rate. That expenses has gone up is
25 common knowledge. That rates have to

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2 go up is common sense.

3 Does it surprise you that the taxi
4 workers are lined up against any lease
5 cap increase? When would they ever
6 stand here and say now is the time?
7 Have they ever? It would be unnatural
8 and it would never happen no matter
9 what the facts and no matter what the
10 circumstances.

11 The value of the medallion is like
12 the value of your house, the value of
13 your car, the value of your business,
14 has no bearings on the day-to-day
15 operations. And no bearing on what it
16 costs to keep it going.

17 The TLC posted a list of about 8
18 items. They left out about 46 items of
19 expense. I'll provide you that list,
20 the cost of liability insurance,
21 vehicles which was not negligent, the
22 cost of Workers Compensation insurance
23 for employees, the cost of Workers
24 Compensation insurance to a
25 non-employee drivers mandated. The

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2 cost of maintenance for garage
3 equipment. The cost repairing damage
4 to vehicles. The cost of dispatcher.
5 The cost of managers. The cost of
6 mechanics. The cost of accountants.
7 The cost of office support staff. The
8 cost of rent. The cost of electricity,
9 cleaning, building fuel, real estate
10 taxes, water and city sewer faxes. The
11 cost of Workers Compensation for
12 employees. The cost of social security
13 contribution for employees. The cost
14 of banking fees. Cost of telephone and
15 internet access. The cost of security.
16 The cost of the IT. And the list goes
17 on and on and on.

18 CHAIRMAN YASSKY: Thank you --

19 MR. GERBER: Next year the --

20 CHAIRMAN YASSKY: I'm going to have
21 to stop you.

22 MR. GERBER: Do we have 15 minutes?

23 CHAIRMAN YASSKY: No. The three
24 petitioners had 15 minutes. If every
25 speaker had 15 minutes, we would never

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2 leave here.

3 MR. GERBER: Except the two
4 speakers that had a half hour.

5 Only this administration would
6 think that cost have not gone up at all
7 and that no cost -- no increase should
8 go to the owners. Everything has gone
9 up. You all know it's gone up. As the
10 Mayor has. Or the cost of running
11 business which employs 70,000 people
12 and has hundreds of facilities. To say
13 otherwise is just nonsense.

14 COMMISSIONER MARINO: Is your
15 testimony in writing?

16 MR. GERBER: It is. I will e-mail
17 it to you.

18 COMMISSIONER DEARCY: I do have a
19 question. I'm trying, from the very
20 first speaker, I'm trying to understand
21 exactly what the costs are.

22 I know you're going to give us
23 something in writing, but it would be
24 helpful for me because at least when
25 you were listing various costs, I am

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2 assuming costs that are going to be
3 allocated across a number of cars.

4 So I would like to get some color
5 to peel the onion back on those costs
6 so I can get a better understanding on
7 what it is and not debating whether
8 there are costs, but what the costs
9 actually are with information to put
10 color on it.

11 MR. GERBER: I fully appreciate
12 that. This was a response by a
13 petition. There was only 7 days to
14 respond. The list of items that was
15 just 46 items that was just naturally
16 there.

17 Each one of those costs have gone
18 up across the board. Some specific to
19 the car, some are fleet operation of
20 just running any business.

21 COMMISSIONER DEARCY: The amount of
22 costs. I just don't think that what
23 we're getting is that there's any
24 consistency. I respect the last
25 speaker didn't represent the fleet, but

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2 they had the monthly profit of 2,500 or
3 \$30,000 per year per car. We had a
4 \$30,000 number earlier. I would like
5 for someone to give me something --

6 MR. GERBER: We're trying to get
7 those together.

8 CHAIRMAN YASSKY: Just so the logic
9 is clear. The cost items that we
10 specifically sought input on are costs
11 that fleet bear that DOV agents don't
12 because we really have to figure out
13 what that difference should be between
14 the fleet lease cap and the DOV lease
15 cap.

16 Why we didn't ask about
17 electricity --

18 MR. GERBER: For example, I
19 appreciate that, but you also asked --
20 specifically the only insurance
21 question you asked was the cost of
22 collision insurance. You didn't ask
23 the cost of liability or collision
24 insurance.

25 CHAIRMAN YASSKY: The reason there

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2 would be that a medallion only lessor
3 would not be providing collision
4 insurance for a vehicle whereas a fleet
5 does bear the cost of collision
6 insurance --

7 MR. GERBER: I think we may be
8 misusing the term "collision
9 insurance". I think that may be the
10 problem.

11 CHAIRMAN YASSKY: That might very
12 well be. The goal is what the cost a
13 fleet has that a DOV agent does not
14 have.

15 MR. GERBER: I think your term was
16 more limited than you might have
17 intended it to be.

18 CHAIRMAN YASSKY: Very likely. I'd
19 ask you what we asked Mr. Pollack,
20 because just as it's important for
21 agents, I think it's important for
22 fleets that that disparity be correct,
23 otherwise you would see only fleet
24 models not economical. Any estimate
25 you have of what that appropriate

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2 disparity should be.

3 MR. GERBER: Part of the problem
4 this is what happens when the
5 government artificially deflates the
6 amount of value. It goes below free
7 market value to the extent you're
8 pushing and pulling in different
9 directions. Should there be a
10 disparity? Yes. Both are too low.

11 COMMISSIONER DEARCY: In addition
12 to the information with respect to
13 cost, I am also particularly interested
14 in increased revenue as a result of the
15 increased use in credit card in the 1.5
16 percent. I believe that's the figure
17 you all make from the credit card
18 because there is a fixed cost as I
19 understand with administering the
20 credit card.

21 As I also understand, the use of
22 credit card has gone up so if you could
23 address the revenue increase with
24 respect to credit card --

25 MR. GERBER: On the 1.5 percent

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2 over the eight years, of course.

3 COMMISSIONER DEARCY: I think if
4 we're going to analyze cost inputs, we
5 need to equally analyze increased
6 revenue and the two I can think of are
7 advertising and credit card. If there
8 are additional revenue inputs, I'd
9 appreciate it too.

10 MR. GERBER: I think you'll find
11 that's negligible compared to the
12 leases.

13 CHAIRMAN YASSKY: Mr. Sapone
14 followed by Richard Thaler and then
15 Cliff Adler.

16 MR. SAPONE: Good afternoon, I
17 salute you commissioners for still
18 being here. By the way, where are the
19 other four commissioners, appointment
20 somewhere?

21 CHAIRMAN YASSKY: Please proceed.

22 MR. SAPONE: First I'd like to
23 thank the Mayor and thank you and thank
24 the Commission for thinking about a
25 fare increase and these drivers, all

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2 drivers, really need a fare increase.

3 Everything is going sky high. It's
4 hard to live. Expenses are up and my
5 complaint is, my problem, for years
6 I've been talking to deaf ears to the
7 TLC before your time. To the City
8 Council. Why does a driver have to
9 wait eight or nine years to get some
10 kind of an increase? Why? Are we
11 animals? What's the story here?

12 Anybody working in a private
13 industry or even for the City would not
14 stay on a job if they had to wait eight
15 or nine years to get some kind of an
16 increase. I don't understand. No
17 disrespect, you guys want to sell 2,000
18 medallions, 18,000 licenses now all of
19 a sudden we got to maybe get a fare
20 increase.

21 Why does it have to do with that?
22 We should be able -- Chairman Yassky,
23 you before -- maybe you go somewhere
24 else, you City Council should implement
25 something where the taxi drivers should

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2 get an increase every four or five
3 years. You shouldn't have to wait ten
4 years or until you're carrying us in a
5 casket to get some kind of increase.

