

FY 2020 Budget and Five-Year Plan (Cash Basis)

July 01, 2018 - June 30, 2023

(\$ in thousands)	Actual		Modified	Proposed				
	Unaudited	Adopted		FY 2020	FY 2021	FY 2022	FY 2023	
	FY 2018	FY 2019	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	
Receipts:								
Operating Receipts:								
Pledged:								
Tobacco Settlement Revenue (TSR) ¹	\$ 64,865	\$ 66,903	\$ 61,437	\$ 72,754	\$ 72,145	\$ 71,433	\$ 70,846	
Investment earnings	1,302	-	2,039	1,000	1,000	1,000	1,000	
Sub-total	66,167	66,903	63,476	73,754	73,145	72,433	71,846	
Unpledged:								
Tobacco Settlement Revenue (TSR) ¹	108,572	111,982	102,834	121,775	120,754	119,564	118,581	
Investment earnings	132	-	-	-	-	-	-	
Sub-total	108,704	111,982	102,834	121,775	120,754	119,564	118,581	
Total Receipts	174,871	178,885	166,310	195,529	193,899	191,997	190,427	
Disbursements:								
Cost of Issuance	10	-	-	-	-	-	-	
Transfers to Trust - Unpledged TSR	108,704	111,982	102,834	121,775	120,754	119,564	118,581	
Debt Service:								
Principal payments	18,625	18,355	18,355	29,375	30,570	26,675	27,835	
Interest payments	53,948	53,369	53,369	52,628	51,159	49,631	48,297	
Sub-total	72,573	71,724	71,724	82,003	81,729	76,306	76,132	
Administrative	237	650	460	661	466	467	467	
Total Disbursements	181,524	184,356	175,018	204,439	202,949	196,337	195,180	
Excess (deficiency) of Receipts over Disbursements	\$ (6,653)	\$ (5,471)	\$ (8,708)	\$ (8,910)	\$ (9,050)	\$ (4,340)	\$ (4,753)	
Cash and Investments Holdings: ²								
Beginning Balance	\$ 112,006	N/A	\$ 105,353	\$ 96,645	\$ 87,735	\$ 78,685	\$ 74,345	
Ending Balance	\$ 105,353	N/A	\$ 96,645	\$ 87,735	\$ 78,685	\$ 74,345	\$ 69,592	
			Debt Service	17,560	17,358	17,219	21,928	21,515
			Senior Reserve Balance	48,000	48,000	48,000	48,000	48,000
			Subordinate Reserve Balance	31,085	22,377	13,466	4,417	77

¹ Modified FY 2019 and FY 2020 figures reflect adjustments to TSRs resulting from the stipulation by the New York State Attorney General and PM's of 175 million Tribal NPM Packs sold in 2017 and 2018, respectively. FY 2021 through FY 2023 figures reflect adjustments to TSRs assuming continuation of 175 million Tribal NPM pack determination for the 2019, 2020 and 2021 sales years. However, no determination has been made at this time and TSASC, Inc. intends to advocate for a new Independent Investigator determination with respect to such sales years. Figures for FY 2020 through FY 2023 reflect the continuation of all other assumptions set forth in TSASC, Inc.'s Offering Circular, dated January 11, 2017, including cigarette shipment declines, OPM and SPM market shares, and annual inflation factor. Actual TSR receipts will differ from these projections and could be either lower or higher as a result of the variables described above.

² Cash Equivalent and Investments are included at cost.

TSASC, Inc.

FY 2020 Administrative Budget (Cash Basis)

Description	Adopted	Actual	Favorable vs	Adopted	Actual	Projected	Proposed	Proposed
		Disbursements	(Unfavorable)		Disbursements	Disbursements	Modified	
	FY 2018	FY 2018	%	FY 2019	7/1/18 - 2/28/19	3/1/19 - 6/30/19	FY 2019	
Management Fees (Salaries & Benefits)	\$ 170,000	\$ 163,004	4.12	\$ 170,000	\$ -	\$ 170,000	\$ 170,000	\$ 170,000
Overhead (Rent, Telephone, etc.)	50,000	43,766	12.47	50,000	-	50,000	50,000	50,000
Audit Fees	14,500	14,500	0.00	15,000	13,000	2,000	15,000	15,500
Insurance Fees	200,000	13,647	93.18	200,000	160,652	14,000	174,652	200,000
Trustee Fees	400	-	100.00	500	400	-	400	500
Legal Fees	5,000	2,056	58.88	5,000	-	5,000	5,000	5,000
Arbitrage Consultant	3,500	-	100.00	3,500	-	3,500	3,500	3,500
Rating Agency Fees	10,000	-	0.00	205,000	40,000	-	40,000	215,000
Other Administrative	1,000	-	100.00	1,000	-	948	948	1,000
Total	\$ 454,400	\$ 236,973	47.85%	\$ 650,000	\$ 214,052	\$ 245,448	\$ 459,500	\$ 660,500