6 And as far as what kind of
7 increase, I think my men who are going
8 to talk better than me because they
9 drive every day. I haven't drove since
10 1980. I want you to know LOMTO's been
11 around for 77 years. We're not a fly
12 by night. We represent guys who own
13 their medallion and drive it
14 themselves. We do have a few fleet
15 guys, but not many. That's what we do.

16 We try to protect our members and,
17 really when I speak for fare increase,
18 I'm speaking for everybody, not just
19 for one group or one person. It's a
20 shame. It's disgusting. It's
21 deplorable that a driver has to wait
22 nine years to get an increase. Have a
23 nice day.

24 CHAIRMAN YASSKY: Mr. Thaler
25 followed by Cliff Adler. Let me say

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2 there are another eight signed up. It
3 says LOMTO next to their names. I
4 would ask if all the LOMTO individuals
5 can speak as a group. Please go ahead.
6 I'm sorry.

7 MR. THALER: Commissioner, that's
8 hard to follow, but I'll try. My
9 comments unexpectedly would address
10 some of the issues for the DOV lease.

11 For the DOV lease you have to
12 understand the benefits for all
13 parties. You've got to understand and
14 rationalize a convoluted DOV lease
15 process. Understanding the convoluted
16 DOV lease process, you got to go back
17 to what the owner is. If you go back
18 to Administrative Code Chapter 5, Title
19 19502, Section I, definition of the
20 vehicle owner.

21 Just about every possible
22 relationship between the individual
23 through an agreement with the vehicle
24 is an owner. Even, for instance, a
25 conditional sales agreement. When you

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2 go into the real world, if you are the
3 title owner, you have the title to the
4 car, you are the registrar. Going back
5 to the administrative code, no matter
6 what you are under the traditional
7 sales agreement, you're still the
8 owner.

9 If you're the owner, you don't --
10 you are not the registrant now, but
11 when you become the registrant, then
12 you're required under state law to be
13 the purchaser of the insurance.

14 Once you're the purchaser of the
15 insurance, you can go back and look at
16 your relationship under the medallion
17 only lease agreement.

18 When you look at that lease
19 agreement, the rights and
20 responsibilities for medallion
21 ownership should be separate from the
22 rights and responsibilities for
23 operation. If you can make that
24 separation -- I always make the analogy
25 to a gun permit.

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2 If you own a gun with a permit and
3 somebody buys a gun and they come to
4 you and say can I lease your permit, I
5 don't have a permit.

6 The medallion license is a license
7 to operate a vehicle that that
8 medallion license owns in the City.
9 There should be some sort of sublicense
10 arrangement where the owner can
11 sublicense the right to operate that
12 medallion to the DOV. Now, once they
13 do that, then the DOV operator becomes
14 the registrant, buys the insurance,
15 meeting the TLC requirements and
16 meeting their own requirements so the
17 medallion owner is off the hook for
18 insurance and frankly everything else
19 except for the requirements of
20 ownership. And that, I think, may be
21 the answer to your suggestion that
22 there should be a medallion only lease.

23 Then you have to medallion now that
24 the value, the use of the medallion is
25 naked because you're taking the

1 TLC Meeting
2 insurance and some of the other
3 expenses out of it. What is the value
4 of the medallion to a medallion owner?
5 Then you might have to go back to a
6 financial benchmark or a treasury owner
7 for a term of like five years, but you
8 can go back and try to make it
9 competitive in the market so the
10 medallion owner is satisfied, the
11 operator is satisfied and everybody is
12 happy.

13 CHAIRMAN YASSKY: I understand the
14 essential point is for the medallion
15 only lease the driver, the lessee
16 there, should be the registered owner
17 of the vehicle, the title owner of the
18 vehicle.

19 MR. THALER: But the medallion
20 owner is still covered by previous
21 insurance, so he's off the hook.

22 CHAIRMAN YASSKY: Sir, I think
23 that's -- I think your analysis got
24 right to the heart. I think that's an
25 excellent suggestion.

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2 MR. THALER: This is the first time
3 we're in agreement.

4 CHAIRMAN YASSKY: I frequently say
5 that about the points you make. The
6 following people, Cliff Adler, Erhan
7 Tuncel, Gene Chery, Uppkar Thind,
8 Hussein Elsherbiny, Jawaid Toppa,
9 Mazher Hussain, Joe Morrone I guess if
10 all of those folks could come up, it
11 would be good to have you all testify
12 as a group.

13 MR. ADLER: Mr. Chairman, ladies
14 and gentlemen, my name is Cliff Adler.
15 First of all, I'd like to thank you for
16 reapproving the issue this morning.

17 Second, we're talking about --
18 you've hear from everybody else what we
19 need. I have no idea what we need, but
20 we can't wait 8 or 9 years to get
21 another fare increase. That's
22 ridiculous. Somewhere along those
23 lines, you did a lot of talking about
24 credit card. Other cities and other
25 countries charge just like here in the

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2 states.

3 We charge with gas stations and
4 stuff you pay cash, you pay one fee.
5 You pay credit cards, you pay another
6 fee. This would take all the grief out
7 of it for the drivers when people are
8 using credit cards and make life a lot
9 more equitable for us because we're
10 paying 5 percent commission on the 50
11 cents going to the MTA and upstate road
12 repair on any bridges and tunnel.
13 We're paying \$5 from the airports, \$13
14 if you're going to Staten Island, \$25
15 if you're going to Newark. It all adds
16 up, 5 percent here, 5 percent there.

17 Go down like you do in England
18 where it's 5, 6, 7 percent. Go on the
19 continent 6 or 7 percent. Australia 10
20 percent. You use credit cards, this is
21 the surcharge, period. End of story.

22 Other things I'd like to say, but I
23 know we don't have time, so I'd just
24 thank you for your attention.

25 MR. TUNCEL: Good afternoon. My

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2 name is Eهران Tuncel and I am
3 individual owner driver and member of
4 LOMTO.

5 There's been a lot of talk and
6 numbers about industry related
7 expenses. What I'm going to throw out
8 there is to put everything in
9 perspective as far as cost of living
10 increases and I got these numbers
11 directly from the Department of Labor
12 Statistics.

13 Since the last fare hike, this
14 first one is from my personal
15 experience, rents have gone up about 28
16 percent since the last fare hike and
17 according to the Department of Labor
18 Statistics, we were paying 25 percent
19 more for gas, 54 percent more for
20 bread, 50 percent more for eggs, 50
21 percent more for orange juice, 52 more
22 for chopped meat and for those of us
23 who are trying to keep a healthier
24 diet, 40 percent more for chicken.
25 Milk came last with a modest increase

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2 of 17 percent.

3 I personally find the suggested 20
4 percent top low for a minimal of 25
5 percent. I mention that because I've
6 been in the business for 15 years and I
7 have been given two fare hikes and
8 those fare hikes have kept me just
9 above water.

10 You are giving this to us not as an
11 increase for us to make money. We need
12 this to keep our head above water with
13 all the expenses that are going on.
14 Never mind the 2000 medallions you're
15 about to sell. That's 15 percent
16 increase to the number of medallions.
17 That means 15 percent less business out
18 there for me, no matter how you cut it.

19 Now fare hike you are giving us
20 just the amount of medallions you're
21 giving us is taking care of the fare
22 hike. And never mind TLC, Mayor you
23 are taking the borough business away
24 from us. That's another 10, 12 percent
25 cut in our business. I am saying this

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2 and I am right and everybody knows.

3 I was the one who testified in 2004
4 for the -- I was the only one as far as
5 the drivers who testified for the T-PEP
6 system and for the -- you weren't there
7 Commissioner Yassky, but you can look
8 at my testimony. And I said it would
9 increase our business 10 to 12 percent.
10 Take my word for it when I give those
11 numbers. I'm right again.

12 CHAIRMAN YASSKY: Thank you, sir.

13 MR. CHERY: Commissioner brothers
14 and sisters, my name Gene Chery. It's
15 a pleasure for me this afternoon to be
16 here in front of you. I'm drive taxi
17 for 29 years and I can say besides the
18 LOMTO, I can be out of business now if
19 I don't have those voice.

20 When they're talking, they're
21 talking for us. Mr. Chairman, I'm
22 happy you can listen to us. The
23 commissioner, I'm so happy you listen
24 to us. Because when your father listen
25 to you, even he don't say yes, but you

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2 have a feeling he going to do
3 something.

4 I have my daughter now. It's when
5 she's come to me say dad, you know, I
6 got old lady when I'm take care her,
7 she say you nice. I say my daughter
8 please do it for us. Do it for God
9 because when you do that for that old
10 lady, you not do it only for her, you
11 do it for me too.

12 And I'm so happy she do it like
13 that and I will say thank you. I drive
14 taxi for 29 years and I'm so happy I
15 got something for it.

16 MR. THIND: Good afternoon. My
17 name Jawaid Toppa. I'm a New York City
18 cab driver, driving for 23 years and I
19 have four kids. You know the cost of
20 living has gone through the roof in the
21 last eight years. Rent, food,
22 electricity, water. Subway fares have
23 gone up about three times already and
24 our salaries have remained the same.

25 I'd like to ask all the

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2 commissioners on the board here, when
3 was the last time you guys got a raise
4 in the last two, four, six or eight
5 years? You know our salaries have
6 remained the same. A flat rate from
7 JFK is \$45, should be \$55. For eight
8 years we have been charging the same.

9 There should be also a rush hour
10 surcharge from 7 to 10 a.m. because
11 since Mayor Bloomberg has taken over,
12 he has put over 250 new regulations in
13 New York City and in the outer boroughs
14 due to the bike lanes.

15 When I started driving 23 years
16 ago, there was only one restriction on
17 42nd Street you could not turn there 24
18 hours a day. Now there's only 250
19 intersections in Manhattan. There are
20 14th Street, 23rd Street, 34th Street,
21 42nd Street, 57th Street. You cannot
22 turn left or right.

23 When you get a passenger, how do
24 you expect us to drop off our
25 passengers? We have to wheel you

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2 there, not fly you there. Okay.

3 On top of that, the new additional
4 expenses have gone through the roof.
5 The CMT charges the wheelchair we have
6 to send \$100 every year, the cost of
7 car registrations, insurance, the drug
8 so on and so on.

9 I'll ask the commissioners, we're
10 human beings. We work from day to
11 night. We transfer over 1 million
12 passengers to get them to their
13 destination. We deserve a decent
14 raise. Thank you for giving me this
15 opportunity.

16 MR. MORRONE: Thank you,
17 Commissioners, for giving me this
18 opportunity. My name is Joe Morrone.
19 I'm an owner driver.

20 I had my hack license 40 years in
21 New York City, one of the world's most
22 expensive cities to live in. We have
23 one of the lowest taxi rates. Business
24 travel, foreign and domestic, are
25 always telling me how low New York's

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2 cab fare is.

3 To the best of my knowledge, a fare
4 increase request was submitted two
5 years ago which means, as always, we'll
6 still be playing catch up. The last
7 regular fare increase was in 2004.
8 While in 2006 there was a so-called
9 adjustment to the waiting time aspect
10 to the fare. Before that, the waiting
11 time had remained unchanged for an
12 unconscionable 16 years.

13 I hope the initial drop part of the
14 fare structure is not kept artificially
15 low just so MTA surcharges can keep
16 being added to it.

17 I think the equipment in our
18 vehicles now will bear out the fact
19 that we get an inordinate amount of
20 fares in the 4 to 7 dollar range. I
21 feel I'm subsidizing millionaires.

22 People on Park Avenue, up to four
23 people for \$4 and \$5, New York City.
24 This is like insane. What makes this
25 scenario frustrating to me is the fact

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2 that Manhattan has become a much
3 wealthier place than say 20 years ago.

4 In place of rent controlled walk-up
5 apartments are expensive 30 and 40
6 story co-ops and condos. It's because
7 of this that black cars are able to
8 charge \$20 minimum fares and street
9 hustlers are able to ask and often get
10 \$20 for what might normally be a 7 or 8
11 dollar cab ride.

12 While \$11 might be the average
13 fare, I think statistics would show
14 that the mean fare would probably be
15 around \$8. Gypsy cabs have signs in
16 their window that state \$8 minimum.

17 Some in the industry may say that
18 history -- that low rates are what make
19 the taxi industry recession proof, and
20 they may have a point. Perhaps what is
21 necessary is what Jack Lusk, former TLC
22 Commissioner, proposed 25 years ago.

23 Mr. Lusk was no friend of the taxi
24 industry. To his credit, though, he
25 actually drove a taxi while

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2 commissioner and recommended morning
3 and evening rush hour surcharges for 50
4 cents at that time.

5 I feel if they were enacted at that
6 time, we would not have the current
7 chaos, which exists now. I think we
8 have to raise the evening rush hour
9 charge an additional one dollar and
10 institute a 7 to 10 a.m. morning rush
11 hour surcharge of \$2.

12 Let me conclude by reiterating what
13 I said at LOMTO Association General
14 Membership meeting with Cameron Dallas
15 in attendance just before the evening
16 surcharge was enacted in 2004, a \$5
17 fare is okay, when there are three
18 vacant cabs and one passenger at a stop
19 light. It's not okay when there are
20 three passengers and one empty cab.

21 CHAIRMAN YASSKY: Thank you.
22 Bernard Mhando, Mohammed Guernah and
23 Mahmoud Elkosiry.

24 If people have testimony and you
25 feel like it's been said already, I

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2 would encourage you to just say what I
3 was here to say has already been
4 expressed. We will recognize that.

5 MR. GUERNAH: Mohammed Guernah. I
6 drive cabs for 17 years. I got tired
7 then I want a new cab. He give me like
8 2011 shady cab broke down. I wait hour
9 two. Then when I went to DOV model
10 improved. I have two models. One for
11 five days, one for four days.

12 CHAIRMAN YASSKY: You own your own
13 vehicle?

14 MR. GUERNAH: Yes.

15 CHAIRMAN YASSKY: You pay just to
16 lease the medallion?

17 MR. GUERNAH: I pay for insurance.

18 CHAIRMAN YASSKY: What are you
19 paying weekly or monthly?

20 MR. GUERNAH: 920.

21 CHAIRMAN YASSKY: That includes the
22 medallion and insurance?

23 MR. GUERNAH: And inspection fees,
24 yeah.

25 CHAIRMAN YASSKY: Thank you.

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2 MR. GUERNAH: That's what I'm
3 saying, it's greater model, better than
4 fleet.

5 CHAIRMAN YASSKY: Essentially
6 medallion only. That's very good.
7 That's very helpful.

8 COMMISSIONER DEARCY: How much is
9 he making?

10 COMMISSIONER MARINO: Who owns the
11 car?

12 MR. GUERNAH: I own the car and the
13 medallion.

14 COMMISSIONER DEARCY: This goes
15 back to Mr. Pollack's point. You said
16 you lease this, you lease the
17 medallion, but then you sublease it
18 again?

19 MR. GUERNAH: I can't work seven
20 days. They work with me. I get tired.

21 COMMISSIONER DEARCY: They work
22 with you. How much do they pay you?

23 MR. GUERNAH: Same amount, like 80,
24 90, 100 every shift.

25 CHAIRMAN YASSKY: So you charge, in

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2 other words, less than the lease.

3 MR. GUERNAH: Yeah, that's why they
4 stay with me three or four years. The
5 car is in good condition. Never get
6 complaints.

7 COMMISSIONER DEARCY: How much per
8 month would you say you get in
9 supplemental income from leasing it to
10 the other driver if you had to put it?

11 MR. GUERNAH: I could give for a
12 week for my pocket extra 3 or 400
13 extra.

14 COMMISSIONER MARINO: That's the
15 time when the car would be sitting in
16 your driveway, you can't work 24 hours
17 a day, 7 days a week, so instead of it
18 sitting in your driveway, it's earning
19 money?

20 MR. GUERNAH: Yeah. Two drivers.
21 They make me more money than people who
22 work seven days, they're telling me.

23 COMMISSIONER POLANCO: It's fine
24 because basically unlike a DOV agent,
25 he went to a DOV agent, he's able to

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2 get the driver himself.

3 COMMISSIONER DEARCY: I understand.
4 I'm just trying to understand, Mr.
5 Pollack was trying to make a point with
6 respect to a subleasing system and he
7 was trying to explain to me, perhaps
8 not very kindly, that they themselves
9 the drivers were subleasing.

10 MR. GUERNAH: Because people want
11 to work seven days. It's really hard
12 work. Some people want a second job,
13 they come to me.

14 COMMISSIONER DEARCY: I'm not
15 taking any fault. I'm saying the
16 information you're providing is very
17 useful. It's helpful.

18 MR. GUERNAH: It's fact.

19 COMMISSIONER MARINO: With the
20 fleet it's a 105 a day?

21 CHAIRMAN YASSKY: Fleet shifts
22 range from \$105 to \$129 depending on
23 Friday night.

24 MR. ELKOSIRY: If you had this, it
25 will be more. My name is Mahmoud

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2 Elkosiry. I'm a DOV model. I'm here
3 representing myself between like DOV
4 model and the fleet.

5 The DOV model really works for me.
6 I'm saving money on this. Also I have
7 a driver work for me, so he saves money
8 too, charging less than the fleet,
9 okay, and it really works better for
10 drivers. How -- I don't know how they
11 go into the garage paying a lot more
12 when they can get their own and it cost
13 less, much less than the fleet.

14 So even after two years I pay just
15 for the medallion lease, it will go
16 lower at least 3 or \$400. I'm still
17 saving this money on my pocket even if
18 I'm doing my own maintenance, I'm still
19 saving money.

20 CHAIRMAN YASSKY: I'm not sure we
21 want to do this with everybody. But
22 just for the specifics, you lease just
23 the medallion?

24 MR. ELKOSIRY: Yes.

25 CHAIRMAN YASSKY: What do you pay

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2 for that?

3 MR. ELKOSIRY: I still have a
4 payment for car.

5 CHAIRMAN YASSKY: You have pay for
6 the car and the medallion?

7 MR. ELKOSIRY: Yes.

8 CHAIRMAN YASSKY: What is it?

9 MR. ELKOSIRY: I'm paying two and a
10 half years for the car. After two and
11 a half years I pay just for the
12 medallion.

13 CHAIRMAN YASSKY: What do you pay?

14 MR. ELKOSIRY: About 1,300.

15 COMMISSIONER MARINO: The car and
16 the medallion are two separate
17 payments?

18 MR. ELKOSIRY: If you include
19 everything, it goes to about 1,300.

20 COMMISSIONER MARINO: You own the
21 car?

22 MR. ELKOSIRY: Right, but I'm still
23 making payments.

24 CHAIRMAN YASSKY: What do you pay
25 just for the medallion?

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2 MR. ELKOSIRY: The medallion, if
3 you go to the broker, of course every
4 broker you don't have -- so I don't pay
5 him.

6 CHAIRMAN YASSKY: So you pay what
7 for the medallion?

8 MR. ELKOSIRY: 842.

9 CHAIRMAN YASSKY: You pay what for
10 the car?

11 MR. ELKOSIRY: Other charges it
12 goes up to like 90. Also there is good
13 thing about this it's not really
14 insurance. But they call it a service.
15 They provide service for a car. I just
16 pay for the parts and they install it
17 for free.

18 If I have to do any maintenance in
19 the car, they provide the service for
20 free if I have to change any parts.

21 CHAIRMAN YASSKY: The total is, you
22 say 1,350?

23 MR. ELKOSIRY: Yeah, about.

24 CHAIRMAN YASSKY: Again, I think
25 that that sounds good. I'm not saying

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2 anything is the matter with that.

3 MR. ELKOSIRY: That's true. That's
4 the reality I'm saving than the fleet--

5 CHAIRMAN YASSKY: Sir, I just want
6 to make sure I understand. 1,350, 842
7 for the medallion, that's \$500 a week
8 for the car and the repairs
9 essentially; is that right?

10 MR. ELKOSIRY: The car for
11 payments.

12 CHAIRMAN YASSKY: For how many
13 weeks is that?

14 MR. ELKOSIRY: Two and a half
15 years.

16 CHAIRMAN YASSKY: I just wanted to
17 see if I understand it. That total
18 over the two and a half years is about
19 \$65,000. I'm not saying you're not
20 making a good living, that doesn't work
21 for you. It does work for you and it's
22 all fine. I just want to make sure I
23 understand it.

24 If you're paying \$65,000 over the
25 course of two for the car and service

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2 for keeping the car in good repair, I
3 guess I would suggest that you are
4 paying more than the market value for
5 that car. That's fine that works for
6 you.

7 MR. ELKOSIRY: The car is financed.

8 CHAIRMAN YASSKY: No doubt. It's
9 an Escape? Ford Escape?

10 MR. ELKOSIRY: Yes.

11 CHAIRMAN YASSKY: If you lease a
12 Ford Escape from Ford brand new, you
13 wouldn't pay \$65,000 brand new over two
14 and a half years.

15 COMMISSIONER MARINO: Maybe I'm
16 confused. It's his car.

17 CHAIRMAN YASSKY: He's paying the
18 agent to lease the car.

19 MR. ELKOSIRY: He financed the car
20 for me.

21 COMMISSIONER MARINO: Whose name is
22 the car in? Who is the registered
23 owner of the car?

24 MR. ELKOSIRY: In my name.

25 CHAIRMAN YASSKY: The car is

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2 registered in your name?

3 MR. ELKOSIRY: It's actually the
4 agent until I pay it off. The car is
5 not paid off yet.

6 CHAIRMAN YASSKY: The car is
7 registered in the name of the agent.

8 COMMISSIONER POLANCO: Why don't we
9 just, you know, after the meeting, we
10 take their information and we could ask
11 them more questions.

12 CHAIRMAN YASSKY: Yes, that's a
13 good idea. Thank you very much.

14 MR. ISMAIL: Good afternoon. I
15 sent up my name yesterday, but I didn't
16 have -- I am long term Shehi Ismail.
17 I'm going to --

18 CHAIRMAN YASSKY: I'm going to ask
19 you're not on the list of people who
20 signed up, you can wait until the end.
21 Bernard Mhando I called who is not
22 here. Next is Shehi Ismail.

23 MR. ISMAIL: Yes, that's my name.

24 CHAIRMAN YASSKY: I apologize to
25 you, sir.

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2 MR. ISMAIL: That's all right. I'm
3 long term DOV driver. I was working in
4 fleet then I decided to become a DOV so
5 I feel I'm saving some money between
6 the fleet and working and having my own
7 car.

8 So I'm saving the difference
9 between the fleet and the agent. The
10 DOV agent is the big difference between
11 the driver. If I'm driving and I work
12 as the DOV, I will save more money
13 because if I work in the fleet, they're
14 charging me day by day. That's what
15 I'm trying to say. So I'm trying to
16 say so I'm saving some money working as
17 a DOV like having my own vehicle,
18 buying my own vehicle.

19 CHAIRMAN YASSKY: Thank you.

20 COMMISSIONER POLANCO: If Mr.
21 Pollack is going to submit any further
22 documents or testimony, I would like to
23 know because I've been hearing the last
24 three drivers they're doing so well
25 with the model there is now why should

1 TLC Meeting

2 there be a change at all unless the
3 agent is not doing well?

4 MR. POLLACK: Commissioner, that's
5 exactly the point.

6 COMMISSIONER POLANCO: I mean the
7 DOV.

8 MR. POLLACK: They may be doing
9 well, but the other drivers are not
10 doing well.

11 CHAIRMAN YASSKY: We'll have plenty
12 of deliberation here. What I am kind
13 of hearing, the weekly rate is 842.
14 That's what it says in our rule book.
15 In practice, the agent is charging
16 maybe 950 for medallion only and 1,350
17 for car and medallion and that's an
18 arrangement where cars are working and
19 doing fine.

20 I don't know if Mr. Pollack would
21 say the agent, if that's the
22 sustainable for the agent or not,
23 although they're doing it today, so
24 presumably it is. I guess that's what
25 I'm hearing from the testimony.

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2 COMMISSIONER DEARCY: If I can ask
3 a question. You were asking that we
4 change the disparity. If disparity was
5 offset by reducing the lease cap, would
6 you reduce the rate you're charging for
7 the car leases? It seems as if you
8 shifted some of the fees. You shifted
9 fees in order to make up for the fact
10 that the lease cap is artificially low
11 or too low.

12 If you were given some relief with
13 respect to the lease cap, would you
14 provide relief with respect to the car
15 lease? It seems the justification for
16 having the increased car leases or
17 other costs wouldn't be there anymore.

18 MR. POLLACK: If the figures
19 warranted it, as long as we're playing
20 on a level field with people who wanted
21 to take those owner medallions and
22 lease them out in a different way.

23 CHAIRMAN YASSKY: Very good.
24 Elizabeth Osci and James Weisman. Then
25 there's a handwritten name. You are

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2 not next. You are after Mr. Simmers.
3 Mr. Simmers.

4 MR. SIMMERS: Good afternoon. My
5 name is Beresford Simmers. I am a DOV
6 driver. I am a wheelchair accessible
7 driver too, one of the first drivers.

8 These three gentlemen were here not
9 giving you the full story about their
10 drivers and how much their drivers
11 paying them and leasing companies
12 charging them. I don't know who
13 they're covering up for.

14 Today I owe my broker over \$13,000
15 just for repairs to maintain my car.
16 This is my second wheelchair accessible
17 car I'm driving and I'm about to get
18 another one because of the maintenance
19 of these cars. I'm in debt up to my
20 neck and I'm the only driver.

21 I can't afford another driver. I'd
22 have to pay additional money to my
23 broker to have a second driver, so I
24 drive by myself, which is even better
25 for me because I can get up and go to

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2 work whenever I feel like it.

3 When my wife get on my nerves, I
4 just get up and drive. If you want to
5 hear good testimony for where's the
6 money, why you out there all day all
7 night you must have another family out
8 there. No, the broker and lease
9 companies are taking all our money.
10 We're working like dogs and not making
11 no money. I'm broke, okay. And thank
12 God for the Taxi Workers Alliance.

13 As you see, you know how big I was
14 before I was in the hospital for quite
15 awhile and I'm still working today
16 after 40 years. I don't know who these
17 guys are covering up for. I thank you
18 very much for listening. We need a
19 raise desperately. Please keep a cap
20 on the leasing. All of these brokers
21 are millionaires. I don't know any cab
22 drivers out there who are millionaires.

23 COMMISSIONER POLANCO: Can you tell
24 us how much the lease cap, the
25 number -- the three gentleman gave

1 TLC Meeting

2 numbers which you disagreed with. Can
3 you give us your numbers and how much?
4 Is it a weekly payment that you make,
5 is it a monthly?

6 MR. SIMMERS: I pay up to \$1,500 a
7 week and this is my second car and I
8 pay up to I would say 35 to 40 percent
9 interest on the car that I drive and I
10 have to complain to the Taxi Commission
11 about this.

12 They should have never made the
13 Dodge Caravan a taxi because it's built
14 too low to the ground. Every time I go
15 for inspection, it cost me \$2,000
16 before I can get my car inspected.
17 Every time I go for inspection, I'm
18 guaranteed to pay \$2,000.

19 COMMISSIONER MARINO: From what?

20 MR. SIMMERS: It's good car for
21 elderly people and --

22 CHAIRMAN YASSKY: It must be
23 modified to be wheelchair accessible?

24 MR. SIMMERS: Right.

25 CHAIRMAN YASSKY: The conversion

1 TLC Meeting

2 process leaves you with a car that's
3 sub standard.

4 MR. SIMMERS: And I'm getting
5 another car today, which we are having
6 a problem passing the TLC, which is the
7 new Ford.

8 COMMISSIONER POLANCO: So the car
9 that you're driving is your car. Why
10 are you responsible for repair?

11 MR. SIMMERS: No, no, I'm DOV
12 driver. I pay for the car. I've
13 already paid for the car, but I owe in
14 repairs for the car just the
15 maintenance of the car. So it's very
16 expensive to maintain wheelchair
17 accessible car. I thank you very much
18 for hearing what we have to say.

19 COMMISSIONER DEARCY: I have one
20 question, sir. How much, if you wanted
21 to add an additional driver, how much
22 would the leasing agent charge you?

23 MR. SIMMERS: They would charge you
24 \$100 extra for adding another driver
25 per week. Thank you so much and thank

1 TLC Meeting

2 you so much, Mr. Chairman.

3 CHAIRMAN YASSKY: Thank you, Mr.
4 Simmers.

5 No Chowdhury again.

6 CHAIRMAN YASSKY: Again if there
7 are two or three people making the same
8 point. Say again your name.

9 MS. DUGONQUAN: Marie Dugonquan. I
10 start 1980 when there was only one
11 women, two women, three women. I'm
12 very happy for increase. I hope
13 increase is for the drivers, not for
14 the fleet.

15 Every time we get increase, it's
16 always for the fleet, Commissioner.
17 Also I have a little problem with the
18 charge the credit card. Take a
19 customer \$3.50 charge \$3.50. When you
20 go to a store or a restaurant they say
21 minimum is \$10. So for \$3.50 the lady
22 gives me the charge. It's impossible.
23 We should put a little paper nicely to
24 be nice always respect to put at least
25 \$10, but \$3.50 is terrible. The

1 TLC Meeting

2 problem with the charge people try the
3 machine and the machine works, but the
4 card doesn't respond, so you lose.

5 They say goodbye. No, you got to
6 pay me. It's \$12. They say no, no, I
7 don't pay you. That's your problem.
8 You know, I have a lot of problems, Mr.
9 Chairman.

10 CHAIRMAN YASSKY: Thank you.

11 MS. DUGONQUAN: You said we're
12 going to raise it to \$54 to Kennedy. I
13 think it should be \$60 plus the tolls.
14 That's what I'm saying, you know, \$45
15 is very, very, little with all this
16 traffic, you know. I hope we can do
17 something like that and this charge,
18 this charge is terrible. They walk
19 out. They don't pay you.

20 COMMISSIONER MARINO: As far as the
21 minimum goes, my understanding of the
22 law, you can't charge a minimum. If a
23 restaurant or store is telling you
24 that, they're in violation.

25 MR. ADLER: The law changed.

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2 Consumer protection changed that you
3 can charge a minimum.

4 CHAIRMAN YASSKY: I thank you for
5 the testimony. Before we get off on a
6 tangent. Osman Chowdhury followed by
7 Michael Ford.

8 MR. CHOWDHURY: I give a handout
9 with my testimony. True evidence those
10 are DOV drivers. Pay the \$65,000
11 yearly. They have to hybrid car
12 \$10,000 to \$12,000 initially. Then you
13 add how much the payment then you can
14 get the easy what I know this thing
15 here what they say.

16 United Taxi Drivers Association
17 NYC, Inc.:

18 "Dear Sir, on behalf of United Taxi
19 Drivers Association (NYC), Inc., quite
20 respectfully, I would like to put forth
21 the following to New York City Taxi and
22 Limousine Commission:

23 With a view to benefiting New York
24 City Yellow Taxi Drivers, The Taxi and
25 Limousine Commission in 2004 increased

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2 taxi fare by 26 percent and fixed
3 weekly lease caps at \$666.00.

4 "But the question is: Did it truly
5 benefit New York City Yellow Taxi
6 Drivers? Did it really serve the
7 purpose? Here is the analysis:

8 Before 2004 fare hike, the maximum
9 weekly lease cap for day and night was
10 \$1,100.00 for both shifts. With the
11 new weekly lease cap at \$1,332.00 for
12 both shifts caused on average a NYC
13 Yellow Taxi Drivers an extra expense at
14 \$116.00 per week that rounds up as
15 \$6,032.00 in a year.

16 "The lease \$666.00 per week means
17 \$95.14 per day. But the garage owner
18 started charging on a daily basis and
19 thus pocketing extra \$219.61 in
20 addition to the lease cap of \$666.00.
21 (Breakdown: Sunday, Monday, Tuesday at
22 \$119.77 totaling \$359.31, on Wednesday,
23 Thursday, Friday and Saturday the plan
24 is up \$133.77, totaling 401.31 and
25 altogether \$885.39).

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2 "The fare was based on fuel price
3 at \$1.80 per gallon. In reality, on
4 average, the price was \$2.30 per gallon
5 that is a NYC Yellow Taxi Driver was
6 running on an extra expense of \$0.50
7 per gallon. And the gas fare was
8 increasing mercilessly.

9 "The fare hike, in reality, then
10 cumulatively caused approximately an
11 aggregate of close to \$10,000.00
12 annually as extra expense per taxi
13 driver. Also issuance of extra
14 medallions made the market very
15 competitive and the drivers were
16 burning more gas and getting
17 comparatively less passengers. To
18 cover for these expenses, NYC Taxi
19 drivers had to let go any breaks that
20 they were once taking and was very much
21 needed for a stressful job. Health
22 wise, they suffered back pain for being
23 behind the wheel all the time. The
24 quality of life dropped for the taxi
25 drivers, whereas quite preposterously,

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2 garage and medallion owners were
3 ripping profits at the taxi drivers'
4 expense.

5 "There is another fare hike and
6 issuance of 2,000 more medallions
7 likely by the TLC. Also about 10,000
8 rental hikes will be there in July.
9 Therefore, instead of getting excited
10 about fare hike, we are apprehensive
11 because of past experience. The
12 situation is further worsened by
13 illegal picking up of passengers by
14 livery cabs (black cabs and cabs from
15 other states). The way it is going,
16 NYC Yellow Taxi Drivers feel that their
17 backs are pressed against the wall very
18 hard.

19 "I, therefore, would like to urge
20 New York City Taxi and Limousine
21 Commission this:

22 "If TLC's intention is good and to
23 benefit the New York City Yellow Taxi
24 Drivers, then the TLC must adopt
25 certain preventive measures so as not

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2 to let the garage owners and medallion
3 owners rip undue profits at the
4 expenses of New York City Yellow Taxi
5 Drivers. Thank you."

6 CHAIRMAN YASSKY: I wanted to thank
7 you because I know you testified in the
8 past. Having the written testimony I
9 think is helpful and appreciate you did
10 that. It lays it out. I think your
11 point about health care, which others
12 have made as well, is an important one
13 and we need to think through and your
14 point about the gas prices.

15 Anyway, I thank you. Thank you
16 very much for your testimony.

17 Babul Achariee followed by Michael
18 Ford. Followed by Charbel Sfeir. If
19 not, John McDonagh.

20 MR. FORD: Good afternoon. My name
21 is Michael Ford. I don't intend to
22 duplicate what the rest of the speakers
23 have said, but I'd like to touch on
24 this point and that is we all want a
25 fare raise, but I hope it doesn't occur

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2 during the summer. That would be very
3 detrimental to the drivers.

4 The last time we had a fare
5 increase the weather was cool. It was
6 in the spring and I remember a lot of
7 people walking all the way from the
8 east side Second Avenue, First Avenue
9 to Penn Station and I mean the street
10 was crowded and they did not attempt to
11 take any taxi and a lot of the drivers
12 they made considerable less money
13 during that time. It was not a
14 permanent situation. It was more like
15 a protest, so I would suggest that you
16 would consider while planning to
17 increase the fare, to do it more like
18 in the fall and not in the summertime.

19 In addition to that, there are some
20 other things about to happen during the
21 summertime. The increase of thousands
22 of bicycles. I don't know what time
23 frame it is. But the additional 2,000
24 medallions proposed what time they'll
25 become active on the street. Also, the

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2 other boroughs cabs that have been
3 proposed, I understand there's a
4 general time frame, around about the
5 summertime the public is finicky.

6 They resent being charged more for
7 cab fare, so the time that this is
8 instituted is very important. Not that
9 you're trying to deny us. We need it
10 today, but we have to use common sense
11 about it.

12 CHAIRMAN YASSKY: Fair enough.
13 Thank you for the point. Thank you,
14 sir.

15 Charbel Sfeir, I believe. That's
16 not here. John McDonough. Robert
17 Kirk. If you wish to speak, you can.
18 If you feel like your point has been
19 made that's fair too.

20 MR. KIRK: I've been a driver for
21 43 years. That makes me the old fart
22 in the room. If you would look at my
23 resume, you would find that I did other
24 work in the taxi industry.

25 As a result, I have to kind of look

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2 at things in the most balanced way I
3 can. My problem is that I come from a
4 different kind of family than I'm
5 accustomed to hearing what I did today.
6 I have a different definition of truth
7 and it follows the lineage of Martin
8 Luther King, Mahatma Gandhi.

9 Not part of the Taxi Workers
10 Alliance, although I have been. I'm
11 not part of the LOMTO, although I have
12 been. Not part of the Taxi Commission,
13 although I have been.

14 The reason I'm speaking today is
15 that from my heart. Although I
16 understand that my salary has dropped,
17 when I think in terms of my passengers
18 who are my family. I love them. I
19 really do. I have very little trouble
20 from my passengers. The thought of
21 taking more money upsets me even though
22 my salary has dropped for a lot of
23 different reasons.

24 The main thing I want to speak
25 about is something that is terrifying

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2 in the taxi industry and people speak
3 about crime, being shot, being beaten
4 up. We don't speak about or haven't
5 heard speak yet about the 50 or 100
6 people who were working pretty much
7 exclusively for the DMV, Department of
8 Motor Vehicles and what they've been
9 doing to the taxi drivers.

10 What I've been experiencing and
11 shockingly been told in the back by
12 driver who had to come because he got
13 six points when I was working for the
14 Taxi Commission, it was six tickets and
15 they would have to come to my classes.
16 I would have to analyze their records
17 and we were told to give them back
18 their licenses. Six tickets, not six
19 points.

20 What I'm watching go on in the
21 NYPD, and I'm only talking about 50 or
22 100 officers as well the judges on
23 Rector Street, I correlate to
24 government sponsored terrorism.

25 I mean that sincerely by the real

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2 terrorism, not meaning killing or
3 maiming or blowing up business. I need
4 your help on this, that's why I came
5 down.

6 CHAIRMAN YASSKY: I appreciate the
7 sincerity especially with respect to
8 the passengers. I think you can be
9 sure the commissioners share the
10 feeling. You don't want to ask the
11 passengers to pay more unless it's a
12 real strong justification, but I take
13 your point and I appreciate your
14 testimony. Thank you.

15 MR. KIRK: You cut me off
16 concerning the NYPD.

17 CHAIRMAN YASSKY: I think your use
18 of the word of terrorism is overstated.

19 MR. KIRK: Drivers are terrified.
20 I talk to them all the time, sir. What
21 I just heard Michael Bloomberg said he
22 needs a billion dollars because the
23 taxi driver --

24 CHAIRMAN YASSKY: Singh, you spoke
25 before? The next Mohan Singh, Bill

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2 Lindauer and Salim Sardsi and Raphael
3 Espinol.

4 MR. SINGH: I just want to only one
5 point that when we are taking someone
6 in JFK, when you are fixing the price
7 for the fares, what they do, if they
8 want to go to midtown, we go Grand
9 Central. There are few who want to get
10 Belt Parkway. If we don't take them
11 that way and they charge the TLC give
12 us how much that you are going the
13 other way. The thing is when the fare
14 is fixed, you want to use the shortest
15 way, not the way they want.

16 CHAIRMAN YASSKY: I understand the
17 point, okay. George Laszlo.

18 MR. LASZLO: Thanks all of you for
19 hanging in there, by the way. I'm
20 exhausted. I don't know about you.

21 Good afternoon, my name is George
22 Laszlo. I am here as a resident of New
23 York. Let me emphasize I don't
24 represent anyone and have not been
25 asked to promote anyone's agenda.

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2 My own agenda is twofold: First,
3 I'm here to support taxi drivers.
4 Second, I want to make sure that as a
5 resident of New York City, I'm kept
6 safe and I want a quality ride, and I
7 think many of the things we heard today
8 are leading in that direction.

9 I want to thank you for being as
10 open minded as I've heard from all of
11 you in trying to do something that's
12 fair.

13 When the proposal to increase rates
14 came out, I was immediately in support
15 of it under the seemingly naive
16 assumption that this would improve the
17 financial well being of every driver.

18 Imagine my surprise when many
19 informal discussions with drivers
20 showed only mixed support for the
21 increase. Instead of clear support, I
22 heard skepticism, sarcasm and/or
23 derision. Actually, let me correct
24 that; only those drivers with their own
25 medallions were in favor of the rate

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2 increase. They knew that the
3 additional increase would flow directly
4 to their bottom line.

5 As we all know, the vast majority
6 of drivers lease their vehicles on a
7 daily or weekly basis. For a large
8 percentage of them, any increase looks
9 like a double-edged sword. Here is
10 what they fear:

11 The number of fares will decrease
12 since the economy is hurting everyone.
13 The last statement about implementing
14 it not in the summer attests to that.
15 The number of short trips would
16 decrease. People will get on the
17 subway or walk. The garages will just
18 wait a few months and then increase the
19 lease rates.

20 So in short, the absolute revenues
21 will drop and the expenses will go up,
22 that's what I'm hearing from the taxi
23 drivers. I don't think that these are
24 your objectives. I hope it's no one's
25 objectives. My own conclusions and

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2 objectives are as follows:

3 First, the TLC should look at the
4 issues holistically. It does not make
5 sense, for example, to separate the
6 lease cap issue from the rate increase
7 issue. I think that you are doing
8 that. I certainly hope that you are.

9 A method should be found to create
10 a win-win situation for the drivers,
11 the owners, the TLC and the riding
12 public. For example, how will you
13 prevent the garages from taking part or
14 all of the fare increases away from the
15 drivers? Despite your lease caps,
16 garages always seem to find a way to
17 extract more from the drivers.

18 Second, you have expressed the need
19 for better data to support your
20 deliberations and decisions. This need
21 for more data should move from a desire
22 to an obligation. Specifically, the
23 TLC should require every medallion
24 lessor to submit in a standardized
25 digital format, in as near realtime as

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2 practicable, all of the leasing
3 information related to the transactions
4 between them and the lessee. This must
5 include data on each and every fee
6 passed on to or charged to the lessee.

7 This is the only way you can truly
8 know how the industry is behaving and
9 give it the ability to close loopholes
10 and stop the abuses. Drivers deserve
11 as much consideration as medallion
12 owners.

13 Third, your own data show that the
14 number of fares is roughly only
15 constant between 8 a.m. and 10 p.m. If
16 this is true, then how can the current
17 set of surcharges be defended? I would
18 suggest it's time to revisit this
19 component of the taxi fares.

20 Fourth, as the TWA has suggested,
21 the rate increase should only be
22 reflected in the additional mileage
23 category; in other words, none of it
24 should included in the meter drop.

25 Fifth, it is also a fact of life

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2 that garages lease medallions 24/7. It
3 is also obvious that no driver can work
4 for 12 hours a day, 7 days a week.
5 Thus the TLC should forbid weekly
6 leases exceeding six days. Since the
7 number of drivers significantly exceeds
8 the number of cabs --

9 CHAIRMAN YASSKY: You came to that
10 idea on your own?

11 MR. LASZLO: Well, I'm thinking out
12 of the box since I have no vested
13 interest.

14 CHAIRMAN YASSKY: What do you do
15 for a living?

16 MR. LASZLO: I'm currently retired,
17 but I'm an IT management consultant.
18 That's why my emphasis is on the data
19 part of things.

20 You're not getting all the data you
21 need to make informed decisions. You
22 keep asking for them, and people are
23 providing it, but you need to
24 systematically cross everything.

25 CHAIRMAN YASSKY: What about the

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2 lease payments?

3 MR. LASZLO: Since the number of
4 drivers exceeds the number of cabs,
5 there should be no adverse effect of
6 this move on taxi availability.

7 In addition, the rates charged for
8 a third driver should be controlled
9 just like lease caps. If you're
10 leasing a cab for 12 or 24 hours, it
11 should not matter how many drivers are
12 in the driver's seat so long as they
13 have a valid license.

14 Sixth, the driver should only be
15 charged a credit card processing fee on
16 revenues that go directly to them.
17 Why, for example, should they pay 5
18 percent of the 50 cents MTA charge?
19 Or, consider that of the flat \$45 JFK
20 run, \$2.25 literally flies out the
21 window in credit card fees.

22 Seventh, while speaking of credit
23 cards, the TLC has a great opportunity
24 to allow multiple systems to be used
25 for fare collection. So, I applaud

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2 your current pilot program with Square.
3 I would urge, however, that while the
4 TLC should test and approve the systems
5 that can be used, the actual selection
6 and use of the system should be left in
7 the hands of the driver. I know that
8 this approach may be foreign to you,
9 but I'd like to encourage you to give
10 it serious thought.

11 I'm going to skip one point here
12 but in closing, I'd like to ask that
13 you not vote on lease caps or fare
14 increases until these and other issues
15 have been adequately understood.

16 The drivers have waited for at
17 least six years for an increase,
18 consider a few more months won't make
19 much of a difference, but can be used
20 wisely to formulate a better and more
21 equitable plan.

22 I thank you for your time and urge
23 you to pay more attention to the
24 drivers who have no choice but to lease
25 their means of livelihood. Thank you.

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2 CHAIRMAN YASSKY: I may not agree with
3 every single one of the proposals, but,
4 really thank you. I just want to -- I
5 think we do try to note, our fellow and
6 sister commissioners remember that
7 ultimately it is the public that we
8 report to and the ridership that we are
9 here to represent, but to have somebody
10 personify that is quite helpful, and I
11 appreciate you taking the time out of
12 your day to be here.

13 MR. LASZLO: Thank you. That's why
14 I hope I'm not the last one to come to
15 one of these meetings.

16 By the way, if you'd like to take
17 advantage, I'd be happy to help on the
18 data side since that was my area of
19 expertise.

20 COMMISSIONER DEARCY: Before you
21 sit down, I want to echo the sentiment
22 of the Chair and thank you for taking
23 the time to come here and to be so
24 prepared to speak on an industry that
25 is not your own. I said to you in the

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2 hall that I would ask you questions,
3 but your presentation was so thorough
4 that I have none.

5 COMMISSIONER MARINO: I concur.

6 MR. LINDAUER: Mr. Laszlo is not
7 one in a million. He's one in 8
8 million.

9 Good afternoon. My name is Bill
10 Lindauer, proud member of the AFC-CIOs
11 National Taxi Workers Alliance. We are
12 the 99 percent. Mr. Mazer, Mr. Pollack
13 and Mr. Gerber, they represent the one
14 percent. They are multimillionaires.
15 Don't be bamboozled by their bogus
16 figures.

17 The Taxi Board of Trade has more
18 sets of books than the Library of
19 Congress. If the TLC and the IRS --
20 I'm sure they're a laugh riot. They
21 don't have any credibility because they
22 come from fantasy land. Under their
23 thinking, the drivers make more than
24 they do. I'd gladly exchange their
25 yearly income for mine.

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2 Back in 2004, just before the fare
3 hike, I had to file bankruptcy and
4 probably many other fellow brothers and
5 sisters had to do the same because we
6 couldn't make it. We couldn't survive
7 in this city. Today, drivers are still
8 suffering. Their families are all too
9 familiar with the poverty level of
10 life. I mean I hold the City, the City
11 is partially guilty for this because
12 they set up the policies.

13 It's up to them to make sure the
14 drivers have a decent income, that
15 their kids can go to school or go to
16 college and have decent food on the
17 table and have an apartment adequate to
18 their needs. They shouldn't have to
19 have their families back in Bangladesh
20 or wherever.

21 I must applaud the Commissioners
22 and Chairman Yassky. I feel there's a
23 new enlightened leadership here at the
24 TLC. I know not many commissioners are
25 here right now. I strongly urge the

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2 commissioners to support Chairman
3 Yassky's carefully considered
4 recommendations.

5 Don't be fooled by the furious
6 friends of the mendacious tycoons.
7 These are efforts for exploitations and
8 gladiators for greed. Thank you.

9 CHAIRMAN YASSKY: Okay, Salim Sarsi
10 and then final is Rafael Espinal.

11 MR. ESPINAL: Good afternoon,
12 Commissioners. My name is Raphael
13 Espinal. I just come to give more
14 credibility of my representative
15 Bhairavi Desai. About the charges to
16 us.

17 I own my car. I lease the
18 medallion for now it's two years,
19 almost three years. My lease is \$800.
20 They charging me \$75 for extra driver.
21 They are charging me \$1,269 for tax
22 time per year, which I believe is only
23 \$1,000. The gas prices, everything is
24 up. I can't make it up.

25 So I just want to see, you know, if

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2 we can get the fare increase even that
3 I know it's tough for everybody, but we
4 need to make it up on the street
5 because every penny we make, it got to
6 go to the garage and brokers. I not
7 going to take any more time. Thank
8 you.

9 CHAIRMAN YASSKY: Thank you. All
10 right. Thank you.

11 COMMISSIONER MARINO: David, you
12 said there was one person who could
13 speak at the end.

14 CHAIRMAN YASSKY: That was true.
15 You can come up. Just introduce
16 yourself for the court reporter.

17 MR. MOHAMMED: Hi, Commissioners.
18 My name is Mohammed. I'm a DOV
19 operator. The only point I wanted to
20 make what David Pollack was trying to
21 say we subcontract with a third driver,
22 no, we don't. We share the cost.

23 We are two drivers working on one
24 car and we share the cost of the lease
25 and the repairs. I cannot have him on

1 TLC Meeting

2 the contract because they only sign the
3 contract only with one driver because
4 then they cannot charge -- if we are
5 two on the contract, then they cannot
6 charge the additional driver fee for
7 the second driver. So, I mean, there
8 is no sublease with the second driver.

9 CHAIRMAN YASSKY: All right, thank
10 you. That's helpful. Thank you.

11 I want to thank the members of the
12 industry and the public who
13 participated. I think this has been
14 very enlightening. As I said before, I
15 do think this is an issue that is
16 difficult. We should not wait another
17 two years, three years. I think it is
18 appropriate now to do it now.

19 Commissioners DeArcy and Marino,
20 thank you very much for your
21 participation. Also, we will give this
22 a very thorough deliberation.

23 My goal, for folks in the industry,
24 I think that we have enough information
25 to move forward. We will be developing

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2 a proposal that we will publish as a
3 rule making. The goal will be to make
4 that out in fairly short order. So if
5 there is additional information, please
6 do send it in and then we'll have a
7 subsequent hearing of course.

8 I just want to thank the court
9 reporter. I know this was an unusually
10 long and the lunch break was a little
11 abbreviated and I do appreciate your
12 generosity in letting us move forward
13 in that way. Thank you. With that,
14 the hearing is adjourned. Thank you.

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16 (TIME NOTED: 3:51 p.m.)

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TLC Meeting

C E R T I F I C A T E

I, MICHAEL MCINTOSH, a shorthand reporter and Notary Public within and for the State of New York, do hereby certify:

That the witness(es) whose testimony is hereinbefore set forth was duly sworn by me, and the foregoing transcript is a true record of the testimony given by such witness(es).

I further certify that I am not related to any of the parties to this action by blood or marriage, and that I am in no way interested in the outcome of this matter.

MICHAEL MCINTOSH

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CASE NAME:

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WITNESS SIGNATURE

SUBSCRIBED AND SWORN TO BEFORE

ME THIS ___ DAY OF _____, 20__

NOTARY PUBLIC MY COMMISSION EXPIRES _____